

Fairview Hospital

Hospital Fiscal Year 2024 Profile

OVERVIEW

City/Town:	Great Barrington, MA
Region:	Western Massachusetts
Hospital Type:	Community-High Public Payer Hospital
Total Staffed Beds in HFY 2024:	28, Small Hospital
Hospital System Affiliation:	Berkshire Health Systems
Hospital System Surplus (Deficit) in HFY 2024:	\$116,288,724
Hospital System Operating Margin in HFY 2024:	3.9%
Hospital System Total Margin in HFY 2024:	12.1%
Change in Ownership HFY 2020 - HFY 2024:	Not Applicable
Tax Status:	Non-profit

FINANCIAL

GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)³

	HFY20	HFY21	HFY22	HFY23	HFY24
Inpatient GPSR	\$15.8M	\$16.5M	\$17.8M	\$16.1M	\$18.5M
Outpatient GPSR	\$91.4M	\$108.6M	\$123.6M	\$140.2M	\$146.0M
Inpatient and Outpatient GPSR	\$107.2M	\$125.1M	\$141.4M	\$156.3M	\$164.5M
Inpatient NPSR per CMAD	\$19,177	\$18,789	\$19,027	\$29,806	\$17,756
Inpatient NPSR	\$12.4M	\$13.5M	\$13.9M	\$18.6M	\$11.8M
Outpatient NPSR	\$46.7M	\$54.7M	\$62.3M	\$67.2M	\$65.9M

Data Source: CHIA Hospital Cost Reports

REVENUE AND EXPENSES

	HFY20	HFY21	HFY22	HFY23	HFY24
Operating Revenue	\$62.7M	\$77.3M	\$82.5M	\$94.4M	\$88.8M
Non-Operating Revenue ⁴	\$2.7M	\$5.8M	\$2.8M	\$4.3M	\$8.3M
Total Revenue	\$65.4M	\$83.0M	\$85.3M	\$98.7M	\$97.1M
Total Expenses	\$66.1M	\$67.5M	\$74.1M	\$79.7M	\$82.5M
Total Surplus (Deficit)	(\$0.8M)	\$15.5M	\$11.2M	\$19.0M	\$14.6M
Operating Margin	(5.3%)	11.7%	9.9%	14.9%	6.5%
Non-Operating Margin	4.1%	6.9%	3.3%	4.4%	8.5%
Total Margin	(1.2%)	18.7%	13.2%	19.3%	15.0%

Data Source: CHIA Hospital Standardized Financial Statements

SOLVENCY AND LIQUIDITY

	HFY20	HFY21	HFY22	HFY23	HFY24
Total Net Assets or Equity	\$38.6M	\$55.3M	\$66.7M	\$85.3M	\$100.3M
Current Ratio	1.2	1.4	2.2	3.6	3.8
Debt Service Coverage Ratio ⁵	6.4	174.4	63.3	95.1	49.2
Cash Flow to Total Debt ⁶	8.6%	68.6%	60.1%	122.9%	60.6%

Data Source: CHIA Hospital Standardized Financial Statements

HFY2024 HOSPITAL REVENUE TO COST RATIO

	All Payer	Medicare	Medicaid	Commercial	Other ⁷
Revenue to Cost Ratio	1.04	0.96	0.98	1.32	0.75
Payer Mix		53.0%	13.2%	25.5%	8.4%

Data Source: CHIA Hospital Discharge Dataset and CHIA Hospital Cost Reports

Trauma Center Designation:	Not Applicable
Total FTEs in HFY 2024:	352.13
FY24 Case Mix Index:	0.72
Average Age of Plant in HFY 2024:	12: Decreased from HFY23
Public Payer Mix ¹ :	69.2%: HPP Hospital
CY 2023 Commercial Statewide Relative Price:	1.20
Teaching Hospital Status ² :	0.00
HFY 2023 Medicare Mix:	52.3%: High Medicare Hospital
HFY 2023 Medicaid Mix:	14.3%

UTILIZATION

	HFY20	HFY21	HFY22	HFY23	HFY24
Licensed Beds	29	29	29	29	29
Available Beds	28	28	29	29	29
Staffed Beds	28	28	28	28	28
Percentage Occupancy	29.6%	31.8%	35.7%	28.9%	30.8%
Inpatient Discharges	947	1,004	1,031	823	915
Inpatient Days	3,034	3,251	3,650	2,951	3,159
Average Length of Stay	3.20	3.24	3.54	3.59	3.45
Emergency Department Visits	10,410	10,697	12,472	13,492	13,997
Outpatient Visits	59,406	67,262	67,731	64,437	56,880

Data Source: CHIA Hospital Cost Reports

TOP INPATIENT DIAGNOSES IN HFY 2024

Diagnosis ⁶	Discharges	Percent of Total Hospital Discharges	Percent Change (HFY23 - HFY24)
Normal Neonate Birth	101	11.0%	0.0%
Vaginal Delivery	82	9.0%	18.8%
Septicemia & Disseminated Infections	65	7.1%	16.1%
Other Pneumonia	61	6.7%	38.6%
Major Respiratory Infections & Inflammations	54	5.9%	10.2%

Data Source: CHIA Hospital Discharge Dataset

TOP DISCHARGES BY COMMUNITY IN HFY 2024

Community ⁶	Discharges	Percent of Total Hospital Discharges	Percent Change (HFY23 - HFY24)
Great Barrington, MA	261	28.5%	21.4%
Lee, MA	92	10.1%	21.1%
Pittsfield, MA	89	9.7%	32.8%
Sheffield, MA	60	6.6%	9.1%
Housatonic, MA	42	4.6%	(4.5%)

Data Source: CHIA Hospital Discharge Dataset

For descriptions of the metrics, please see the technical appendix at <https://www.chiamass.gov/hospital-profiles>.

All data included pertains to Fairview Hospital. For more information regarding Berkshire Health Systems, please refer to the CHIA Annual Performance Dashboard: <https://www.chiamass.gov/hospital-and-hospital-health-system-annual-performance>.

¹ High public payer (HPP) Hospitals reported a minimum of 63% of Gross Patient Service revenue from public payers in HFY 2023.

² Teaching hospitals reported at least 25 Full-Time Equivalent medical school residents per 100 Inpatient Beds in HFY 2023.

³ Effective HFY 2020, Supplemental Revenue is not included in Net Patient Service Revenue for all hospitals.

⁴ There was an accounting change adopted by most hospitals beginning in HFY 2020 in which Unrealized Gains and Losses on investments are now recognized as Non-Operating Revenue.

⁵ Starting in HFY 2023, Unrealized Gains and Losses were removed from the Debt Service Coverage Ratio and Cash Flow to Total Debt metrics. They are included in prior year calculations.

⁶ Inpatient cases and communities with fewer than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) chart.

⁷ Payers included in Other category: Workers Comp, Self-pay, Other Government, Other, ConnectorCare, Health Safety Net (HSN).



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