

# Emerson Hospital

## Hospital Fiscal Year 2024 Profile

### OVERVIEW

City/Town:	Concord, MA
Region:	Northeastern Massachusetts
Hospital Type:	Community Hospital
Total Staffed Beds in HFY 2024:	179, Mid-Size Hospital
Hospital System Affiliation:	Emerson Health System Inc. and Subsid.
Hospital System Surplus (Deficit) in HFY 2024:	\$16,105,036
Hospital System Operating Margin in HFY 2024:	4.5%
Hospital System Total Margin in HFY 2024:	4.2%
Change in Ownership HFY 2020 - HFY 2024:	Not Applicable
Tax Status:	Non-profit

### FINANCIAL

#### GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)<sup>3</sup>

	HFY20	HFY21	HFY22	HFY23	HFY24
Inpatient GPSR	\$150.3M	\$162.2M	\$180.9M	\$167.7M	\$177.3M
Outpatient GPSR	\$488.8M	\$611.1M	\$660.2M	\$737.0M	\$773.5M
Inpatient and Outpatient GPSR	\$639.1M	\$773.4M	\$841.1M	\$904.8M	\$950.8M
Inpatient NPSR per CMAD	\$12,572	\$13,521	\$13,489	\$10,701	\$12,912
Inpatient NPSR	\$80.9M	\$92.9M	\$94.0M	\$90.2M	\$97.0M
Outpatient NPSR	\$159.5M	\$208.0M	\$221.2M	\$246.0M	\$250.4M

Data Source: CHIA Hospital Cost Reports

#### REVENUE AND EXPENSES

	HFY20	HFY21	HFY22	HFY23	HFY24
Operating Revenue	\$267.5M	\$316.1M	\$347.2M	\$357.4M	\$384.4M
Non-Operating Revenue <sup>4</sup>	\$15.0M	\$31.8M	\$2.9M	(\$2.0M)	(\$1.3M)
Total Revenue	\$282.5M	\$347.9M	\$350.2M	\$355.4M	\$383.1M
Total Expenses	\$286.1M	\$314.8M	\$347.1M	\$367.3M	\$367.1M
Total Surplus (Deficit)	(\$3.5M)	\$33.0M	\$3.1M	(\$11.9M)	\$16.1M
Operating Margin	(6.6%)	0.4%	0.0%	(2.8%)	4.5%
Non-Operating Margin	5.3%	9.1%	0.8%	(0.6%)	(0.3%)
Total Margin	(1.3%)	9.5%	0.9%	(3.3%)	4.2%

Data Source: CHIA Hospital Standardized Financial Statements

#### SOLVENCY AND LIQUIDITY

	HFY20	HFY21	HFY22	HFY23	HFY24
Total Net Assets or Equity	\$45.2M	\$88.2M	\$98.6M	\$92.0M	\$113.4M
Current Ratio	1.2	1.7	1.1	0.9	1.0
Debt Service Coverage Ratio <sup>5</sup>	0.8	4.5	1.7	0.1	0.6
Cash Flow to Total Debt <sup>6</sup>	4.9%	30.9%	10.7%	(0.3%)	17.4%

Data Source: CHIA Hospital Standardized Financial Statements

#### HFY2024 HOSPITAL REVENUE TO COST RATIO

	All Payer	Medicare	Medicaid	Commercial	Other <sup>7</sup>
Revenue to Cost Ratio	0.99	0.86	0.51	1.22	0.69
Payer Mix		43.2%	4.6%	46.0%	6.1%

Data Source: CHIA Hospital Discharge Dataset and CHIA Hospital Cost Reports

Trauma Center Designation:	Not Applicable
Total FTEs in HFY 2024:	1,526.59
FY24 Case Mix Index:	0.80
Average Age of Plant in HFY 2024:	21: Increased from HFY23
Public Payer Mix <sup>1</sup> :	48.4%
CY 2023 Commercial Statewide Relative Price:	0.92
Teaching Hospital Status <sup>2</sup> :	0.00
HFY 2023 Medicare Mix:	41.9%
HFY 2023 Medicaid Mix:	4.6%

### UTILIZATION

	HFY20	HFY21	HFY22	HFY23	HFY24
Licensed Beds	199	199	199	199	179
Available Beds	199	199	199	179	179
Staffed Beds	199	199	199	179	179
Percentage Occupancy	50.1%	49.4%	51.0%	62.0%	57.8%
Inpatient Discharges	8,413	8,712	9,027	10,916	9,397
Inpatient Days	36,510	35,873	37,030	40,480	37,894
Average Length of Stay	4.34	4.12	4.10	3.71	4.03
Emergency Department Visits	26,109	28,583	32,340	34,372	35,775
Outpatient Visits	67,207	63,315	58,810	73,886	71,804

Data Source: CHIA Hospital Cost Reports

#### TOP INPATIENT DIAGNOSES IN HFY 2024

Diagnosis <sup>6</sup>	Discharges	Percent of Total Hospital Discharges	Percent Change (HFY23 - HFY24)
Normal Neonate Birth	1,301	13.8%	(4.0%)
Vaginal Delivery	938	10.0%	3.3%
Septicemia & Disseminated Infections	628	6.7%	16.9%
Cesarean Delivery	470	5.0%	(0.6%)
Procedures For Obesity	430	4.6%	14.7%

Data Source: CHIA Hospital Discharge Dataset

#### TOP DISCHARGES BY COMMUNITY IN HFY 2024

Community <sup>6</sup>	Discharges	Percent of Total Hospital Discharges	Percent Change (HFY23 - HFY24)
Acton, MA	872	9.3%	(3.8%)
Concord, MA	825	8.8%	3.5%
Maynard, MA	705	7.5%	3.5%
Westford, MA	469	5.0%	10.9%
Littleton, MA	429	4.6%	(7.1%)

Data Source: CHIA Hospital Discharge Dataset

For descriptions of the metrics, please see the technical appendix at <https://www.chiamass.gov/hospital-profiles>.

All data included pertains to Emerson Hospital. For more information regarding Emerson Health System Inc. and Subsid., please refer to the CHIA Annual Performance Dashboard: <https://www.chiamass.gov/hospital-and-hospital-health-system-annual-performance>.

<sup>1</sup> High public payer (HPP) Hospitals reported a minimum of 63% of Gross Patient Service revenue from public payers in HFY 2023.

<sup>2</sup> Teaching hospitals reported at least 25 Full-Time Equivalent medical school residents per 100 Inpatient Beds in HFY 2023.

<sup>3</sup> Effective HFY 2020, Supplemental Revenue is not included in Net Patient Service Revenue for all hospitals.

<sup>4</sup> There was an accounting change adopted by most hospitals beginning in HFY 2020 in which Unrealized Gains and Losses on investments are now recognized as Non-Operating Revenue.

<sup>5</sup> Starting in HFY 2023, Unrealized Gains and Losses were removed from the Debt Service Coverage Ratio and Cash Flow to Total Debt metrics. They are included in prior year calculations.

<sup>6</sup> Inpatient cases and communities with fewer than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) chart.

<sup>7</sup> Payers included in Other category: Workers Comp, Self-pay, Other Government, Other, ConnectorCare, Health Safety Net (HSN).



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