

Berkshire Medical Center

Hospital Fiscal Year 2024 Profile

OVERVIEW

City/Town:	Pittsfield, MA	Trauma Center Designation:	Adult: Level 3
Region:	Western Massachusetts	Total FTEs in HFY 2024:	2,561.58
Hospital Type:	Community-High Public Payer Hospital	FY24 Case Mix Index:	1.01
Total Staffed Beds in HFY 2024:	193, Mid-Size Hospital	Average Age of Plant in HFY 2024:	17: Decreased from HFY23
Hospital System Affiliation:	Berkshire Health Systems	Public Payer Mix ¹ :	74.4%: HPP Hospital
Hospital System Surplus (Deficit) in HFY 2024:	\$116,288,724	CY 2023 Commercial Statewide Relative Price:	1.08
Hospital System Operating Margin in HFY 2024:	3.9%	Teaching Hospital Status ² :	23.81
Hospital System Total Margin in HFY 2024:	12.1%	HFY 2023 Medicare Mix:	53.2%: High Medicare Hospital
Change in Ownership HFY 2020 - HFY 2024:	Not Applicable	HFY 2023 Medicaid Mix:	18.9%
Tax Status:	Non-profit		

FINANCIAL

GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)³

	HFY20	HFY21	HFY22	HFY23	HFY24
Inpatient GPSR	\$314.7M	\$322.7M	\$328.7M	\$351.2M	\$406.5M
Outpatient GPSR	\$677.6M	\$810.3M	\$856.8M	\$952.1M	\$1,052.9M
Inpatient and Outpatient GPSR	\$992.3M	\$1,133.0M	\$1,185.5M	\$1,303.3M	\$1,459.4M
Inpatient NPSR per CMAD	\$14,104	\$14,880	\$14,817	\$14,683	\$14,692
Inpatient NPSR	\$164.4M	\$169.8M	\$170.6M	\$168.8M	\$183.0M
Outpatient NPSR	\$261.0M	\$315.5M	\$336.7M	\$349.9M	\$376.7M

Data Source: CHIA Hospital Cost Reports

REVENUE AND EXPENSES

	HFY20	HFY21	HFY22	HFY23	HFY24
Operating Revenue	\$522.7M	\$587.3M	\$627.9M	\$663.8M	\$711.4M
Non-Operating Revenue ⁴	\$21.3M	\$54.7M	(\$50.4M)	\$27.8M	\$69.0M
Total Revenue	\$544.0M	\$642.0M	\$577.4M	\$691.6M	\$780.4M
Total Expenses	\$519.1M	\$545.3M	\$590.4M	\$625.5M	\$636.8M
Total Surplus (Deficit)	\$24.9M	\$96.7M	(\$12.9M)	\$66.2M	\$143.7M
Operating Margin	0.7%	6.5%	6.5%	5.5%	9.6%
Non-Operating Margin	3.9%	8.5%	(8.7%)	4.0%	8.8%
Total Margin	4.6%	15.1%	(2.2%)	9.6%	18.4%

Data Source: CHIA Hospital Standardized Financial Statements

SOLVENCY AND LIQUIDITY

	HFY20	HFY21	HFY22	HFY23	HFY24
Total Net Assets or Equity	\$457.2M	\$540.9M	\$498.9M	\$536.5M	\$650.8M
Current Ratio	1.6	1.4	1.4	1.4	1.8
Debt Service Coverage Ratio ⁵	10.7	64.1	5.3	21.8	25.1
Cash Flow to Total Debt ⁵	27.1%	58.3%	12.5%	46.1%	71.1%

Data Source: CHIA Hospital Standardized Financial Statements

HFY2024 HOSPITAL REVENUE TO COST RATIO

	All Payer	Medicare	Medicaid	Commercial	Other ⁷
Revenue to Cost Ratio	1.07	0.94	0.84	1.58	1.20
Payer Mix	53.8%	17.6%	21.5%	7.1%	

Data Source: CHIA Hospital Discharge Dataset and CHIA Hospital Cost Reports

For descriptions of the metrics, please see the technical appendix at <https://www.chiamass.gov/hospital-profiles>.

All data included pertains to Berkshire Medical Center. For more information regarding Berkshire Health Systems, please refer to the CHIA Annual Performance Dashboard: <https://www.chiamass.gov/hospital-and-hospital-health-system-annual-performance>.

¹ High public payer (HPP) Hospitals reported a minimum of 63% of Gross Patient Service revenue from public payers in HFY 2023.

² Teaching hospitals reported at least 25 Full-Time Equivalent medical school residents per 100 Inpatient Beds in HFY 2023.

³ Effective HFY 2020, Supplemental Revenue is not included in Net Patient Service Revenue for all hospitals.

⁴ There was an accounting change adopted by most hospitals beginning in HFY 2020 in which Unrealized Gains and Losses on investments are now recognized as Non-Operating Revenue.

⁵ Starting in HFY 2023, Unrealized Gains and Losses were removed from the Debt Service Coverage Ratio and Cash Flow to Total Debt metrics. They are included in prior year calculations.

⁶ Inpatient cases and communities with fewer than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) chart.

⁷ Payers included in Other category: Workers Comp, Self-pay, Other Government, Other, ConnectorCare, Health Safety Net (HSN).

UTILIZATION

	HFY20	HFY21	HFY22	HFY23	HFY24
Licensed Beds	318	318	318	318	318
Available Beds	292	287	292	292	292
Staffed Beds	187	188	198	207	193
Percentage Occupancy	90.6%	87.5%	84.9%	79.9%	90.9%
Inpatient Discharges	13,157	12,458	11,904	11,859	12,391
Inpatient Days	61,997	60,051	61,340	60,329	64,192
Average Length of Stay	4.71	4.82	5.15	5.09	5.18
Emergency Department Visits	40,870	45,137	50,357	47,781	40,031
Outpatient Visits	247,671	315,696	317,077	323,691	315,517

TOP INPATIENT DIAGNOSES IN HFY 2024

Diagnosis ⁶	Discharges	Percent of Total Hospital Discharges	Percent Change (HFY23 - HFY24)
Septicemia & Disseminated Infections	1,043	8.4%	4.5%
Heart Failure	589	4.8%	(3.0%)
Normal Neonate Birth	460	3.7%	(11.2%)
Alcohol & Drug Depend W Rehab Or Rehab/Detox Therapy	400	3.2%	(31.7%)
Major Respiratory Infections & Inflammations	391	3.2%	28.6%

Data Source: CHIA Hospital Discharge Dataset

TOP DISCHARGES BY COMMUNITY IN HFY 2024

Community ⁶	Discharges	Percent of Total Hospital Discharges	Percent Change (HFY23 - HFY24)
Pittsfield, MA	4,797	38.7%	2.1%
North Adams, MA	1,310	10.6%	(5.5%)
Adams, MA	657	5.3%	(1.6%)
Lenox, MA	548	4.4%	18.1%
Dalton, MA	527	4.3%	5.2%

Data Source: CHIA Hospital Discharge Dataset



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