

# Northeast Hospital

## Hospital Fiscal Year 2023 Profile

### OVERVIEW

City/Town:	Beverly & Gloucester, MA	Tax Status:	Non-profit
Region:	Northeastern Massachusetts	Trauma Center Designation:	Adult: Level 3
Hospital Type:	Community-High Public Payer Hospital	Total FTE's in HFY23:	1,773.17
Total Staffed Beds in HFY23:	377, Large Hospital	FY23 Case Mix Index:	0.86
Hospital System Affiliation:	Beth Israel Lahey Health	Public Payer Mix <sup>1</sup> :	66.7%: HPP Hospital
Hospital System Surplus (Deficit) in HFY23:	\$255,992,000	Percent of Total GPSR by Payer:	Medicare: 51% / Medicaid: 14% / Commercial: 30%
Change in Ownership HFY19-HFY23:	Beth Israel Lahey Health 3/1/19	CY22 Commercial Statewide Relative Price:	0.83

### FINANCIAL

GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR) <sup>2</sup>					
	HFY19	HFY20	HFY21	HFY22	HFY23
Inpatient GPSR	\$324.9M	\$314.4M	\$321.0M	\$339.1M	\$349.5M
Outpatient GPSR	\$596.0M	\$539.9M	\$625.9M	\$660.9M	\$732.1M
Total GPSR	\$920.9M	\$854.3M	\$946.8M	\$1,000.0M	\$1,081.7M
Inpatient NPSR per CMAD	\$12,000	\$12,823	\$11,083	\$11,255	\$13,036
Inpatient NPSR	\$207.9M	\$202.1M	\$171.8M	\$178.0M	\$212.6M
Outpatient NPSR	\$173.0M	\$156.3M	\$209.8M	\$212.6M	\$202.9M

\*Data Source: CHIA Hospital Cost Reports

### REVENUE & EXPENSES

	HFY19	HFY20	HFY21	HFY22	HFY23
Operating Revenue	\$235.2M	\$410.0M	\$400.1M	\$415.0M	\$466.0M
Non-Operating Revenue <sup>3</sup>	(\$3.8M)	\$7.1M	\$28.9M	(\$32.4M)	\$12.3M
COVID Funding Included in Operating Revenue <sup>4</sup>	-	\$35.1M	\$0.0M	\$1.7M	\$0.0M
Total Revenue	\$231.4M	\$417.1M	\$429.0M	\$382.6M	\$478.3M
Total Expenses	\$211.5M	\$363.5M	\$383.4M	\$417.1M	\$441.2M
Total Surplus (Deficit)	\$19.9M	\$53.5M	\$45.6M	(\$34.5M)	\$37.2M
Operating Margin	10.2%	11.1%	3.9%	(0.5%)	5.2%
Non-Operating Margin	(1.7%)	1.7%	6.7%	(8.5%)	2.6%
Total Margin	8.6%	12.8%	10.6%	(9.0%)	7.8%

\*Data Source: CHIA Hospital Standardized Financial Statements

### SOLVENCY AND LIQUIDITY

	HFY19	HFY20	HFY21	HFY22	HFY23
Total Net Assets or Equity	\$219.2M	\$251.6M	\$313.2M	\$274.5M	\$300.1M
Current Ratio	5.0	3.1	3.4	4.5	5.8
Debt Service Coverage Ratio <sup>5</sup>	5.1	11.2	9.8	(2.4)	9.9
Cash Flow to Total Debt <sup>5</sup>	19.5%	33.1%	32.1%	(11.7%)	43.1%
Equity Financing Ratio	47.9%	45.7%	55.2%	61.0%	65.7%
Average Age of Plant	0.0	0.0	15.5	16.0	19.2

\*Data Source: CHIA Hospital Standardized Financial Statements

For descriptions of the metrics, please see the technical appendix at <https://www.chiamass.gov/hospital-profiles>.

<sup>1</sup> High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.  
<sup>2</sup> Effective HFY 2020, supplemental revenue is not included in net patient service revenue for all hospitals. Prior to HFY 2020, reporting of supplemental revenue varied by hospital.  
<sup>3</sup> There was an accounting change adopted by most hospitals beginning in HFY 2020 in which unrealized gains and losses on investments are now recognized as non-operating revenue.  
<sup>4</sup> Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in HFY2020. A portion of this funding was reported as operating revenue.  
<sup>5</sup> Starting in HFY 2023, unrealized gains and losses were removed from the Debt Service Coverage Ratio and Cash Flow to Total Debt metrics. They are included in prior year calculations.  
<sup>6</sup> Inpatient cases and communities with fewer than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges By Community charts.  
As Beth Israel Lahey Health became financially consolidated in March 2019, seven months of financial data was reported for HFY 2019 for this hospital.

### UTILIZATION

Licensed Beds in HFY23:	377
Available Beds in HFY23:	377
Staffed Beds in HFY23:	377
HFY23 Percentage Occupancy:	66.3%
Inpatient Discharges in HFY23:	19,048
Change HFY22-HFY23:	1.9%
Percent of Total Region Discharges in HFY23:	14.1%
Percent of Statewide Total Discharges in HFY23:	2.5%
Inpatient Days in HFY23:	91,169
Change HFY22-HFY23:	(4.1%)
Percent of Total Region Inpatient Days in HFY23:	14.0%
Percent of Statewide Total Inpatient Days in HFY23:	2.2%
Average Length of Stay in HFY23:	4.8
Change HFY22-HFY23:	(5.9%)
Emergency Department Visits in HFY23:	60,281
Change HFY22-HFY23:	1.4%
Percent of Total Region Emergency Department Visits in HFY23:	11.7%
Percent of Statewide Total Emergency Department Visits in HFY23:	2.2%
Outpatient Visits in HFY23:	461,969
Change HFY22-HFY23:	2.7%

\*Data Source: CHIA Hospital Cost Reports

### TOP INPATIENT DIAGNOSES IN FY23

Diagnosis <sup>6</sup>	Discharges	Percent of Total Hospital Discharges
Normal Neonate Birth	1,794	9.4%
Vaginal Delivery	1,240	6.5%
Septicemia & Disseminated Infections	1,100	5.8%
Heart Failure	642	3.4%
Major Respiratory Infections & Inflammations	630	3.3%
Cesarean Delivery	578	3.0%
Bipolar Disorders	544	2.8%
Major Depress Dis & Other/Unspecpsychoses	491	2.6%
Other Pneumonia	387	2.0%
Knee Joint Replacement	374	2.0%

\*Data Source: CHIA Hospital Discharge Dataset

### TOP DISCHARGES BY COMMUNITY IN FY23

Community <sup>5</sup>	Discharges	Percent of Total Community Discharges
Beverly, MA	3,259	67%
Gloucester, MA	2,585	70%
Peabody, MA	2,263	31%
Danvers, MA	1,903	51%
Lynn, MA	1,348	11%
Salem, MA	941	19%
Ipswich, MA	856	57%
Rockport, MA	542	68%
Middleton, MA	369	39%
South Hamilton, MA	351	61%

\*Data Source: CHIA Hospital Discharge Dataset