

Mercy Medical Center

Hospital Fiscal Year 2023 Profile

OVERVIEW

City/Town:	Springfield, MA	Tax Status:	Non-profit
Region:	Western Massachusetts	Trauma Center Designation:	Not Applicable
Hospital Type:	Community-High Public Payer Hospital	Total FTE's in HFY23:	962.50
Total Staffed Beds in HFY23:	237, Mid-Size Hospital	FY23 Case Mix Index:	0.98
Hospital System Affiliation:	Trinity Health	Public Payer Mix ¹ :	79.1%: HPP Hospital
Hospital System Surplus (Deficit) in HFY23:	\$959,720,181	Percent of Total GPSR by Payer:	Medicare: 52% / Medicaid: 25% / Commercial: 20%
Change in Ownership HFY19-HFY23:	Not Applicable	CY22 Commercial Statewide Relative Price:	0.94

FINANCIAL

GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR) ²					
	HFY19	HFY20	HFY21	HFY22	HFY23
Inpatient GPSR	\$305.9M	\$279.9M	\$249.2M	\$229.2M	\$219.6M
Outpatient GPSR	\$395.0M	\$389.5M	\$421.7M	\$418.6M	\$428.6M
Total GPSR	\$700.9M	\$669.4M	\$671.0M	\$647.8M	\$648.3M
Inpatient NPSR per CMAD	\$9,545	\$9,874	\$10,061	\$11,656	\$12,181
Inpatient NPSR	\$158.2M	\$141.8M	\$120.2M	\$106.7M	\$101.7M
Outpatient NPSR	\$143.5M	\$140.6M	\$165.5M	\$162.7M	\$170.8M

*Data Source: CHIA Hospital Cost Reports

REVENUE & EXPENSES

	HFY19	HFY20	HFY21	HFY22	HFY23
Operating Revenue	\$317.1M	\$334.9M	\$319.6M	\$335.5M	\$320.8M
Non-Operating Revenue ³	\$1.1M	\$4.2M	\$17.3M	\$1.1M	\$0.1M
COVID Funding Included in Operating Revenue ⁴	-	\$32.1M	(\$3.4M)	\$16.0M	\$12.2M
Total Revenue	\$318.2M	\$339.0M	\$336.9M	\$336.6M	\$320.8M
Total Expenses	\$331.5M	\$346.9M	\$321.1M	\$331.9M	\$311.0M
Total Surplus (Deficit)	(\$13.3M)	(\$7.8M)	\$15.8M	\$4.7M	\$9.8M
Operating Margin	(4.5%)	(3.5%)	(0.4%)	1.1%	3.0%
Non-Operating Margin	0.3%	1.2%	5.1%	0.3%	0.0%
Total Margin	(4.2%)	(2.3%)	4.7%	1.4%	3.1%

*Data Source: CHIA Hospital Standardized Financial Statements

SOLVENCY AND LIQUIDITY

	HFY19	HFY20	HFY21	HFY22	HFY23
Total Net Assets or Equity	\$157.5M	\$150.1M	\$199.5M	\$63.9M	\$70.5M
Current Ratio	4.5	2.6	1.8	1.7	2.0
Debt Service Coverage Ratio ⁵	0.0	1.1	5.1	3.7	4.2
Cash Flow to Total Debt ⁵	(2.5%)	1.1%	8.1%	9.3%	13.2%
Equity Financing Ratio	53.8%	47.6%	35.4%	25.0%	28.7%
Average Age of Plant	18.0	19.0	16.2	14.9	15.5

*Data Source: CHIA Hospital Standardized Financial Statements

For descriptions of the metrics, please see the technical appendix at <https://www.chiamass.gov/hospital-profiles>.

¹ High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.
² Effective HFY 2020, supplemental revenue is not included in net patient service revenue for all hospitals. Prior to HFY 2020, reporting of supplemental revenue varied by hospital.
³ There was an accounting change adopted by most hospitals beginning in HFY 2020 in which unrealized gains and losses on investments are now recognized as non-operating revenue.
⁴ Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in HFY2020. A portion of this funding was reported as operating revenue.
⁵ Starting in HFY 2023, unrealized gains and losses were removed from the Debt Service Coverage Ratio and Cash Flow to Total Debt metrics. They are included in prior year calculations.
⁶ Inpatient cases and communities with fewer than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges By Community charts.

UTILIZATION

Licensed Beds in HFY23:	267
Available Beds in HFY23:	237
Staffed Beds in HFY23:	237
HFY23 Percentage Occupancy:	44.2%
Inpatient Discharges in HFY23:	8,542
Change HFY22-HFY23:	(8.0%)
Percent of Total Region Discharges in HFY23:	9.5%
Percent of Statewide Total Discharges in HFY23:	1.1%
Inpatient Days in HFY23:	38,247
Change HFY22-HFY23:	(6.9%)
Percent of Total Region Inpatient Days in HFY23:	8.1%
Percent of Statewide Total Inpatient Days in HFY23:	<1%
Average Length of Stay in HFY23:	4.5
Change HFY22-HFY23:	1.4%
Emergency Department Visits in HFY23:	46,315
Change HFY22-HFY23:	(19.4%)
Percent of Total Region Emergency Department Visits in HFY23:	11.9%
Percent of Statewide Total Emergency Department Visits in HFY23:	1.7%
Outpatient Visits in HFY23:	147,382
Change HFY22-HFY23:	(16.3%)

*Data Source: CHIA Hospital Cost Reports

TOP INPATIENT DIAGNOSES IN FY23

Diagnosis ⁶	Discharges	Percent of Total Hospital Discharges
Normal Neonate Birth	744	8.8%
Vaginal Delivery	549	6.5%
Septicemia & Disseminated Infections	499	5.9%
Heart Failure	438	5.2%
Procedures For Obesity	225	2.7%
Major Respiratory Infections & Inflammations	222	2.6%
Cesarean Delivery	222	2.6%
Other Pneumonia	199	2.4%
Chronic Obstructive Pulmonary Disease	177	2.1%
Cardiac Arrhythmia & Conduction Disorders	177	2.1%

*Data Source: CHIA Hospital Discharge Dataset

TOP DISCHARGES BY COMMUNITY IN FY23

Community ⁵	Discharges	Percent of Total Community Discharges
Springfield, MA	3,609	19%
Chicopee, MA	1,160	17%
West Springfield, MA	593	17%
Agawam, MA	398	17%
Ludlow, MA	285	13%
Westfield, MA	284	6%
Holyoke, MA	283	5%
East Longmeadow, MA	256	13%
Feeding Hills, MA	211	17%
Indian Orchard, MA	197	19%

*Data Source: CHIA Hospital Discharge Dataset