

MelroseWakefield Healthcare

Hospital Fiscal Year 2023 Profile

OVERVIEW

| | | | |
|--|--------------------------------------|--|---|
| City/Town: | Medford & Melrose, MA | Tax Status: | Non-profit |
| Region: | Metro Boston | Trauma Center Designation: | Not Applicable |
| Hospital Type: | Community-High Public Payer Hospital | Total FTE's in HFY23: | 1,337.70 |
| Total Staffed Beds in HFY23: | 172, Mid-Size Hospital | FY23 Case Mix Index: | 0.89 |
| Hospital System Affiliation: | Tufts Medicine | Public Payer Mix¹: | 66.0%: HPP Hospital |
| Hospital System Surplus (Deficit) in HFY23: | \$1,566,000 | Percent of Total GPSR by Payer: | Medicare: 50% / Medicaid: 15% / Commercial: 31% |
| Change in Ownership HFY19-HFY23: | Not Applicable | CY22 Commercial Statewide Relative Price: | 0.93 |

FINANCIAL

| | GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)² | | | | |
|-------------------------|---|-----------------|-----------------|-----------------|-----------------|
| | HFY19 | HFY20 | HFY21 | HFY22 | HFY23 |
| Inpatient GPSR | \$157.5M | \$160.9M | \$166.5M | \$172.1M | \$199.7M |
| Outpatient GPSR | \$367.1M | \$304.0M | \$340.4M | \$325.0M | \$384.2M |
| Total GPSR | \$524.6M | \$464.9M | \$506.9M | \$497.1M | \$583.9M |
| Inpatient NPSR per CMAD | \$12,390 | \$12,815 | \$12,413 | \$12,893 | \$12,546 |
| Inpatient NPSR | \$100.2M | \$99.9M | \$100.0M | \$97.6M | \$98.9M |
| Outpatient NPSR | \$123.7M | \$96.9M | \$115.1M | \$108.2M | \$132.0M |

*Data Source: CHIA Hospital Cost Reports

REVENUE & EXPENSES

| | HFY19 | HFY20 | HFY21 | HFY22 | HFY23 |
|--|-----------------|-----------------|-----------------|-------------------|-----------------|
| Operating Revenue | \$244.7M | \$247.3M | \$238.5M | \$230.4M | \$301.5M |
| Non-Operating Revenue ³ | \$6.5M | \$8.3M | \$31.0M | (\$28.8M) | \$46.0M |
| COVID Funding Included in Operating Revenue ⁴ | - | \$30.4M | \$1.5M | \$3.7M | \$4.3M |
| Total Revenue | \$251.2M | \$255.5M | \$269.5M | \$201.6M | \$347.6M |
| Total Expenses | \$230.6M | \$233.7M | \$248.3M | \$308.9M | \$290.8M |
| Total Surplus (Deficit) | \$20.6M | \$21.8M | \$21.3M | (\$107.3M) | \$56.8M |
| Operating Margin | 5.6% | 5.3% | (3.6%) | (39.0%) | 3.1% |
| Non-Operating Margin | 2.6% | 3.2% | 11.5% | (14.3%) | 13.2% |
| Total Margin | 8.2% | 8.5% | 7.9% | (53.2%) | 16.3% |

*Data Source: CHIA Hospital Standardized Financial Statements

SOLVENCY AND LIQUIDITY

| | HFY19 | HFY20 | HFY21 | HFY22 | HFY23 |
|--|----------|----------|----------|----------|---------|
| Total Net Assets or Equity | \$178.3M | \$179.9M | \$191.1M | \$121.0M | \$61.6M |
| Current Ratio | 1.4 | 1.1 | 0.7 | 1.1 | 1.7 |
| Debt Service Coverage Ratio ⁵ | 4.2 | 4.4 | 3.9 | (8.4) | 7.2 |
| Cash Flow to Total Debt ⁵ | 20.6% | 14.4% | 14.3% | (45.2%) | 37.5% |
| Equity Financing Ratio | 48.8% | 39.6% | 43.2% | 35.5% | 22.9% |
| Average Age of Plant | 24.3 | 28.1 | 30.9 | 27.3 | 25.0 |

*Data Source: CHIA Hospital Standardized Financial Statements

For descriptions of the metrics, please see the technical appendix at <https://www.chiamass.gov/hospital-profiles>.

¹ High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

² Effective HFY 2020, supplemental revenue is not included in net patient service revenue for all hospitals. Prior to HFY 2020, reporting of supplemental revenue varied by hospital.

³ There was an accounting change adopted by most hospitals beginning in HFY 2020 in which unrealized gains and losses on investments are now recognized as non-operating revenue.

⁴ Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in HFY2020. A portion of this funding was reported as operating revenue.

⁵ Starting in HFY 2023, unrealized gains and losses were removed from the Debt Service Coverage Ratio and Cash Flow to Total Debt metrics. They are included in prior year calculations.

⁶ Inpatient cases and communities with fewer than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges by Community charts.

UTILIZATION

| | |
|--|---------|
| Licensed Beds in HFY23: | 232 |
| Available Beds in HFY23: | 230 |
| Staffed Beds in HFY23: | 172 |
| HFY23 Percentage Occupancy: | 84.5% |
| Inpatient Discharges in HFY23: | 8,835 |
| Change HFY22-HFY23: | 3.5% |
| Percent of Total Region Discharges in HFY23: | 3.1% |
| Percent of Statewide Total Discharges in HFY23: | 1.2% |
| Inpatient Days in HFY23: | 53,070 |
| Change HFY22-HFY23: | 2.9% |
| Percent of Total Region Inpatient Days in HFY23: | 2.9% |
| Percent of Statewide Total Inpatient Days in HFY23: | 1.3% |
| Average Length of Stay in HFY23: | 6.0 |
| Change HFY22-HFY23: | (0.5%) |
| Emergency Department Visits in HFY23: | 36,520 |
| Change HFY22-HFY23: | 16.2% |
| Percent of Total Region Emergency Department Visits in HFY23: | 4.3% |
| Percent of Statewide Total Emergency Department Visits in HFY23: | 1.3% |
| Outpatient Visits in HFY23: | 296,619 |
| Change HFY22-HFY23: | (10.3%) |

*Data Source: CHIA Hospital Cost Reports

TOP INPATIENT DIAGNOSES IN FY23

| Diagnosis ⁶ | Discharges | Percent of Total Hospital Discharges |
|---|------------|--------------------------------------|
| Neonate Birth W Major Cardiovas Proc | 659 | 7.4% |
| Lymphoma, Myeloma & Non-Acute Leukemia | 597 | 6.7% |
| Acute & Subacute Endocarditis | 525 | 5.9% |
| Vaginal Delivery W Sterilization &/Or D&C | 460 | 5.2% |
| Respiratory Malignancy | 335 | 3.8% |
| Other Female Reproductive System & Related Procedure | 246 | 2.8% |
| Septicemia & Disseminated Infections | 235 | 2.6% |
| Post-Operative, Post-Traumatic, Other Device Infections | 219 | 2.5% |
| Acute Kidney Injury | 216 | 2.4% |
| Cardiac Structural & Valvular Disorders | 210 | 2.4% |

*Data Source: CHIA Hospital Discharge Dataset

TOP DISCHARGES BY COMMUNITY IN FY23

| Community ⁵ | Discharges | Percent of Total Community Discharges |
|------------------------|------------|---------------------------------------|
| Malden, MA | 1,479 | 24% |
| Melrose, MA | 1,237 | 43% |
| Saugus, MA | 1,121 | 32% |
| Wakefield, MA | 806 | 29% |
| Medford, MA | 674 | 13% |
| Stoneham, MA | 442 | 16% |
| Revere, MA | 383 | 6% |
| Everett, MA | 343 | 7% |
| Lynn, MA | 179 | 1% |
| Reading, MA | 155 | 6% |

*Data Source: CHIA Hospital Discharge Dataset

For more information, please contact:

