

Baystate Franklin Medical Center

Hospital Fiscal Year 2023 Profile

OVERVIEW

City/Town:	Greenfield, MA	Tax Status:	Non-profit
Region:	Western Massachusetts	Trauma Center Designation:	Not Applicable
Hospital Type:	Community-High Public Payer Hospital	Total FTE's in HFY23:	489.95
Total Staffed Beds in HFY23:	107, Mid-Size Hospital	FY23 Case Mix Index:	0.72
Hospital System Affiliation:	Baystate Health	Public Payer Mix ¹ :	72.7%: HPP Hospital
Hospital System Surplus (Deficit) in HFY23:	(\$54,613,000)	Percent of Total GPSR by Payer:	Medicare: 48% / Medicaid: 21% / Commercial: 25%
Change in Ownership HFY19-HFY23:	Not Applicable	CY22 Commercial Statewide Relative Price:	0.95

FINANCIAL

GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR) ²					
	HFY19	HFY20	HFY21	HFY22	HFY23
Inpatient GPSR	\$69.6M	\$61.3M	\$67.0M	\$73.5M	\$76.8M
Outpatient GPSR	\$198.4M	\$182.0M	\$202.2M	\$222.6M	\$259.0M
Total GPSR	\$267.9M	\$243.2M	\$269.1M	\$296.2M	\$335.9M
Inpatient NPSR per CMAD	\$10,960	\$10,623	\$10,443	\$11,376	\$10,631
Inpatient NPSR	\$39.7M	\$34.6M	\$36.2M	\$38.7M	\$37.0M
Outpatient NPSR	\$59.5M	\$51.2M	\$58.7M	\$59.4M	\$74.3M

*Data Source: CHIA Hospital Cost Reports

REVENUE & EXPENSES

	HFY19	HFY20	HFY21	HFY22	HFY23
Operating Revenue	\$106.7M	\$103.2M	\$108.0M	\$113.2M	\$131.8M
Non-Operating Revenue ³	(\$0.0M)	(\$0.7M)	\$0.3M	(\$0.4M)	(\$2.2M)
COVID Funding Included in Operating Revenue ⁴	-	\$8.8M	\$0.0M	\$5.4M	\$3.4M
Total Revenue	\$106.6M	\$102.5M	\$108.3M	\$112.9M	\$129.6M
Total Expenses	\$105.6M	\$104.0M	\$109.8M	\$121.8M	\$131.6M
Total Surplus (Deficit)	\$1.0M	(\$1.5M)	(\$1.5M)	(\$8.9M)	(\$2.0M)
Operating Margin	1.0%	(0.9%)	(1.7%)	(7.6%)	0.2%
Non-Operating Margin	(0.0%)	(0.6%)	0.3%	(0.3%)	(1.7%)
Total Margin	1.0%	(1.5%)	(1.4%)	(7.9%)	(1.5%)

*Data Source: CHIA Hospital Standardized Financial Statements

SOLVENCY AND LIQUIDITY

	HFY19	HFY20	HFY21	HFY22	HFY23
Total Net Assets or Equity	\$46.2M	\$42.6M	\$52.4M	\$39.9M	\$44.1M
Current Ratio	1.7	1.3	1.1	1.0	0.9
Debt Service Coverage Ratio ⁵	4.0	2.3	2.3	(1.6)	1.6
Cash Flow to Total Debt ⁵	18.2%	6.9%	7.6%	(10.8%)	6.6%
Equity Financing Ratio	50.5%	39.1%	50.9%	49.8%	52.2%
Average Age of Plant	18.5	20.2	21.3	23.4	25.8

*Data Source: CHIA Hospital Standardized Financial Statements

For descriptions of the metrics, please see the technical appendix at <https://www.chiamass.gov/hospital-profiles>.

¹ High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

² Effective HFY 2020, supplemental revenue is not included in net patient service revenue for all hospitals. Prior to HFY 2020, reporting of supplemental revenue varied by hospital.

³ There was an accounting change adopted by most hospitals beginning in HFY 2020 in which unrealized gains and losses on investments are now recognized as non-operating revenue.

⁴ Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in HFY2020. A portion of this funding was reported as operating revenue.

⁵ Starting in HFY 2023, unrealized gains and losses were removed from the Debt Service Coverage Ratio and Cash Flow to Total Debt metrics. They are included in prior year calculations.

⁶ Inpatient cases and communities with fewer than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges By Community charts.

UTILIZATION

Licensed Beds in HFY23:	107
Available Beds in HFY23:	107
Staffed Beds in HFY23:	107
HFY23 Percentage Occupancy:	50.1%
Inpatient Discharges in HFY23:	4,831
Change HFY22-HFY23:	2.9%
Percent of Total Region Discharges in HFY23:	5.4%
Percent of Statewide Total Discharges in HFY23:	<1%
Inpatient Days in HFY23:	19,562
Change HFY22-HFY23:	0.3%
Percent of Total Region Inpatient Days in HFY23:	4.1%
Percent of Statewide Total Inpatient Days in HFY23:	<1%
Average Length of Stay in HFY23:	4.1
Change HFY22-HFY23:	(2.4%)
Emergency Department Visits in HFY23:	25,806
Change HFY22-HFY23:	10.2%
Percent of Total Region Emergency Department Visits in HFY23:	6.6%
Percent of Statewide Total Emergency Department Visits in HFY23:	<1%
Outpatient Visits in HFY23:	52,286
Change HFY22-HFY23:	68.0%

*Data Source: CHIA Hospital Cost Reports

TOP INPATIENT DIAGNOSES IN FY23

Diagnosis ⁶	Discharges	Percent of Total Hospital Discharges
Normal Neonate Birth	378	8.0%
Septicemia & Disseminated Infections	344	7.2%
Vaginal Delivery	286	6.0%
Heart Failure	264	5.6%
Major Depress Dis & Other/Unspecpsychoses	153	3.2%
Major Respiratory Infections & Inflammations	135	2.8%
Cellulitis & Other Skin Infections	134	2.8%
Kidney & Urinary Tract Infections	126	2.7%
Other Pneumonia	122	2.6%
Alcohol Abuse & Dependence	115	2.4%

*Data Source: CHIA Hospital Discharge Dataset

TOP DISCHARGES BY COMMUNITY IN FY23

Community ⁵	Discharges	Percent of Total Community Discharges
Greenfield, MA	1,650	66%
Turners Falls, MA	452	62%
Shelburne Falls, MA	236	61%
Northfield, MA	186	66%
Barnardston, MA	163	59%
Montague, MA	140	56%
Colrain, MA	134	60%
South Deerfield, MA	131	33%
Erving, MA	114	61%
Gill, MA	114	61%

*Data Source: CHIA Hospital Discharge Dataset