

# Baystate Wing Hospital

## 2022 Hospital Profile

### OVERVIEW

City/Town:	Palmer & Ware, MA
Region:	Western Massachusetts
Hospital Type:	Community-High Public Payer Hospital
Total Staffed Beds in HFY22:	68, Small Hospital
Hospital System Affiliation:	Baystate Health
Hospital System Surplus (Deficit) in HFY22:	(\$327,400,000)
Change in Ownership HFY18-HFY22:	Not Applicable

Tax Status:	Non-profit
Trauma Center Designation:	Not Applicable
Total FTE's in HFY22:	482.41
FY22 Case Mix Index:	1.02
Public Payer Mix <sup>1</sup> :	70.5%: HPP Hospital
Percent of Total GPSR - Medicare/Medicaid/Commercial:	49% / 20% / 26%
CY21 Commercial Statewide Relative Price:	0.74

### FINANCIAL

#### GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)

	HFY18	HFY19	HFY20	HFY21	HFY22
Inpatient GPSR	\$55.5M	\$55.1M	\$57.1M	\$69.0M	\$76.2M
Outpatient GPSR	\$140.3M	\$154.2M	\$146.7M	\$154.8M	\$178.4M
Total GPSR	\$195.8M	\$209.3M	\$203.8M	\$223.7M	\$254.6M
Inpatient NPSR per CMAD	\$9,310	\$10,016	\$10,258	\$11,122	\$11,232
Inpatient NPSR	\$30.4M	\$32.5M	\$33.4M	\$41.1M	\$40.7M
Outpatient NPSR	\$49.9M	\$50.1M	\$45.3M	\$46.9M	\$50.8M

\*Data Source: CHIA Hospital Cost Reports

#### REVENUE & EXPENSES

	HFY18	HFY19	HFY20	HFY21	HFY22
Operating Revenue	\$85.6M	\$87.2M	\$86.3M	\$97.5M	\$97.8M
Non-Operating Revenue <sup>3</sup>	\$0.5M	\$0.2M	\$0.1M	\$1.6M	(\$1.6M)
COVID Funding Included in Operating Revenue <sup>4</sup>	-	-	\$3.4M	\$0.0M	\$1.7M
Total Revenue	\$86.1M	\$87.4M	\$86.4M	\$99.1M	\$96.1M
Total Expenses	\$90.5M	\$93.6M	\$93.7M	\$98.7M	\$108.1M
Total Surplus (Deficit)	(\$4.4M)	(\$6.2M)	(\$7.3M)	\$0.3M	(\$12.0M)
Operating Margin	(5.7%)	(7.3%)	(8.6%)	(1.2%)	(10.8%)
Non-Operating Margin	0.6%	0.2%	0.2%	1.6%	(1.7%)
Total Margin	(5.1%)	(7.1%)	(8.4%)	0.3%	(12.5%)

\*Data Source: Standardized Financial Statements

#### SOLVENCY AND LIQUIDITY

	HFY18	HFY19	HFY20	HFY21	HFY22
Total Net Assets or Equity	\$50.2M	\$42.9M	\$38.6M	\$43.8M	\$25.7M
Current Ratio	1.2	1.1	1.0	1.1	0.8
Debt Service Coverage Ratio	1.9	0.6	(0.1)	3.9	(3.8)
Cash Flow to Total Debt	3.1%	0.4%	(1.7%)	10.3%	(13.2%)
Equity Financing Ratio	47.9%	43.8%	36.7%	41.9%	31.1%
Average Age of Plant	8.0	8.0	10.0	11.0	13.0

\*Data Source: Standardized Financial Statements

### UTILIZATION

Licensed Beds in HFY22:	68
Available Beds in HFY22:	68
Staffed Beds in HFY22:	68
HFY22 Percentage Occupancy:	88.8%
Inpatient Discharges in HFY22:	3,565
Change HFY21-HFY22:	(1.5%)
Percent of Total Region Discharges in HFY22:	4.0%
Percent of Statewide Total Discharges in HFY22:	<1%
Inpatient Days in HFY22:	22,030
Change HFY21-HFY22:	10.0%
Percent of Total Region Inpatient Days in HFY22:	4.6%
Percent of Statewide Total Inpatient Days in HFY22:	<1%
Average Length of Stay in HFY22:	6.2
Change HFY21-HFY22:	11.8%
Emergency Department Visits in HFY22:	34,554
Change HFY21-HFY22:	9.5%
Percent of Total Region Emergency Department Visits in HFY22:	9.0%
Percent of Statewide Total Emergency Department Visits in HFY22:	1.3%
Outpatient Visits in HFY22:	133,463
Change HFY21-HFY22:	1.2%

\*Data Source: CHIA Hospital Cost Reports

#### TOP DISCHARGES BY INPATIENT CASE (DRG) IN FY22

Inpatient Case (DRG) <sup>5</sup>	Discharges	Percent of Total Hospital Discharges
Septicemia & Disseminated Infections	457	12.9%
Heart failure	326	9.2%
Major Resp Infect & Inflamm	282	8.0%
Major Depressive Disorders	161	4.5%
Bipolar disorders	103	2.9%
Pul edema & resp failure	86	2.4%
Chronic Obstructive Pulmonary Disease	84	2.4%
Cardiac Arrhythmia	83	2.3%
Disorders Of Pancreas Except Malignancy	79	2.2%
Renal failure	79	2.2%

\*Data Source: CHIA Hospital Discharge Dataset

#### TOP DISCHARGES BY COMMUNITY IN FY22

Community <sup>5</sup>	Discharges	Percent of Total Community Discharges
Ware, MA	510	41%
Palmer, MA	400	43%
Belchertown, MA	345	26%
Ludlow, MA	319	15%
Wilbraham, MA	315	22%
Monson, MA	275	35%
Springfield, MA	257	1%
Warren, MA	114	34%
West Brookfield, MA	90	20%
Chicopee, MA	82	1%

\*Data Source: CHIA Hospital Discharge Dataset

For descriptions of the metrics, please see the technical appendix.

<sup>1</sup> High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

<sup>2</sup> Effective HFY 2020, supplemental revenue is not included in net patient service revenue for all hospitals. Prior to HFY 2020, reporting of supplemental revenue varied by hospital.

<sup>3</sup> There was an accounting change adopted by most hospitals beginning in HFY 2020 in which unrealized gains and losses on investments are now recognized as non-operating revenue.

<sup>4</sup> Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in HFY2020. A portion of this funding was reported as operating revenue.

<sup>5</sup> Inpatient cases and communities with less than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges By Community charts.