

HOW TO READ ACUTE HOSPITAL PROFILES – HOSPITAL FISCAL YEAR 2021

This sheet provides a brief introduction to the metrics on the acute hospital profiles. Definitions and notes on all metrics are available in the [technical appendix](#).

Anna Jaques Hospital

2021 Hospital Profile

OVERVIEW

City/Town:	Newburyport, MA	Tax Status:	Non-profit
Region:	Northeastern Massachusetts	Training Center Designation:	Adult: Level 3
Hospital Type:	Community Hospital	Total FTEs in FY21:	682.66
Total Staffed Beds in FY21:	140, Mid-Size Hospital	FY21 Case Mix Index:	0.90
Hospital System Affiliation:	Beth Israel Lahey Health	Public Payer Mix ² :	51% / 10% / 34%
Hospital System Surplus (Deficit) in FY21:	\$352,045,000	Percent of Total GPSR - Medicare/Medicaid/Commercial:	51% / 10% / 34%
Change in Ownership FY17-FY21:	Beth Israel Lahey Health 3/1/19	CY20 Commercial Statewide Relative Price:	0.76

FINANCIAL

GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)

	FY17	FY18	FY19	FY20	FY21
Inpatient GPSR	\$71.8M	\$73.9M	\$79.1M	\$70.3M	\$73.9M
Outpatient GPSR	\$189.2M	\$196.3M	\$215.0M	\$182.8M	\$219.8M
Total GPSR	\$261.0M	\$270.2M	\$294.1M	\$253.1M	\$293.7M
Inpatient NPSR per CMAD	\$8,404	\$8,316	\$8,283	\$8,789	\$8,939
Inpatient NPSR	\$47.1M	\$48.0M	\$48.1M	\$45.5M	\$48.7M
Outpatient NPSR	\$76.9M	\$80.9M	\$85.0M	\$69.6M	\$82.8M

REVENUE & EXPENSES

	FY17	FY18	FY19	FY20	FY21
Operating Revenue	\$129.1M	\$133.8M	\$78.7M	\$126.3M	\$141.2M
COVID Funding Included in Operating Revenue	-	-	-	\$6.6M	\$4.9M
Non-Operating Revenue	\$1.7M	\$0.4M	\$7.3M	\$0.8M	\$3.8M
Total Revenue	\$130.8M	\$134.1M	\$86.0M	\$127.2M	\$145.0M
Total Expenses	\$128.7M	\$132.4M	\$79.5M	\$133.6M	\$143.0M
Total Surplus (Deficit)	\$2.2M	\$1.8M	\$6.5M	(\$6.4M)	\$1.9M
Operating Margin	0.4%	1.0%	(0.9%)	(5.7%)	(1.3%)
Non-Operating Margin	1.3%	0.3%	8.5%	0.6%	2.6%
Total Margin	1.7%	1.3%	7.5%	(5.0%)	1.3%

SOLVENCY AND LIQUIDITY

	FY17	FY18	FY19	FY20	FY21
Total Net Assets or Equity	\$25.5M	\$33.9M	\$21.0M	\$8.7M	\$26.6M
Current Ratio	2.5	2.1	3.5	1.6	1.6
Debt Service Coverage Ratio	4.0	3.7	5.7	(0.1)	4.4
Cash Flow to Total Debt	19.6%	17.9%	28.2%	(1.2%)	12.1%
Equity Financing Ratio	28.7%	38.1%	22.7%	9.3%	23.1%
Average Age of Plan	19.0	20.0	0	0	3.0

UTILIZATION

Licensed Beds in FY21:	140
Available Beds in FY21:	140
Staffed Beds in FY21:	140
FY21 Percentage Occupancy:	57.5%
Inpatient Discharges in FY21:	6,030
Change FY20-FY21:	(1.9%)
Percent of Total Region Discharges in FY21:	4.6%
Percent of Statewide Total Discharges in FY21:	<1%
Inpatient Days in FY21:	29,390
Change FY20-FY21:	6.1%
Percent of Total Region Inpatient Days in FY21:	4.7%
Percent of Statewide Total Inpatient Days in FY21:	<1%
Average Length of Stay in FY21:	4.87
Change FY20-FY21:	8.0%
Emergency Department Visits in FY21:	22,519
Change FY20-FY21:	1.3%
Percent of Total Region Emergency Department Visits in FY21:	4.6%
Percent of Statewide Total Emergency Department Visits in FY21:	<1%
Outpatient Visits in FY21:	60,836
Change FY20-FY21:	5.1%

TOP DISCHARGES BY INPATIENT CASE (DRG) IN FY21

Inpatient Case (DRG)	Discharges	Percent of Total Hospital Discharges
Normal Neonate Birth	593	9.83%
Vaginal delivery	384	6.36%
Sepsis and Disseminated Infections	333	5.52%
Major Depressive Disorders	314	5.20%
Bipolar disorders	267	4.42%
Major Resp Infect & Inflam	243	4.02%
Cesarean delivery	239	3.96%
Heart failure	210	3.48%
Knee joint replacement	181	3.00%
Depression Exc Mod	175	2.90%

TOP DISCHARGES BY COMMUNITY IN FY21

Community	Discharges	Percent of Total Community Discharges
Amesbury, MA	1,003	58%
Newburyport, MA	51	57%
Haverhill, MA	60	8%
Salisbury, MA	61	62%
Merrimack, MA	285	45%
Georgetown, MA	171	23%
Rowley, MA	165	27%
Groveland, MA	159	24%
Newbury, MA	157	55%
Seabrook, NH	152	40%

Notes

For descriptions of the metrics, please see the technical appendix.

¹ Data from the FY2017 through FY2021 CHIA Cost Reports and Financial Statements.

² High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

³ Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

⁴ There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income.

⁵ Federal and State COVID-19 relief funding was distributed to hospitals as part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act beginning in FY2020. A portion of this funding was reported as operating revenue.

⁶ Inpatient cases at communities with less than 25 discharges have been omitted from the Top Discharges by Inpatient Case (DRG) and Top Discharges by Community charts.

⁷ As Beth Israel Lahey Health became financially consolidated in March 2019, seven months of financial data was not used for FY 2019 for this hospital.

For more information, please contact:
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Hospital name

Overview

A list of general information pertaining to the hospital.

Utilization

Hospital utilization information derived from hospital cost reports with comparisons to prior year, region, and statewide metrics where applicable.

Gross and Net Patient Service Revenues (GPSR & NPSR)

Financial information derived from hospital cost reports relating to the hospital's GPSR and NPSR over five years.

Top Discharges by Inpatient Case (DRG)

The hospital's most frequent inpatient cases derived from the Hospital Inpatient Discharge Dataset listed with the number of discharges and the percent each DRG represents of the total discharges at the hospital.

Top Discharges by Community

The communities where the hospital's inpatients reside derived from the Hospital Inpatient Discharge Dataset listed with the number of discharges and the percent of inpatients from the community treated at that hospital.

Solvency and Liquidity

Five-year trend information derived from standardized financial statements for the hospital's solvency and liquidity metrics.

Revenue and Expenses

Five-year trend derived from standardized financial statements showing hospital's revenue, expense, and profitability statistics.

HFY 2021 Massachusetts Hospital Profiles | May 2023

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