

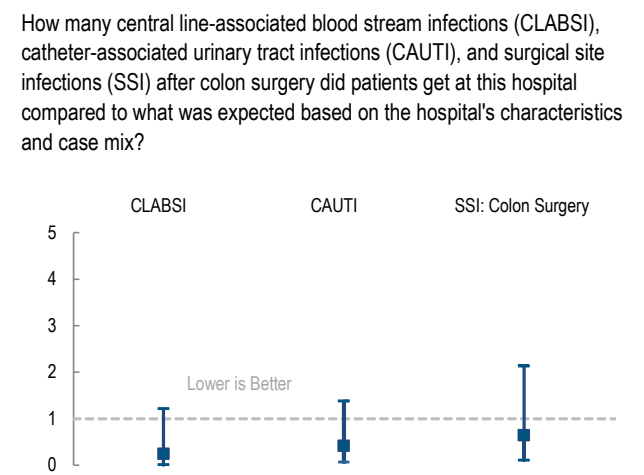
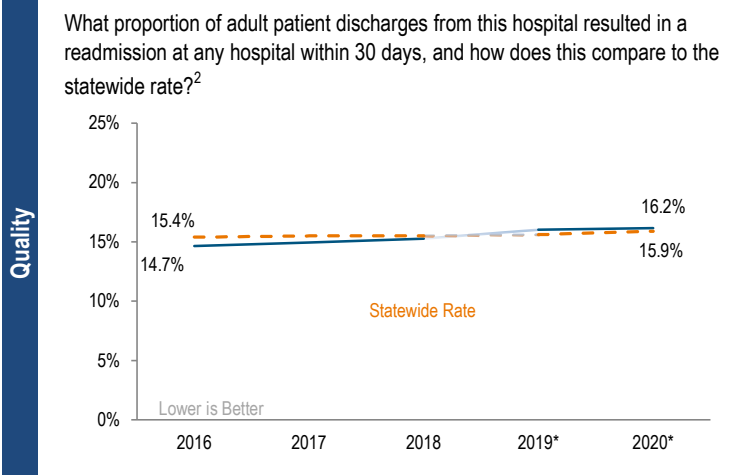
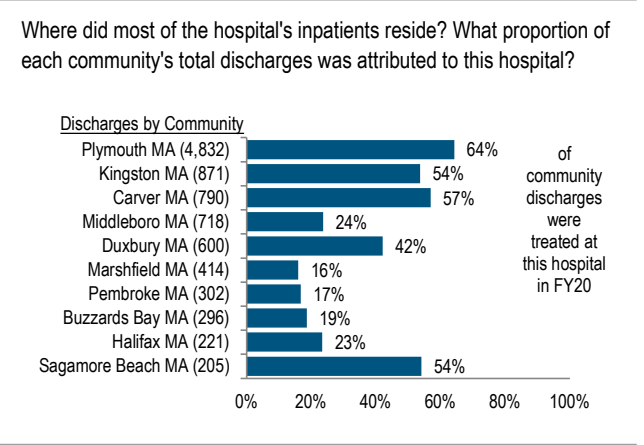
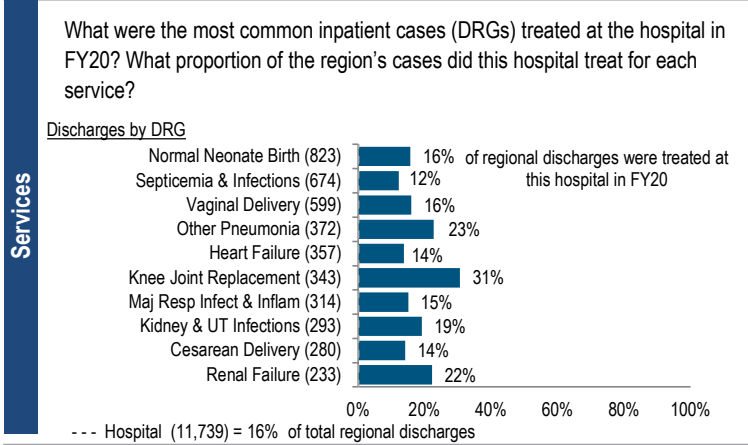
# BETH ISRAEL DEACONESS HOSPITAL - PLYMOUTH

## 2020 Hospital Profile

Plymouth, MA  
Community-High Public Payer Hospital  
Metro South

Beth Israel Deaconess Hospital – Plymouth (BID-Plymouth) is a mid-size, non-profit community-High Public Payer (HPP) hospital located in the Metro South region. It is a member of Beth Israel Lahey Health. Between FY16 and FY20, the volume of inpatient discharges at the hospital increased by 17.3% compared to a median decrease of 7.6% at cohort hospitals. Outpatient visits decreased by 11.0% for the hospital between FY16 and FY20, compared to a median decrease of 15.2% for its peer cohort. The hospital has reported a profit in each of the last five years. In FY20 it had a total margin of 6.3%, above the 4.0% median of its cohort hospitals.

At a Glance	<b>Overview / Size</b>	Hospital System Affiliation:	Beth Israel Lahey Health	<b>Payer Mix</b>	Public Payer Mix <sup>1</sup> :	66.7% HPP Hospital
	Hospital System Surplus (Deficit) in FY20:	\$73,031,000	CY19 Commercial Statewide Relative Price:	0.881		
	Change in Ownership (FY16-20):	Beth Israel Lahey Health 3/1/19	Top 3 Commercial Payers:	Blue Cross Blue Shield		
	Total Staffed Beds:	183, mid-size acute hospital	Harvard Pilgrim			
	% Occupancy:	79.4%, > cohort avg. (63%)	Tufts HMO			
	Trauma Center Designation:	Not Applicable				
	Case Mix Index:	1.04, > cohort avg. (1.00); < statewide (1.16)				
	<b>Financial</b>		<b>Utilization</b>			
	Inpatient NPSR per CMAD:	\$11,018	Inpatient Discharges in FY20:	11,739		
	Change FY19-FY20:	-6.8%	Change FY19-FY20:	4.0%		
Inpatient Outpatient Revenue in FY20:	35%:65%	Emergency Department Visits in FY20:	38,360			
Change FY19-FY20:	-4.2%	Change FY19-FY20:	-13.9%			
Outpatient Revenue in FY20:	\$143,107,005	Outpatient Visits in FY20:	115,801			
Change FY19-FY20:	-4.2%	Change FY19-FY20:	-10.7%			
Total Revenue in FY20:	\$310,754,000	<b>Quality</b>				
COVID Funding Included in Total Revenue:	\$20,178,000	Readmission Rate in FY20:	16.2%			
Total Surplus (Deficit) in FY20:	\$19,536,000	Change FY19-FY20 (percentage points):	0.1			
		Early Elective Deliveries Rate:	0.0%			



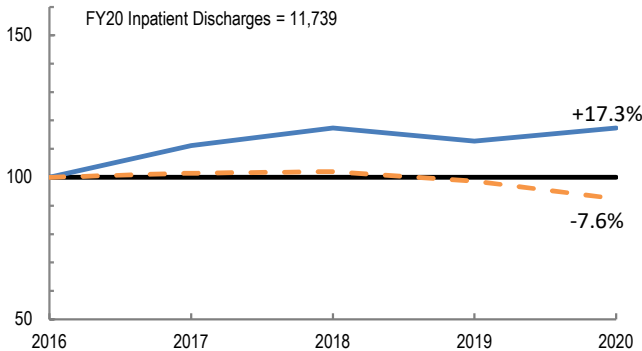
# 2020 HOSPITAL PROFILE: BETH ISRAEL DEACONESS HOSPITAL - PLYMOUTH

Cohort: Community-High Public Payer Hospital

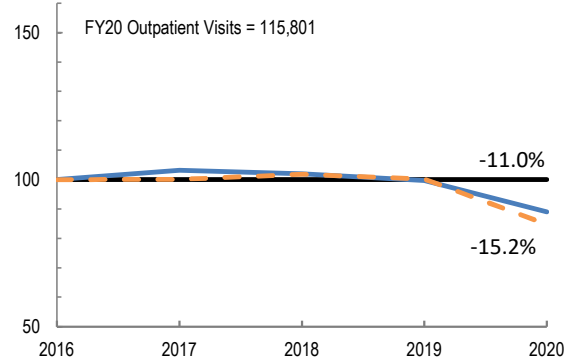


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

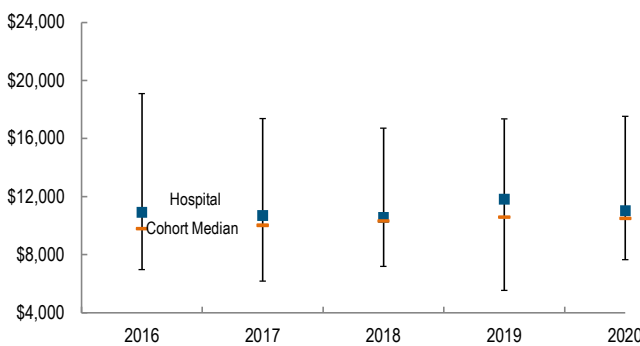


How has the volume of the hospital's outpatient visits changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

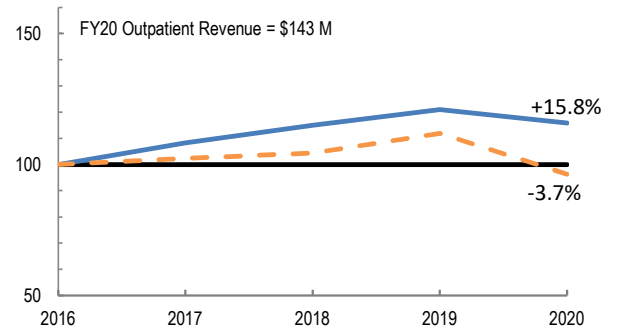


Patient Revenue Trends

What was the hospital's net inpatient service revenue<sup>3</sup> per case mix adjusted discharge between FY16 and FY20, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue<sup>3</sup> changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)



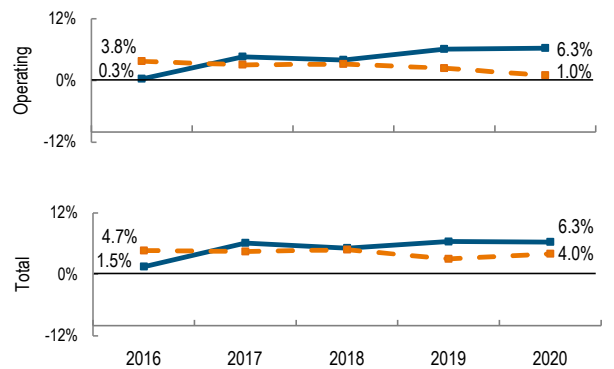
Financial Performance

How have the hospital's total revenue and costs changed between FY16 and FY20? (COVID funding affects FY20 only)

Revenue, Cost, & Profit/Loss (in millions)

FY	2016	2017	2018	2019	2020
<b>Operating Revenue</b>	\$ 236.6	\$ 260.7	\$ 274.3	\$ 177.1	\$ 310.7
<b>COVID Funding Included in Operating Revenue</b>					\$ 20.2
<b>Non-Operating Revenue<sup>4</sup></b>	\$ 2.9	\$ 3.9	\$ 3.2	\$ 0.5	\$ 0.0
<b>Total Revenue</b>	\$ 239.5	\$ 264.6	\$ 277.5	\$ 177.6	\$ 310.8
<b>Total Costs</b>	\$ 235.9	\$ 248.4	\$ 263.3	\$ 166.3	\$ 291.2
<b>Total Profit (Loss)</b>	\$ 3.6	\$ 16.2	\$ 14.2	\$ 11.3	\$ 19.5

What were the hospital's total margin and operating margins between FY16 and FY20, and how do these compare to the hospital's peer cohort medians? (Note: FY20 margins include COVID funding)



For descriptions of the metrics, please see the technical appendix.

<sup>1</sup> High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

<sup>2</sup> For 2019 and 2020 readmission rates, a new methodology was used. These rates may not be comparable to earlier years. For more information, please see: <https://www.chiamass.gov/assets/docs/r/pubs/2022/Readmissions-Technical-Appendix-2011-2020.pdf>

<sup>3</sup> Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

<sup>4</sup> There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income