

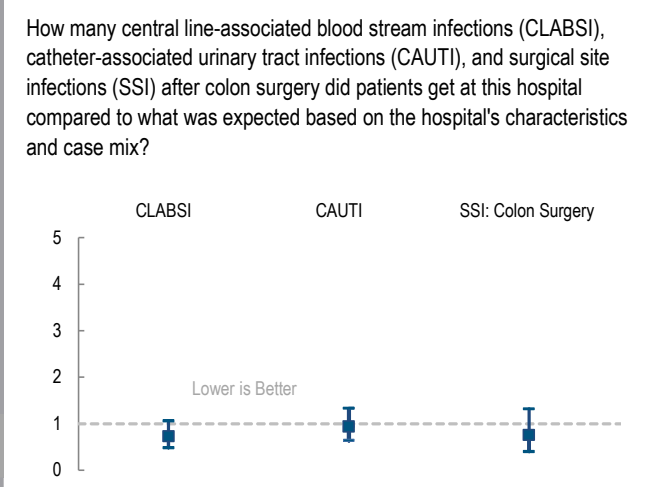
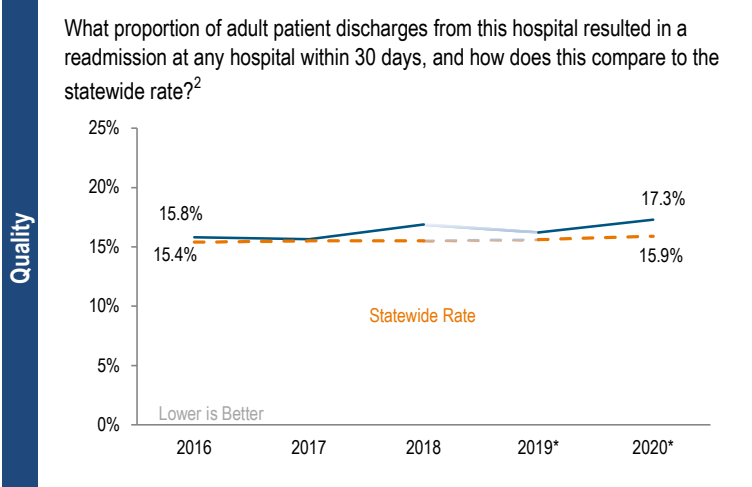
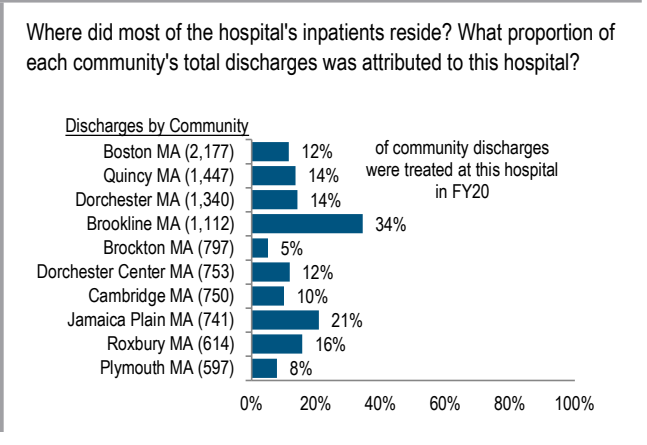
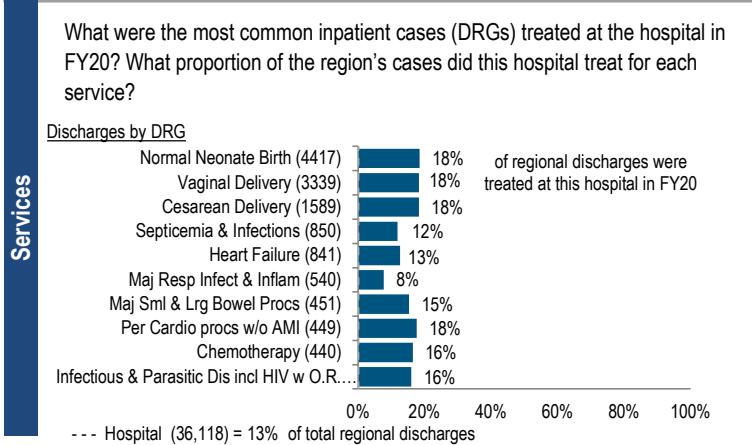
# BETH ISRAEL DEACONESS MEDICAL CENTER

## 2020 Hospital Profile

Boston, MA  
Academic Medical Center  
Metro Boston

Beth Israel Deaconess Medical Center (BIDMC) is a large, non-profit Academic Medical Center (AMC) located in the Metro Boston region. At 740 inpatient beds, it is the largest member of Beth Israel Lahey Health and is one of nine organ transplant centers in the state. Between FY16 and FY20, the volume of inpatient discharges at the hospital decreased by 9.9% compared to a median decrease of 8.8% at AMCs. Outpatient visits decreased 19.9% for the hospital between FY16 and FY20, compared to a median decrease of 16.2% at AMCs. It earned a profit each year from FY16 to FY20, with a 4.7% total margin in FY20 compared to the AMC median total margin of 4.2%.

<b>At a Glance</b>	<b>Overview / Size</b>		<b>Payer Mix</b>	
	Hospital System Affiliation:	Beth Israel Lahey Health	Public Payer Mix <sup>1</sup> :	56.1% non-HPP Hospital
	Hospital System Surplus (Deficit) in FY20:	\$73,031,000	CY19 Commercial Statewide Relative Price:	1.052
	Change in Ownership (FY16-20):	Beth Israel Lahey Health 3/1/19	Top 3 Commercial Payers:	Blue Cross Blue Shield Harvard Pilgrim Tufts HMO
	Total Staffed Beds:	740, 5th largest acute hospital		
	% Occupancy:	82.1%, < cohort avg. (84%)		
	Trauma Center Designation:	Adult: Level 1		
	Case Mix Index:	1.54, < cohort avg. (1.63); > statewide (1.16)		
	<b>Financial</b>		<b>Utilization</b>	
	Inpatient NPSR per CMAD:	\$13,581	Inpatient Discharges in FY20:	36,118
Change FY19-FY20:	-0.5%	Change FY19-FY20:	-10.6%	
Inpatient Outpatient Revenue in FY20:	40%:60%	Emergency Department Visits in FY20:	63,923	
Change FY19-FY20:	-9.4%	Change FY19-FY20:	-15.3%	
Outpatient Revenue in FY20:	\$577,496,861	Outpatient Visits in FY20:	549,790	
Change FY19-FY20:	-9.4%	Change FY19-FY20:	-25.9%	
Total Revenue in FY20:	\$2,076,895,000			
COVID Funding Included in Total Revenue:	\$117,378,000	<b>Quality</b>		
Total Surplus (Deficit) in FY20:	\$98,377,000	Readmission Rate in FY20:	17.3%	
		Change FY19-FY20 (percentage points):	1.1	
		Early Elective Deliveries Rate:	0.0%	



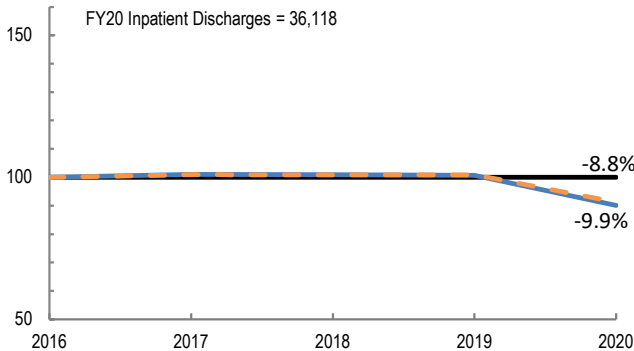
# 2020 HOSPITAL PROFILE: BETH ISRAEL DEACONESS MEDICAL CENTER

Cohort: Academic Medical Center

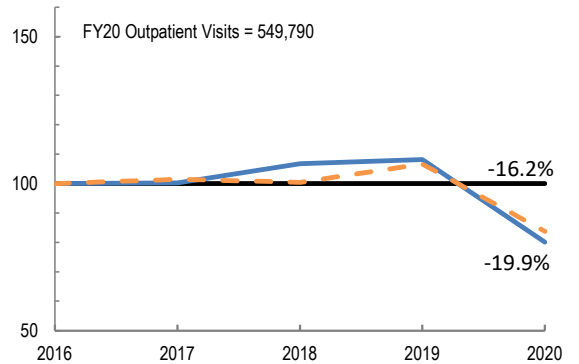


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

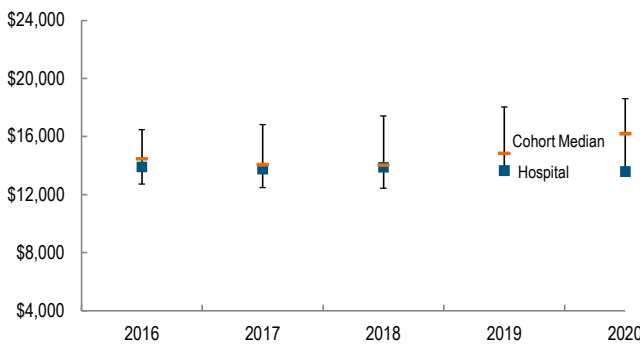


How has the volume of the hospital's outpatient visits changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)

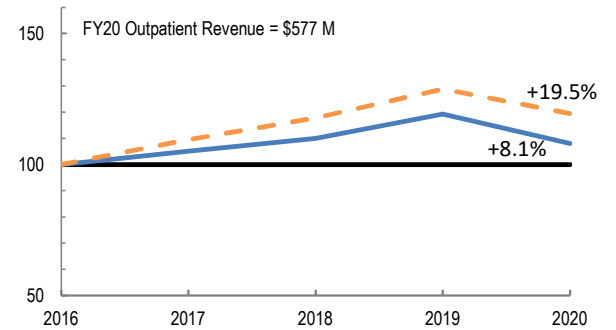


Patient Revenue Trends

What was the hospital's net inpatient service revenue<sup>3</sup> per case mix adjusted discharge between FY16 and FY20, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue<sup>3</sup> changed compared to FY16, and how does this compare to the hospital's peer cohort median? (FY16=100)



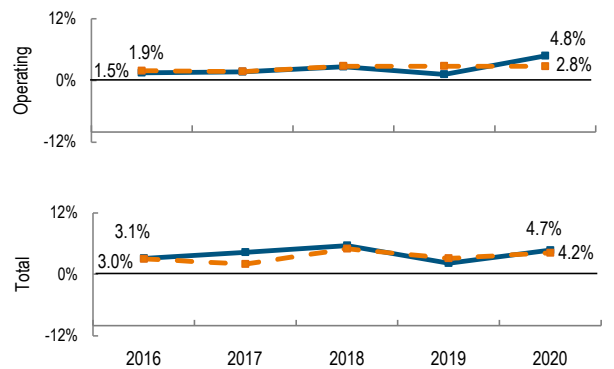
Financial Performance

How have the hospital's total revenue and costs changed between FY16 and FY20? (COVID funding affects FY20 only)

Revenue, Cost, & Profit/Loss (in millions)

FY	2016	2017	2018	2019	2020
<b>Operating Revenue</b>	\$ 1,595.4	\$ 1,688.4	\$ 1,818.5	\$ 1,118.3	\$ 2,078.5
<b>COVID Funding Included in Operating Revenue</b>					\$ 117.4
<b>Non-Operating Revenue<sup>4</sup></b>	\$ 25.1	\$ 44.5	\$ 52.6	\$ 11.5	\$ (1.6)
<b>Total Revenue</b>	\$ 1,620.5	\$ 1,733.0	\$ 1,871.1	\$ 1,129.9	\$ 2,076.9
<b>Total Costs</b>	\$ 1,570.7	\$ 1,658.4	\$ 1,767.2	\$ 1,105.2	\$ 1,978.5
<b>Total Profit (Loss)</b>	\$ 49.8	\$ 74.6	\$ 103.9	\$ 24.6	\$ 98.4

What were the hospital's total margin and operating margins between FY16 and FY20, and how do these compare to the hospital's peer cohort medians? (Note: FY20 margins include COVID funding)



For descriptions of the metrics, please see the technical appendix.

<sup>1</sup> High Public Payer Hospitals (HPP) reported a minimum of 63% of gross patient service revenue from public payers.

<sup>2</sup> For 2019 and 2020 readmission rates, a new methodology was used. These rates may not be comparable to earlier years. For more information, please see: <https://www.chiamass.gov/assets/docs/r/pubs/2022/Readmissions-Technical-Appendix-2011-2020.pdf>

<sup>3</sup> Effective FY 2020 supplemental revenue is not included in net patient service revenue for all hospitals. Prior to FY 2020, reporting of supplemental revenue varied by hospital.

<sup>4</sup> There was an accounting change adopted by most hospitals beginning in FY 2020 in which unrealized gains and losses on investments are now recognized as non-operating income