TUFTS MEDICAL CENTER

2019 Hospital Profile

Boston, MA Academic Medical Center Metro Boston

Tufts Medical Center is a large, non-profit academic medical center (AMC) located in the Metro Boston region. Tufts Medical Center is a teaching hospital of Tufts University School of Medicine and includes the Tufts Children's Hospital, which is located within the Tufts Medical Center complex. Tufts Medical Center is one of nine organ transplant centers in Massachusetts and is a member of Wellforce. Outpatient visits increased by 11.6% between FY15 and FY19, compared with the cohort median increase of 13.1%. Tufts Medical Center reported a profit of \$33.9M in FY19 and a total margin of 3.6% compared to the median of 3.1% among AMCs.

Overview / Size

Hospital System Affiliation: Wellforce
Hospital System Surplus (Deficit) in FY19: \$129,458,000
Change in Ownership (FY15-19): Not Applicable
Total Staffed Beds: 286, among the larger acute hospitals
% Occupancy: 94.5%, highest in cohort avg. (88%)
Special Public Funding: CHRTF°

Trauma Center Designation: Adult: Level 1, Pedi: Level 1
Case Mix Index: 1.80, > cohort avg. (1.56); > statewide (1.16)

Financial

 Inpatient NPSR per CMAD:
 \$15,436

 Change FY18-FY19:
 8.9%

 Inpatient:Outpatient Revenue in FY19:
 48%:52%

 Outpatient Revenue in FY19:
 \$259,858,224

 Change FY18-FY19:
 3.9%

 Total Revenue in FY19:
 \$938,863,000

 Total Surplus (Deficit) in FY19:
 \$33,948,000

Payer Mix

Public Payer Mix: 63.3% (HPP* Hospital)
CY18 Commercial Statewide Relative Price: 1.09
Top 3 Commercial Payers: Blue Cross Blue Shield
Tufts HMO
Harvard Pilgrim

Utilization

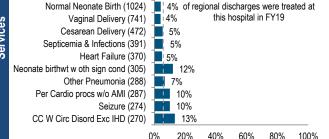
Inpatient Discharges in FY19:	17,367
Change FY18-FY19:	-0.2%
Emergency Department Visits in FY19:	43,273
Change FY18-FY19:	-5.8%
Outpatient Visits in FY19:	452,082
Change FY18-FY19:	0.4%

Quality

Readmission Rate in FY18: 15.9%
Change FY14-FY18 (percentage points): -1.4
Early Elective Deliveries Rate: 11.8%

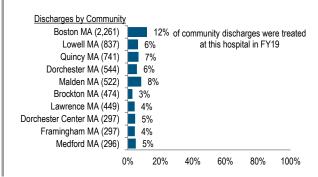
What were the most common inpatient cases (DRGs) treated at the hospital in FY19? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG



--- Hospital (17,367) = 6% of total regional discharges

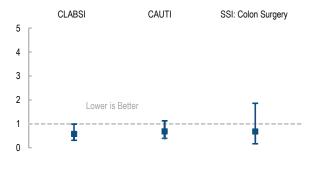
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



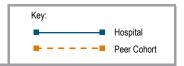
2019 HOSPITAL PROFILE: TUFTS MEDICAL CENTER

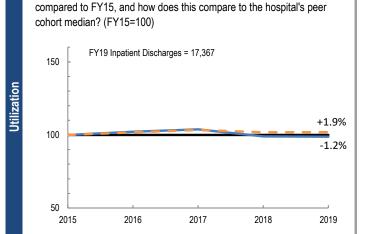
How has the volume of the hospital's inpatient discharges changed

Cohort: Academic Medical Center

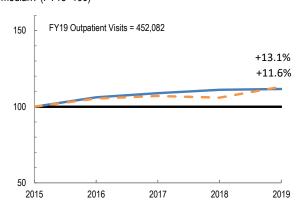
Patient Revenue Trends

Financial Performance

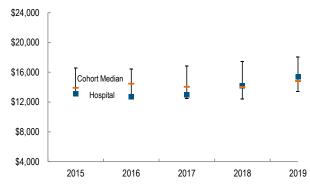




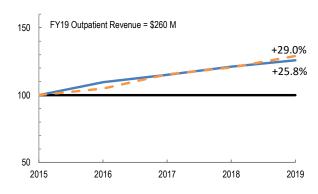
How has the volume of the hospital's outpatient visits changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY15 and FY19, and how does this compare to the hospital's peer cohort median? \$24,000



How has the hospital's net outpatient revenue changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

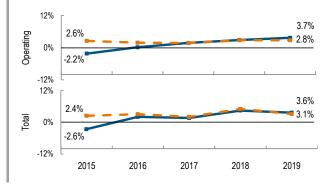


How have the hospital's total revenue and costs changed between FY15 and FY19?

Revenue, Cost, & Profit/Loss (in millions)

FY	2015	2016	2017	2018	2019
Operating Revenue	\$ 689.3	\$ 740.3	\$ 787.2	\$ 874.0	\$ 939.9
Non-Operating Revenue	\$ (3.2)	\$ 13.1	\$ (1.9)	\$ 13.2	\$ (1.0)
Total Revenue	\$ 686.1	\$ 753.4	\$ 785.4	\$ 887.2	\$ 938.9
Total Costs	\$ 704.3	\$ 738.6	\$ 773.1	\$ 847.9	\$ 904.9
Total Profit (Loss)	\$ (18.2)	\$ 14.8	\$ 12.3	\$ 39.3	\$ 33.9

What were the hospital's total margin and operating margins between FY15 and FY19, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

9 For more information on Community Hospital Reinvestment Trust Fund (CHRTF) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.