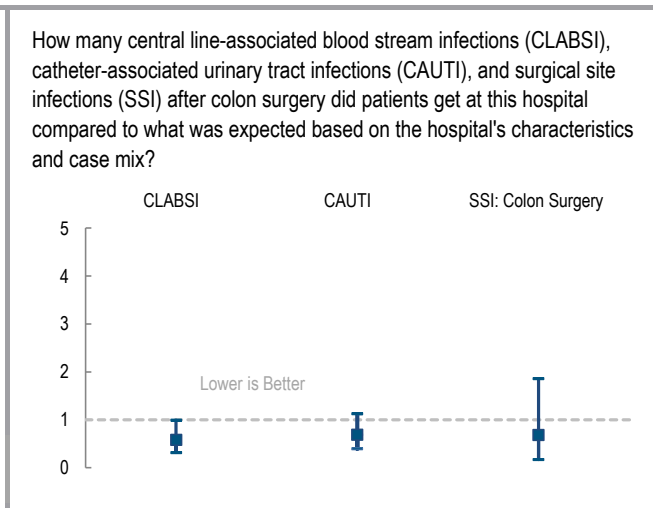
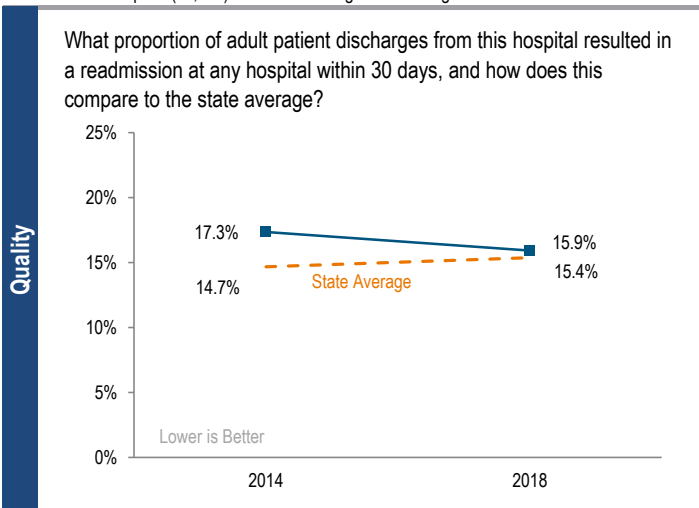
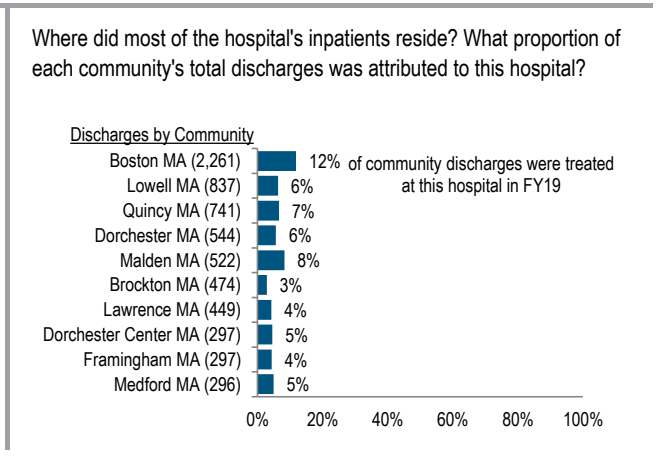
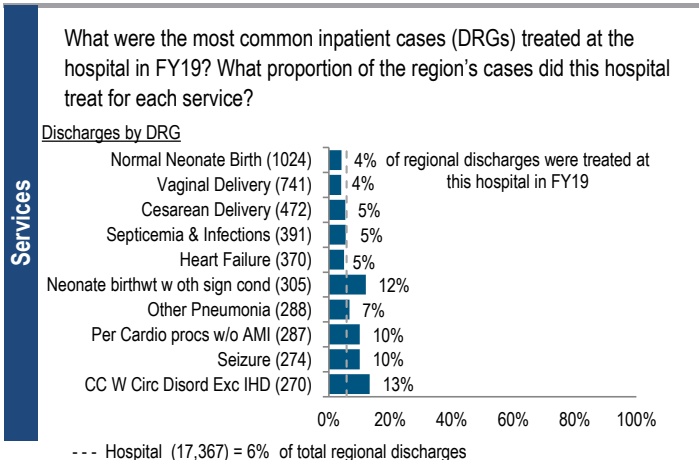


Tufts Medical Center is a large, non-profit academic medical center (AMC) located in the Metro Boston region. Tufts Medical Center is a teaching hospital of Tufts University School of Medicine and includes the Tufts Children's Hospital, which is located within the Tufts Medical Center complex. Tufts Medical Center is one of nine organ transplant centers in Massachusetts and is a member of Wellforce. Outpatient visits increased by 11.6% between FY15 and FY19, compared with the cohort median increase of 13.1%. Tufts Medical Center reported a profit of \$33.9M in FY19 and a total margin of 3.6% compared to the median of 3.1% among AMCs.

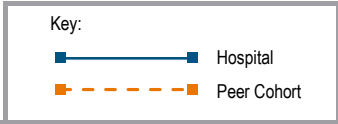
At a Glance	Overview / Size		Payer Mix	
	Hospital System Affiliation:	Wellforce	Public Payer Mix:	63.3% (HPP* Hospital)
	Hospital System Surplus (Deficit) in FY19:	\$129,458,000	CY18 Commercial Statewide Relative Price:	1.09
	Change in Ownership (FY15-19):	Not Applicable	Top 3 Commercial Payers:	Blue Cross Blue Shield Tufts HMO Harvard Pilgrim
	Total Staffed Beds:	286, among the larger acute hospitals	Utilization	
	% Occupancy:	94.5%, highest in cohort avg. (88%)	Inpatient Discharges in FY19:	17,367
	Special Public Funding:	CHRTF°	Change FY18-FY19:	-0.2%
	Trauma Center Designation:	Adult: Level 1, Pedi: Level 1	Emergency Department Visits in FY19:	43,273
	Change FY18-FY19:		Change FY18-FY19:	-5.8%
	Case Mix Index:	1.80, > cohort avg. (1.56); > statewide (1.16)	Outpatient Visits in FY19:	452,082
		Change FY18-FY19:	0.4%	
Financial		Quality		
Inpatient NPSR per CMAD:	\$15,436	Readmission Rate in FY18:	15.9%	
Change FY18-FY19:	8.9%	Change FY14-FY18 (percentage points):	-1.4	
Inpatient:Outpatient Revenue in FY19:	48%:52%	Early Elective Deliveries Rate:	11.8%	
Outpatient Revenue in FY19:	\$259,858,224			
Change FY18-FY19:	3.9%			
Total Revenue in FY19:	\$938,863,000			
Total Surplus (Deficit) in FY19:	\$33,948,000			



For descriptions of the metrics, please see the technical appendix.

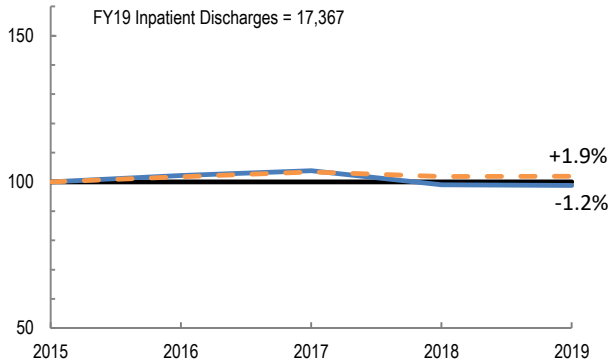
2019 HOSPITAL PROFILE: TUFTS MEDICAL CENTER

Cohort: Academic Medical Center

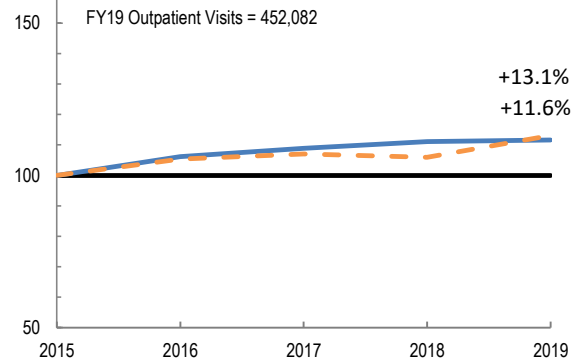


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

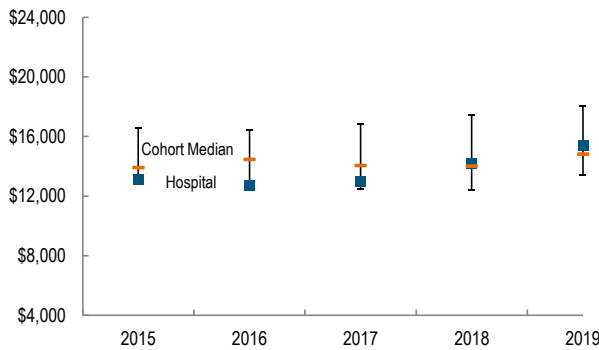


How has the volume of the hospital's outpatient visits changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

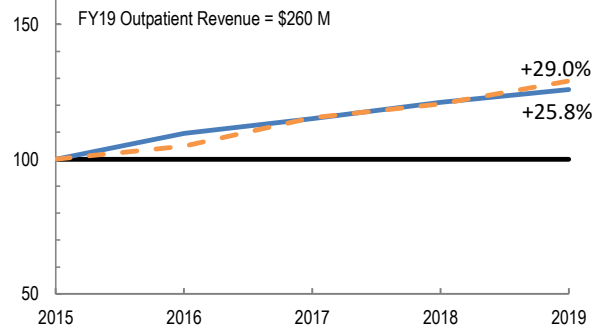


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY15 and FY19, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)



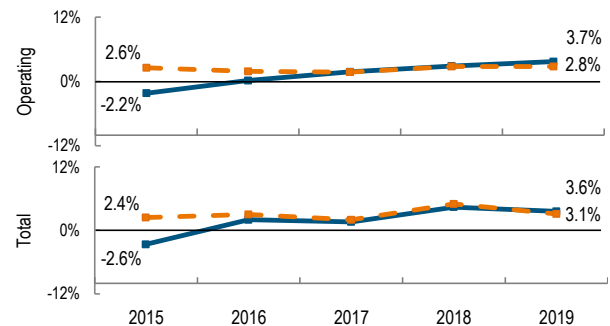
Financial Performance

How have the hospital's total revenue and costs changed between FY15 and FY19?

Revenue, Cost, & Profit/Loss (in millions)

FY	2015	2016	2017	2018	2019
Operating Revenue	\$ 689.3	\$ 740.3	\$ 787.2	\$ 874.0	\$ 939.9
Non-Operating Revenue	\$ (3.2)	\$ 13.1	\$ (1.9)	\$ 13.2	\$ (1.0)
Total Revenue	\$ 686.1	\$ 753.4	\$ 785.4	\$ 887.2	\$ 938.9
Total Costs	\$ 704.3	\$ 738.6	\$ 773.1	\$ 847.9	\$ 904.9
Total Profit (Loss)	\$ (18.2)	\$ 14.8	\$ 12.3	\$ 39.3	\$ 33.9

What were the hospital's total margin and operating margins between FY15 and FY19, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

† For more information on Community Hospital Reinvestment Trust Fund (CHRTF) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).