

NON-ACUTE SPECIALTY HOSPITALS

2019 Hospital Profile

AdCare Hospital of Worcester is a for-profit specialty hospital located in Worcester. It is the only private non-acute care hospital that exclusively focuses on substance abuse. It provides detox and inpatient services, as well as outpatient services. From FY15 to FY19, inpatient days at AdCare decreased 0.9% and outpatient visits decreased 13.0%. During each year in this five year period, AdCare reported positive margins, including a total margin of 11.1% in FY19.

Franciscan Hospital for Children is a non-profit specialty hospital located in Brighton. It focuses on providing pediatric chronic care and rehabilitation services. It offers inpatient, residential, educational, surgical, outpatient, and home care programs for children with special health care needs. Between FY15 and FY19, inpatient days increased 10.6%, and outpatient visits decreased 28.8%. Franciscan Hospital for Children reported a positive total margin of 1.5% in FY19.

AdCare Hospital of Worcester

Worcester, MA

At a Glance		Payer Mix	
Total Staffed beds:	114	What was the hospital's overall payer mix (gross revenues) and how does this hospital compare to the average non-acute hospital's payer mix?	
% Occupancy:	90.5	Ad Care	Average Non-Acute Hospital
Inpatient Discharges:	6037	16% Commercial & Other	23%
Public Payer Mix:	84.0%	34% State Programs	34%
Total Net Revenue:	\$42,835,964	50% Medicare and Other Government	43%
Tax Status:	for-profit		
Inpatient:Outpatient Gross Revenue:	72%:28%		
Change in Ownership (FY15-FY19)	N/A		

Percentage calculations may not sum to 100% due to rounding.

	FY15	FY16	FY17	FY18	FY19
Average Length of Stay	6.2	6.5	6.3	6.4	6.2
Inpatient Days	37,999	38,522	38,293	38,030	37,647
Outpatient Visits	116,054	126,116	114,801	123,331	100,949
Net Inpatient Revenue Per Day	\$755	\$763	\$876	\$818	\$925
Net Outpatient Revenue (millions)	\$11.1	\$9.3	\$8.8	\$8.9	\$8.0
Operating Margin	15.4%	9.7%	16.1%	8.2%	11.1%
Total Margin	15.5%	9.7%	16.1%	8.2%	11.1%

Revenue, Cost, & Profit/Loss (in millions)					
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2015	\$41	\$41	\$0	\$35	\$6.4
2016	\$39	\$39	\$0	\$35	\$3.8
2017	\$42	\$42	\$0	\$36	\$6.8
2018	\$40	\$40	\$0	\$37	\$3.3
2019	\$43	\$43	\$0	\$39	\$4.8

Franciscan Hospital for Children

Brighton, MA

At a Glance		Payer Mix	
Total Staffed beds:	112	What was the hospital's overall payer mix (gross revenues) and how does this hospital compare to the average non-acute hospital's payer mix?	
% Occupancy:	58.0	Franciscan	Average Non-Acute Hospital
Inpatient Discharges:	771	35% Commercial & Other	23%
Public Payer Mix:	64.7%	34% State Programs	34%
Total Net Revenue:	\$55,761,041	64% Medicare and Other Government	43%
Tax Status:	non-profit		
Inpatient:Outpatient Gross Revenue:	64%:36%		
Change in Ownership (FY15-FY19)	N/A		

Percentage calculations may not sum to 100% due to rounding.

	FY15	FY16	FY17	FY18	FY19
Average Length of Stay	26.2	27.4	29.1	30.7	30.7
Inpatient Days	21,418	22,555	23,363	23,623	23,697
Outpatient Visits	55,897	41,834	36,085	34,820	39,786
Net Inpatient Revenue Per Day	\$1,400	\$1,441	\$1,415	\$1,509	\$1,539
Net Outpatient Revenue (millions)	\$20.0	\$16.0	\$15.5	\$15.8	\$19.3
Operating Margin	-0.3%	3.1%	0.0%	-0.5%	1.2%
Total Margin	-0.3%	4.3%	-2.0%	-0.5%	1.5%

Revenue, Cost, & Profit/Loss (in millions)					
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2015	\$59	\$59	\$0	\$59	-\$0.2
2016	\$59	\$58	\$1	\$57	\$2.5
2017	\$58	\$59	-\$1	\$59	-\$1.2
2018	\$62	\$62	\$0	\$63	-\$0.3
2019	\$64	\$64	\$0.2	\$63	\$1.0

For descriptions of the metrics, please see Technical Appendix

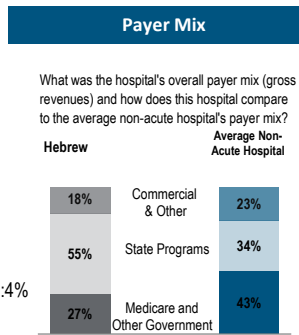
NON-ACUTE SPECIALTY HOSPITALS
2019 Hospital Profile

Hebrew Rehabilitation Hospital is a non-profit specialty hospital located in Boston. It specializes in providing hospital and community health care services to geriatric patients. It provides long-term acute, rehabilitative, outpatient, adult day health, and home health care services. It is also the healthcare facility for Hebrew SeniorLife provider organization, a provider of elder care. Between FY15 and FY19, inpatient days decreased 5.3%, and outpatient visits increased 1.3%. During each year in this five year period, Hebrew Rehabilitation has reported a loss, including a -1.5% total margin in FY19.

Hebrew Rehabilitation Hospital

Boston, MA

At a Glance	
Total Staffed beds:	717
% Occupancy:	90.8
Inpatient Discharges:	1374
Public Payer Mix:	81.8%
Total Net Revenue:	\$123,412,838
Tax Status:	non-profit
Inpatient:Outpatient Gross Revenue:	96%.4%
Change in Ownership (FY15-FY19)	N/A



	FY15	FY16	FY17	FY18	FY19
Average Length of Stay	178.5	184.9	172.9	187.9	173.0
Inpatient Days	251,108	249,016	239,822	234,490	237,685
Outpatient Visits	69,299	75,037	77,702	71,791	70,175
Net Inpatient Revenue Per Day	\$451	\$453	\$454	\$490	\$503
Net Outpatient Revenue (millions)	\$3.3	\$3.6	\$3.7	\$3.8	\$3.9
Operating Margin	-7.4%	-9.7%	-8.2%	-4.8%	-10.7%
Total Margin	-7.1%	-9.6%	-7.4%	-4.0%	-1.5%

Percentage calculations may not sum to 100% due to rounding

Revenue, Cost, & Profit/Loss (in millions)					
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2015	\$120	\$119	\$0	\$128	-\$8.5
2016	\$120	\$120	\$0	\$131	-\$11.5
2017	\$119	\$118	\$1	\$127	-\$8.8
2018	\$122	\$121	\$1	\$127	-\$4.9
2019	\$129	\$117	\$12	\$131	-\$1.9

For descriptions of the metrics, please see Technical Appendix