

# REHABILITATION HOSPITALS

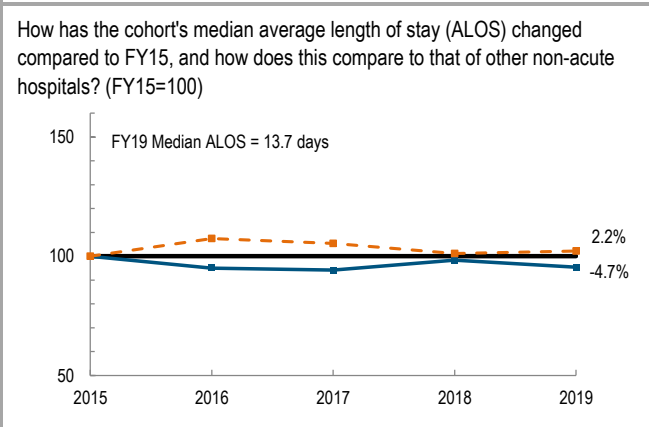
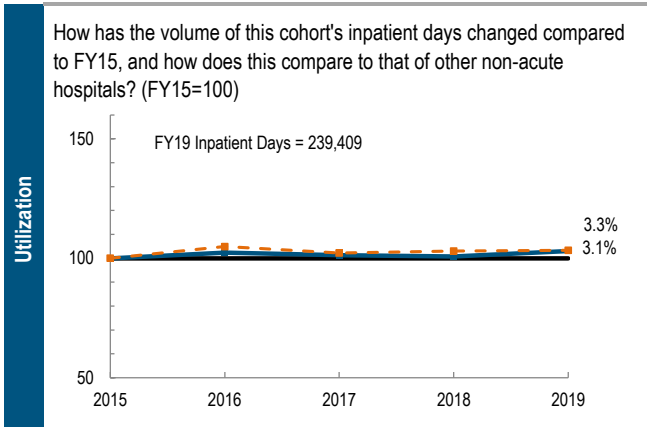
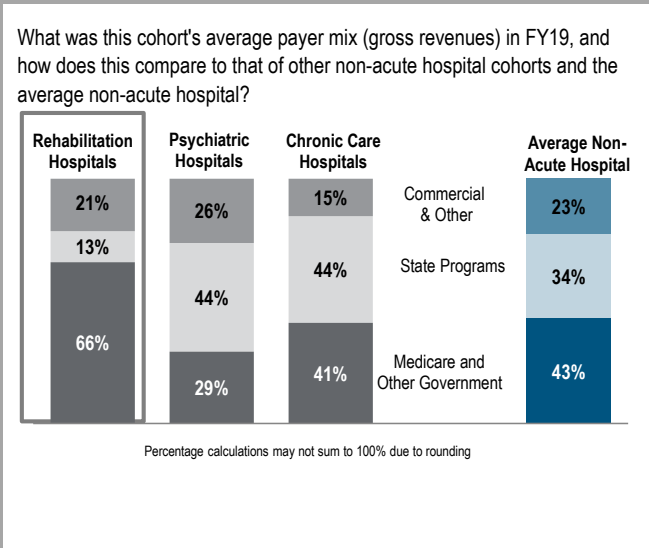
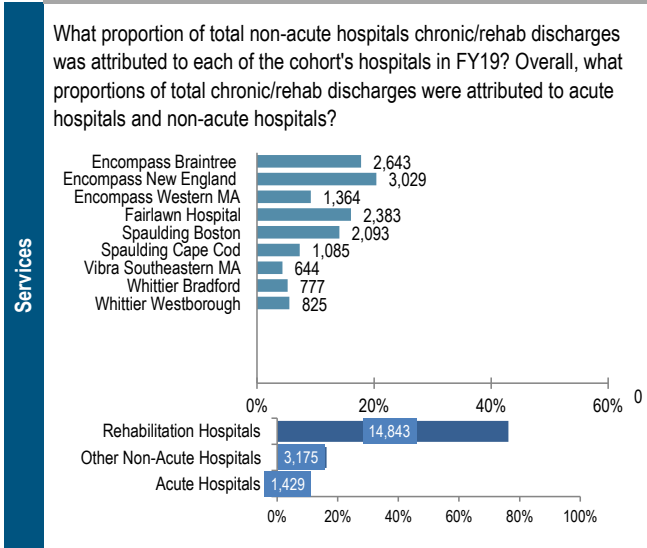
## 2019 Hospital Profile

Rehabilitation hospitals provide intensive, post-acute rehabilitation services, such as physical, occupational, and speech therapy services. For Medicare payment purposes, hospitals are classified as rehabilitation hospitals if they provide more than 60% of their inpatient services to patients with one or more of 13 diagnoses listed in the federal regulations. The nine rehabilitation hospitals were responsible for 76% of chronic and rehabilitation cases in FY19, while other non-acute hospitals accounted for 16% and acute hospitals accounted for 7% of rehabilitation discharges. Six of the nine rehabilitation hospitals were profitable in FY19. Inpatient days increased 3% between FY15 and FY19 at rehabilitation hospitals, while outpatient visits increased 12% between FY15 and FY19.

Hospitals in Cohort:	
Encompass Health Rehabilitation Hospital of Braintree	Spaulding Rehabilitation Hospital Cape Cod
Encompass Health Rehabilitation Hospital of Western Massachusetts	Vibra Hospital of Southeastern Massachusetts
Encompass Health Rehabilitation Hospital of New England	Whittier Rehabilitation Hospital Bradford
Fairlawn Rehabilitation Hospital, an affiliate of Encompass Health	Whittier Rehabilitation Hospital Westborough
Spaulding Rehabilitation Hospital Boston	

At a Glance	
<b>Total Beds:</b>	<b>Average Public Payer Mix:</b>
990 (26.7% of total non-acute hospitals)	78.6%, > total non-acute hospitals (77.3%)
<b>Median % Occupancy:</b>	<b>Total Gross Patient Service Revenue:</b>
70.8%, < total non-acute hospitals (79.5%)	\$987 million (34.8% of total non-acute hospitals)
<b>Total Inpatient Days:</b>	<b>Inpatient:Outpatient Gross Patient Service Revenue:</b>
239,409 (23.0% of total non-acute hospitals)	82%:18% (total non-acute hospitals = 86%:14%)
<b>Total Inpatient Discharges:</b>	
14,843 (24.1% of total non-acute hospitals)	



For descriptions of the metrics, please see Technical Appendix.



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## 2019 Hospital Profile

Utilization Trends	Volume of Inpatient Days				
	FY15	FY16	FY17	FY18	FY19
Encompass Braintree	28,600	29,804	33,351	34,444	35,540
Encompass New England	17,226	17,229	17,274	17,287	17,788
Encompass Western MA	31,144	37,434	38,807	39,055	39,214
Fairlawn Hospital	31,226	31,470	28,820	27,718	29,427
Spaulding Boston	46,005	46,058	44,756	44,863	45,337
Spaulding Cape Cod	15,667	15,576	14,631	14,876	14,869
Vibra Southeastern MA	25,593	26,182	22,168	21,586	23,248
Whittier Bradford	18,069	16,867	17,666	17,063	16,742
Whittier Westborough	18,696	17,090	17,682	16,988	17,244

Utilization Trends	Average Length of Stay (Days)				
	FY15	FY16	FY17	FY18	FY19
Encompass Braintree	10.3	12.8	13.2	13.1	13.5
Encompass New England	14.4	13.7	13.5	13.2	13.0
Encompass Western MA	12.3	13.6	13.4	13.3	13.0
Fairlawn Hospital	12.7	12.5	13.4	12.0	12.4
Spaulding Boston	19.5	20.1	20.4	20.9	21.7
Spaulding Cape Cod	13.9	13.1	13.1	14.1	13.7
Vibra Southeastern MA	42.7	44.1	44.6	39.3	36.1
Whittier Bradford	25.0	20.0	22.0	21.1	21.6
Whittier Westborough	22.4	20.5	19.1	17.8	20.9

Utilization Trends	Volume of Outpatient Visits				
	FY15	FY16	FY17	FY18	FY19
Encompass Braintree	84,661	69,374	58,668	47,217	38,859
Encompass New England	11,678	12,173	10,564	9,333	9,697
Encompass Western MA	31,864	25,743	27,594	23,739	17,671
Fairlawn Hospital	9,180	9,425	8,573	8,398	7,526
Spaulding Boston	268,500	296,754	312,846	349,259	376,899
Spaulding Cape Cod	111,381	112,457	112,597	118,759	133,379
Vibra Southeastern MA	2,925	2,483	2,399	1,677	1,590
Whittier Bradford	39,678	38,786	44,088	43,713	39,553
Whittier Westborough	11,625	15,792	15,781	16,180	13,318

Patient Revenue Trends	Net Inpatient Revenue per Patient Day				
	FY15	FY16	FY17	FY18	FY19
Encompass Braintree	\$1,462	\$1,554	\$1,617	\$1,675	\$1,705
Encompass New England	\$1,316	\$1,404	\$1,479	\$1,497	\$1,593
Encompass Western MA	\$1,418	\$1,587	\$1,527	\$1,585	\$1,654
Fairlawn Hospital	\$1,363	\$1,460	\$1,456	\$1,593	\$1,632
Spaulding Boston	\$1,701	\$1,671	\$1,710	\$1,849	\$1,889
Spaulding Cape Cod	\$1,667	\$1,753	\$1,810	\$1,717	\$1,886
Vibra Southeastern MA	\$1,103	\$1,098	\$1,129	\$1,184	\$1,204
Whittier Bradford	\$1,292	\$1,295	\$1,281	\$1,401	\$1,386
Whittier Westborough	\$1,246	\$1,311	\$1,271	\$1,391	\$1,425

Patient Revenue Trends	Total Net Outpatient Revenue (in millions)				
	FY15	FY16	FY17	FY18	FY19
Encompass Braintree	\$8.8	\$8.3	\$5.7	\$5.0	\$4.9
Encompass New England	\$0.9	\$0.9	\$0.8	\$0.7	\$0.8
Encompass Western MA	\$5.0	\$2.2	\$2.6	\$2.2	\$1.8
Fairlawn Hospital	\$0.3	\$0.7	\$0.7	\$0.7	\$0.8
Spaulding Boston	\$30.1	\$41.8	\$42.9	\$47.6	\$48.9
Spaulding Cape Cod	\$14.7	\$14.7	\$15.5	\$14.8	\$16.5
Vibra Southeastern MA	\$0.5	\$0.4	\$0.3	\$0.2	\$0.1
Whittier Bradford	\$5.3	\$6.0	\$5.0	\$5.3	\$4.8
Whittier Westborough	\$1.4	\$1.7	\$1.5	\$1.3	\$1.2

Financial Performance	Total Revenue, Cost, and Profit (Loss) in FY2019				
	Operating Revenue	Total Revenue	Costs	Income (Loss)	Total Margin
Encompass Braintree	\$65.9	\$65.9	\$49.6	\$16.3	24.7%
Encompass New England	\$29.3	\$29.3	\$23.4	\$5.8	19.9%
Encompass Western MA	\$64.2	\$64.2	\$51.8	\$12.5	19.4%
Fairlawn Hospital	\$49.0	\$49.0	\$36.5	\$12.4	25.4%
Spaulding Boston	\$151.1	\$151.0	\$171.5	-\$20.5	-13.5%
Spaulding Cape Cod	\$45.1	\$45.2	\$45.7	-\$0.5	-1.2%
Vibra Southeastern MA	\$28.6	\$28.6	\$28.0	\$0.6	2.0%
Whittier Bradford	\$29.3	\$29.3	\$29.5	-\$0.2	-0.6%
Whittier Westborough	\$26.9	\$26.9	\$25.7	\$1.2	4.4%