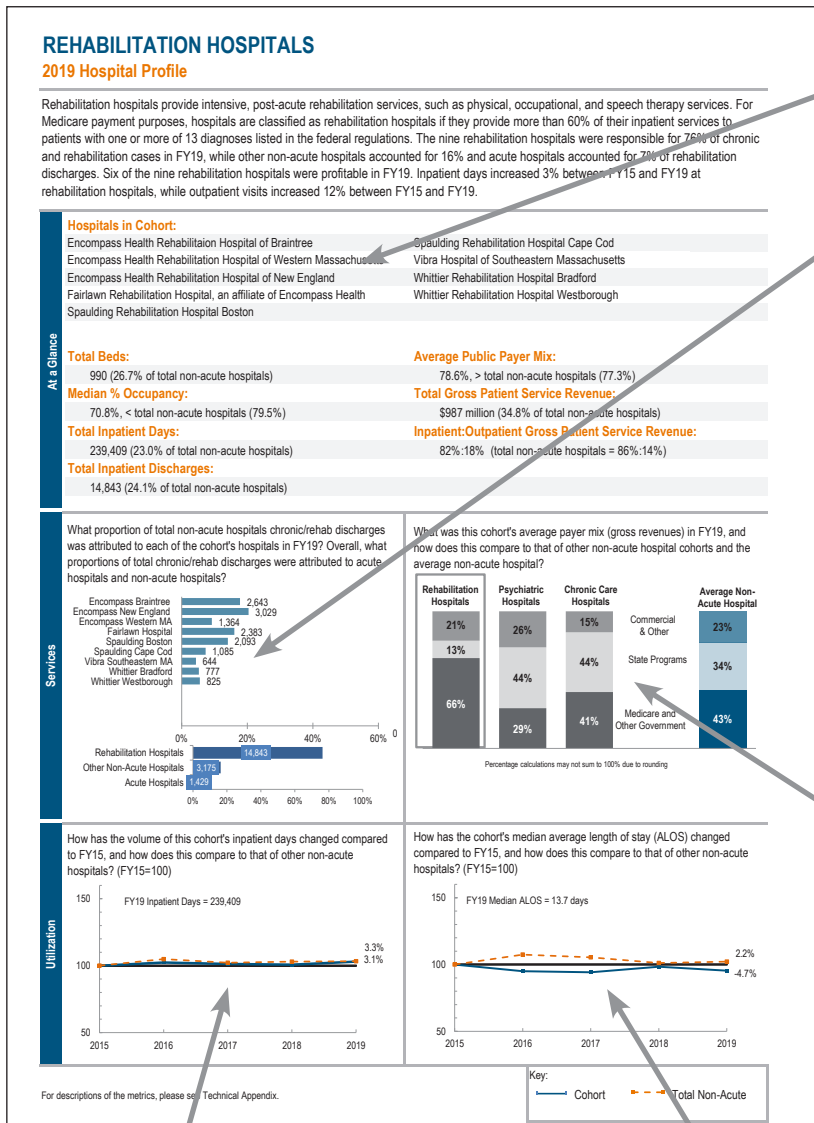


HOW TO READ NON-ACUTE HOSPITAL COHORT PROFILES – FISCAL YEAR 2019

This sheet provides a brief introduction to the metrics on the non-acute hospital cohort-level profiles. Definitions and notes on all metrics are available in the [technical appendix](#).



List of hospitals in cohort

Inpatient cases

Each cohort hospital's proportion of cohort-type discharges statewide (e.g., rehabilitation hospital's proportion of total chronic and rehabilitation discharges) for FY19 are displayed in the top graph. Note that some cohort hospitals treat other types of cases as well.

The bottom graph shows the cohort hospitals' total number of discharges for the cohort type, and compares it to the number of discharges of that type that come from other non-acute hospitals and from acute hospitals.

Payer mix

The cohort's average share of business from federal, state, and commercial payers is outlined. The average payer mix for all non-acute hospitals and for each of the other non-acute hospital cohorts is shown for comparison.

Change in volume of inpatient days

Change in the median of the cohort hospitals' average length of stay

HOW TO READ NON-ACUTE HOSPITAL COHORT PROFILES – FISCAL YEAR 2019

Utilization, cost, revenue, and financial data from FY15 to FY19 is presented for each hospital in the given non-acute hospital cohort in the tables below.

REHABILITATION HOSPITALS
2019 Hospital Profile

Utilization Trends	Volume of Inpatient Days					
	FY15	FY16	FY17	FY18	FY19	
Encompass Braintree	28,600	29,804	33,351	34,444	35,540	
Encompass New England	17,226	17,229	17,274	17,287	17,788	
Encompass Western MA	31,144	37,434	38,807	39,055	39,214	
Fairlawn Hospital	31,226	31,470	28,820	27,718	29,427	
Spaulding Boston	46,005	46,058	44,756	44,863	45,337	
Spaulding Cape Cod	15,667	15,576	14,631	14,976	14,869	
Vibra Southeastern MA	25,593	26,182	22,168	21,586	23,248	
Whittier Bradford	18,069	16,867	17,666	17,063	16,742	
Whittier Westborough	18,696	17,090	17,682	16,988	17,244	

Utilization Trends	Average Length of Stay (Days)				
	FY15	FY16	FY17	FY18	FY19
Encompass Braintree	10.3	12.8	13.2	13.1	13.5
Encompass New England	14.4	13.7	13.5	13.2	13.0
Encompass Western MA	12.3	13.6	13.4	13.3	13.0
Fairlawn Hospital	12.7	12.5	13.4	12.0	12.4
Spaulding Boston	19.5	20.1	20.4	20.9	21.7
Spaulding Cape Cod	13.9	13.1	13.1	14.1	13.7
Vibra Southeastern MA	42.7	44.1	44.6	39.3	36.1
Whittier Bradford	25.0	22.0	22.0	21.1	21.6
Whittier Westborough	22.4	20.5	19.1	17.8	20.9

Utilization Trends	Volume of Outpatient Visits				
	FY15	FY16	FY17	FY18	FY19
Encompass Braintree	84,661	69,374	58,668	47,217	38,859
Encompass New England	11,678	12,173	10,554	9,333	9,697
Encompass Western MA	31,864	25,743	25,594	23,739	17,671
Fairlawn Hospital	9,180	9,425	8,573	8,398	7,606
Spaulding Boston	268,500	296,754	312,846	349,259	376,899
Spaulding Cape Cod	111,381	112,457	112,597	118,759	133,379
Vibra Southeastern MA	2,925	2,483	2,399	1,677	1,590
Whittier Bradford	39,678	38,786	44,088	43,713	39,553
Whittier Westborough	11,625	15,792	15,781	16,180	13,318

Patient Revenue Trends	Total Net Outpatient Revenue (in millions)				
	FY15	FY16	FY17	FY18	FY19
Encompass Braintree	\$8.8	\$8.3	\$5.7	\$5.0	\$4.9
Encompass New England	\$0.9	\$0.9	\$0.8	\$0.7	\$0.8
Encompass Western MA	\$5.0	\$2.2	\$2.6	\$2.2	\$1.8
Fairlawn Hospital	\$0.3	\$0.7	\$0.7	\$0.7	\$0.8
Spaulding Boston	\$30.1	\$41.8	\$42.9	\$47.6	\$48.9
Spaulding Cape Cod	\$14.7	\$14.7	\$15.5	\$14.8	\$16.5
Vibra Southeastern MA	\$0.5	\$0.4	\$0.3	\$0.2	\$0.1
Whittier Bradford	\$5.3	\$6.0	\$5.0	\$5.3	\$4.8
Whittier Westborough	\$1.4	\$1.7	\$1.5	\$1.3	\$1.2

Patient Revenue Trends	Net Inpatient Revenue per Patient Day				
	FY15	FY16	FY17	FY18	FY19
Encompass Braintree	\$1,462	\$1,554	\$1,617	\$1,675	\$1,705
Encompass New England	\$1,316	\$1,404	\$1,479	\$1,497	\$1,593
Encompass Western MA	\$1,418	\$1,587	\$1,527	\$1,585	\$1,654
Fairlawn Hospital	\$1,363	\$1,460	\$1,456	\$1,593	\$1,632
Spaulding Boston	\$1,701	\$1,671	\$1,710	\$1,849	\$1,889
Spaulding Cape Cod	\$1,667	\$1,753	\$1,810	\$1,717	\$1,886
Vibra Southeastern MA	\$1,103	\$1,098	\$1,129	\$1,184	\$1,204
Whittier Bradford	\$1,292	\$1,295	\$1,281	\$1,101	\$1,386
Whittier Westborough	\$1,246	\$1,311	\$1,271	\$1,391	\$1,425

Financial Performance	Total Revenue, Cost, and Profit (Loss) in FY2019				
	Operating Revenue	Total Revenue	Costs	Income (Loss)	Total Margin
Encompass Braintree	\$65.9	\$65.9	\$49.6	\$16.3	24.7%
Encompass New England	\$29.3	\$29.3	\$23.4	\$5.8	19.9%
Encompass Western MA	\$12.2	\$64.2	\$51.8	\$12.5	19.4%
Fairlawn Hospital	\$49	\$49.0	\$36.5	\$12.4	25.4%
Spaulding Boston	\$151.1	\$151.0	\$171.5	-\$20.5	-13.5%
Spaulding Cape Cod	\$45.1	\$45.2	\$45.7	-\$0.5	-1.2%
Vibra Southeastern MA	\$28.6	\$28.6	\$28.0	\$0.6	2.0%
Whittier Bradford	\$29.3	\$29	\$29.5	-\$0.2	-0.6%
Whittier Westborough	\$26.9	\$26.9	\$25.7	\$1.2	4.4%

Average length of stay

Volume of inpatient days

Inpatient revenue per day
(i.e., per capita)

Total outpatient visits

Total net outpatient revenue

Financial information
(FY19 only)

FY 2019 Massachusetts Hospital Profiles | March 2021

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