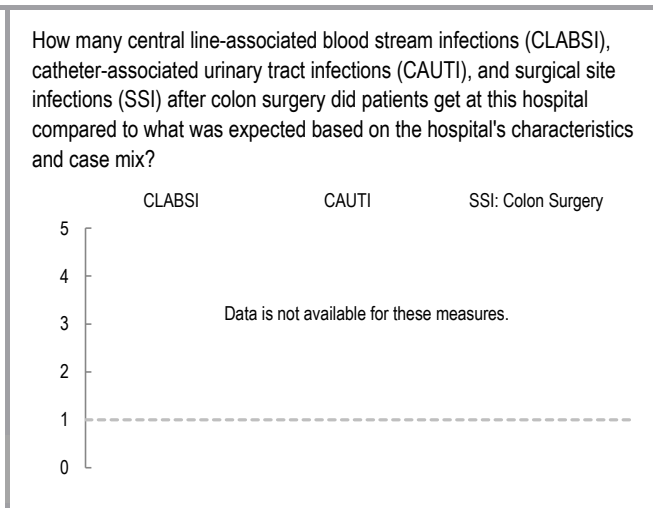
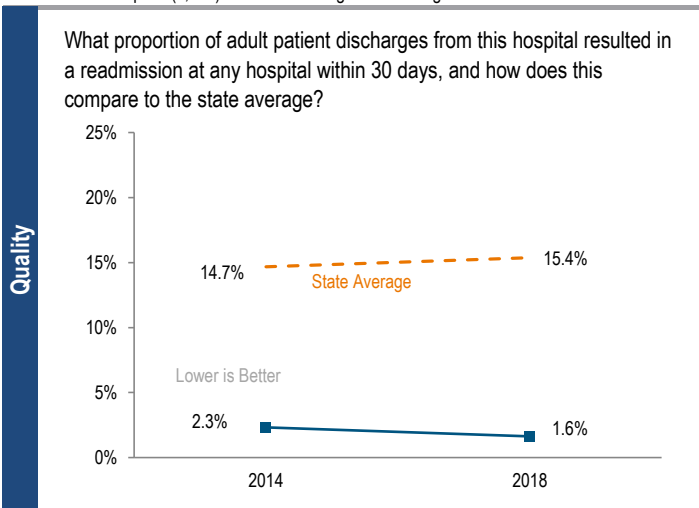
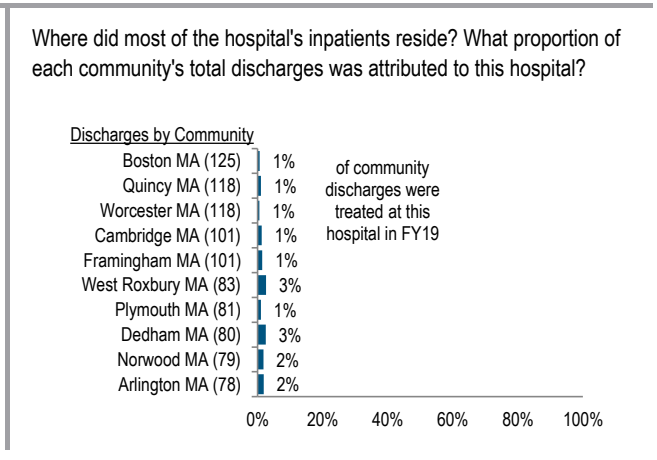
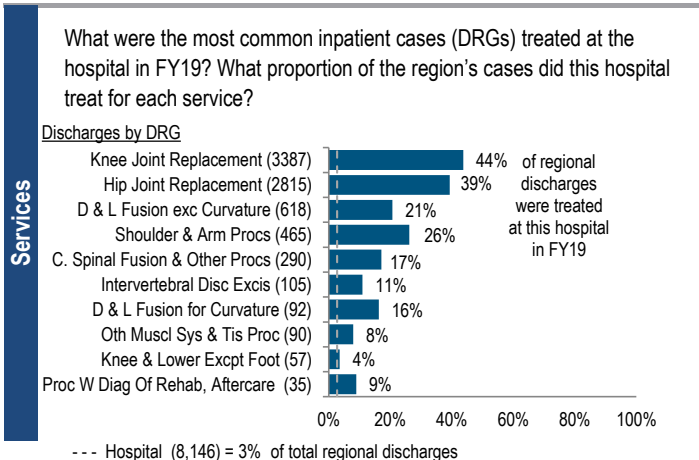
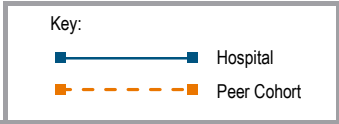


New England Baptist Hospital is a non-profit specialty hospital located in the Metro Boston region. New England Baptist focuses exclusively on orthopedic and musculoskeletal conditions. It is a member of Beth Israel Lahey Health. New England Baptist Hospital is a teaching affiliate of Tufts University School of Medicine and conducts teaching programs in collaboration with the Harvard School of Public Health and the Harvard School of Medicine. New England Baptist earned a profit each year from FY15 to FY19, with a total margin of 4.2% in FY19.

At a Glance	Overview / Size		Payer Mix	
	Hospital System Affiliation:	Beth Israel Lahey Health	Public Payer Mix:	48.6% (Non-HPP* Hospital)
	Hospital System Surplus (Deficit) in FY19:	\$102,634,000	CY18 Commercial Statewide Relative Price:	0.85
	Change in Ownership (FY15-19):	Beth Israel Lahey Health 3/1/19	Top 3 Commercial Payers:	Blue Cross Blue Shield Harvard Pilgrim Tufts HMO
	Total Staffed Beds:	98, among the smaller acute hospitals	Utilization	
	% Occupancy:	52.7%	Inpatient Discharges in FY19:	8,146
	Special Public Funding:	CHRTF°	Change FY18-FY19:	-4.9%
	Trauma Center Designation:	Not Applicable	Emergency Department Visits in FY19:	0
	Change FY18-FY19:		Change FY18-FY19:	
	Case Mix Index:	1.41, < cohort avg. (2.40); > statewide (1.16)	Outpatient Visits in FY19:	116,497
		Change FY18-FY19:	4.5%	
Financial		Quality		
Inpatient NPSR per CMAD:	\$14,759	Readmission Rate in FY18:	1.6%	
Change FY18-FY19:	1.9%	Change FY14-FY18 (percentage points):	-0.7	
Inpatient:Outpatient Revenue in FY19:	63%:37%	Early Elective Deliveries Rate:	Not Available	
Outpatient Revenue in FY19:	\$56,394,691			
Change FY18-FY19:	6.3%			
Total Revenue in FY19:	\$142,288,000			
Total Surplus (Deficit) in FY19:	\$6,046,000			

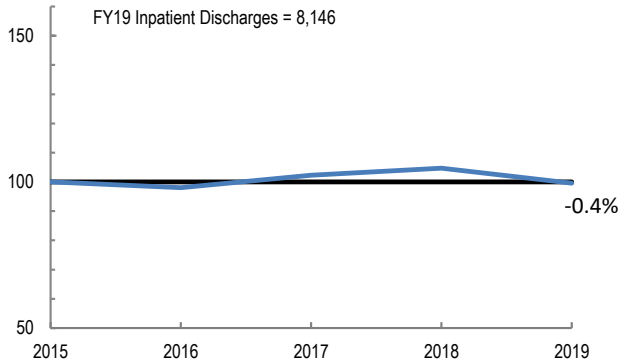


For descriptions of the metrics, please see the technical appendix.

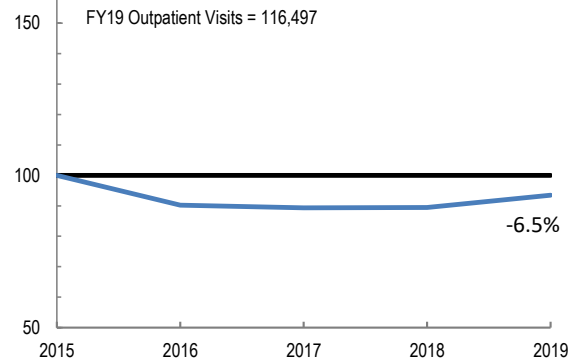


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

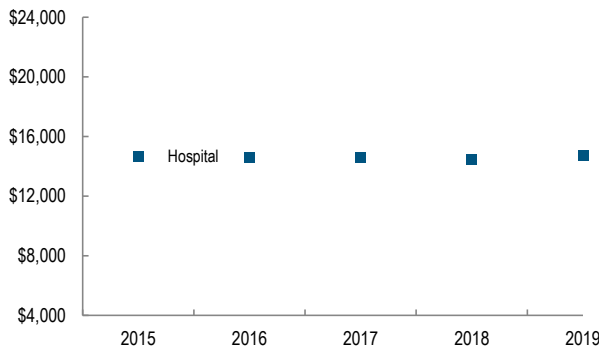


How has the volume of the hospital's outpatient visits changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

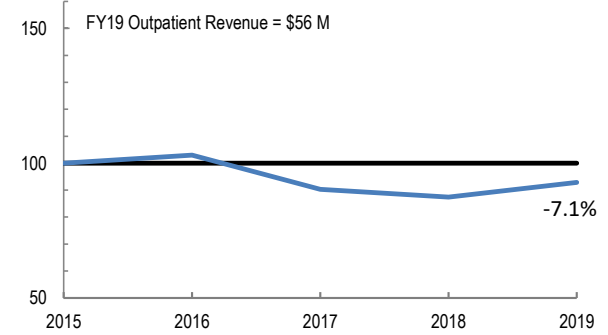


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY15 and FY19, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)



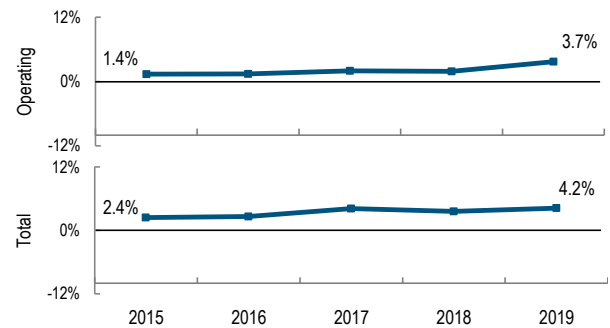
Financial Performance

How have the hospital's total revenue and costs changed between FY15 and FY19?

Revenue, Cost, & Profit/Loss (in millions)**

FY	2015	2016	2017	2018	2019
Operating Revenue	\$ 242.1	\$ 239.6	\$ 239.0	\$ 241.9	\$ 141.5
Non-Operating Revenue	\$ 2.5	\$ 2.7	\$ 5.2	\$ 4.2	\$ 0.8
Total Revenue	\$ 244.6	\$ 242.4	\$ 244.2	\$ 246.1	\$ 142.3
Total Costs	\$ 238.7	\$ 236.1	\$ 234.1	\$ 237.2	\$ 136.2
Total Profit (Loss)	\$ 5.9	\$ 6.2	\$ 10.1	\$ 8.9	\$ 6.0

What were the hospital's total margin and operating margins between FY15 and FY19, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

† For more information on Community Hospital Reinvestment Trust Fund (CHRTF) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

** FY19 data reflects the seven months of data after the merger to Beth Israel Lahey Health.