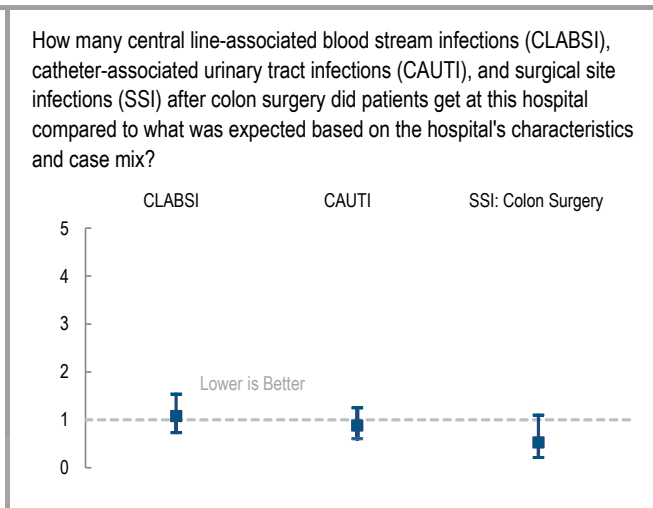
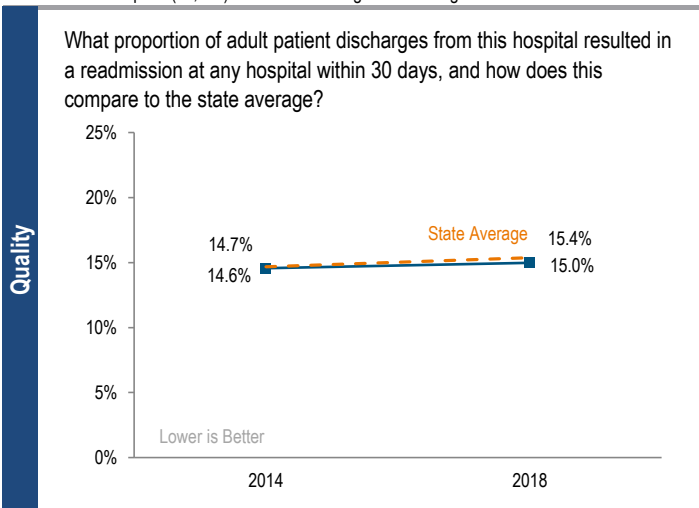
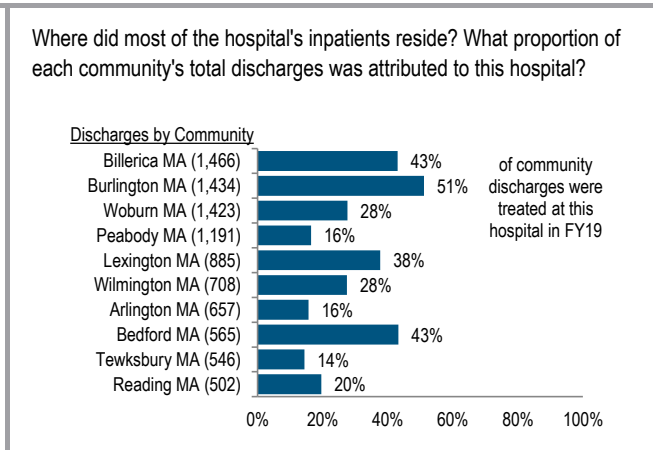
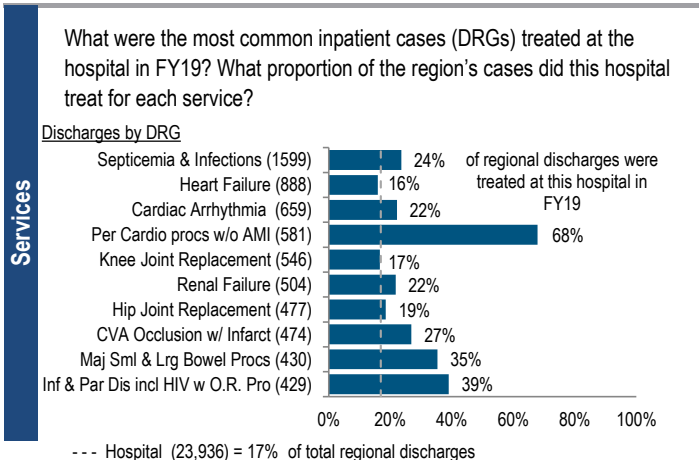


Lahey Hospital & Medical Center is a non-profit teaching hospital located in the Northeastern Massachusetts region. It is among the larger acute hospitals in Massachusetts and one of nine transplant centers in the State. Between FY15 and FY19, the volume of inpatient discharges at the hospital increased by 7.5% compared to a median decrease of 1.5% at cohort hospitals. Outpatient visits decreased 5.9% for the hospital between FY15 and FY19, compared to a median decrease of 1.5% for its peer cohort. Lahey Hospital & Medical Center has been profitable each year from FY15 to FY19, with a total margin at or near the median of its peer cohort hospitals.

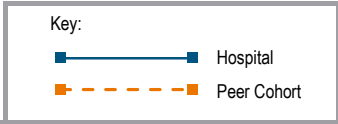
At a Glance	Overview / Size		Payer Mix	
	Hospital System Affiliation:	Beth Israel Lahey Health	Public Payer Mix:	60.5% (Non-HPP* Hospital)
	Hospital System Surplus (Deficit) in FY19:	\$102,634,000	CY18 Commercial Statewide Relative Price:	0.98
	Change in Ownership (FY15-19):	Beth Israel Lahey Health 3/1/19	Top 3 Commercial Payers:	Blue Cross Blue Shield Harvard Pilgrim Tufts HMO
	Total Staffed Beds:	345, among the larger acute hospitals		
	% Occupancy:	93.3%, > cohort avg. (79%)		
	Special Public Funding:	CHRTF ^o		
	Trauma Center Designation:	Adult: Level 1		
	Case Mix Index:	1.58, > cohort avg. (1.15); > statewide (1.16)		
	Financial		Utilization	
Inpatient NPSR per CMAD:	\$12,559	Inpatient Discharges in FY19:	23,936	
Change FY18-FY19:	4.1%	Change FY18-FY19:	-0.3%	
Inpatient:Outpatient Revenue in FY19:	32%:68%	Emergency Department Visits in FY19:	66,499	
Outpatient Revenue in FY19:	\$562,977,868	Change FY18-FY19:	0.8%	
Change FY18-FY19:	8.3%	Outpatient Visits in FY19:	856,797	
Total Revenue in FY19:	\$652,368,000	Change FY18-FY19:	5.0%	
Total Surplus (Deficit) in FY19:	\$74,693,000	Quality		
		Readmission Rate in FY18:	15.0%	
		Change FY14-FY18 (percentage points):	0.4	
		Early Elective Deliveries Rate:	Not Applicable	



For descriptions of the metrics, please see the technical appendix.

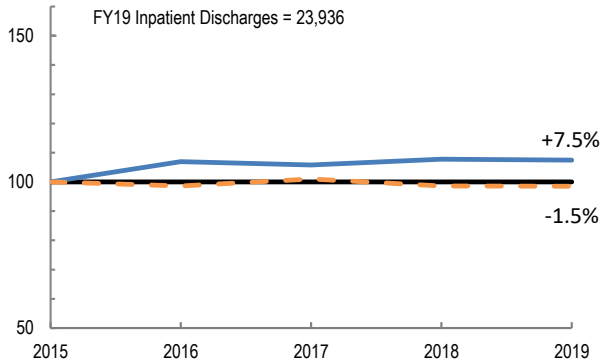
2019 HOSPITAL PROFILE: LAHEY HOSPITAL & MEDICAL CENTER

Cohort: Teaching Hospital

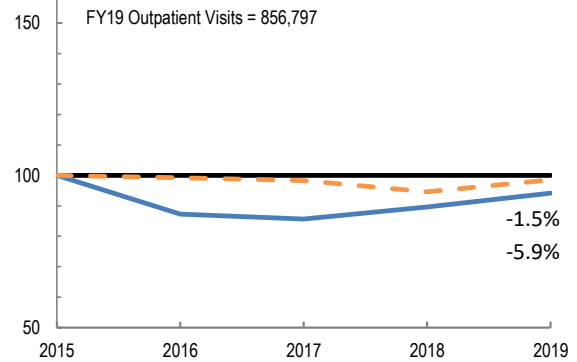


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

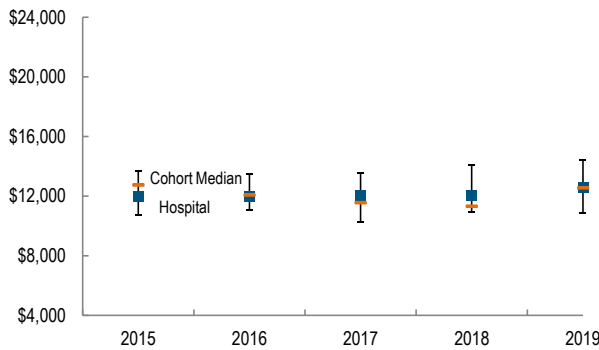


How has the volume of the hospital's outpatient visits changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

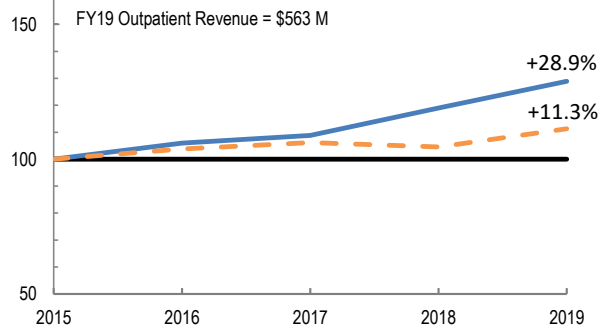


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY15 and FY19, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)



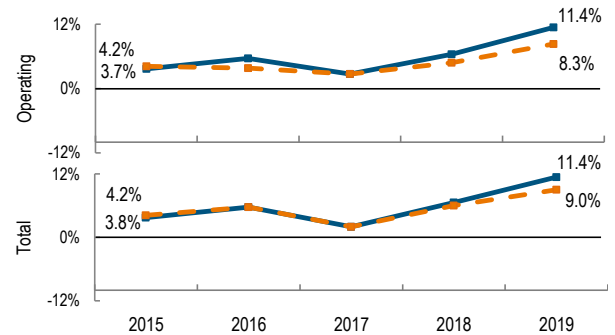
Financial Performance

How have the hospital's total revenue and costs changed between FY15 and FY19?

Revenue, Cost, & Profit/Loss (in millions)**

FY	2015	2016	2017	2018	2019
Operating Revenue	\$ 836.9	\$ 923.6	\$ 949.2	\$ 1,010	\$ 652.1
Non-Operating Revenue	\$ 0.8	\$ 0.9	\$ (6.2)	\$ 1.3	\$ 0.3
Total Revenue	\$ 837.6	\$ 924.4	\$ 943.0	\$ 1,012	\$ 652.4
Total Costs	\$ 806.2	\$ 872.1	\$ 924.2	\$ 945.4	\$ 577.7
Total Profit (Loss)	\$ 31.4	\$ 52.4	\$ 18.8	\$ 66.4	\$ 74.7

What were the hospital's total margin and operating margins between FY15 and FY19, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

† For more information on Community Hospital Reinvestment Trust Fund (CHRTF) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

** FY19 data reflects the seven months of data after the merger to Beth Israel Lahey Health.

