HEALTHALLIANCE-CLINTON HOSPITAL

2019 Hospital Profile

Leominster, Fitchburg & Clinton, MA
Community-High Public Payer Hospital
Central Massachusetts

HealthAlliance Hospital is a non-profit community-High Public Payer (HPP) hospital located in the Central Massachusetts region. It is a member of UMass Memorial Health Care. On October 1, 2017, Health Alliance Hospital merged with Clinton Hospital to form Health Alliance-Clinton Hospital. From FY15 to FY19, outpatient visits at HealthAlliance Hospital decreased by 3.8%, compared to its peer cohort median increase of 2.1%. Over the same period, outpatient revenue increased for HealthAlliance by 4.1%, compared to a median increase of 14.2% for its peer cohort. After reporting a profit in each year from FY15 through FY17, HealthAlliance Hospital reported losses in FY18 and FY19.

Overview / Size

Hospital System Affiliation:

Hospital System Surplus (Deficit) in FY19:

Change in Ownership (FY15-19):

Total Staffed Beds:

Occupancy:

Special Public Funding:

UMass Memorial Health Care

\$216,685,000

Includes Clinton 10/1/17

121, mid-size acute hospital

82.3%, > cohort avg. (66%)

CHRTF°

Trauma Center Designation: Not Applicable
Case Mix Index: 1.04, > cohort avg. (0.96); < statewide (1.16)

Financial

 Inpatient NPSR per CMAD:
 \$8,157

 Change FY18-FY19:
 -12.4%

 Inpatient: Outpatient Revenue in FY19:
 31%:69%

 Outpatient Revenue in FY19:
 \$104,511,688

 Change FY18-FY19:
 9.7%

 Total Revenue in FY19:
 \$205,276,000

 Total Surplus (Deficit) in FY19:
 -\$8,211,000

Payer Mix

Public Payer Mix: 70.0% (HPP* Hospital)
CY18 Commercial Statewide Relative Price: 0.87
Top 3 Commercial Payers: Blue Cross Blue Shield
Fallon
Tufts HMO

Utilization

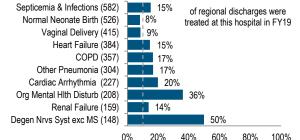
| Inpatient Discharges in FY19: | 7,857 |
|--------------------------------------|---------|
| Change FY18-FY19: | -1.6% |
| Emergency Department Visits in FY19: | 81,613 |
| Change FY18-FY19: | -10.0% |
| Outpatient Visits in FY19: | 112,595 |
| Change FY18-FY19: | -6.7% |

Quality

Readmission Rate in FY18: 16.0%
Change FY14-FY18 (percentage points): 1.5
Early Elective Deliveries Rate: 0.0%

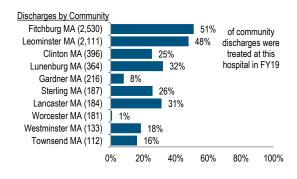
What were the most common inpatient cases (DRGs) treated at the hospital in FY19? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG Septicemia

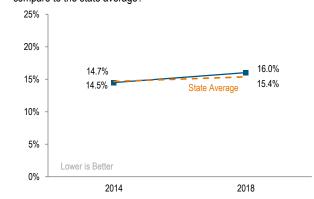


--- Hospital (7,857) = 10% of total regional discharges

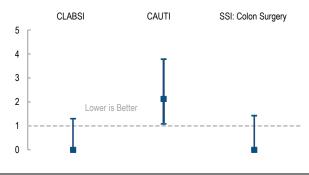
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

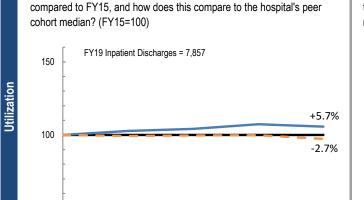


2019 HOSPITAL PROFILE: HEALTHALLIANCE-CLINTON HOSPITAL

How has the volume of the hospital's inpatient discharges changed

Cohort: Community-High Public Payer Hospital



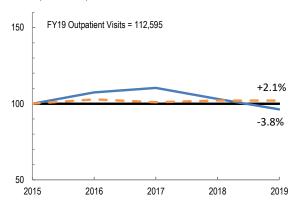


2017

2018

2019

How has the volume of the hospital's outpatient visits changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)



Patient Revenue Trends

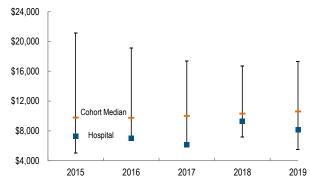
Financial Performance

50

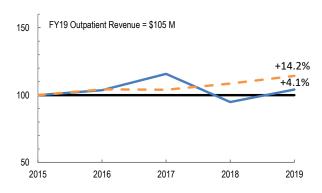
2015

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY15 and FY19, and how does this compare to the hospital's peer cohort median?

2016



How has the hospital's net outpatient revenue changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

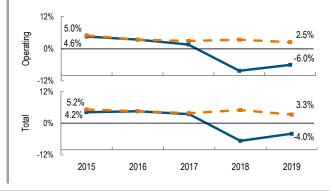


How have the hospital's total revenue and costs changed between FY15 and FY19?

Revenue, Cost, & Profit/Loss (in millions)

| FY | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------------|-------------|-------------|-------------|--------------|-------------|
| Operating Revenue | \$ 168.0 | \$ 181.0 | \$ 188.4 | \$ 200.5 | \$ 201.3 |
| Non-Operating Revenue | \$ (0.7) | \$ 2.0 | \$ 3.5 | \$ 3.0 | \$ 4.0 |
| Total Revenue | \$ 167.3 | \$ 183.0 | \$ 191.9 | \$ 203.5 | \$ 205.3 |
| Total Costs | \$ 160.4 | \$ 174.8 | \$ 185.3 | \$ 217.1 | \$ 213.5 |
| Total Profit (Loss) | \$ 7.0 | \$ 8.2 | \$ 6.6 | \$ (13.7) | \$ (8.2) |

What were the hospital's total margin and operating margins between FY15 and FY19, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

9 For more information on Community Hospital Reinvestment Trust Fund (CHRTF) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.