Falmouth, MA Community-High Public Payer Hospital Cape and Islands

Falmouth Hospital is a mid-size, non-profit community-High Public Payer (HPP) hospital located in the Cape and Islands region. It is a member of Cape Cod Healthcare. Between FY15 and FY19, its inpatient discharges decreased 0.7% compared to a median decrease of 2.7%. Outpatient visits decreased 5.6% compared to a median increase of 2.1%. Falmouth Hospital earned a profit each year from FY15 to FY19, and reported a 7.1% total margin in FY19, compared to a cohort median total margin of 3.3%. Falmouth Hospital's total margin has been higher than its peer cohort median in each of the last five years.

#### Overview / Size

Hospital System Affiliation:

Hospital System Surplus (Deficit) in FY19:

Change in Ownership (FY15-19):

Total Staffed Beds:

Occupancy:

Special Public Funding:

Trauma Center Designation:

Cape Cod Healthcare

\$42,773,717

Not Applicable

103, mid-size acute hospital
61.4%, < cohort avg. (66%)

Not Applicable

Not Applicable

1.02, > cohort avg. (0.96); < statewide (1.16)

Financial

Case Mix Index:

 Inpatient NPSR per CMAD:
 \$8,934

 Change FY18-FY19:
 -20.6%

 Inpatient: Outpatient Revenue in FY19:
 31%:69%

 Outpatient Revenue in FY19:
 \$109,900,911

 Change FY18-FY19:
 20.6%

 Total Revenue in FY19:
 \$177,348,324

 Total Surplus (Deficit) in FY19:
 \$12,660,330

#### **Payer Mix**

Public Payer Mix: 71.7% (HPP\* Hospital)
CY18 Commercial Statewide Relative Price: 1.39
Top 3 Commercial Payers: Blue Cross Blue Shield
Tufts HMO
Harvard Pilgrim

### Utilization

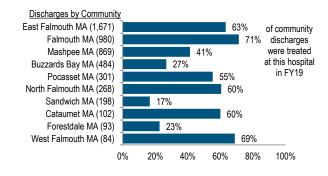
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Inpatient Discharges in FY19:	6,270
Change FY18-FY19:	0.7%
Emergency Department Visits in FY19:	31,137
Change FY18-FY19:	-4.2%
Outpatient Visits in FY19:	45,147
Change FY18-FY19:	-10.0%

## Quality

Readmission Rate in FY18: 11.6%
Change FY14-FY18 (percentage points): -3.9
Early Elective Deliveries Rate: 2.9%

What were the most common inpatient cases (DRGs) treated at the hospital in FY19? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG Septicemia & Infections (1007) 30% of regional discharges Normal Neonate Birth (310) 25% were treated at this Heart Failure (266) 30% hospital in FY19 Knee Joint Replacement (244) 38% Vaginal Delivery (201) 23% Hip Joint Replacement (196) 32% Kidney & UT Infections (178) 39% Bacterial Skin Infections (150) 45% Acute Myocardial Infarct. (147) 41% COPD (141) 20% 40% 60% 80% 100% Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?

--- Hospital (6,270) = 25% of total regional discharges



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



## 2019 HOSPITAL PROFILE: FALMOUTH HOSPITAL

## Cohort: Community-High Public Payer Hospital

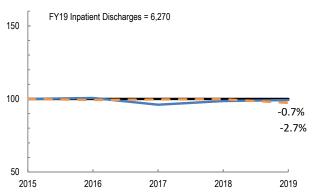
Utilization

**Financial Performance** 

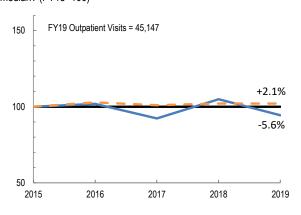


How has the volume of the hospital's inpatient discharges changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

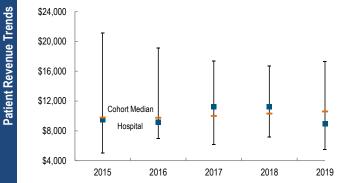
FY19 Inpatient Discharges = 6,270



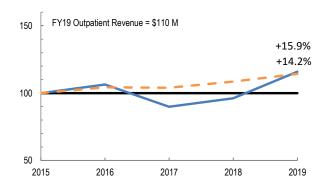
How has the volume of the hospital's outpatient visits changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY15 and FY19, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

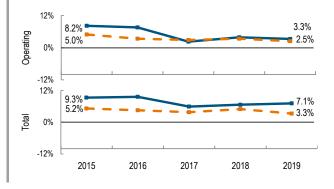


How have the hospital's total revenue and costs changed between FY15 and FY19?

# Revenue, Cost, & Profit/Loss (in millions)

FY	2015	2016	2017	2018	2019
Operating Revenue	\$ 157.3	\$ 163.0	\$ 158.2	\$ 164.6	\$ 170.5
Non-Operating Revenue	\$ 1.8	\$ 3.5	\$ 5.9	\$ 4.6	\$ 6.9
Total Revenue	\$ 159.1	\$ 166.4	\$ 164.1	\$ 169.2	\$ 177.3
Total Costs	\$ 144.2	\$ 150.4	\$ 154.5	\$ 158.1	\$ 164.7
Total Profit (Loss)	\$ 14.8	\$ 16.1	\$ 9.6	\$ 11.1	\$ 12.7

What were the hospital's total margin and operating margins between FY15 and FY19, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

<sup>\*</sup> High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.