Great Barrington, MA Community-High Public Payer Hospital Western Massachusetts

Fairview Hospital is a small, non-profit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. It is a member of Berkshire Health Systems. Fairview Hospital is designated by the Centers for Medicare & Medicaid Services (CMS) as one of three Critical Access Hospitals (CAH) in Massachusetts. It earned a profit each year from FY15 to FY19, with a total margin of 8.6% in FY19, compared with a median total margin of 3.3% in its peer cohort. In each of the last five years, Fairview hospital has reported a total margin greater than the median of its peer cohort hospitals.

Overview / Size

Hospital System Affiliation: Berkshire Health Systems
Hospital System Surplus (Deficit) in FY19: \$24,177,823
Change in Ownership (FY15-19): Not Applicable
Total Staffed Beds: 28, among the smallest acute hospitals
% Occupancy: 31.8%, lowest in cohort avg. (66%)
Special Public Funding: Not Applicable
Trauma Center Designation: Not Applicable

Case Mix Index: 0.81, < cohort avg. (0.96); < statewide (1.16)

Financial

Inpatient NPSR per CMAD:	\$17,336
Change FY18-FY19:	3.8%
Inpatient:Outpatient Revenue in FY19:	16%:84%
Outpatient Revenue in FY19:	\$42,848,856
Change FY18-FY19:	8.5%
Total Revenue in FY19:	\$59,813,062
Total Surplus (Deficit) in FY19:	\$5,152,048

Payer Mix

Public Payer Mix: 66.3% (HPP* Hospital)
CY18 Commercial Statewide Relative Price: 1.33
Top 3 Commercial Payers: Blue Cross Blue Shield
Health New England
Tufts Health Public Plans

Utilization

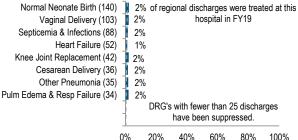
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Inpatient Discharges in FY19:	987
Change FY18-FY19:	-4.0%
Emergency Department Visits in FY19:	11,642
Change FY18-FY19:	3.3%
Outpatient Visits in FY19:	22,755
Change FY18-FY19:	6.5%

Quality

Readmission Rate in FY18: 14.0%
Change FY14-FY18 (percentage points): 0.0
Early Elective Deliveries Rate: 0.0%

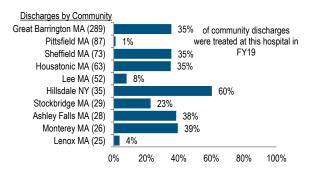
What were the most common inpatient cases (DRGs) treated at the hospital in FY19? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG

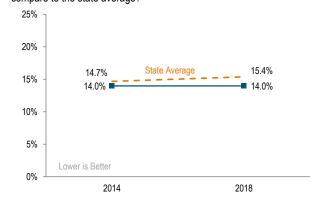


--- Hospital (987) = 1% of total regional discharges

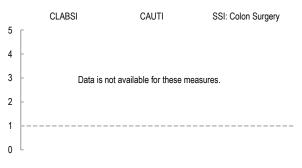
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



2019 HOSPITAL PROFILE: FAIRVIEW HOSPITAL

Cohort: Community-High Public Payer Hospital

Utilization

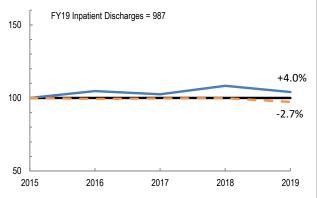
Patient Revenue Trends

Financial Performance

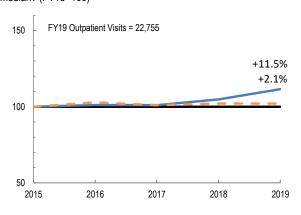


How has the volume of the hospital's inpatient discharges changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

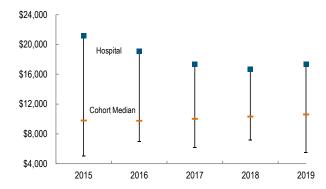
FY19 Inpatient Discharges = 987



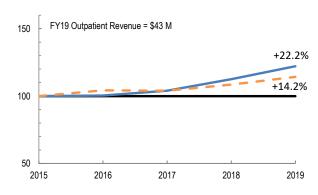
How has the volume of the hospital's outpatient visits changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY15 and FY19, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

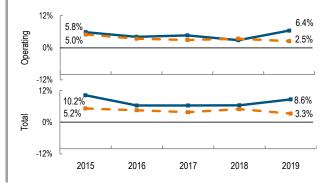


How have the hospital's total revenue and costs changed between FY15 and FY19?

Revenue, Cost, & Profit/Loss (in millions)

FY	2015 2016		2017		2018		2019		
Operating Revenue	\$ 48.8	\$	49.7	\$	50.2	\$	54.2	\$	58.5
Non-Operating Revenue	\$ 2.2	\$	1.1	\$	0.9	\$	2.0	\$	1.3
Total Revenue	\$ 51.0	\$	50.9	\$	51.1	\$	56.2	\$	59.8
Total Costs	\$ 45.8	\$	47.7	\$	47.9	\$	52.6	\$	54.7
Total Profit (Loss)	\$ 5.2	\$	3.2	\$	3.2	\$	3.6	\$	5.2

What were the hospital's total margin and operating margins between FY15 and FY19, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.