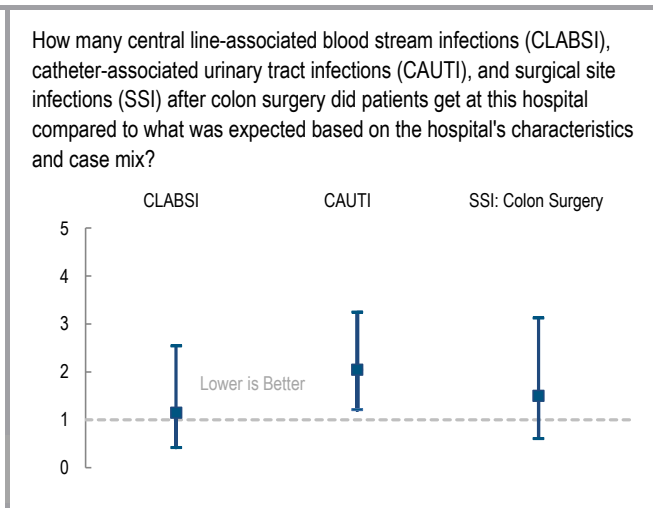
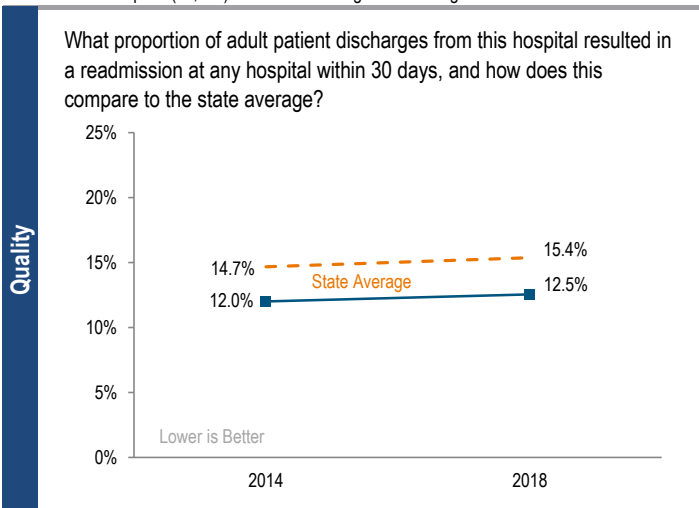
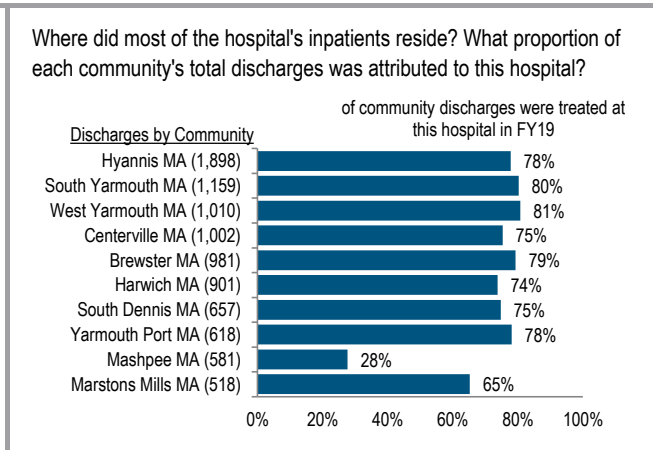
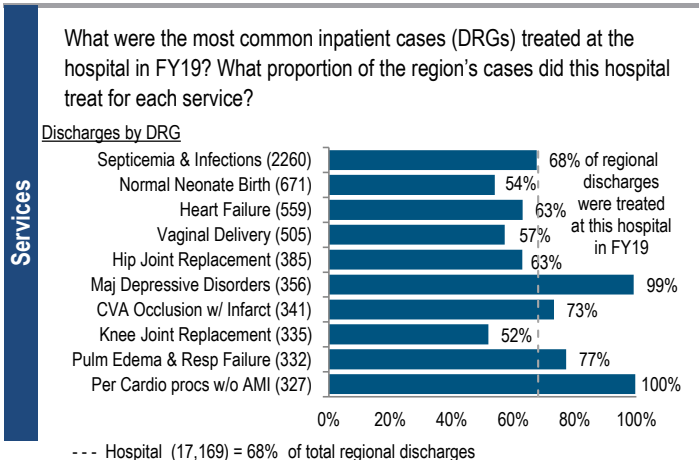


Cape Cod Hospital is a non-profit community-High Public Payer (HPP) hospital located in the Cape and Islands region. It is among the larger acute hospitals in Massachusetts and is a member of Cape Cod Healthcare. Between FY15 and FY19, inpatient discharges at the hospital have increased by 2.2%, compared with a median decrease of 2.7% among cohort hospitals. In the same period, outpatient visits increased by 4.2%, compared to a 2.1% median increase in its cohort. Cape Cod Hospital reported a profit of \$55.9M in FY19 and a total margin of 9.1% compared to the median of 3.3% at its cohort hospitals.

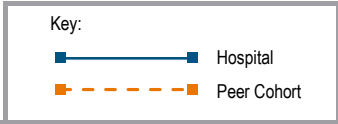
At a Glance	Overview / Size		
	Hospital System Affiliation:	Cape Cod Healthcare	
	Hospital System Surplus (Deficit) in FY19:	\$42,773,717	
	Change in Ownership (FY15-19):	Not Applicable	
	Total Staffed Beds:	269, among the larger acute hospitals	
	% Occupancy:	75.0%, > cohort avg. (66%)	
	Special Public Funding:	Not Applicable	
	Trauma Center Designation:	Not Applicable	
	Case Mix Index:	1.22, > cohort avg. (0.96); > statewide (1.16)	
	Financial		
Inpatient NPSR per CMAD:	\$14,624		
Change FY18-FY19:	14.1%		
Inpatient:Outpatient Revenue in FY19:	40%:60%		
Outpatient Revenue in FY19:	\$286,979,358		
Change FY18-FY19:	-5.5%		
Total Revenue in FY19:	\$615,477,247		
Total Surplus (Deficit) in FY19:	\$55,864,961		
	Payer Mix		
	Public Payer Mix:	74.2% (HPP* Hospital)	
	CY18 Commercial Statewide Relative Price:	1.31	
	Top 3 Commercial Payers:	Blue Cross Blue Shield Tufts HMO Harvard Pilgrim	
	Utilization		
	Inpatient Discharges in FY19:	17,169	
	Change FY18-FY19:	1.0%	
	Emergency Department Visits in FY19:	78,294	
	Change FY18-FY19:	-1.6%	
	Outpatient Visits in FY19:	153,184	
	Change FY18-FY19:	2.1%	
	Quality		
	Readmission Rate in FY18:	12.5%	
	Change FY14-FY18 (percentage points):	0.5	
	Early Elective Deliveries Rate:	0.0%	



For descriptions of the metrics, please see the technical appendix.

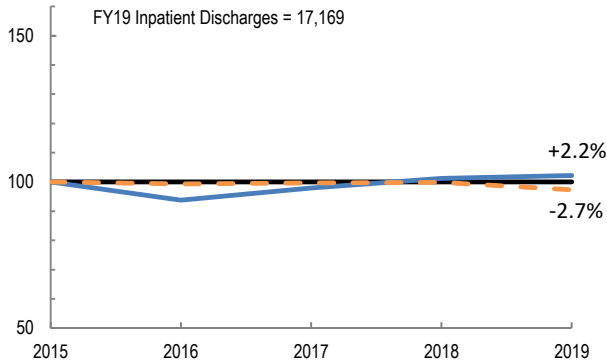
2019 HOSPITAL PROFILE: CAPE COD HOSPITAL

Cohort: Community-High Public Payer Hospital

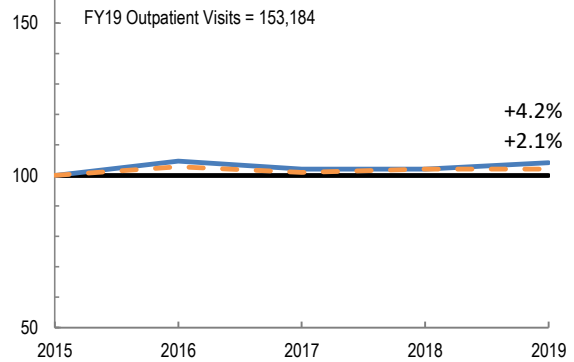


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

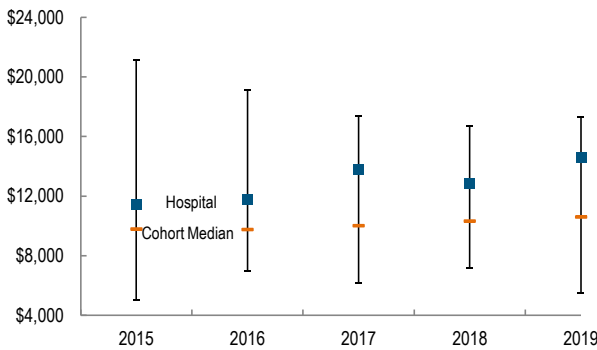


How has the volume of the hospital's outpatient visits changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

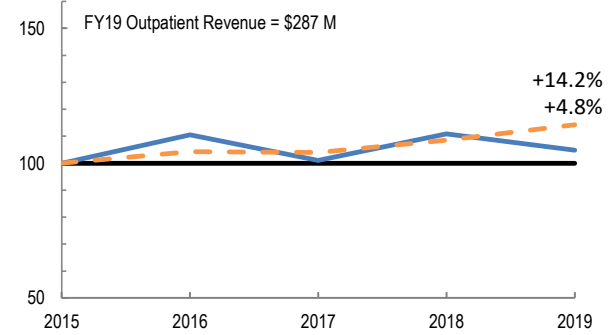


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY15 and FY19, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)



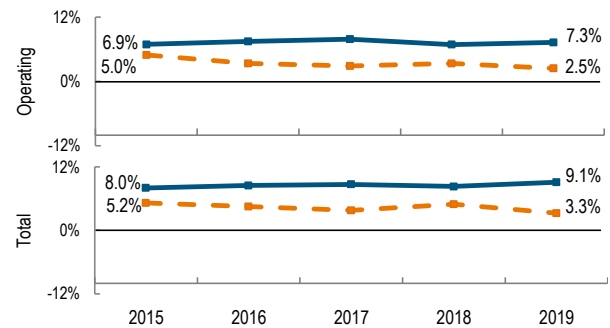
Financial Performance

How have the hospital's total revenue and costs changed between FY15 and FY19?

Revenue, Cost, & Profit/Loss (in millions)

FY	2015	2016	2017	2018	2019
Operating Revenue	\$ 473.9	\$ 513.5	\$ 541.8	\$ 570.8	\$ 604.6
Non-Operating Revenue	\$ 5.2	\$ 5.2	\$ 4.3	\$ 8.4	\$ 10.9
Total Revenue	\$ 479.1	\$ 518.7	\$ 546.1	\$ 579.2	\$ 615.5
Total Costs	\$ 440.7	\$ 474.5	\$ 498.7	\$ 531.1	\$ 559.6
Total Profit (Loss)	\$ 38.5	\$ 44.2	\$ 47.4	\$ 48.1	\$ 55.9

What were the hospital's total margin and operating margins between FY15 and FY19, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.