BERKSHIRE MEDICAL CENTER

2019 Hospital Profile

Pittsfield, MA Community-High Public Payer Hospital Western Massachusetts

Cigna East

Berkshire Medical Center is a mid-size, non-profit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. It is a Level 3 Trauma center and a member of Berkshire Health Systems. Between FY15 and FY19, the volume of inpatient discharges at the hospital decreased by 1.8% compared to a median decrease of 2.7% at cohort hospitals. Outpatient visits increased 16.4% for the hospital between FY15 and FY19, compared to a median increase of 2.1% for its peer cohort. The hospital has reported a profit in each of the last five years. In FY19 it had a total margin of 7.4%, above the 3.3% median of its cohort hospitals.

Overview / Size

Hospital System Affiliation:

Hospital System Surplus (Deficit) in FY19:

Change in Ownership (FY15-19):

Not Applicable
Total Staffed Beds:

Occupancy:

88.9%, highest in cohort avg. (66%)
Special Public Funding:

HCIIⁿ
Trauma Center Designation:

Adult: Level 3

Case Mix Index: 1.02, > cohort avg. (0.96); < statewide (1.16)

Financial

Inpatient NPSR per CMAD:	\$11,786
Change FY18-FY19:	0.7%
Inpatient:Outpatient Revenue in FY19:	31%:69%
Outpatient Revenue in FY19:	\$281,387,201
Change FY18-FY19:	-1.4%
Total Revenue in FY19:	\$539,216,915
Total Surplus (Deficit) in FY19:	\$40,131,258

Payer Mix

Public Payer Mix: 72.1% (HPP* Hospital)
CY18 Commercial Statewide Relative Price: 1.23
Top 3 Commercial Payers: Blue Cross Blue Shield
Health New England

Utilization

 Inpatient Discharges in FY19:
 14,858

 Change FY18-FY19:
 -2.9%

 Emergency Department Visits in FY19:
 53,713

 Change FY18-FY19:
 -4.0%

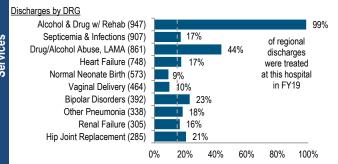
 Outpatient Visits in FY19:
 307,375

 Change FY18-FY19:
 0.2%

Quality

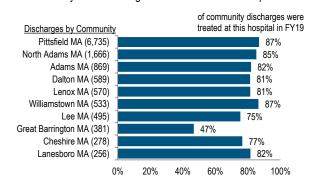
Readmission Rate in FY18: 16.3%
Change FY14-FY18 (percentage points): 0.9
Early Elective Deliveries Rate: 0.0%

What were the most common inpatient cases (DRGs) treated at the hospital in FY19? What proportion of the region's cases did this hospital treat for each service?

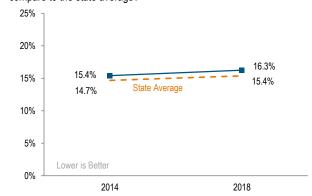


--- Hospital (14,858) = 15% of total regional discharges

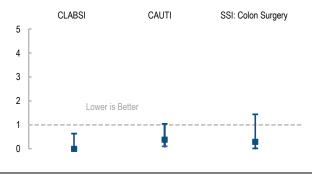
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

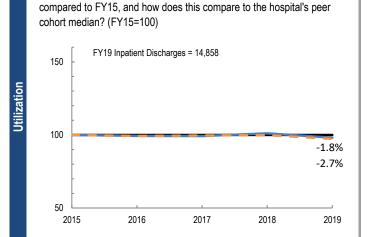


2019 HOSPITAL PROFILE: BERKSHIRE MEDICAL CENTER

How has the volume of the hospital's inpatient discharges changed

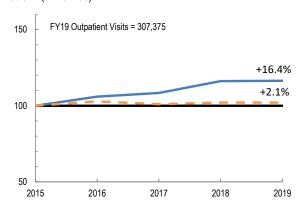
Cohort: Community-High Public Payer Hospital





What was the hospital's net inpatient service revenue per case mix

How has the volume of the hospital's outpatient visits changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

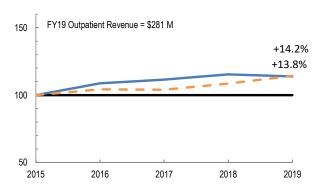


adjusted discharge between FY15 and FY19, and how does this compare to the hospital's peer cohort median?

\$24,000
\$20,000
\$12,000
\$12,000
\$4,000

2015

How has the hospital's net outpatient revenue changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)



How have the hospital's total revenue and costs changed between FY15 and FY19?

2017

2018

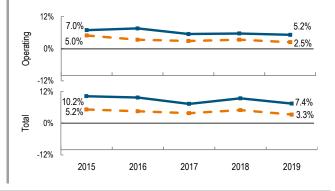
2019

2016

Revenue, Cost, & Profit/Loss (in millions)

FY	2015	2016	2017	2018	2019
Operating Revenue	\$ 438.8	\$ 476.6	\$ 486.0 \$	509.1 \$	527.0
Non-Operating Revenue	\$ 14.8	\$ 10.2	\$ 9.3 \$	19.1 \$	12.2
Total Revenue	\$ 453.6	\$ 486.8	\$ 495.3 \$	5 528.2 \$	539.2
Total Costs	\$ 407.2	\$ 439.6	\$ 459.0 \$	478.8 \$	499.1
Total Profit (Loss)	\$ 46.4	\$ 47.2	\$ 36.3 \$	49.4 \$	40.1

What were the hospital's total margin and operating margins between FY15 and FY19, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

Financial Performance

η For more information on Health Care Innovation Investment Program (HCII) special funding, please contact the Health Policy Commission (HPC).

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.