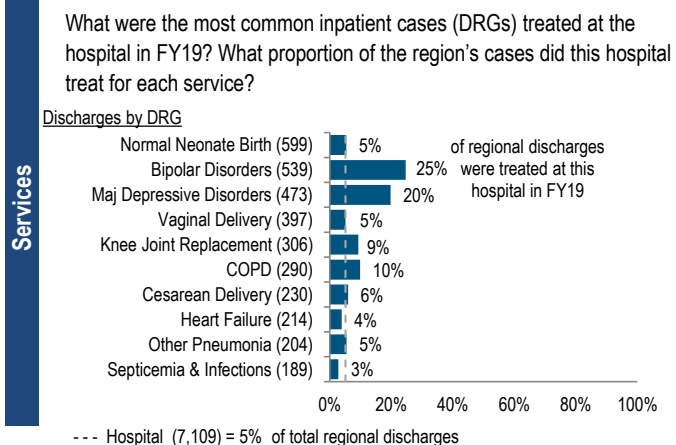
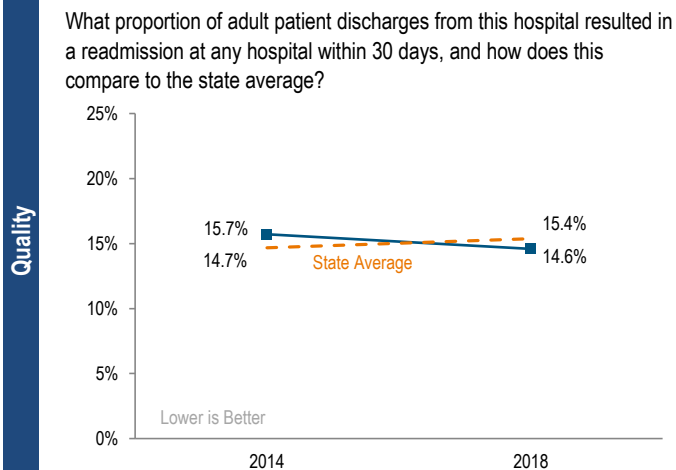
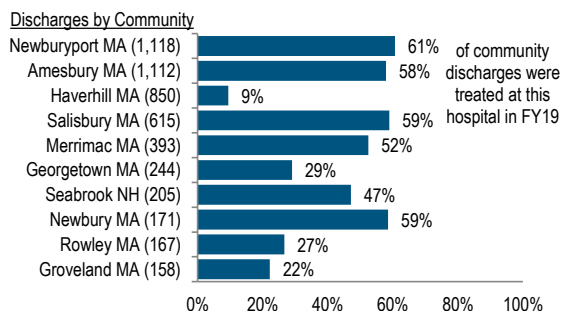


Anna Jaques Hospital is a mid-size, non-profit community hospital located in the Northeastern Massachusetts region. It has been clinically affiliated with Beth Israel Deaconess Medical Center since 2010. It is a member of Beth Israel Lahey Health. From FY15 to FY19, inpatient discharges decreased 2.4% at the hospital, compared to a median increase of 7.9% in its peer cohort. Outpatient visits increased by 20.4% between FY15 and FY19, compared to a median 8.8% increase in its peer cohort. Anna Jaques was profitable each of the five years between FY15 and FY19, with a 7.5% total margin in FY19, above the cohort median of 5.6%.

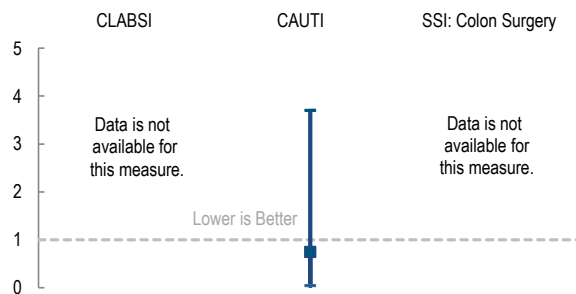
At a Glance	Overview / Size	
	Hospital System Affiliation:	Beth Israel Lahey Health
	Hospital System Surplus (Deficit) in FY19:	\$102,634,000
	Change in Ownership (FY15-19):	Beth Israel Lahey Health 3/1/19
	Total Staffed Beds:	140, mid-size acute hospital
	% Occupancy:	59.8%, = cohort avg. (60%)
	Special Public Funding:	CHRTF°
	Trauma Center Designation:	Adult: Level 3
	Case Mix Index:	0.82, < cohort avg. (0.87); < statewide (1.16)
	Financial	
	Inpatient NPSR per CMAD:	\$8,283
	Change FY18-FY19:	-0.4%
	Inpatient:Outpatient Revenue in FY19:	27%:73%
	Outpatient Revenue in FY19:	\$84,963,618
	Change FY18-FY19:	5.0%
	Total Revenue in FY19:	\$85,969,000
	Total Surplus (Deficit) in FY19:	\$6,471,000
	Payer Mix	
	Public Payer Mix:	59.1% (Non-HPP* Hospital)
	CY18 Commercial Statewide Relative Price:	0.77
	Top 3 Commercial Payers:	Blue Cross Blue Shield Harvard Pilgrim Tufts HMO
	Utilization	
	Inpatient Discharges in FY19:	7,109
	Change FY18-FY19:	-3.4%
	Emergency Department Visits in FY19:	26,458
	Change FY18-FY19:	-5.5%
	Outpatient Visits in FY19:	69,027
	Change FY18-FY19:	0.1%
	Quality	
	Readmission Rate in FY18:	14.6%
	Change FY14-FY18 (percentage points):	-1.1
	Early Elective Deliveries Rate:	0.0%



Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



2019 HOSPITAL PROFILE: ANNA JAKUES HOSPITAL

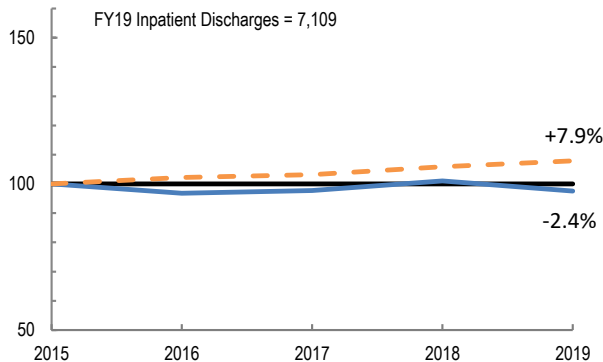
Cohort: Community Hospital

Key:

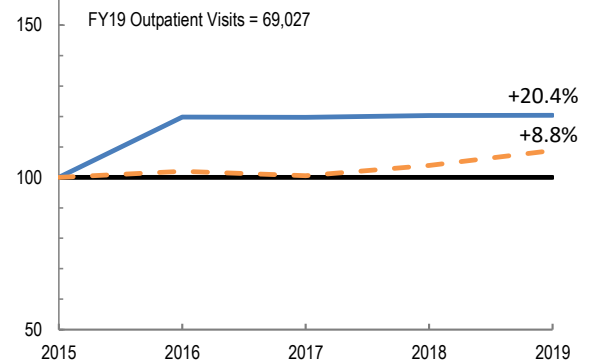


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

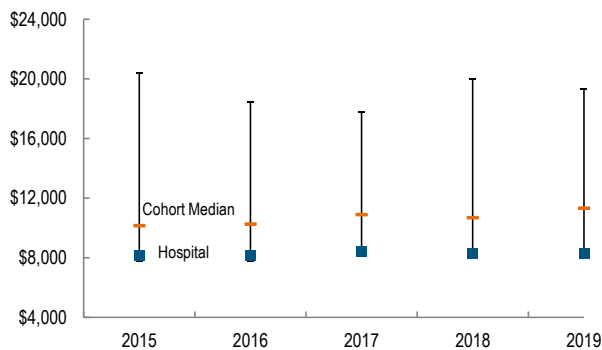


How has the volume of the hospital's outpatient visits changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)

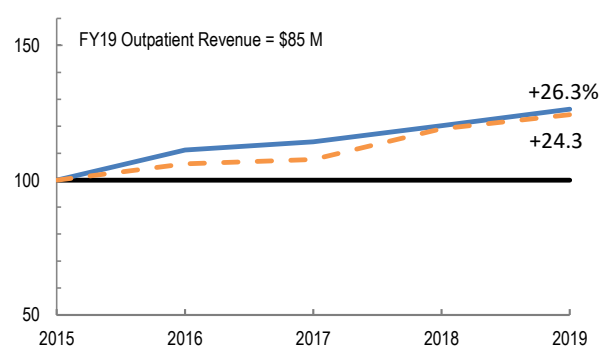


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY15 and FY19, and how does this compare to the hospital's peer cohort median?



How has the hospital's net outpatient revenue changed compared to FY15, and how does this compare to the hospital's peer cohort median? (FY15=100)



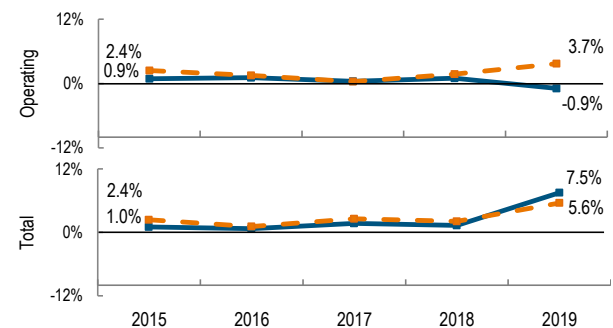
Financial Performance

How have the hospital's total revenue and costs changed between FY15 and FY19?

Revenue, Cost, & Profit/Loss (in millions)**

FY	2015	2016	2017	2018	2019
Operating Revenue	\$ 115.9	\$ 124.3	\$ 129.1	\$ 133.8	\$ 78.7
Non-Operating Revenue	\$ 0.2	\$ (0.5)	\$ 1.7	\$ 0.4	\$ 7.3
Total Revenue	\$ 116.1	\$ 123.8	\$ 130.8	\$ 134.1	\$ 86.0
Total Costs	\$ 114.9	\$ 123.0	\$ 128.7	\$ 132.4	\$ 79.5
Total Profit (Loss)	\$ 1.2	\$ 0.8	\$ 2.2	\$ 1.8	\$ 6.5

What were the hospital's total margin and operating margins between FY15 and FY19, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

† For more information on Community Hospital Reinvestment Trust Fund (CHRTF) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

** FY19 data reflects the seven months of data after the merger to Beth Israel Lahey Health.