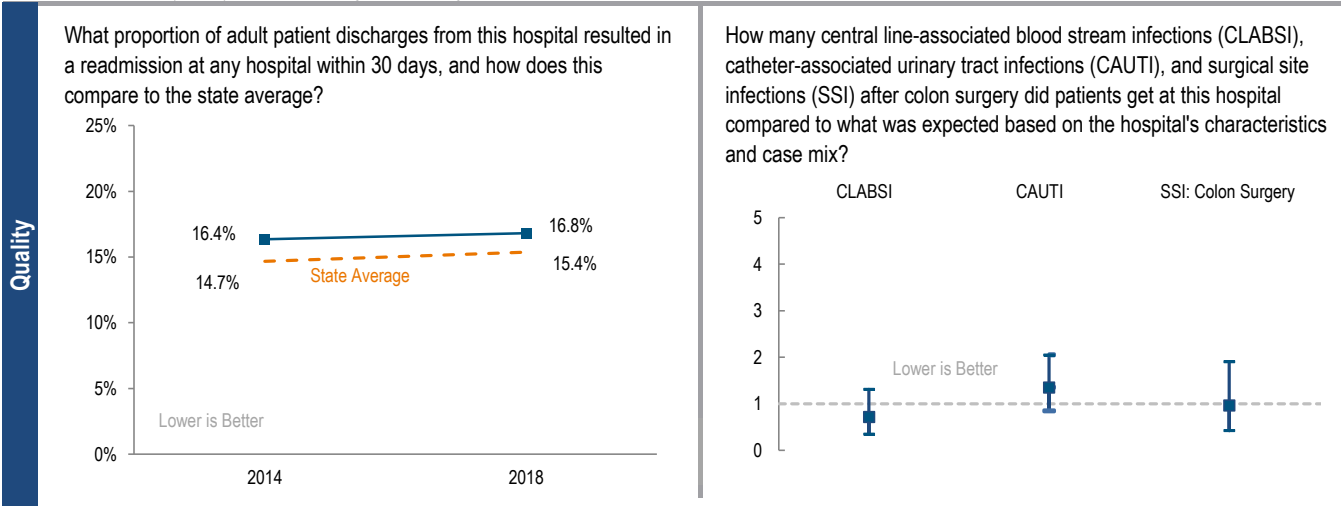
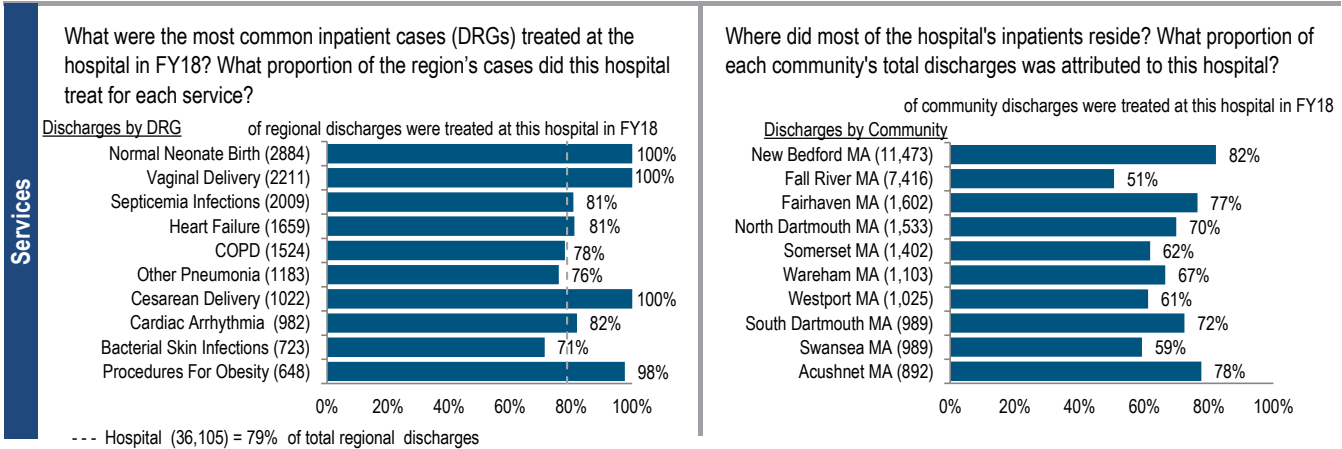


Southcoast Hospital Group is a large, non-profit community-High Public Payer (HPP) hospital group located in the Southcoast region. It has three campuses across Southeastern Massachusetts: Charlton Memorial Hospital, St. Luke's Hospital, and Tobey Hospital. Between FY14 and FY18, the volume of inpatient discharges at the hospital decreased by 6.2% compared to a median increase of 3.1% at cohort hospitals. Outpatient visits increased by 3.0% for the hospital between FY14 and FY18, compared to a median increase of 5.0% for its peer cohort. Southcoast Hospital Group reported a profit each year in this time period including a profit of \$71.8M in FY18 and a total margin of 8.4%.

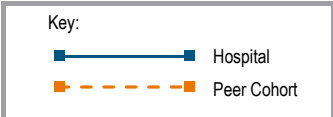
At a Glance	Overview / Size		Payer Mix	
	Hospital System Affiliation:	Southcoast Health System	Public Payer Mix:	75.4% HPP Hospital
	Hospital System Surplus (Loss) in FY18:	\$28,579,192	CY17 Commercial Statewide Relative Price:	0.87
	Change in Ownership (FY14-18):	Not Applicable	Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Harvard Pilgrim Health Care Tufts Associated HMO, Inc.
	Total Staffed Beds:	536, 6th largest acute hospital		
	% Occupancy:	79.6%, > cohort avg. (67%)		
	Special Public Funding:	CHART^		
	Trauma Center Designation:	Not Applicable		
	Case Mix Index:	1.04, > cohort avg. (0.93); < statewide (1.14)		
		Financial		Utilization
Inpatient NPSR per CMAD:	\$9,293	Inpatient Discharges in FY18:	36,105	
Change FY17-FY18:	1.2%	Change FY17-FY18:	-4.4%	
Inpatient:Outpatient Revenue in FY18:	39%:61%	Emergency Department Visits in FY18:	166,161	
Outpatient Revenue in FY18:	\$422,810,441	Change FY17-FY18:	0.4%	
Change FY17-FY18:	7.3%	Outpatient Visits in FY18:	923,116	
Total Revenue in FY18:	\$849,211,983	Change FY17-FY18:	0.9%	
Total Surplus (Loss) in FY18:	\$71,755,273			
		Quality		
		Readmission Rate in FY18:	16.8%	
		Change FY14-FY18 (percentage points):	0.5	
		Early Elective Deliveries Rate:	Not Available	



For descriptions of the metrics, please see the technical appendix.

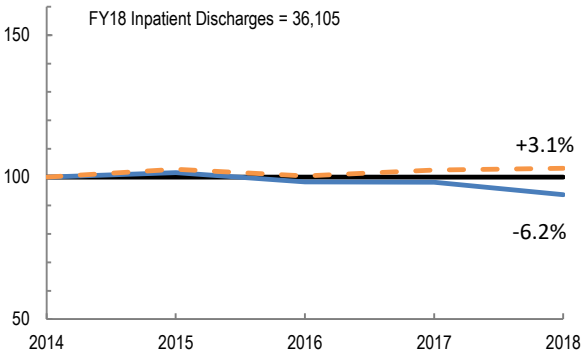
2018 HOSPITAL PROFILE: SOUTHCOAST HOSPITAL GROUP

Cohort: Community-High Public Payer Hospital

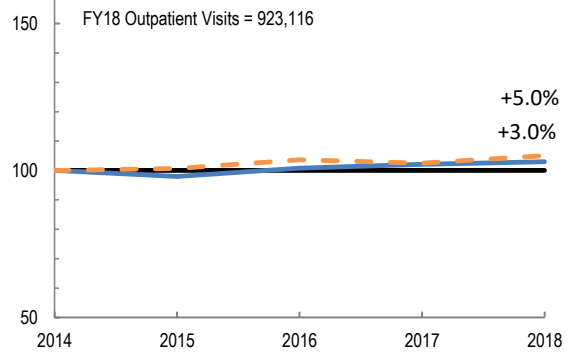


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

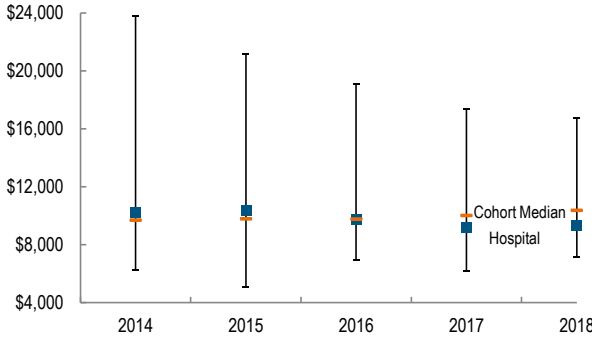


How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

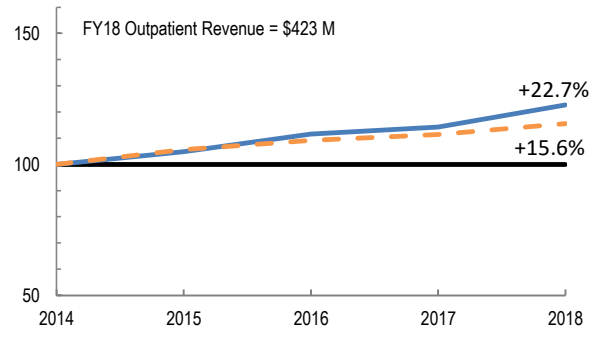


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



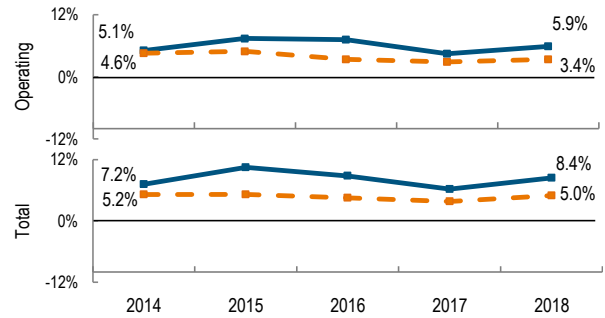
Financial Performance

How have the hospital's total revenue and costs changed between FY14 and FY18?

Revenue, Cost, & Profit/Loss (in millions)

FY	2014	2015	2016	2017	2018
Operating Revenue	\$ 730.2	\$ 807.5	\$ 815.8	\$ 810.2	\$ 827.9
Non-Operating Revenue	\$ 15.4	\$ 25.4	\$ 13.8	\$ 13.9	\$ 21.3
Total Revenue	\$ 745.7	\$ 832.8	\$ 829.6	\$ 824.1	\$ 849.2
Total Costs	\$ 692.1	\$ 745.7	\$ 756.4	\$ 772.7	\$ 777.5
Total Profit (Loss)	\$ 53.6	\$ 87.2	\$ 73.2	\$ 51.4	\$ 71.8

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

^ For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).