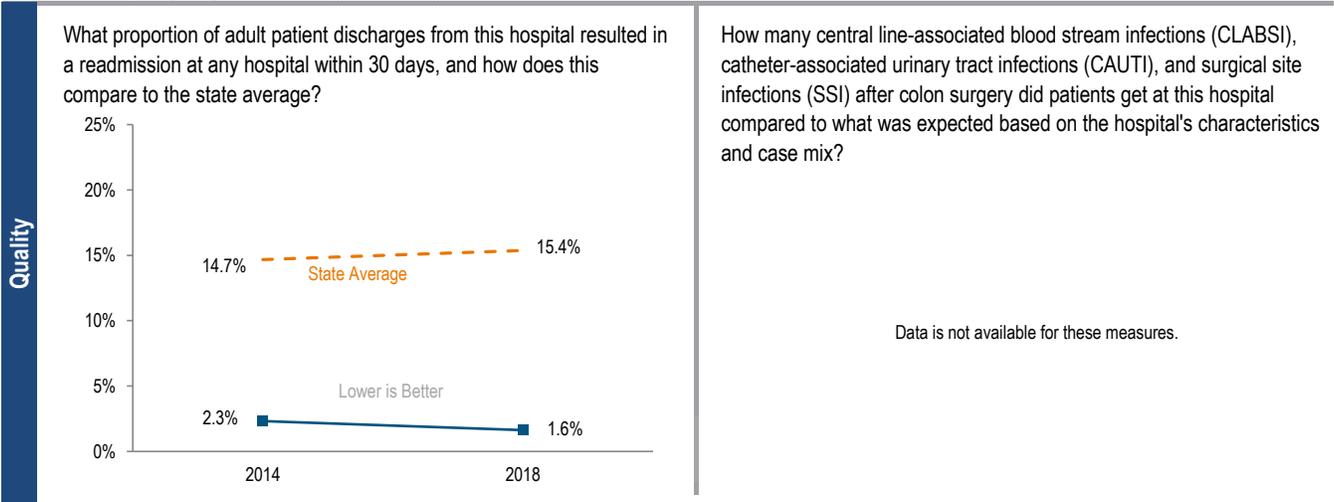
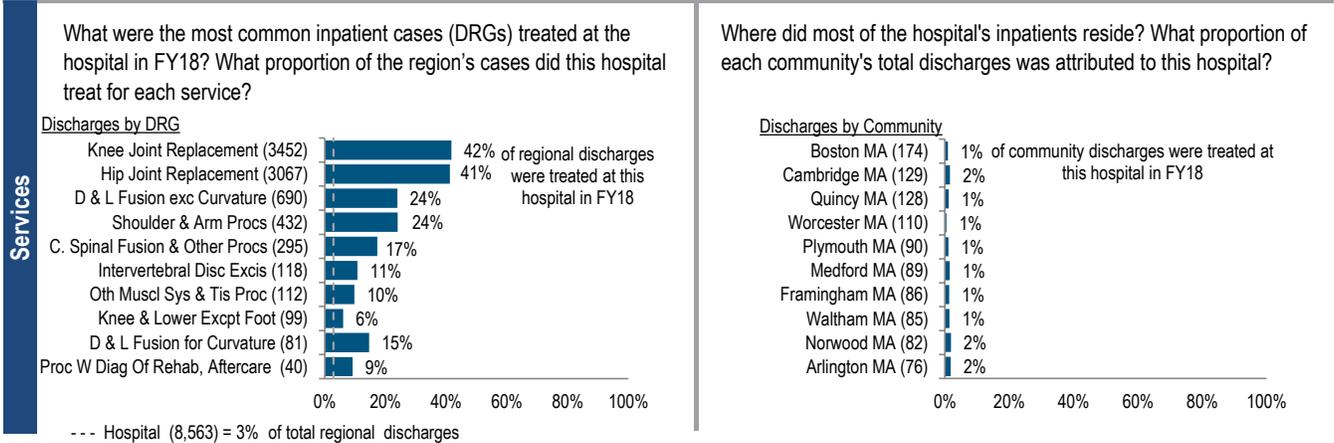


New England Baptist Hospital is a non-profit specialty hospital located in the Metro Boston region. New England Baptist focuses exclusively on orthopedic and musculoskeletal conditions. It is a member of CareGroup. New England Baptist Hospital is a teaching affiliate of Tufts University School of Medicine and conducts teaching programs in collaboration with the Harvard School of Public Health and the Harvard School of Medicine. New England Baptist earned a profit each year from FY14 to FY18, with a total margin of 3.6% in FY18.

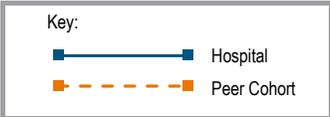
At a Glance	<b>Overview / Size</b>	
	Hospital System Affiliation:	CareGroup
	Hospital System Surplus (Loss) in FY18:	\$110,129,000
	Change in Ownership (FY14-18):	Not Applicable
	Total Staffed Beds:	98, among the smaller acute hospitals
	% Occupancy:	58.1%
	Special Public Funding:	Not Applicable
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	1.39 > statewide (1.14)
	<b>Financial</b>	
	Inpatient NPSR per CMAD:	\$14,487
	Change FY17-FY18:	-0.7%
	Inpatient:Outpatient Revenue in FY18:	63%:37%
	Outpatient Revenue in FY18:	\$53,073,012
	Change FY17-FY18:	-3.2%
Total Revenue in FY18:	\$246,085,000	
Total Surplus (Loss) in FY18:	\$8,876,000	
<b>Payer Mix</b>		
Public Payer Mix:	48.6% Non-HPP Hospital	
CY17 Commercial Statewide Relative Price:	0.91	
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Harvard Pilgrim Health Care Tufts Associated HMO, Inc.	
<b>Utilization</b>		
Inpatient Discharges in FY18:	8,563	
Change FY17-FY18:	2.4%	
Emergency Department Visits in FY18:	0	
Change FY17-FY18:		
Outpatient Visits in FY18:	111,454	
Change FY17-FY18:	0.1%	
<b>Quality</b>		
Readmission Rate in FY18:	1.6%	
Change FY14-FY18 (percentage points):	-0.7	
Early Elective Deliveries Rate:	Not Available	



For descriptions of the metrics, please see the technical appendix.

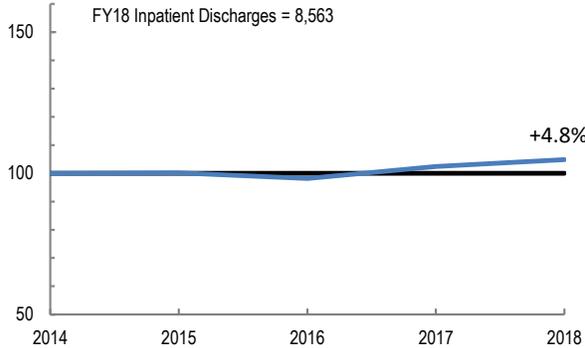
# 2018 HOSPITAL PROFILE: NEW ENGLAND BAPTIST HOSPITAL

Cohort: Specialty Hospital

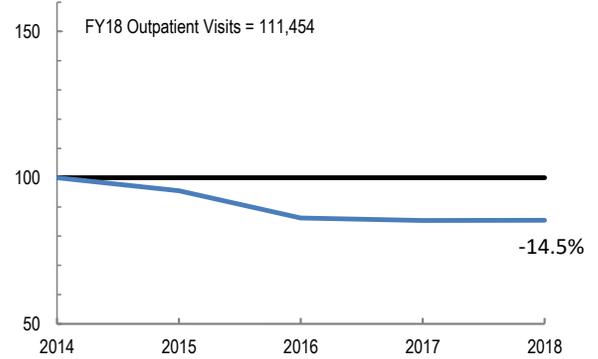


## Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

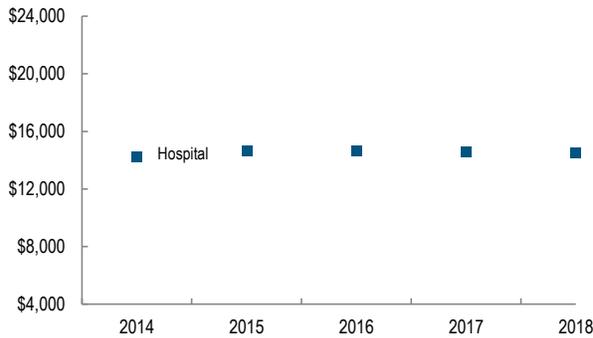


How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

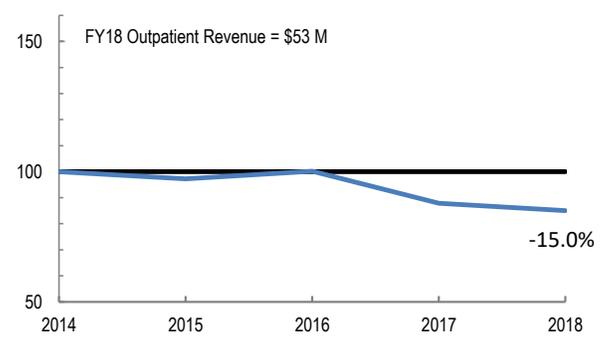


## Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



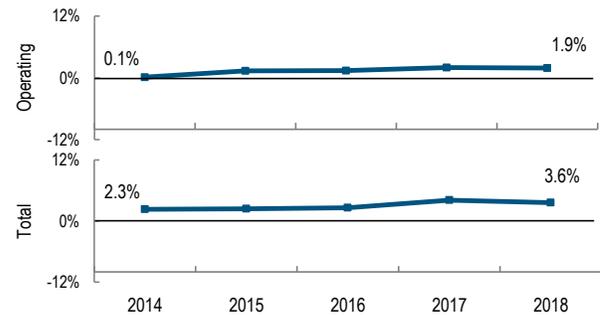
## Financial Performance

How have the hospital's total revenue and costs changed between FY14 and FY18?

### Revenue, Cost, & Profit/Loss (in millions)

FY	2014	2015	2016	2017	2018
<b>Operating Revenue</b>	\$ 234.0	\$ 242.1	\$ 239.6	\$ 239.0	\$ 241.9
<b>Non-Operating Revenue</b>	\$ 5.2	\$ 2.5	\$ 2.7	\$ 5.2	\$ 4.2
<b>Total Revenue</b>	\$ 239.2	\$ 244.6	\$ 242.4	\$ 244.2	\$ 246.1
<b>Total Costs</b>	\$ 233.7	\$ 238.7	\$ 236.1	\$ 234.1	\$ 237.2
<b>Total Profit (Loss)</b>	\$ 5.5	\$ 5.9	\$ 6.2	\$ 10.1	\$ 8.9

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

\* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.