

2018 Hospital Profile

Nashoba Valley Medical Center, A Steward Family Hospital is a small, for-profit community-High Public Payer (HPP) hospital located in the Northeastern Massachusetts region. It is a member of Steward Health Care. The hospital reported a loss for the second year in the row in FY18, losing \$1.1M and reporting a total margin of -1.9%, compared to its peer cohort median of 5.0%.

Overview / Size

Hospital System Affiliation:	Steward Health Care
Hospital System Surplus (Loss) in FY18:	(\$271,104,000)
Change in Ownership (FY14-18):	Not Applicable
Total Staffed Beds:	40, among the smaller acute hospitals
% Occupancy:	84.9%, > cohort avg. (67%)
Special Public Funding:	ICB*
Trauma Center Designation:	Not Applicable
Case Mix Index:	0.89, < cohort avg. (0.93); < statewide (1.14)

Financial

Inpatient NPSR per CMAD:	\$11,162
Change FY17-FY18:	-0.2%
Inpatient:Outpatient Revenue in FY18:	27%:73%
Outpatient Revenue in FY18:	\$35,507,564
Change FY17-FY18:	8.2%
Total Revenue in FY18:	\$58,582,411
Total Surplus (Loss) in FY18:	(\$1,094,569)

Payer Mix

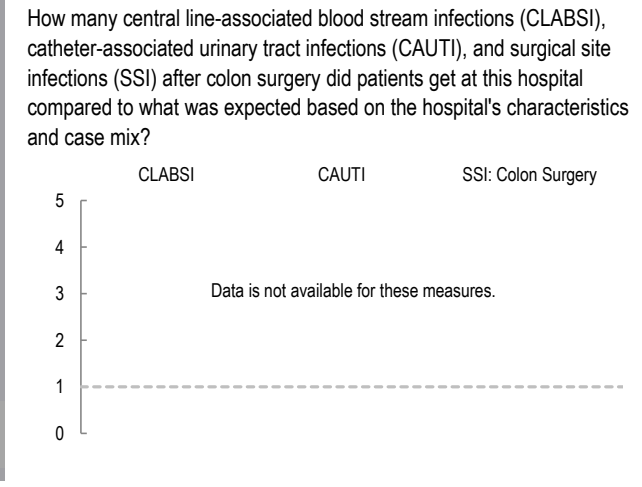
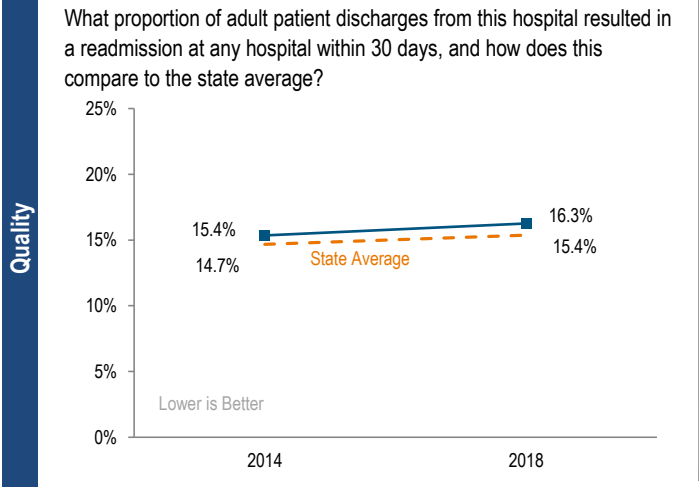
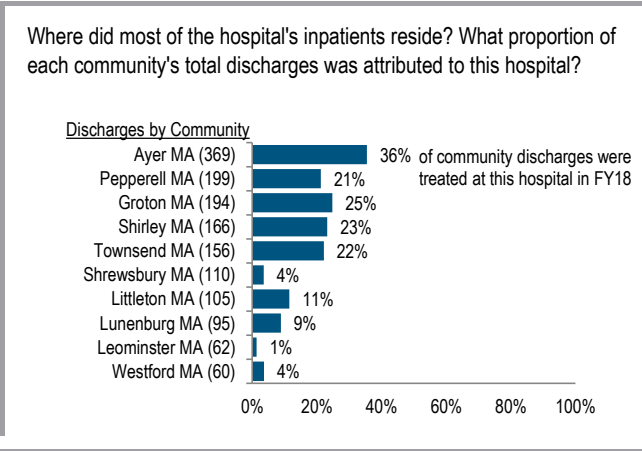
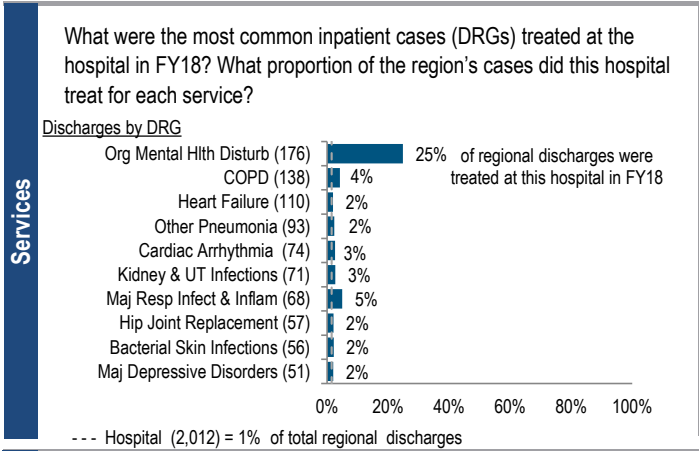
Public Payer Mix:	66.4% HPP Hospital
CY17 Commercial Statewide Relative Price:	0.95
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Tufts Associated HMO, Inc. Harvard Pilgrim Health Care

Utilization

Inpatient Discharges in FY18:	2,012
Change FY17-FY18:	2.8%
Emergency Department Visits in FY18:	14,517
Change FY17-FY18:	-1.6%
Outpatient Visits in FY18:	51,662
Change FY17-FY18:	-5.8%

Quality

Readmission Rate in FY18:	16.3%
Change FY14-FY18 (percentage points):	0.9
Early Elective Deliveries Rate:	Not Available

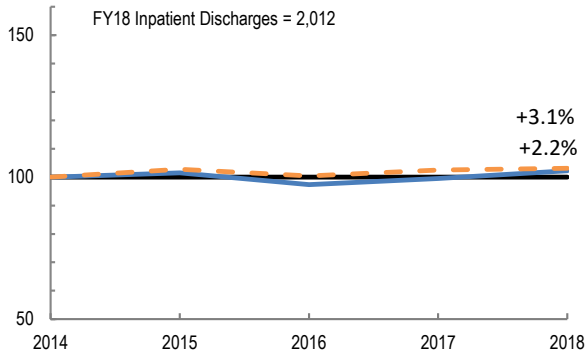


For descriptions of the metrics, please see the technical appendix.

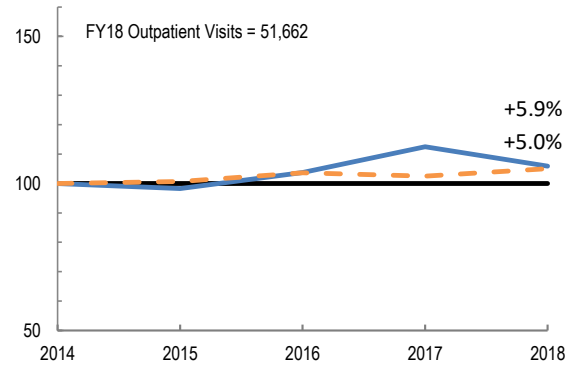


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

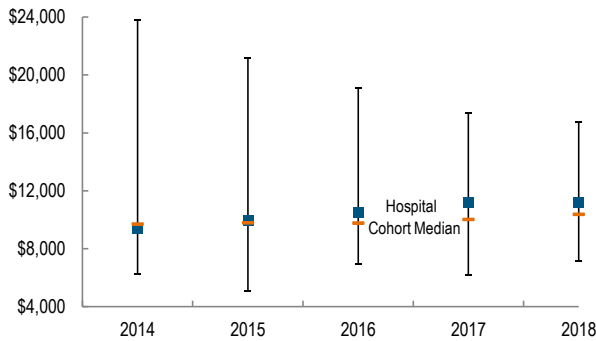


How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

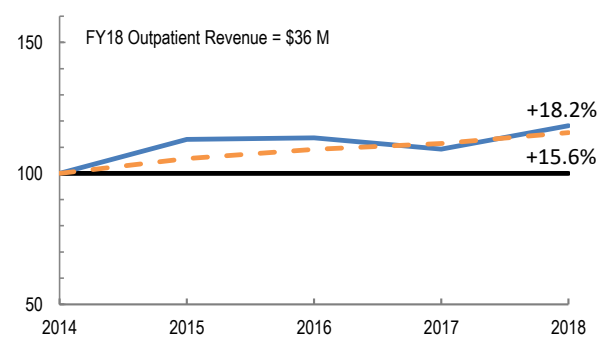


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



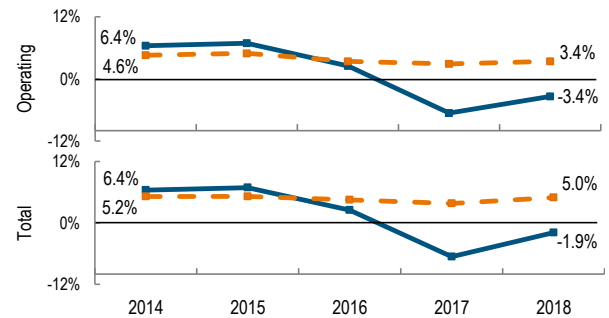
Financial Performance

How have the hospital's total revenue and costs changed between FY14 and FY18?

Revenue, Cost, & Profit/Loss (in millions)

FY	2014	2015	2016	2017	2018
Operating Revenue	\$ 49.3	\$ 51.9	\$ 53.2	\$ 54.7	\$ 57.7
Non-Operating Revenue	\$ 0.0	\$ 0.0	\$(0.0)	\$ 0.0	\$ 0.9
Total Revenue	\$ 49.3	\$ 51.9	\$ 53.2	\$ 54.7	\$ 58.6
Total Costs	\$ 46.1	\$ 48.3	\$ 51.9	\$ 58.3	\$ 59.7
Total Profit (Loss)	\$ 3.2	\$ 3.6	\$ 1.3	\$ (3.6)	\$ (1.1)

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

° For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).