# MARLBOROUGH HOSPITAL

## 2018 Hospital Profile

Marlborough, MA Community-High Public Payer Hospital Metro West

Marlborough Hospital is a non-profit community-High Public Payer (HPP) hospital located in the Metro West region. It is among the smaller acute hospitals in Massachusetts and a member of UMass Memorial Health Care. Between FY14 and FY18, the volume of inpatient discharges at the hospital increased by 2.7% compared to a median increase of 3.1% at cohort hospitals. Outpatient visits decreased 25.8% for the hospital between FY14 and FY18, compared to a median increase of 5.0% for its peer cohort. Marlborough hospital reported a loss of \$0.1M in FY18 and a total margin of -0.2% as compared to the median total margin of 5.0% at peer cohort hospitals.

### Overview / Size

Hospital System Affiliation: UMass Memorial Health Care
Hospital System Surplus (Loss) in FY18: (\$19,297,000)
Change in Ownership (FY14-18): Not Applicable
Total Staffed Beds: 79, among the smaller acute hospitals
% Occupancy: 60.3%, < cohort avg. (67%)
Special Public Funding: ICB°
Trauma Center Designation: Not Applicable
Case Mix Index: 0.95, > cohort avg. (0.93); < statewide (1.14)

#### **Financial**

	Illalicial	
1	npatient NPSR per CMAD:	\$7,174
	Change FY17-FY18:	9.7%
- 1	npatient:Outpatient Revenue in FY18:	29%:71%
(	Outpatient Revenue in FY18:	\$44,175,648
	Change FY17-FY18:	-14.1%
7	Total Revenue in FY18:	\$84,472,000
7	Total Surplus (Loss) in FY18:	(\$131,000)

### **Payer Mix**

Public Payer Mix: 63.6% HPP Hospital
CY17 Commercial Statewide Relative Price: 0.88
Top 3 Commercial Payers: Blue Cross Blue Shield of Massachusetts
Tufts Associated HMO, Inc.
Network Health, LLC (Medicaid MCO)

#### Utilization

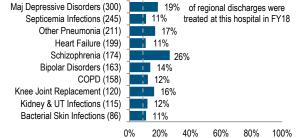
Inpatient Discharges in FY18:	3,850
Change FY17-FY18:	-5.9%
Emergency Department Visits in FY18:	27,086
Change FY17-FY18:	3.3%
Outpatient Visits in FY18:	29,095
Change FY17-FY18:	-3.6%

#### Quality

Readmission Rate in FY18:	17.1%
Change FY14-FY18 (percentage points):	1.4
Early Elective Deliveries Rate:	Not Available

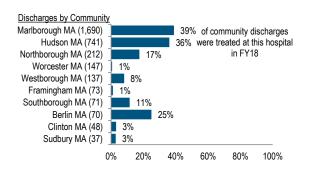
What were the most common inpatient cases (DRGs) treated at the hospital in FY18? What proportion of the region's cases did this hospital treat for each service?



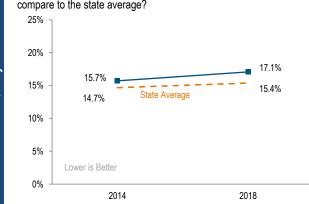


--- Hospital (3,850) = 9% of total regional discharges

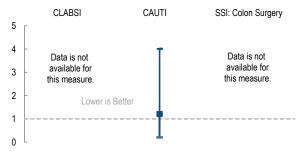
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

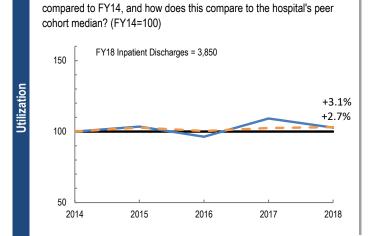


For descriptions of the metrics, please see the technical appendix.

### 2018 HOSPITAL PROFILE: MARLBOROUGH HOSPITAL

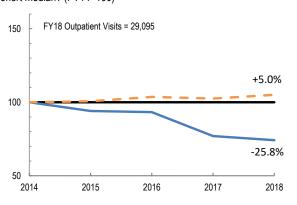
### Cohort: Community-High Public Payer Hospital



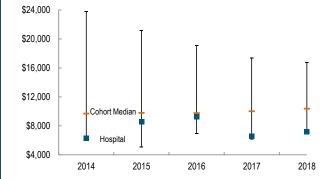


How has the volume of the hospital's inpatient discharges changed

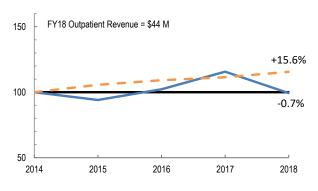
How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



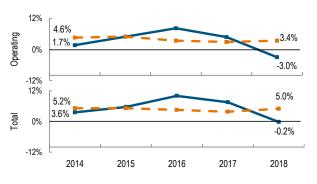
How have the hospital's total revenue and costs changed between FY14 and FY18?

## Revenue, Cost, & Profit/Loss (in millions)

Patient Revenue Trends

2014		2015		2016		2017		2018
\$ 80.5	\$	80.7	\$	87.2	\$	87.1	\$	82.1
\$ 1.6	\$	0.6	\$	1.6	\$	2.4	\$	2.4
\$ 82.0	\$	81.3	\$	88.9	\$	89.4	\$	84.5
\$ 79.1	\$	76.7	\$	80.0	\$	82.8	\$	84.6
\$ 2.9	\$	4.6	\$	8.9	\$	6.7	\$	(0.1)
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What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

<sup>\*</sup> High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

<sup>°</sup> For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).