HEALTHALLIANCE-CLINTON HOSPITAL

2018 Hospital Profile

Leominster, Fitchburg & Clinton, MA

Community-High Public Payer Hospital

Central Massachusetts

HealthAlliance-Clinton Hospital is a non-profit community-High Public Payer (HPP) hospital located in the Central Massachusetts region. It is a member of UMass Memorial Health Care. On October 1, 2017, HealthAlliance Hospital merged with Clinton Hospital to form HealthAlliance-Clinton Hospital. From FY14 to FY18, outpatient visits at HealthAlliance-Clinton Hospital increased by 14.3%, compared to its peer cohort median increase of 5.0%. Over the same period, outpatient revenue decreased for HealthAlliance-Clinton by 0.7%, compared to a median increase of 15.6% for its peer cohort. After reporting a profit in each year from FY14 through FY17, HealthAlliance-Clinton Hospital reported a loss of \$13.7M in FY18.

Overview / Size

Hospital System Affiliation: UMass Memorial Health Care Hospital System Surplus (Loss) in FY18: (\$19.297.000) Change in Ownership (FY14-18): Includes Clinton 10/1/17 Total Staffed Beds: 144, mid-size acute hospital 69.7%, > cohort avg. (67%) % Occupancy: Special Public Funding: CHART[^], ICB° Trauma Center Designation: Not Applicable Case Mix Index: 0.98, > cohort avg. (0.93); < statewide (1.14)

Financial

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Inpatient NPSR per CMAD:	\$9,310
Change FY17-FY18:	50.9%
Inpatient:Outpatient Revenue in FY18:	31%:69%
Outpatient Revenue in FY18:	\$95,310,789
Change FY17-FY18:	-18.0%
Total Revenue in FY18:	\$203,452,000
Total Surplus (Loss) in FY18:	(\$13,656,000)

Payer Mix

Public Payer Mix: 70.0% HPP Hospital
CY17 Commercial Statewide Relative Price: 0.83
Top 3 Commercial Payers: Blue Cross Blue Shield of Massachusetts
Network Health, LLC (Medicaid MCO)
Tufts Associated HMO, Inc.

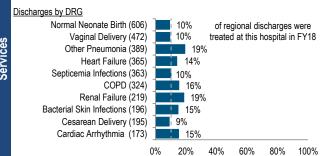
Utilization

Inpatient Discharges in FY18:	7,982
Change FY17-FY18:	3.0%
Emergency Department Visits in FY18:	90,633
Change FY17-FY18:	15.1%
Outpatient Visits in FY18:	120,621
Change FY17-FY18:	-6.6%
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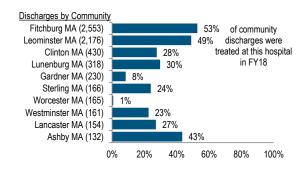
Quality

Readmission Rate in FY18:	16.0%
Change FY14-FY18 (percentage points):	1.5
Early Elective Deliveries Rate:	4.5%

What were the most common inpatient cases (DRGs) treated at the hospital in FY18? What proportion of the region's cases did this hospital treat for each service?

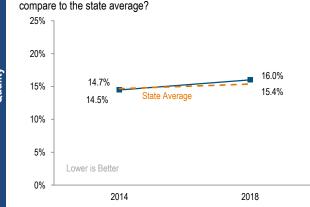


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?

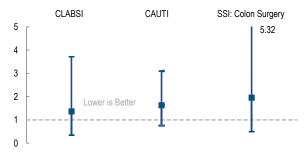


What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?

--- Hospital (7,982) = 10% of total regional discharges



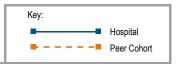
How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

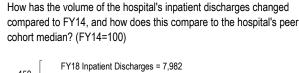


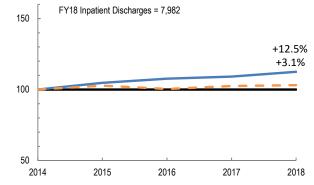
For descriptions of the metrics, please see the technical appendix.

2018 HOSPITAL PROFILE: HEALTHALLIANCE-CLINTON HOSPITAL

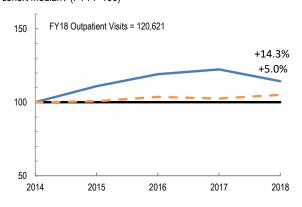
Cohort: Community-High Public Payer Hospital



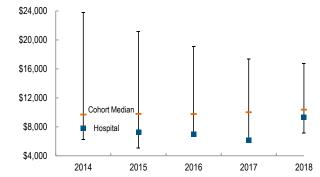




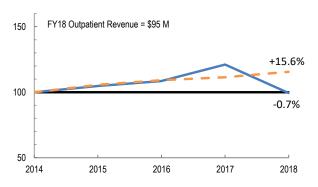
How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



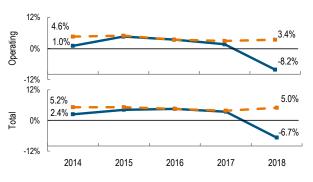
How have the hospital's total revenue and costs changed between FY14 and FY18?

Revenue, Cost, & Profit/Loss (in millions)

Patient Revenue Trends

FY	2014	2015	2016	2017	2018
Operating Revenue	\$ 161.3	\$ 168.0	\$ 181.0	\$ 188.4	\$ 200.5
Non-Operating Revenue	\$ 2.2	\$ (0.7)	\$ 2.0	\$ 3.5	\$ 3.0
Total Revenue	\$ 163.5	\$ 167.3	\$ 183.0	\$ 191.9	\$ 203.5
Total Costs	\$ 159.6	\$ 160.4	\$ 174.8	\$ 185.3	\$ 217.1
Total Profit (Loss)	\$ 3.9	\$ 7.0	\$ 8.2	\$ 6.6	\$ (13.7)

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

[°] For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

[^] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).