

Baystate Franklin Medical Center is a mid-size, non-profit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. It is a member of Baystate Health. Between FY14 and FY18, the volume of inpatient discharges at the hospital increased by 8.7% compared to a median increase of 3.1% at cohort hospitals. Outpatient visits decreased 28.9% for the hospital between FY14 and FY18, compared to a median increase of 5.0% for its peer cohort. Baystate Franklin Medical Center reported a profit in FY18 after reporting a loss in FY17.

Overview / Size	
Hospital System Affiliation:	Baystate Health
Hospital System Surplus (Loss) in FY18:	\$68,132,000
Change in Ownership (FY14-18):	Not Applicable
Total Staffed Beds:	107, mid-size acute hospital
% Occupancy:	48.1%, < cohort avg. (67%)
Special Public Funding:	CHART <sup>^</sup> , ICB <sup>°</sup>
Trauma Center Designation:	Not Applicable
Case Mix Index:	0.84, < cohort avg. (0.93); < statewide (1.14)

Financial	
Inpatient NPSR per CMAD:	\$9,135
Change FY17-FY18:	-2.7%
Inpatient:Outpatient Revenue in FY18:	27%:73%
Outpatient Revenue in FY18:	\$56,111,816
Change FY17-FY18:	5.2%
Total Revenue in FY18:	\$102,857,000
Total Surplus (Loss) in FY18:	\$605,000

Payer Mix	
Public Payer Mix:	69.4% HPP Hospital
CY17 Commercial Statewide Relative Price:	1.05
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Health New England, Inc. UniCare Life and Health Insurance Co.

Utilization	
Inpatient Discharges in FY18:	4,920
Change FY17-FY18:	-4.7%
Emergency Department Visits in FY18:	25,496
Change FY17-FY18:	4.5%
Outpatient Visits in FY18:	33,046
Change FY17-FY18:	5.3%

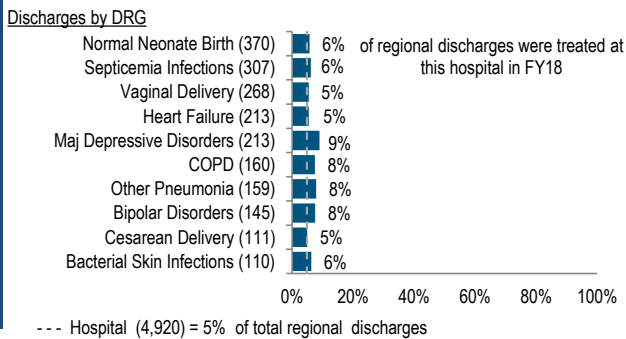
Quality	
Readmission Rate in FY18:	15.8%
Change FY14-FY18 (percentage points):	0.6
Early Elective Deliveries Rate:	0.0%

At a Glance

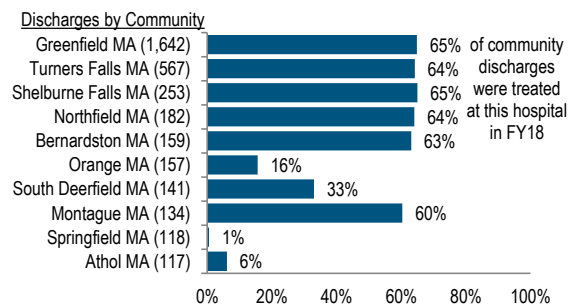
Services

Quality

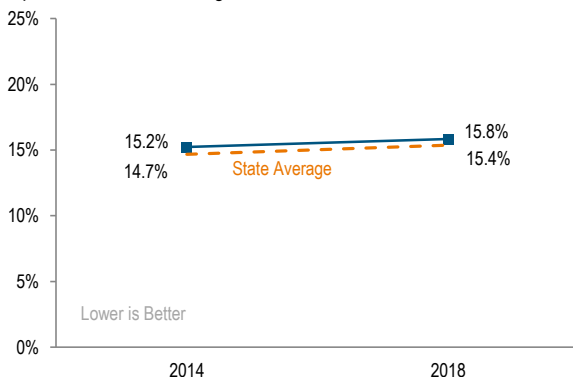
What were the most common inpatient cases (DRGs) treated at the hospital in FY18? What proportion of the region's cases did this hospital treat for each service?



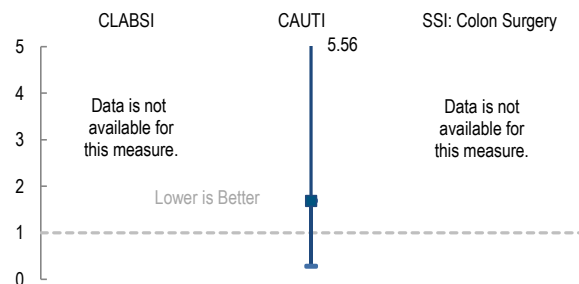
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



For descriptions of the metrics, please see the technical appendix.

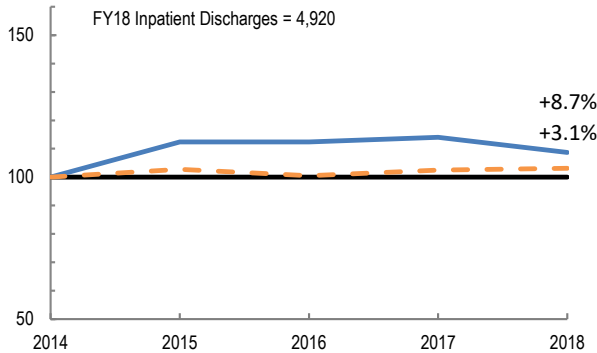
# 2018 HOSPITAL PROFILE: BAYSTATE FRANKLIN MEDICAL CENTER

Cohort: Community-High Public Payer Hospital

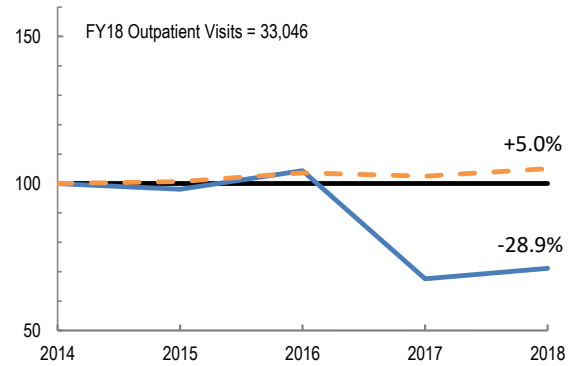


## Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

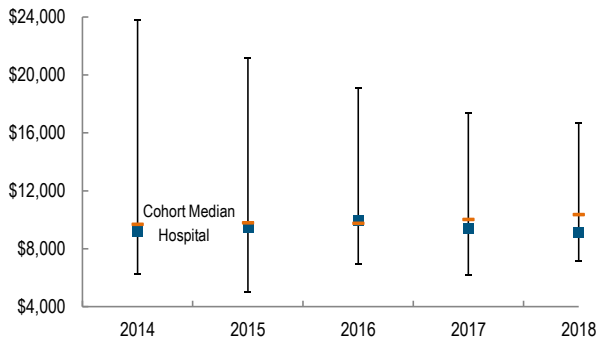


How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

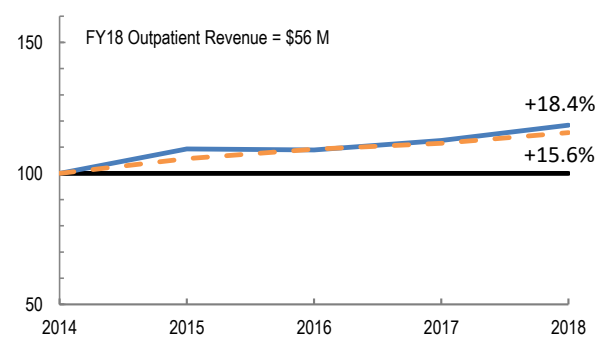


## Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



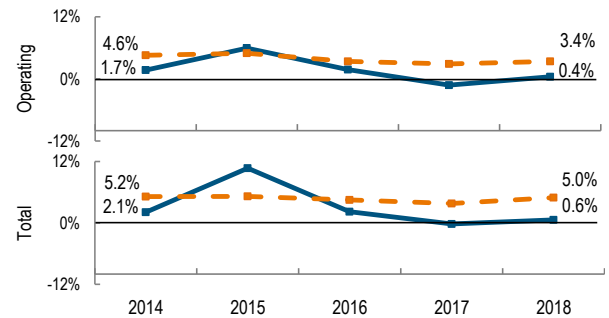
## Financial Performance

How have the hospital's total revenue and costs changed between FY14 and FY18?

### Revenue, Cost, & Profit/Loss (in millions)

FY	2014	2015	2016	2017	2018
<b>Operating Revenue</b>	\$ 83.5	\$ 94.5	\$ 98.2	\$ 98.6	\$ 102.7
<b>Non-Operating Revenue</b>	\$ 0.3	\$ 4.7	\$ 0.4	\$ 1.0	\$ 0.2
<b>Total Revenue</b>	\$ 83.8	\$ 99.3	\$ 98.6	\$ 99.6	\$ 102.9
<b>Total Costs</b>	\$ 82.0	\$ 88.6	\$ 96.4	\$ 99.8	\$ 102.3
<b>Total Profit (Loss)</b>	\$ 1.8	\$ 10.6	\$ 2.2	\$ (0.2)	\$ 0.6

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

\* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

° For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

^ For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).