FAIRVIEW HOSPITAL

2018 Hospital Profile

Great Barrington, MA

Community-High Public Payer Hospital

Western Massachusetts

Fairview Hospital is a small, non-profit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. It is a member of Berkshire Health Systems. Fairview Hospital is designated by the Centers for Medicare & Medicaid Services (CMS) as one of three Critical Access Hospitals (CAH) in Massachusetts. It earned a profit each year from FY14 to FY18, with a total margin of 6.4% in FY18, compared with a median total margin of 5.0% in its peer cohort. In each of the last five years, Fairview hospital has reported a total margin greater than the median of its peer cohort hospitals.

Overview / Size

Hospital System Affiliation:	Berkshire Health Systems	
Hospital System Surplus (L	oss) in FY18: \$30,367,084	
Change in Ownership (FY1	4-18): Not Applicable	
Total Staffed Beds:	28, among the smallest acute hospitals	
% Occupancy:	34.5%, lowest in cohort avg. (67%)	
Special Public Funding:	Not Applicable	
Trauma Center Designation	: Not Applicable	
Case Mix Index:	28, among the smallest acute hospitals 34.5%, lowest in cohort avg. (67%) Not Applicable	

Financial

i manolai	
Inpatient NPSR per CMAD:	\$16,709
Change FY17-FY18:	-3.8%
Inpatient:Outpatient Revenue in FY18:	18%:82%
Outpatient Revenue in FY18:	\$39,477,275
Change FY17-FY18:	8.3%
Total Revenue in FY18:	\$56,216,469
Total Surplus (Loss) in FY18:	\$3,611,800

Payer Mix

Public Payer Mix:	66.3% HPP Hospital
CY17 Commercial Statewide	Relative Price: 1.38
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts
	Health New England, Inc.
	Network Health, LLC (Medicaid MCO)

Utilization

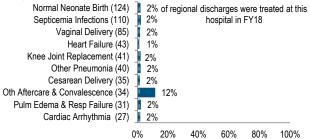
Inpatient Discharges in FY18:	1,028
Change FY17-FY18:	5.7%
Emergency Department Visits in FY18:	11,275
Change FY17-FY18:	1.6%
Outpatient Visits in FY18:	21,370
Change FY17-FY18:	3.7%

Quality

Readmission Rate in FY18:	14.0%
Change FY14-FY18 (percentage points):	0.0
Early Elective Deliveries Rate:	0.0%

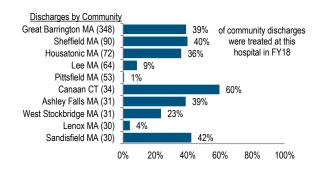
What were the most common inpatient cases (DRGs) treated at the hospital in FY18? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG

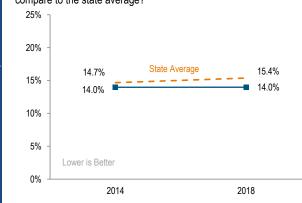


--- Hospital (1,028) = 1% of total regional discharges

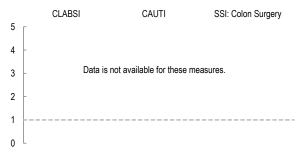
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

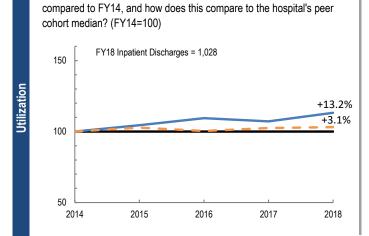


For descriptions of the metrics, please see the technical appendix.

2018 HOSPITAL PROFILE: FAIRVIEW HOSPITAL

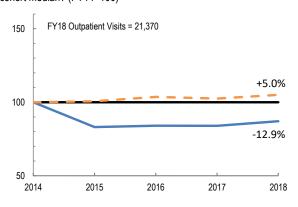
Cohort: Community-High Public Payer Hospital



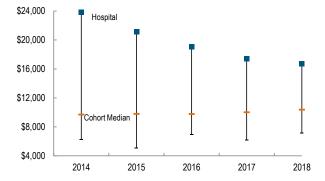


How has the volume of the hospital's inpatient discharges changed

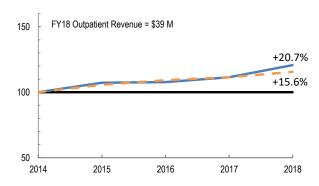
How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



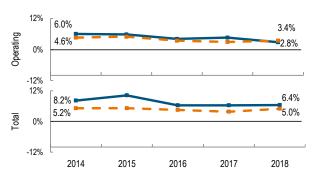
How have the hospital's total revenue and costs changed between FY14 and FY18?

Revenue, Cost, & Profit/Loss (in millions)

Patient Revenue Trends

FY	2014	2015	2016	2017	2018
Operating Revenue	\$ 47.0	\$ 48.8	\$ 49.7	\$ 50.2	\$ 54.2
Non-Operating Revenue	\$ 1.0	\$ 2.2	\$ 1.1	\$ 0.9	\$ 2.0
Total Revenue	\$ 48.1	\$ 51.0	\$ 50.9	\$ 51.1	\$ 56.2
Total Costs	\$ 44.2	\$ 45.8	\$ 47.7	\$ 47.9	\$ 52.6
Total Profit (Loss)	\$ 3.9	\$ 5.2	\$ 3.2	\$ 3.2	\$ 3.6

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.