COOLEY DICKINSON HOSPITAL

2018 Hospital Profile

Northampton, MA Community Hospital Western Massachusetts

Cooley Dickinson Hospital is a community hospital located in the Western Massachusetts region. It is among the smaller acute hospitals in Massachusetts and a member of Partners HealthCare. Between FY14 and FY18, inpatient discharges at the hospital have increased by 1.0%, compared with a median increase of 10.7% among cohort hospitals. In the same period, outpatient visits increased by 3.8%, compared to a 5.8% median increase in its cohort. After reporting a profit in each of the three prior years, Cooley Dickinson Hospital reported a loss of \$0.6M in FY18 and a total margin of -0.3%, compared to a median total margin of 2.1% in its cohort.

Overview / Size

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Hospital System Affiliation:	Partners HealthCare System
Hospital System Surplus (Los	s) in FY18: \$826,605,000
Change in Ownership (FY14-	18): Not Applicable
Total Staffed Beds:	93, among the smaller acute hospitals
% Occupancy:	92.8%, highest in cohort avg. (63%)
Special Public Funding:	ICB°
Trauma Center Designation:	Not Applicable
Case Mix Index: 0.	89, > cohort avg. (0.87); < statewide (1.14)

Financial

Inpatient NPSR per CMAD:	\$10,570
Change FY17-FY18:	11.9%
Inpatient:Outpatient Revenue in FY18:	32%:68%
Outpatient Revenue in FY18:	\$114,399,469
Change FY17-FY18:	-4.7%
Total Revenue in FY18:	\$187,249,000
Total Surplus (Loss) in FY18:	(\$643,000)

Payer Mix

Public Payer Mix:	62.3% Non-HPP Hospital
CY17 Commercial Statewide	e Relative Price: 1.07
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts
	Health New England, Inc.
	UniCare Life and Health Insurance Co.

Utilization

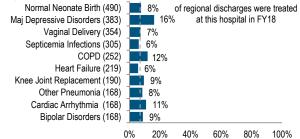
Inpatient Discharges in FY18:	7,081
Change FY17-FY18:	0.9%
Emergency Department Visits in FY18:	33,418
Change FY17-FY18:	0.9%
Outpatient Visits in FY18:	53,496
Change FY17-FY18:	-1.3%

Quality

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Readmission Rate in FY18:	14.0%
Change FY14-FY18 (percentage points):	1.1
Early Elective Deliveries Rate:	0.0%

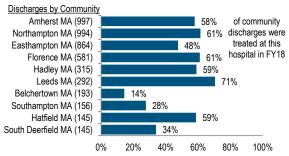
What were the most common inpatient cases (DRGs) treated at the hospital in FY18? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG



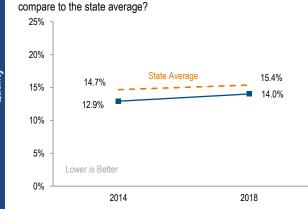
each community's total discharges was attributed to this hospital?

Where did most of the hospital's inpatients reside? What proportion of

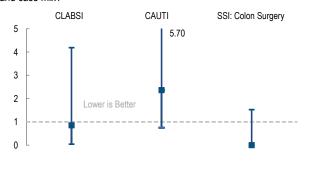


What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?

--- Hospital (7,081) = 7% of total regional discharges



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



For descriptions of the metrics, please see the technical appendix.

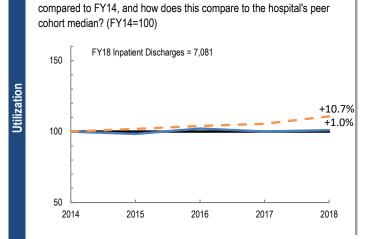
2018 HOSPITAL PROFILE: COOLEY DICKINSON HOSPITAL

How has the volume of the hospital's inpatient discharges changed

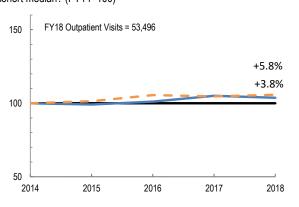
Cohort: Community Hospital

Patient Revenue Trends

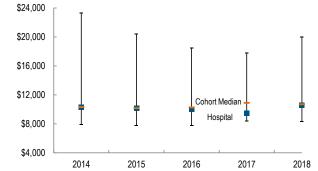




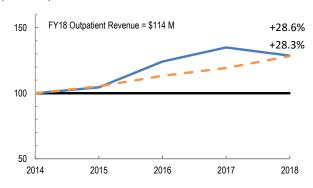
How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

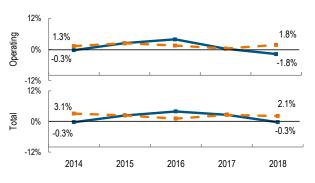


How have the hospital's total revenue and costs changed between FY14 and FY18?

Revenue, Cost, & Profit/Loss (in millions)

FY	2014	2015	2016	2017	2018
Operating Revenue	\$ 153.4	\$ 157.5	\$ 178.1	\$ 183.0	\$ 184.5
Non-Operating Revenue	\$ 0.0	\$ (0.1)	\$ 0.1	\$ 4.2	\$ 2.8
Total Revenue	\$ 153.4	\$ 157.4	\$ 178.1	\$ 187.3	\$ 187.2
Total Costs	\$ 153.8	\$ 153.7	\$ 171.2	\$ 182.4	\$ 187.9
Total Profit (Loss)	\$ (0.4)	\$ 3.7	\$ 7.0	\$ 4.9	\$ (0.6)

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

[°] For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).