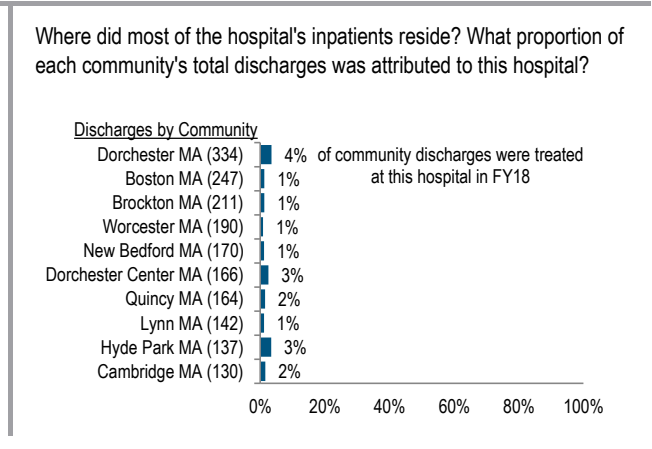
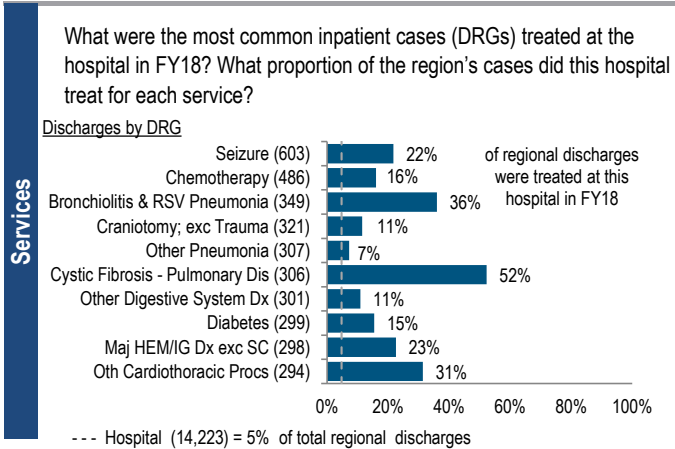


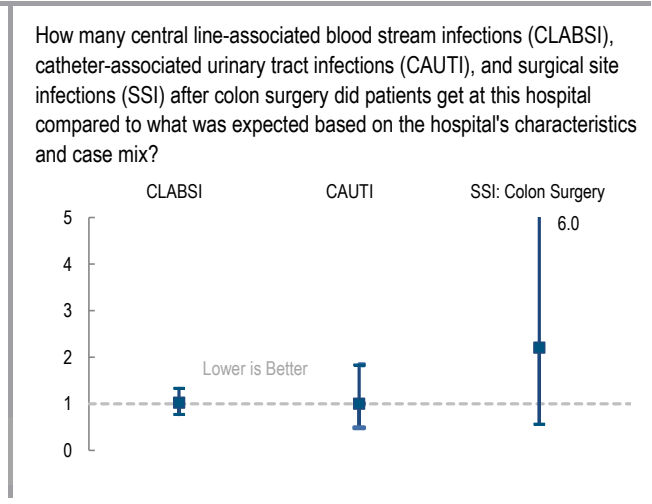
Boston Children's Hospital is a large, non-profit specialty hospital dedicated to pediatric health care. It is located in the Metro Boston region. Boston Children's is a teaching hospital for Harvard Medical School and has research partnerships with numerous institutions in Massachusetts and elsewhere. It is one of nine organ transplant centers in Massachusetts. After reporting losses in each FY15 and FY16, the hospital has reported a profit in each of the last two years, including a \$122.9M profit in FY18. In FY18 it reported a 6.7% total margin.

At a Glance	Overview / Size	Hospital System Affiliation:	Boston Children's Hospital and Subsid.	Payer Mix	Public Payer Mix:	35.7% Non-HPP Hospital
	Hospital System Surplus (Loss) in FY18:	\$499,974,000	CY17 Commercial Statewide Relative Price:	1.58		
	Change in Ownership (FY14-18):	Not Applicable	Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Tufts Associated HMO, Inc. Harvard Pilgrim Health Care		
	Total Staffed Beds:	415, 9th largest acute hospital	Utilization	Inpatient Discharges in FY18:	14,223	
	% Occupancy:	79.4%	Change FY17-FY18:	-4.6%		
	Special Public Funding:	Not Applicable	Emergency Department Visits in FY18:	60,076		
	Trauma Center Designation:	Pedi: Level 1	Change FY17-FY18:	-0.6%		
	Case Mix Index:	2.09 > statewide (1.14)	Outpatient Visits in FY18:	256,469		
			Change FY17-FY18:	2.6%		
			Quality	Readmission Rate in FY18:	Not Available	
		Change FY14-FY18 (percentage points):				
		Early Elective Deliveries Rate:	Not Available			
	Financial	Inpatient NPSR per CMAD:	\$23,960			
	Change FY17-FY18:	2.8%				
	Inpatient:Outpatient Revenue in FY18:	51%:49%				
	Outpatient Revenue in FY18:	\$585,895,509				
	Change FY17-FY18:	7.1%				
	Total Revenue in FY18:	\$1,835,285,000				
	Total Surplus (Loss) in FY18:	\$122,866,000				



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?

Data for this measure is not available for the patient population at this specialty hospital.



For descriptions of the metrics, please see the technical appendix.

2018 HOSPITAL PROFILE: BOSTON CHILDREN'S HOSPITAL

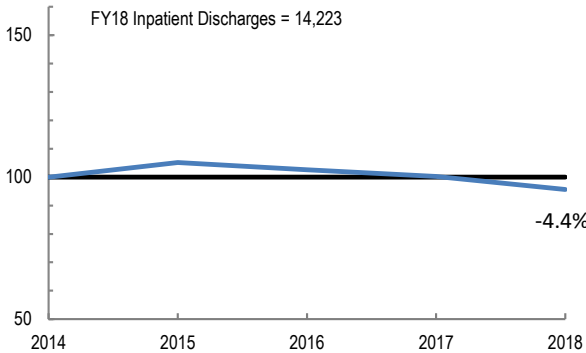
Cohort: Specialty Hospital

Key:

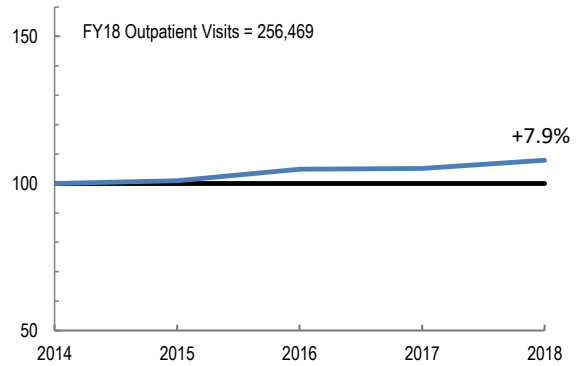
- Hospital
- - - ■ Peer Cohort

Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

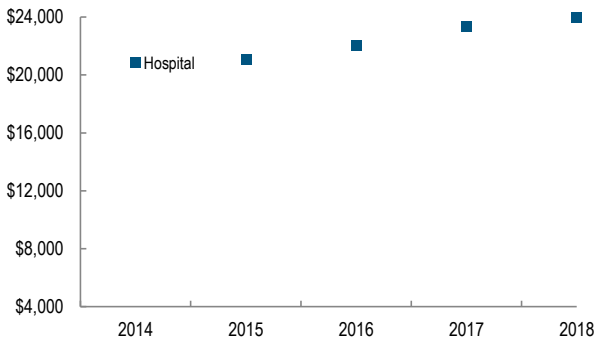


How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

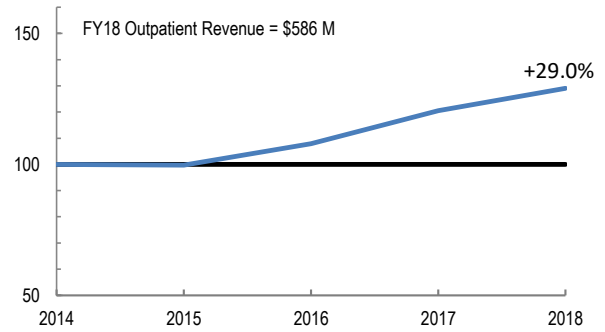


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



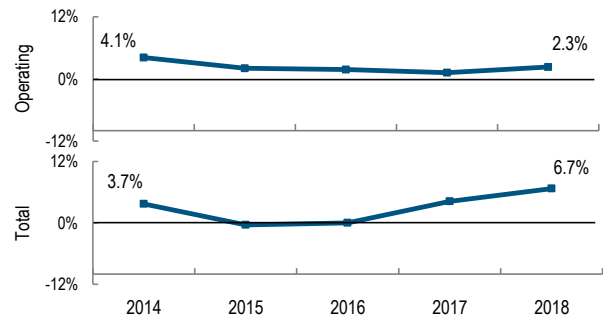
Financial Performance

How have the hospital's total revenue and costs changed between FY14 and FY18?

Revenue, Cost, & Profit/Loss (in millions)

FY	2014	2015	2016	2017	2018
Operating Revenue	\$ 1,387	\$ 1,412	\$ 1,533	\$ 1,665	\$ 1,754
Non-Operating Revenue	\$ (6)	\$ (34)	\$ (27)	\$ 53	\$ 81
Total Revenue	\$ 1,381	\$ 1,378	\$ 1,506	\$ 1,718	\$ 1,835
Total Costs	\$ 1,330	\$ 1,383	\$ 1,506	\$ 1,645	\$ 1,712
Total Profit (Loss)	\$ 51.2	\$ (5.5)	\$ (0.3)	\$ 72.8	\$ 122.9

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.