Hyannis, MA

Community-High Public Payer Hospital Cape and Islands

Cape Cod Hospital is a non-profit community-High Public Payer (HPP) hospital located in the Cape and Islands region. It is among the larger acute hospitals in Massachusetts and is a member of Cape Cod Healthcare. Between FY14 and FY18, inpatient discharges at the hospital have increased by 7.1%, compared with a median increase of 3.1% among cohort hospitals. In the same period, outpatient visits increased by 5.9%, compared to a 5.0% median increase in its cohort. Cape Cod Hospital reported a profit of \$48.1M in FY18 and a total margin of 8.3% compared to the median of 5.0% at its cohort hospitals.

#### Overview / Size

Hospital System Affiliation:	Cape Cod Healthcare
Hospital System Surplus (Loss)	in FY18: \$71,013,771
Change in Ownership (FY14-18	): Not Applicable
Total Staffed Beds:	269, among the larger acute hospitals
% Occupancy:	74.7%, > cohort avg. (67%)
Special Public Funding:	Not Applicable
Trauma Center Designation:	Not Applicable
Case Mix Index: 1.18	s, > cohort avg. (0.93); > statewide (1.14)

#### **Financial**

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Inpatient NPSR per CMAD:	\$12,822
Change FY17-FY18:	-6.9%
Inpatient:Outpatient Revenue in FY18:	36%:64%
Outpatient Revenue in FY18:	\$303,803,600
Change FY17-FY18:	9.8%
Total Revenue in FY18:	\$579,168,473
Total Surplus (Loss) in FY18:	\$48,090,820

### **Payer Mix**

Public Payer Mix:	74.2% HPP Hospital
CY17 Commercial Statewide	Relative Price: 1.30
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts
	Tufts Associated HMO, Inc.
	Harvard Pilgrim Health Care

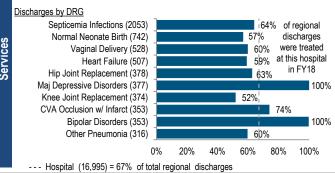
#### Utilization

Inpatient Discharges in FY18:	16,995
Change FY17-FY18:	3.3%
Emergency Department Visits in FY18:	79,588
Change FY17-FY18:	-0.3%
Outpatient Visits in FY18:	149,973
Change FY17-FY18:	0.0%
Quality	

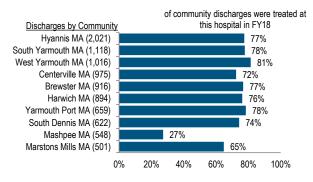
#### Quality

Readmission Rate in FY18:	12.5%
Change FY14-FY18 (percentage points):	0.5
Early Elective Deliveries Rate:	4.2%

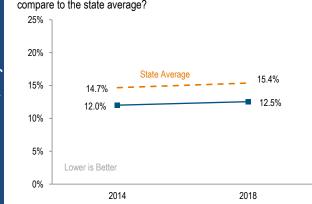
What were the most common inpatient cases (DRGs) treated at the hospital in FY18? What proportion of the region's cases did this hospital treat for each service?



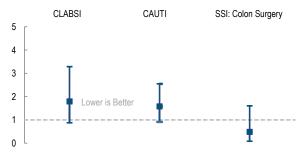
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

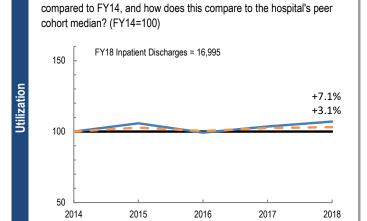


For descriptions of the metrics, please see the technical appendix.

## 2018 HOSPITAL PROFILE: CAPE COD HOSPITAL

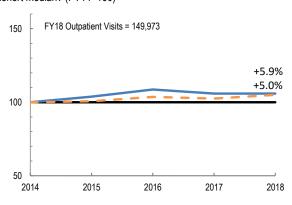
### Cohort: Community-High Public Payer Hospital



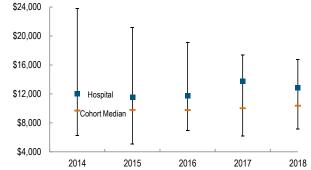


How has the volume of the hospital's inpatient discharges changed

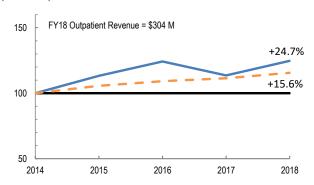
How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



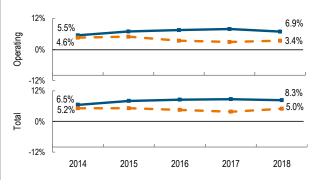
How have the hospital's total revenue and costs changed between FY14 and FY18?

# Revenue, Cost, & Profit/Loss (in millions)

Patient Revenue Trends

FY	2014	2015	2016	2017	2018
Operating Revenue	\$ 449.1	\$ 473.9	\$ 513.5	\$ 541.8	\$ 570.8
Non-Operating Revenue	\$ 4.6	\$ 5.2	\$ 5.2	\$ 4.3	\$ 8.4
Total Revenue	\$ 453.7	\$ 479.1	\$ 518.7	\$ 546.1	\$ 579.2
Total Costs	\$ 424.2	\$ 440.7	\$ 474.5	\$ 498.7	\$ 531.1
Total Profit (Loss)	\$ 29.5	\$ 38.5	\$ 44.2	\$ 47.4	\$ 48.1

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

<sup>\*</sup> High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.