BAYSTATE MEDICAL CENTER

2018 Hospital Profile

Springfield, MA
Teaching Hospital
Western Massachusetts

Baystate Medical Center is a non-profit teaching hospital located in the Western Massachusetts region. It is the third-largest acute hospital in Massachusetts, with 781 staffed beds. It is a member of Baystate Health and qualifies as High Public Payer (HPP). It is the only Level 1 Trauma Center in its region, the only Level 2 Pediatric Trauma Center in its region, and one of nine organ transplant centers in Massachusetts. Baystate Medical Center was profitable each year from FY14 to FY18. In FY18 it had a total margin of 7.6%, above the 6.0% median of its cohort hospitals.

Overview / Size

Hospital System Affiliation:	Baystate Health					
Hospital System Surplus (I	\$68,132,000					
Change in Ownership (FY	Not Applicable					
Total Staffed Beds:		781, 3rd largest acute hospital				
% Occupancy:		73.9%, < cohort avg. (79%)				
Special Public Funding:	HCII ⁿ , ICB°					
Trauma Center Designatio	n:	Adult: Level 1, Pedi: Level 2				
Case Mix Index:	1.25, > cohort	avg. (1.12); > statewide (1.14)				

Financial

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Inpatient NPSR per CMAD:	\$11,004
Change FY17-FY18:	0.4%
Inpatient:Outpatient Revenue in FY18:	43%:57%
Outpatient Revenue in FY18:	\$562,945,032
Change FY17-FY18:	2.7%
Total Revenue in FY18:	\$1,309,472,000
Total Surplus (Loss) in FY18:	\$99,804,000

Payer Mix

Public Payer Mix:	70.8% HPP Hospital
CY17 Commercial Statewide	Relative Price: 1.02
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts
	Health New England, Inc.
	UniCare Life and Health Insurance Co.

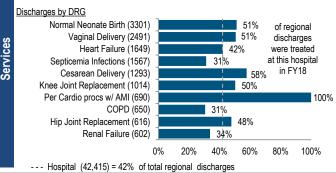
Utilization

Inpatient Discharges in FY18:	42,415
Change FY17-FY18:	1.0%
Emergency Department Visits in FY18:	159,193
Change FY17-FY18:	3.9%
Outpatient Visits in FY18:	434,209
Change FY17-FY18:	-0.6%

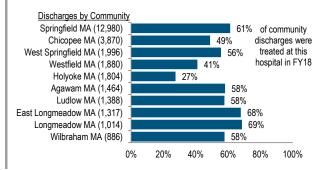
Quality

Readmission Rate in FY18:	16.0%
Change FY14-FY18 (percentage points):	0.4
Early Elective Deliveries Rate:	3.3%

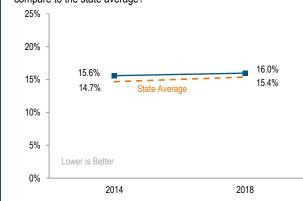
What were the most common inpatient cases (DRGs) treated at the hospital in FY18? What proportion of the region's cases did this hospital treat for each service?



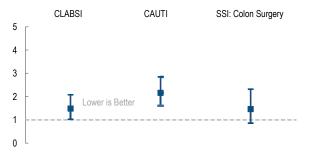
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



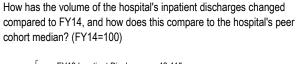
For descriptions of the metrics, please see the technical appendix.

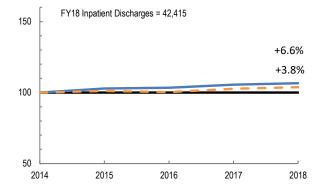
2018 HOSPITAL PROFILE: BAYSTATE MEDICAL CENTER

Cohort: Teaching Hospital

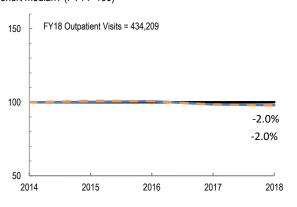
Patient Revenue Trends



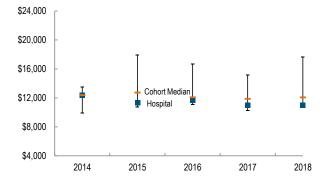




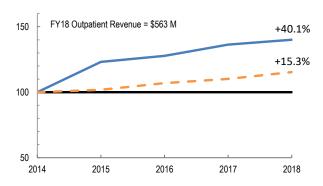
How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

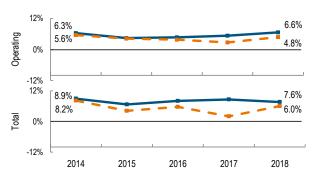


How have the hospital's total revenue and costs changed between FY14 and FY18?

Revenue, Cost, & Profit/Loss (in millions)

FY	2014	2015	2016	2017	2018
Operating Revenue	\$ 1,053	\$ 1,127	\$ 1,178	\$ 1,227	\$ 1,296
Non-Operating Revenue	\$ 28	\$ 26	\$ 40	\$ 42	\$ 13
Total Revenue	\$ 1,081	\$ 1,153	\$ 1,218	\$ 1,269	\$ 1,309
Total Costs	\$ 984	\$ 1,076	\$ 1,121	\$ 1,160	\$ 1,210
Total Profit (Loss)	\$ 96.3	\$ 76.8	\$ 97.8	\$ 109.0	\$ 99.8

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

[°] For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS). η For more information on Health Care Innovation Investment Program (HCII) special funding, please contact the Health Policy Commission (HPC).