

Anna Jaques Hospital is a mid-size, non-profit community hospital located in the Northeastern Massachusetts region. It has been clinically affiliated with Beth Israel Deaconess Medical Center since 2010. From FY14 to FY18, inpatient discharges decreased 3.0% at the hospital, compared to a median increase of 10.7% in its peer cohort. Outpatient visits increased by 22.0% between FY14 and FY18, compared to a median 5.8% increase in its peer cohort. Anna Jaques was profitable each of the five years between FY14 and FY18, with a 1.3% total margin in FY18, below the cohort median of 2.1%.

Overview / Size

Hospital System Affiliation:	Seacoast Regional Health System
Hospital System Surplus (Loss) in FY18:	\$677,630
Change in Ownership (FY14-18):	Not Applicable
Total Staffed Beds:	140, mid-size acute hospital
% Occupancy:	59.5%, < cohort avg. (63%)
Special Public Funding:	ICB*
Trauma Center Designation:	Adult: Level 3
Case Mix Index:	0.78, < cohort avg. (0.87); < statewide (1.14)

Financial

Inpatient NPSR per CMAD:	\$8,316
Change FY17-FY18:	-1.1%
Inpatient:Outpatient Revenue in FY18:	27%:73%
Outpatient Revenue in FY18:	\$80,882,522
Change FY17-FY18:	5.2%
Total Revenue in FY18:	\$134,149,783
Total Surplus (Loss) in FY18:	\$1,758,543

Payer Mix

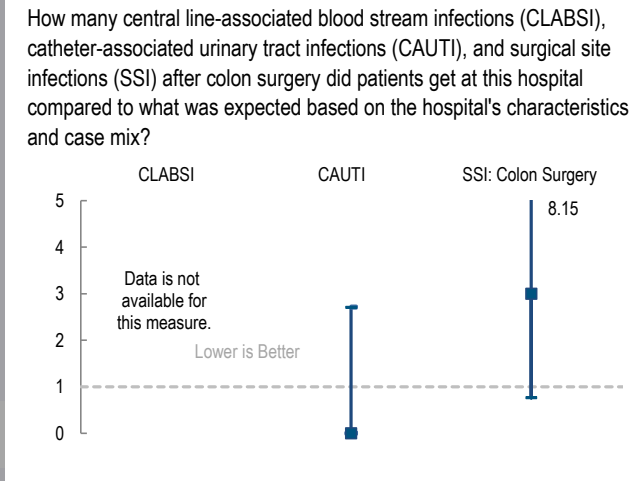
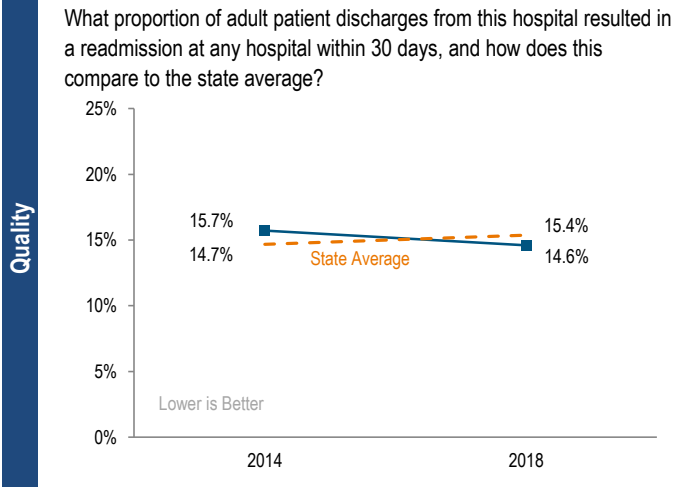
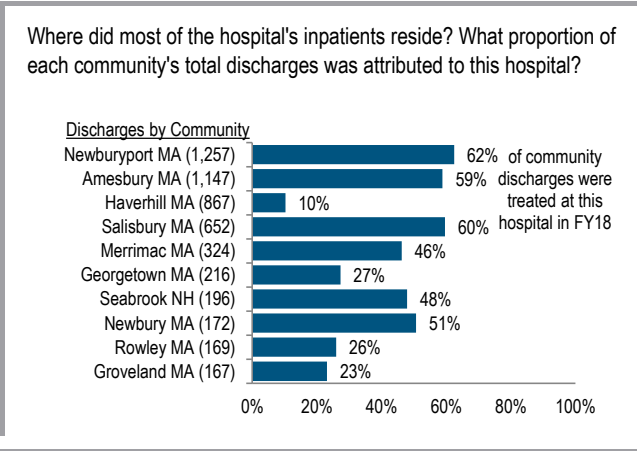
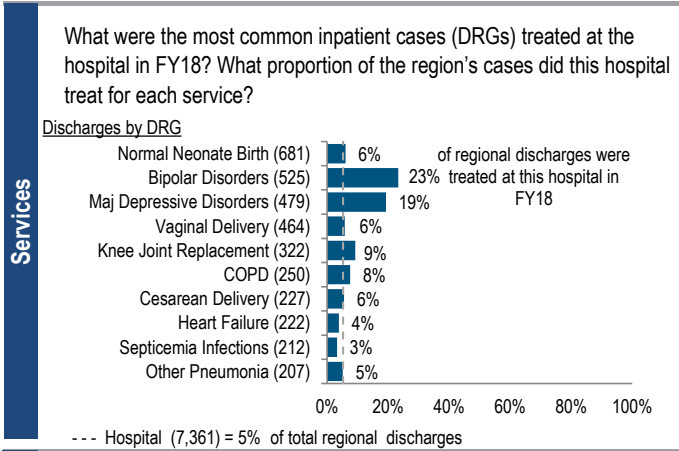
Public Payer Mix:	59.1% Non-HPP Hospital
CY17 Commercial Statewide Relative Price:	0.75
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Tufts Associated HMO, Inc. Harvard Pilgrim Health Care

Utilization

Inpatient Discharges in FY18:	7,361
Change FY17-FY18:	3.3%
Emergency Department Visits in FY18:	27,991
Change FY17-FY18:	-5.4%
Outpatient Visits in FY18:	68,991
Change FY17-FY18:	0.5%

Quality

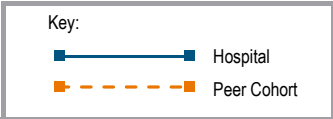
Readmission Rate in FY18:	14.6%
Change FY14-FY18 (percentage points):	-1.1
Early Elective Deliveries Rate:	3.8%



For descriptions of the metrics, please see the technical appendix.

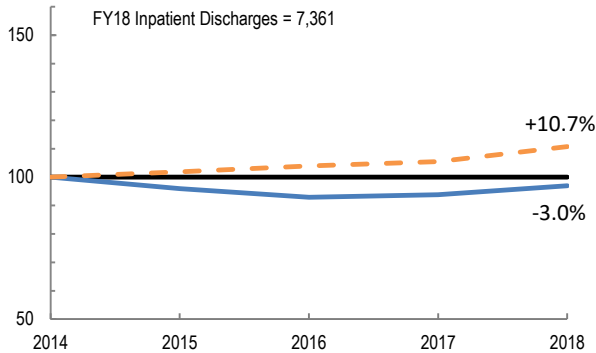
2018 HOSPITAL PROFILE: ANNA JAUQUES HOSPITAL

Cohort: Community Hospital

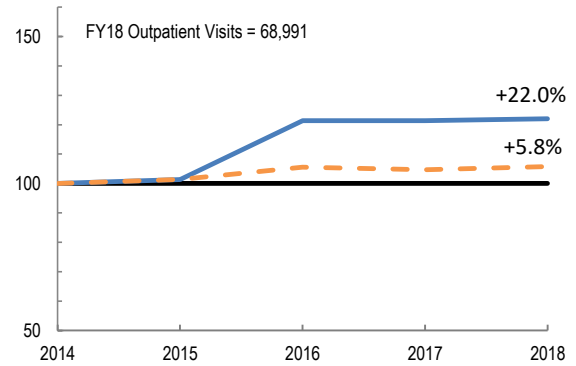


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

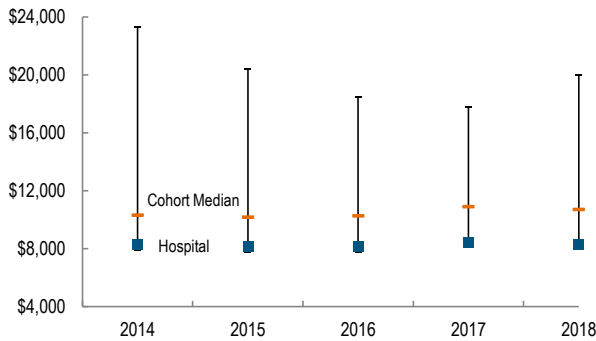


How has the volume of the hospital's outpatient visits changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)

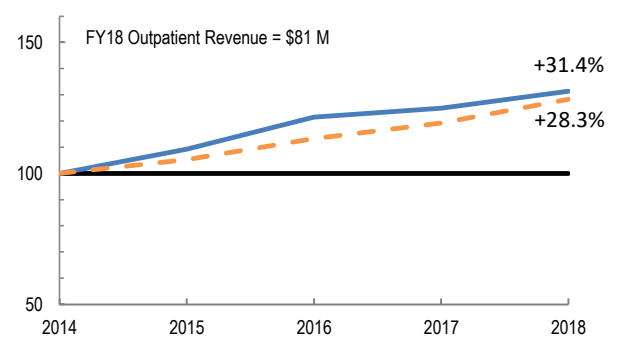


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY14 and FY18, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY14, and how does this compare to the hospital's peer cohort median? (FY14=100)



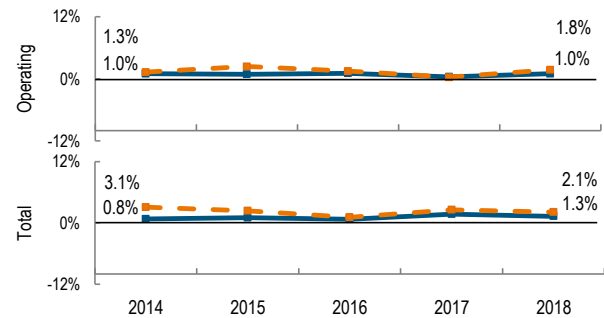
Financial Performance

How have the hospital's total revenue and costs changed between FY14 and FY18?

Revenue, Cost, & Profit/Loss (in millions)

FY	2014	2015	2016	2017	2018
Operating Revenue	\$ 113.1	\$ 115.9	\$ 124.3	\$ 129.1	\$ 133.8
Non-Operating Revenue	\$ (0.3)	\$ 0.2	\$ (0.5)	\$ 1.7	\$ 0.4
Total Revenue	\$ 112.8	\$ 116.1	\$ 123.8	\$ 130.8	\$ 134.1
Total Costs	\$ 111.9	\$ 114.9	\$ 123.0	\$ 128.7	\$ 132.4
Total Profit (Loss)	\$ 0.9	\$ 1.2	\$ 0.8	\$ 2.2	\$ 1.8

What were the hospital's total margin and operating margins between FY14 and FY18, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

° For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).