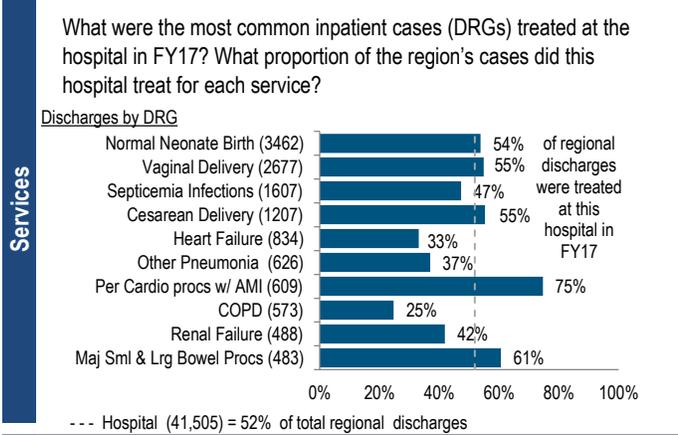


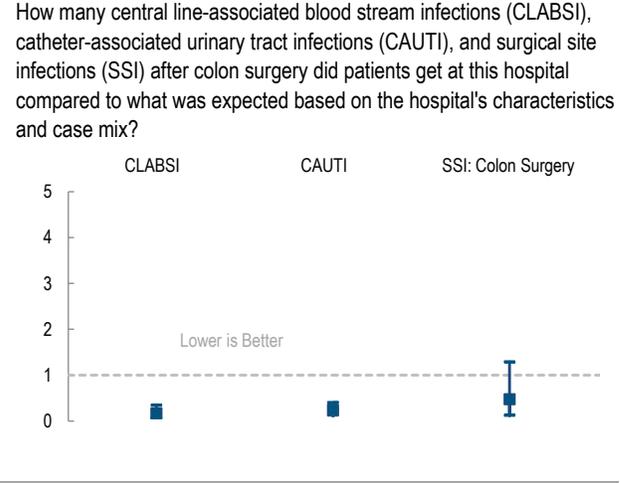
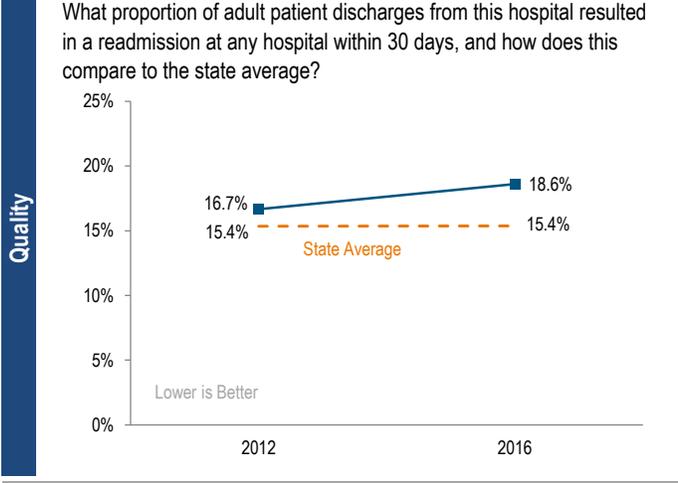
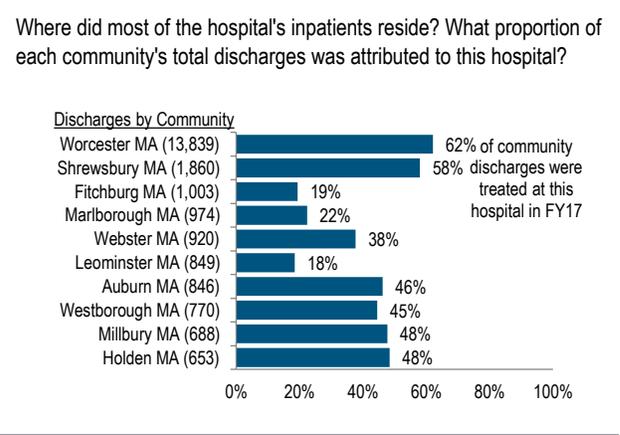
UMass Memorial Medical Center is a large, non-profit academic medical center (AMC) located in the Central Massachusetts region. UMass Memorial Medical Center is a member of UMass Memorial Health Care, and one of nine organ transplant centers in Massachusetts. It also qualifies as a High Public Payer (HPP) hospital. Inpatient discharges decreased by 1.1% between FY13 and FY17, which is consistent with its peer cohort. UMass Memorial Medical Center earned a profit each year from FY13 to FY17, with a total margin of 1.3% in FY17, just under the peer cohort hospital median total margin of 2.0%.

Overview / Size		Payer Mix	
Hospital System Affiliation:	UMass Memorial Health Care	Public Payer Mix:	65.6% (HPP* Hospital)
Change in Ownership (FY13-17):	Not Applicable	CY16 Commercial Statewide Relative Price:	1.06
Total Staffed Beds:	723, 4th largest acute hospital	Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Fallon Community Health Plan Harvard Pilgrim Health Care
% Occupancy:	81.9%, < cohort avg. (86%)	Utilization	
Special Public Funding:	HCI ^{II} , ICB ^o	Inpatient Discharges in FY17:	41,505
Trauma Center Designation:	Adult: Level 1, Pedi: Level 2	Change FY16-FY17:	-1.2%
Case Mix Index:	1.37, < cohort avg. (1.50); > statewide (1.12)	Emergency Department Visits in FY17:	134,564
		Change FY16-FY17:	-1.1%
		Outpatient Visits in FY17:	982,540
		Change FY16-FY17:	-1.4%
		Quality	
		Readmission Rate in FY16:	18.6%
		Change FY12-FY16 (percentage points):	1.9
		Early Elective Deliveries Rate:	Not Available

At a Glance



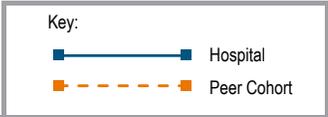
Services



For descriptions of the metrics, please see the technical appendix.

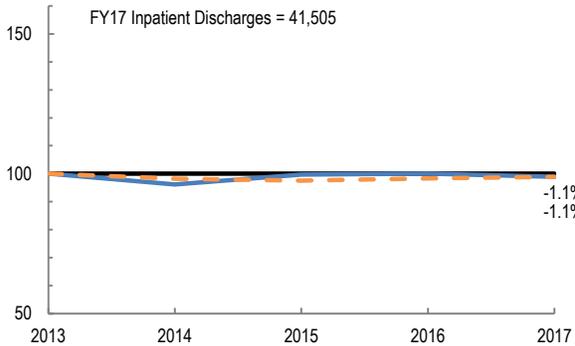
2017 HOSPITAL PROFILE: UMASS MEMORIAL MEDICAL CENTER

Cohort: Academic Medical Center

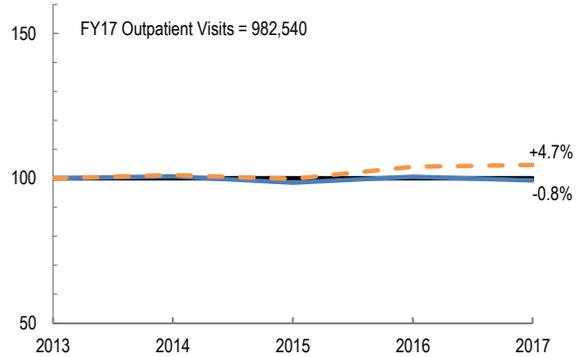


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)

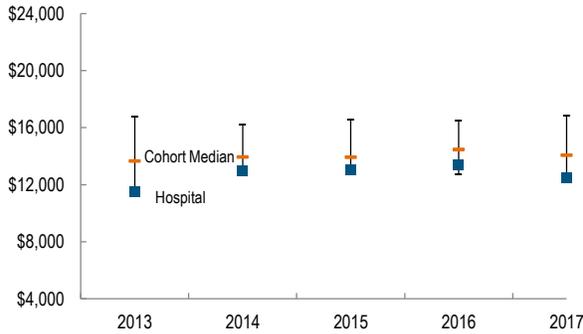


How has the volume of the hospital's outpatient visits changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)

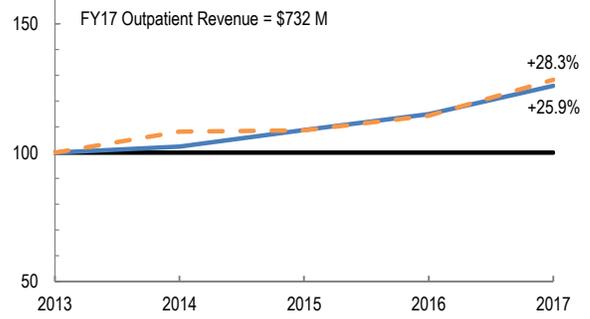


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY13 and FY17, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)



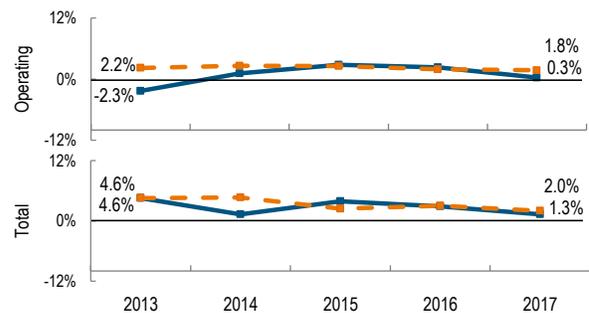
Financial Performance

How have the hospital's total revenue and costs changed between FY13 and FY17?

Revenue, Cost, & Profit/Loss (in millions)

FY	2013	2014	2015	2016	2017
Operating Revenue	\$ 1,408	\$ 1,521	\$ 1,516	\$ 1,622	\$ 1,686
Non-Operating Revenue	\$ 104	\$ 3	\$ 17	\$ 11	\$ 16
Total Revenue	\$ 1,512	\$ 1,523	\$ 1,533	\$ 1,632	\$ 1,703
Total Costs	\$ 1,443	\$ 1,503	\$ 1,473	\$ 1,585	\$ 1,681
Total Profit (Loss)	\$ 68.9	\$ 19.8	\$ 60.1	\$ 47.6	\$ 21.9

What were the hospital's total margin and operating margins between FY13 and FY17, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

η For more information on Health Care Innovation Investment Program (HCII) special funding, please contact the Health Policy Commission (HPC).

° For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).