

Fairview Hospital is a small, non-profit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. It is a member of Berkshire Health Systems. Fairview Hospital is designated by the Centers for Medicare & Medicaid Services (CMS) as one of three Critical Access Hospitals (CAH) in Massachusetts. It earned a profit each year from FY13 to FY17, with a total margin of 6.3% in FY17, compared with a median total margin of 3.8% in its peer cohort. Over the five year period, Fairview Hospital's total margins and operating margins have consistently been higher than its peer cohort medians.

Overview / Size	
Hospital System Affiliation:	Berkshire Health Systems
Change in Ownership (FY13-17):	Not Applicable
Total Staffed Beds:	28, among the smallest acute hospitals
% Occupancy:	29.8%, lowest in cohort avg. (66%)
Special Public Funding:	Not Applicable
Trauma Center Designation:	Not Applicable
Case Mix Index:	0.74, < cohort avg. (0.92); < statewide (1.12)

Financial	
Inpatient NPSR per CMAD:	\$17,373
Change FY16-FY17:	-9.0%
Inpatient:Outpatient Revenue in FY17:	18%:82%
Outpatient Revenue in FY17:	\$36,456,684
Change FY16-FY17:	3.5%
Total Revenue in FY17:	\$51,095,615
Total Surplus (Loss) in FY17:	\$3,216,239

Payer Mix	
Public Payer Mix:	66.4% (HPP* Hospital)
CY16 Commercial Statewide Relative Price:	1.49
Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Health New England, Inc. Harvard Pilgrim Health Care

Utilization	
Inpatient Discharges in FY17:	973
Change FY16-FY17:	-2.1%
Emergency Department Visits in FY17:	11,098
Change FY16-FY17:	-0.2%
Outpatient Visits in FY17:	20,603
Change FY16-FY17:	-0.1%

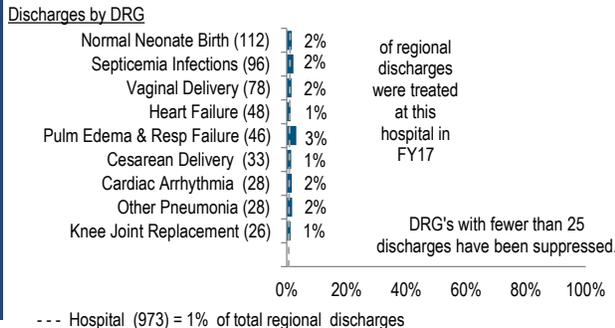
Quality	
Readmission Rate in FY16:	15.6%
Change FY12-FY16 (percentage points):	1.1
Early Elective Deliveries Rate:	0.0%

At a Glance

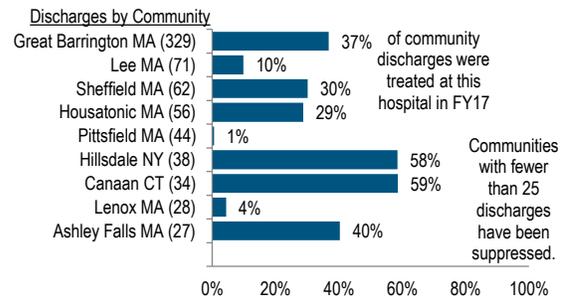
Services

Quality

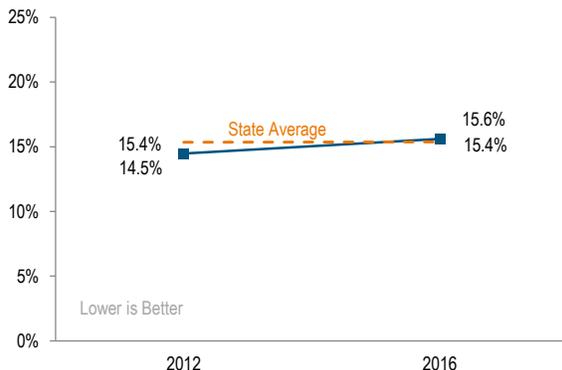
What were the most common inpatient cases (DRGs) treated at the hospital in FY17? What proportion of the region's cases did this hospital treat for each service?



Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



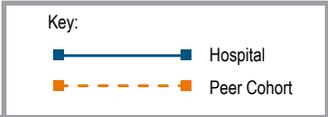
How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

Data is not available for these measures.

For descriptions of the metrics, please see the technical appendix.

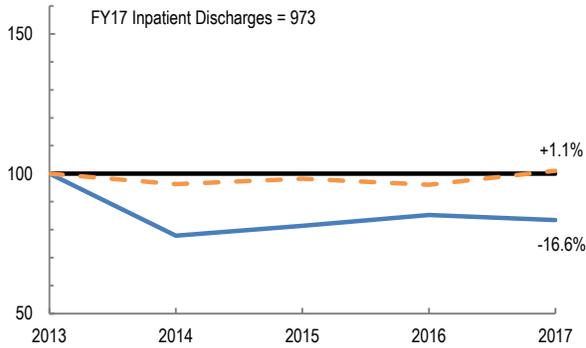
2017 HOSPITAL PROFILE: FAIRVIEW HOSPITAL

Cohort: Community High Public Payer Hospital

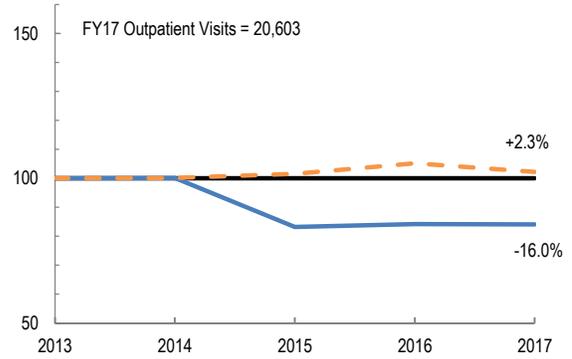


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)

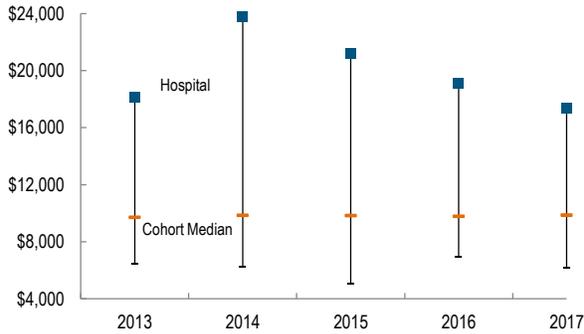


How has the volume of the hospital's outpatient visits changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)

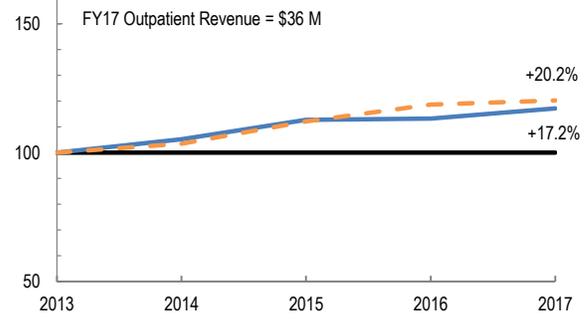


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY13 and FY17, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)



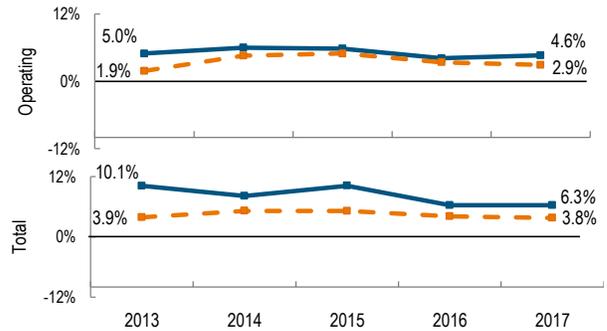
Financial Performance

How have the hospital's total revenue and costs changed between FY13 and FY17?

Revenue, Cost, & Profit/Loss (in millions)

FY	2013	2014	2015	2016	2017
Operating Revenue	\$ 45.3	\$ 47.0	\$ 48.8	\$ 49.7	\$ 50.2
Non-Operating Revenue	\$ 2.5	\$ 1.0	\$ 2.2	\$ 1.1	\$ 0.9
Total Revenue	\$ 47.7	\$ 48.1	\$ 51.0	\$ 50.9	\$ 51.1
Total Costs	\$ 42.9	\$ 44.2	\$ 45.8	\$ 47.7	\$ 47.9
Total Profit (Loss)	\$ 4.8	\$ 3.9	\$ 5.2	\$ 3.2	\$ 3.2

What were the hospital's total margin and operating margins between FY13 and FY17, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.