COOLEY DICKINSON HOSPITAL

2017 Hospital Profile

Northampton, MA Community Hospital Western Massachusetts

Cooley Dickinson Hospital is a community hospital located in the Western Massachusetts region. It is among the smaller acute hospitals in Massachusetts and a member of Partners HealthCare. Between FY13 and FY17, inpatient discharges at the hospital have decreased by 13.8%, compared with a median increase of 0.5% among cohort hospitals. In the same period, outpatient visits increased by 1.4%, compared to a 3.5% median increase in its cohort. Cooley Dickinson has posted profits in each of the last three consecutive years and four years out of the five-year period.

Overview / Size

Hospital System Affiliation: Partners HealthCare System Change in Ownership (FY13-17): Partners - 2013

Total Staffed Beds: 91, among the smaller acute hospitals % Occupancy: 90.8%, > cohort avg. (65%)

Special Public Funding: ICB°

Trauma Center Designation: Not Applicable Case Mix Index: 0.87, > cohort avg. (0.85); < statewide (1.12)

Financial

Inpatient NPSR per CMAD:	\$9,443
Change FY16-FY17:	-5.4%
Inpatient:Outpatient Revenue in FY17:	32%:68%
Outpatient Revenue in FY17:	\$120,002,798
Change FY16-FY17:	8.7%
Total Revenue in FY17:	\$187,256,000
Total Surplus (Loss) in FY17:	\$4,866,000

Payer Mix

Public Payer Mix: 60.6% (Non-HPP* Hospital)
CY16 Commercial Statewide Relative Price: 1.01
Top 3 Commercial Payers: Blue Cross Blue Shield of Massachusetts
Health New England, Inc.
Harvard Pilgrim Health Care

Utilization

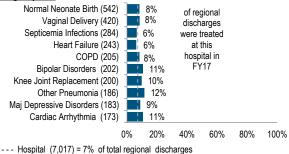
Inpatient Discharges in FY17:	7,017
Change FY16-FY17:	-2.0%
Emergency Department Visits in FY17:	33,127
Change FY16-FY17:	-1.6%
Outpatient Visits in FY17:	54,175
Change FY16-FY17:	4.0%

Quality

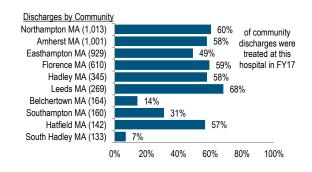
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Readmission Rate in FY16:	12.7%
Change FY12-FY16 (percentage points):	-1.2
Early Elective Deliveries Rate:	0.0%

What were the most common inpatient cases (DRGs) treated at the hospital in FY17? What proportion of the region's cases did this hospital treat for each service?

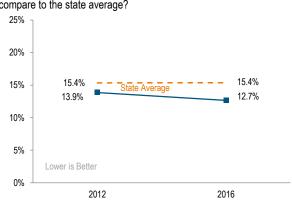
Discharges by DRG



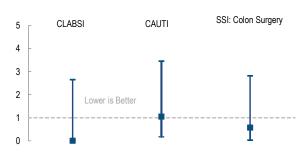
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



For descriptions of the metrics, please see the technical appendix.

2017 HOSPITAL PROFILE: COOLEY DICKINSON HOSPITAL

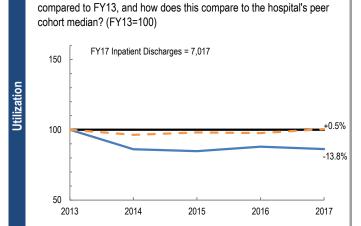
How has the volume of the hospital's inpatient discharges changed

Cohort: Community Hospital

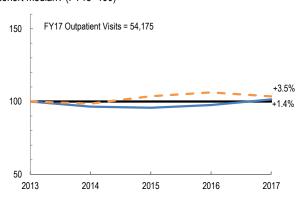
Patient Revenue Trends

Financial Performance





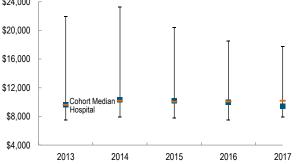
How has the volume of the hospital's outpatient visits changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)

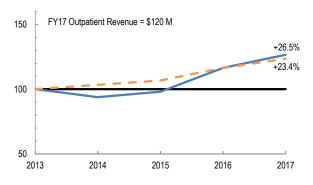


What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY13 and FY17, and how does this compare to the hospital's peer cohort median?

\$24,000

How has the hospital's total outpatient revenue changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)



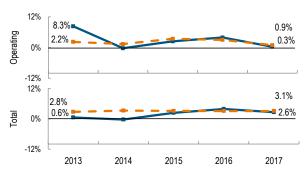


How have the hospital's total revenue and costs changed between FY13 and FY17?

Revenue, Cost, & Profit/Loss (in millions)

FY	2013	2014	2015	2016	2017
Operating Revenue	\$ 161.4	\$ 153.4	\$ 157.5	\$ 178.1	\$ 183.0
Non-Operating Revenue	\$ (11.6)	\$ 0.0	\$ (0.1)	\$ 0.1	\$ 4.2
Total Revenue	\$ 149.8	\$ 153.4	\$ 157.4	\$ 178.1	\$ 187.3
Total Costs	\$ 149.0	\$ 153.8	\$ 153.7	\$ 171.2	\$ 182.4
Total Profit (Loss)	\$ 0.8	\$ (0.4)	\$ 3.7	\$ 7.0	\$ 4.9

What were the hospital's total margin and operating margins between FY13 and FY17, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

[°] For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).