

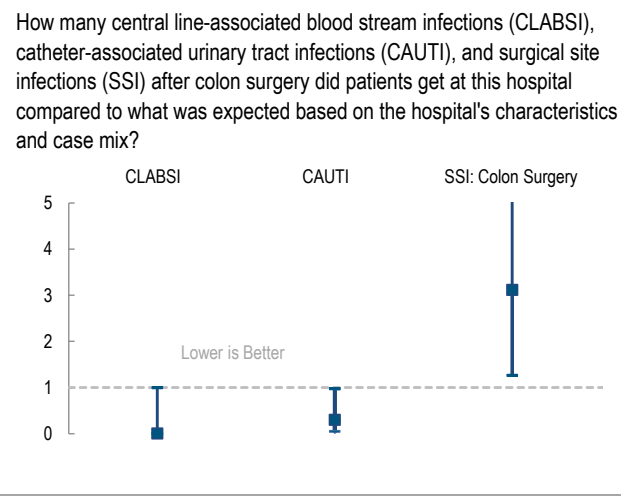
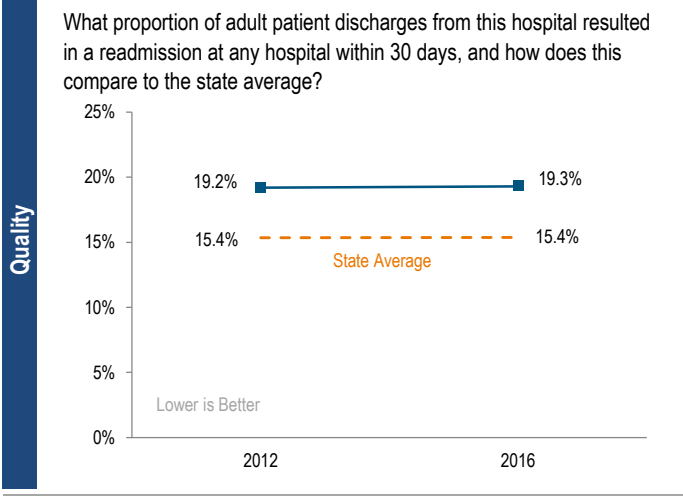
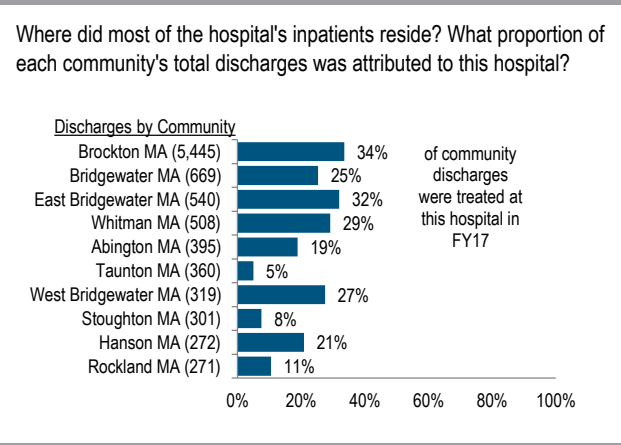
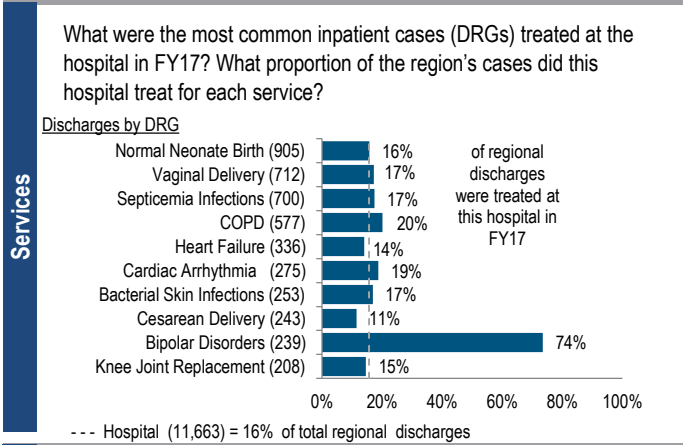
SIGNATURE HEALTHCARE BROCKTON HOSPITAL

2017 Hospital Profile

Brockton, MA
Community High Public Payer Hospital
Metro South

Signature Healthcare Brockton Hospital is a mid-size, non-profit community-High Public Payer (HPP) hospital located in the Metro South region. The hospital experienced a 10.2% decrease in inpatient discharges from FY13 to FY17, compared to the median increase of 1.1% among peer cohort hospitals. Over the same time period, outpatient visits at the hospital increased by 59.8%, compared to an increase of 2.3% for the peer cohort. Signature Healthcare Brockton Hospital was profitable each year from FY13 to FY17, with a total margin of 6.0% in FY17, higher than the median total margin of 3.8% for its peer cohort.

Overview / Size		Payer Mix	
Hospital System Affiliation:	Signature Healthcare Corporation	Public Payer Mix:	71.9% (HPP* Hospital)
Change in Ownership (FY13-17):	Not Applicable	CY16 Commercial Statewide Relative Price:	0.79
Total Staffed Beds:	228, mid-size acute hospital	Top 3 Commercial Payers:	Blue Cross Blue Shield of Massachusetts Harvard Pilgrim Health Care Tufts Associated HMO, Inc.
% Occupancy:	62.1%, < cohort avg. (66%)	Utilization	
Special Public Funding:	CHART [^] , DSTI [®] , ICB [°]	Inpatient Discharges in FY17:	11,663
Trauma Center Designation:	Not Applicable	Change FY16-FY17:	-4.0%
Case Mix Index:	0.92, = cohort avg. (0.92); < statewide (1.12)	Emergency Department Visits in FY17:	60,277
		Change FY16-FY17:	-5.3%
		Outpatient Visits in FY17:	158,195
		Change FY16-FY17:	6.5%
		Quality	
Financial		Readmission Rate in FY16:	19.3%
Inpatient NPSR per CMAD:	\$11,835	Change FY12-FY16 (percentage points):	0.1
Change FY16-FY17:	4.7%	Early Elective Deliveries Rate:	0.0%
Inpatient:Outpatient Revenue in FY17:	35%:65%		
Outpatient Revenue in FY17:	\$124,757,199		
Change FY16-FY17:	2.3%		
Total Revenue in FY17:	\$285,143,102		
Total Surplus (Loss) in FY17:	\$16,993,841		



For descriptions of the metrics, please see the technical appendix.

2017 HOSPITAL PROFILE: SIGNATURE HEALTHCARE BROCKTON HOSPITAL

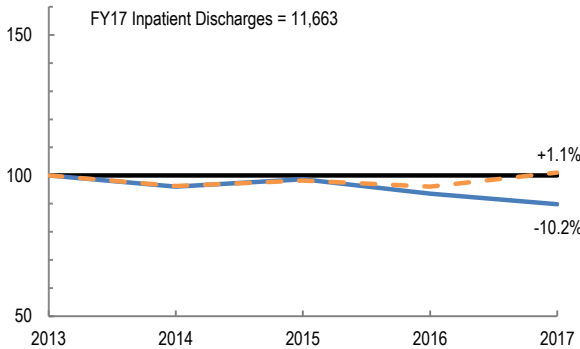
Cohort: Community High Public Payer Hospital

Key:

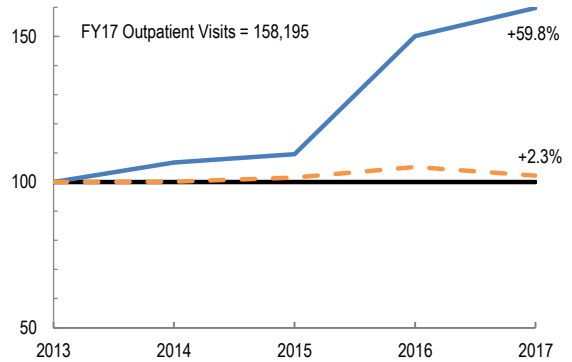
- Hospital
- - - Peer Cohort

Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)

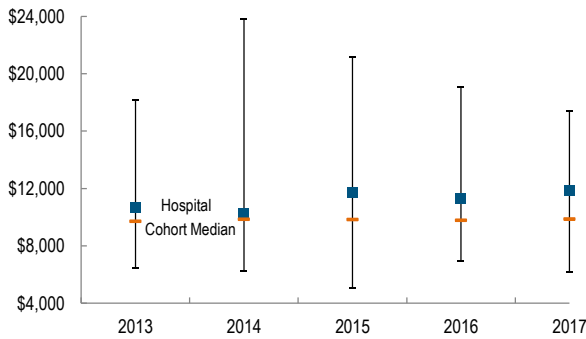


How has the volume of the hospital's outpatient visits changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)

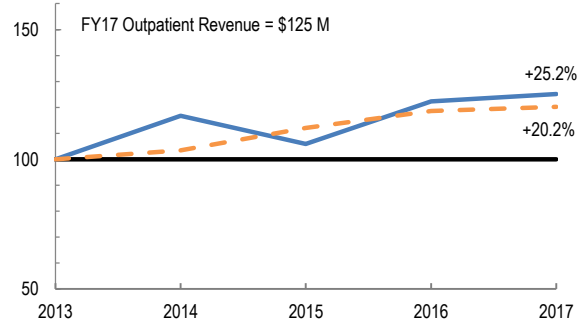


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY13 and FY17, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY13, and how does this compare to the hospital's peer cohort median? (FY13=100)



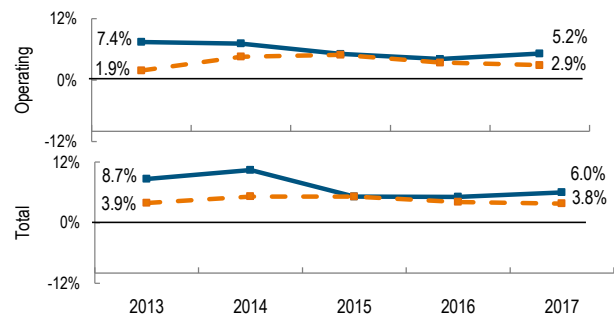
Financial Performance

How have the hospital's total revenue and costs changed between FY13 and FY17?

Revenue, Cost, & Profit/Loss (in millions)

FY	2013	2014	2015	2016	2017
Operating Revenue	\$ 223.8	\$ 237.7	\$ 260.0	\$ 268.0	\$ 282.9
Non-Operating Revenue	\$ 2.7	\$ 8.1	\$ 0.2	\$ 2.7	\$ 2.3
Total Revenue	\$ 226.6	\$ 245.9	\$ 260.2	\$ 270.6	\$ 285.1
Total Costs	\$ 207.0	\$ 220.2	\$ 246.7	\$ 256.9	\$ 268.1
Total Profit (Loss)	\$ 19.6	\$ 25.7	\$ 13.5	\$ 13.8	\$ 17.0

What were the hospital's total margin and operating margins between FY13 and FY17, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

θ For more information on Delivery System Transformation Initiative (DSTI) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

^ For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

° For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).