

Non-Acute Specialty Hospitals

2017 Hospital Profile

AdCare Hospital of Worcester is a for-profit specialty hospital located in Worcester. It is a private non-acute care hospital that exclusively focuses on substance abuse. It provides detox and inpatient services, as well as outpatient services. Between FY13 and FY17, inpatient days at AdCare increased by 4% and outpatient visits increased by 6%. Adcare had positive total margin during this five year period. The total margin increased by 28% between FY13 and FY17, earning a 16.1% total margin in FY17.

Franciscan Hospital for Children is a non-profit specialty hospital located in Brighton. It focuses on providing pediatric chronic care and rehabilitation services. It offers inpatient, residential, educational, surgical, outpatient, and home care programs for children with special health care needs. Between FY13 and FY17, inpatient days increased 10%, and outpatient visits decreased 34%. In the five year period, the hospital reported a profit in FY13, FY14 and FY16 with a loss reported in FY15 and FY17.

Hebrew Rehabilitation Hospital is a non-profit specialty hospital located in Boston. It specializes in providing hospital and community health care services to geriatric patients. It provides long-term acute, rehabilitative, outpatient, adult day health, and home health care services. Outpatient visits increased 64% at the hospital from FY13 to FY17. The hospital reported a loss from FY13 through FY16, FY17 is the first profitable year with a total margin of 1.6%.

AdCare Hospital of Worcester

Worcester, MA

At a Glance	Payer Mix														
Total Staffed beds: 114	What was the hospital's overall payer mix (gross revenues) and how does this hospital compare to the average non-acute hospital's payer mix?														
% Occupancy: 92.0%															
Inpatient Discharges: 6,045															
Public Payer Mix: 81.6%															
Total Net Revenue: \$42,294,116															
Tax Status: for-profit															
Inpatient:Outpatient Gross Revenue: 69%:31%	<table border="1"> <thead> <tr> <th>AdCare</th> <th>Average Non-Acute Hospital</th> </tr> </thead> <tbody> <tr> <td>18%</td> <td>23%</td> </tr> <tr> <td>36%</td> <td>35%</td> </tr> <tr> <td>46%</td> <td>42%</td> </tr> <tr> <td>Commercial & Other</td> <td></td> </tr> <tr> <td>State Programs</td> <td></td> </tr> <tr> <td>Medicare and Other Government</td> <td></td> </tr> </tbody> </table>	AdCare	Average Non-Acute Hospital	18%	23%	36%	35%	46%	42%	Commercial & Other		State Programs		Medicare and Other Government	
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Commercial & Other															
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Change in Ownership (FY12-FY16) N/A															

Percentage calculations may not sum to 100% due to rounding.

	FY13	FY14	FY15	FY16	FY17
Average Length of Stay	5.9	6.0	6.2	6.5	6.3
Inpatient Days	36,992	37,474	37,999	38,522	38,293
Outpatient Visits	108,451	116,378	116,054	126,116	114,801
Net Inpatient Revenue Per Day	\$705	\$741	\$755	\$763	\$876
Net Outpatient Revenue (millions)	\$10.2	\$10.9	\$11.1	\$9.3	\$8.8
Operating Margin	12.6%	12.8%	15.4%	9.7%	16.1%
Total Margin	12.6%	12.8%	15.5%	9.7%	16.1%

Revenue, Cost, & Profit/Loss (in millions)					
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2013	\$38	\$38	\$0	\$33	\$4.8
2014	\$40	\$40	\$0	\$35	\$5.1
2015	\$41	\$41	\$0	\$35	\$6.4
2016	\$39	\$39	\$0	\$35	\$3.8
2017	\$42	\$42	\$0	\$36	\$6.8

For descriptions of the metrics, please see Technical Appendix

Non-Acute Specialty Hospitals 2016 Hospital Profile

Franciscan Hospital for Children Brighton, MA

At a Glance		Payer Mix	
Total Staffed beds:	112	What was the hospital's overall payer mix (gross revenues) and how does this hospital compare to the average non-acute hospital's payer mix?	
% Occupancy:	57.2%		
Inpatient Discharges:	804		
Public Payer Mix:	64.7%		
Total Net Revenue:	\$48,591,213		
Tax Status:	non-profit		
Inpatient:Outpatient Gross Revenue:	64%:36%		
Change in Ownership (FY12-FY16)	N/A		
		Franciscan	Average Non-Acute Hospital
		35%	23%
		62%	35%
		3%	42%

Percentage calculations may not sum to 100% due to rounding.

	FY13	FY14	FY15	FY16	FY17
Average Length of Stay	26.4	28.0	26.2	27.4	29.1
Inpatient Days	21,235	21,604	21,418	22,555	23,363
Outpatient Visits	54,920	56,018	55,897	41,834	36,085
Net Inpatient Revenue Per Day	\$1,480	\$1,591	\$1,400	\$1,441	\$1,415
Net Outpatient Revenue (millions)	\$13.0	\$13.2	\$20.0	\$16.0	\$15.5
Operating Margin	1.3%	4.6%	-0.7%	2.2%	-0.8%
Total Margin	1.3%	4.6%	-0.7%	2.2%	-0.8%

Revenue, Cost, & Profit/Loss (in millions)					
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2013	\$56	\$56	\$0	\$55	\$0.7
2014	\$61	\$61	\$0	\$58	\$2.8
2015	\$59	\$59	\$0	\$59	-\$0.4
2016	\$58	\$58	\$0	\$57	\$1.3
2017	\$59	\$59	\$0	\$60	-\$0.5

Hebrew Rehabilitation Hospital Boston, MA

At a Glance		Payer Mix	
Total Staffed beds:	717	What was the hospital's overall payer mix (gross revenues) and how does this hospital compare to the average non-acute hospital's payer mix?	
% Occupancy:	91.6%		
Inpatient Discharges:	1,387		
Public Payer Mix:	82.6%		
Total Net Revenue:	\$112,500,410		
Tax Status:	non-profit		
Inpatient:Outpatient Gross Revenue:	96%:4%		
Change in Ownership (FY12-FY16)	N/A		
		Hebrew	Average Non-Acute Hospital
		17%	23%
		54%	35%
		29%	42%

Percentage calculations may not sum to 100% due to rounding.

	FY13	FY14	FY15	FY16	FY17
Average Length of Stay	170.8	171.5	178.5	184.9	172.9
Inpatient Days	243,670	244,093	251,108	249,016	239,822
Outpatient Visits	47,298	50,859	69,299	75,037	77,702
Net Inpatient Revenue Per Day	\$438	\$447	\$451	\$453	\$454
Net Outpatient Revenue (millions)	\$2.3	\$2.7	\$3.3	\$3.6	\$3.7
Operating Margin	-9.1%	-7.9%	-7.4%	-9.7%	1.1%
Total Margin	-8.7%	-7.5%	-7.1%	-9.6%	1.6%

Revenue, Cost, & Profit/Loss (in millions)					
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2013	\$115	\$114	\$0	\$125	-\$10.0
2014	\$116	\$116	\$0	\$125	-\$8.7
2015	\$120	\$119	\$0	\$128	-\$8.5
2016	\$120	\$120	\$0	\$131	-\$11.5
2017	\$119	\$118	\$1	\$117	\$1.9