

BAYSTATE WING HOSPITAL

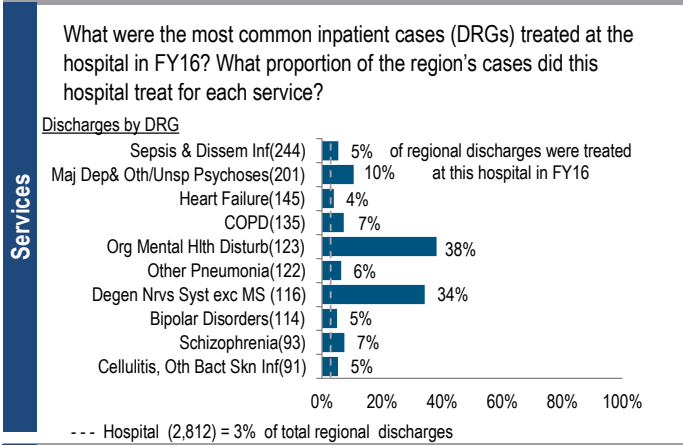
2016 Hospital Profile

Palmer, MA
Community High Public Payer Hospital
Western Massachusetts

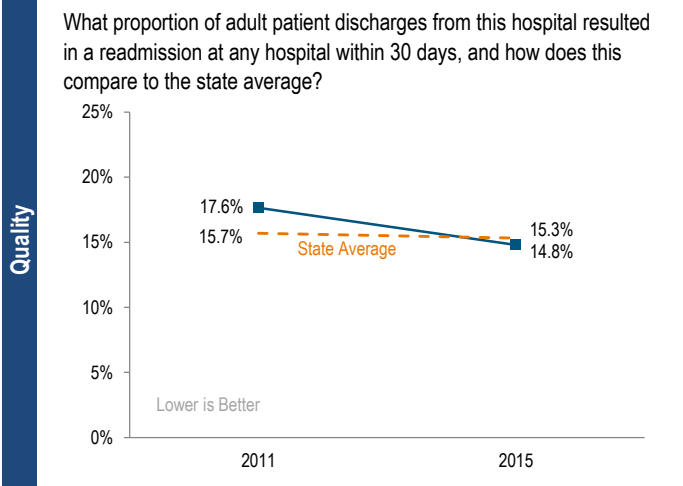
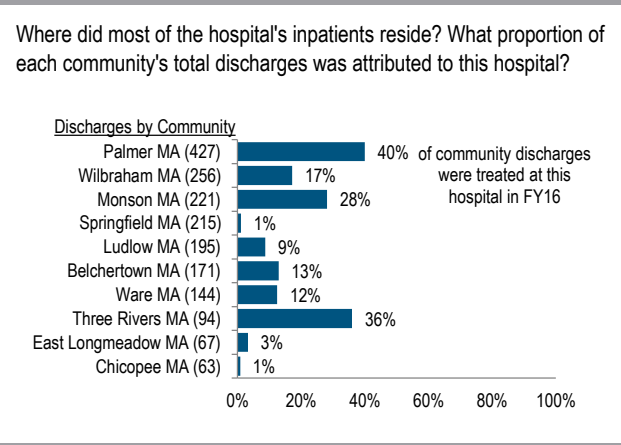
Baystate Wing Hospital is a non-profit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. It is among the smaller acute hospitals in Massachusetts. Baystate Wing Hospital joined Baystate Health effective September 1, 2014. Baystate Mary Lane Hospital merged with Baystate Wing Hospital effective September 10, 2016. Baystate Wing Hospital was responsible for 3% of regional discharges but accounted for 38% of Organic Mental Health Disturbance discharges. Baystate Wing Hospital reported losses in FY15 and FY16 after it earned a profit each year from FY12 to FY14.

Overview / Size		Payer Mix	
Hospital System Affiliation:	Baystate Health System	Public Payer Mix:	70.3% (HPP* Hospital)
Change in Ownership (FY12-16):	Merged w Mary Lane 9/10/16	CY15 Commercial S-RP:	0.75
Total Staffed Beds:	74, among the smaller acute hospitals	Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Health New England Cigna - East
% Occupancy:	58.0%, < cohort avg. (65%)	Utilization	
Special Public Funding:	CHART^	Inpatient Discharges in FY16:	2,812
Trauma Center Designation:	Not Applicable	Change FY15-FY16:	-2.6%
Case Mix Index:	0.88, < cohort avg. (0.90); < statewide (1.07)	Emergency Department Visits in FY16:	21,409
		Change FY15-FY16:	-4.7%
		Outpatient Visits in FY16:	151,961
		Change FY15-FY16:	-7.3%
		Quality	
		Readmission Rate in FY15:	14.8%
		Change FY11-FY15 (percentage points):	-2.8%
		Early Elective Deliveries Rate (Jan 2015-Jun 2016):	Not Available

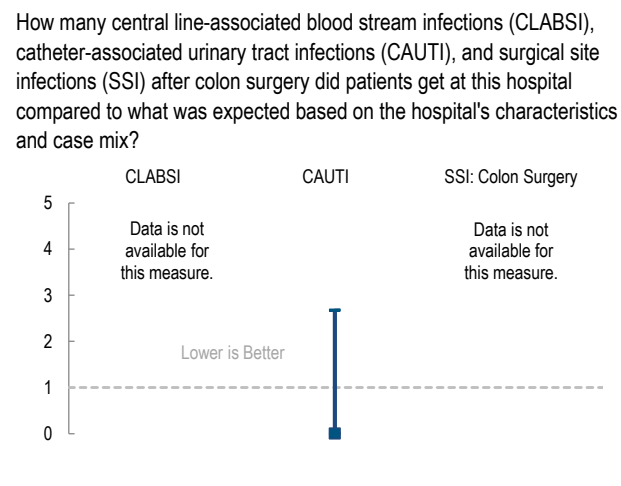
At a Glance



Services



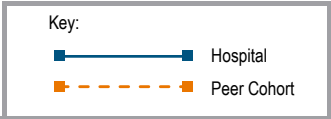
Quality



For descriptions of the metrics, please see the technical appendix.

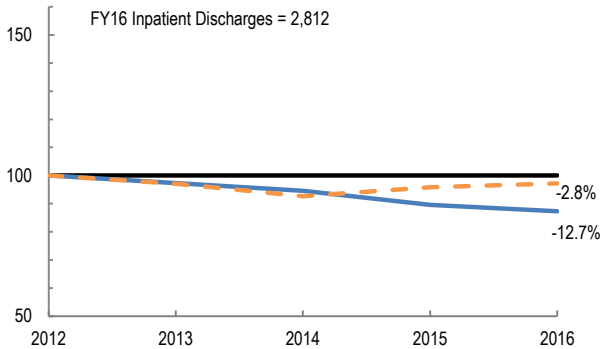
2016 HOSPITAL PROFILE: BAYSTATE WING HOSPITAL

Cohort: Community High Public Payer Hospital

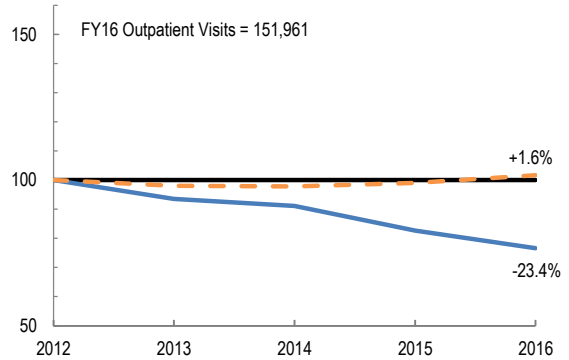


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

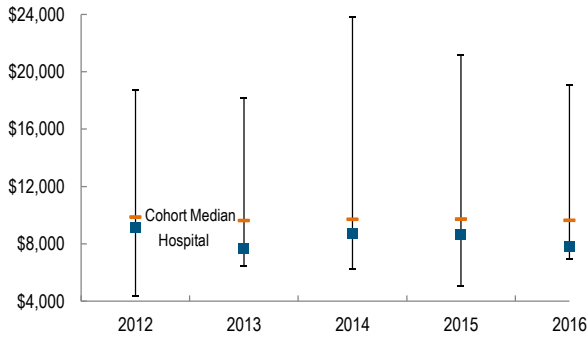


How has the volume of the hospital's outpatient visits changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

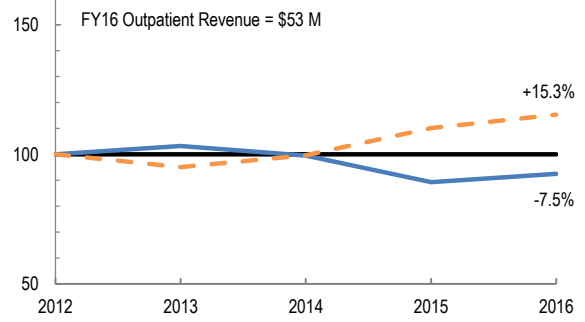


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY12 and FY16, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



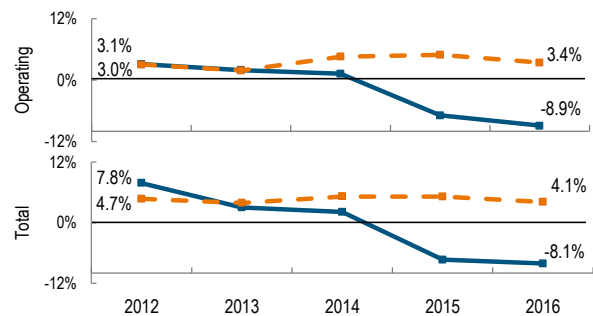
Financial Performance

How have the hospital's total revenue and costs changed between FY12 and FY16?

Revenue, Cost, & Profit/Loss (in millions)

FY	2012	2013	2014	2015	2016
Operating Revenue	\$ 92	\$ 92	\$ 87	\$ 75	\$ 76
Non-Operating Revenue	\$ 5	\$ 1	\$ 1	\$(0)	\$ 1
Total Revenue	\$ 97	\$ 93	\$ 88	\$ 74	\$ 76
Total Costs	\$ 89	\$ 90	\$ 86	\$ 80	\$ 83
Total Profit (Loss)	\$ 7.6	\$ 2.8	\$ 1.9	\$(5.4)	\$(6.2)

What were the hospital's total margin and operating margins between FY12 and FY16, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

^ For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).