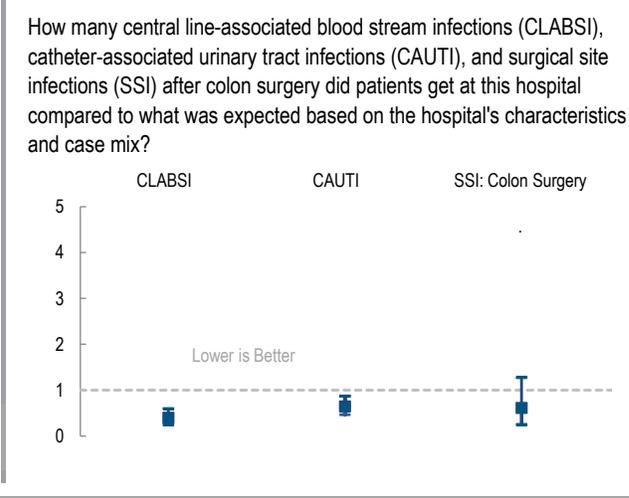
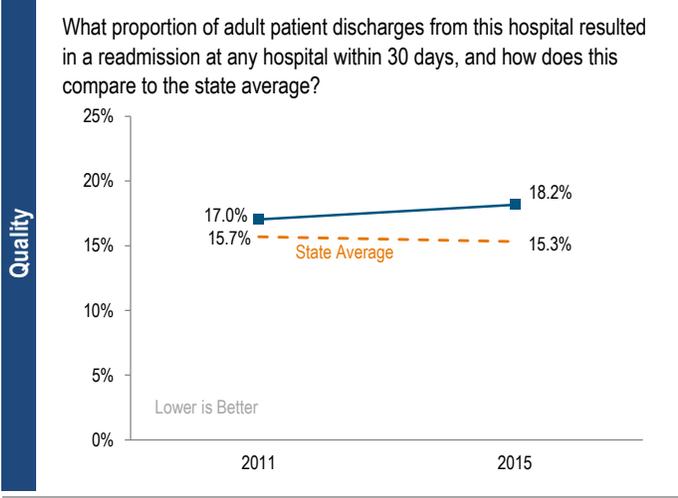
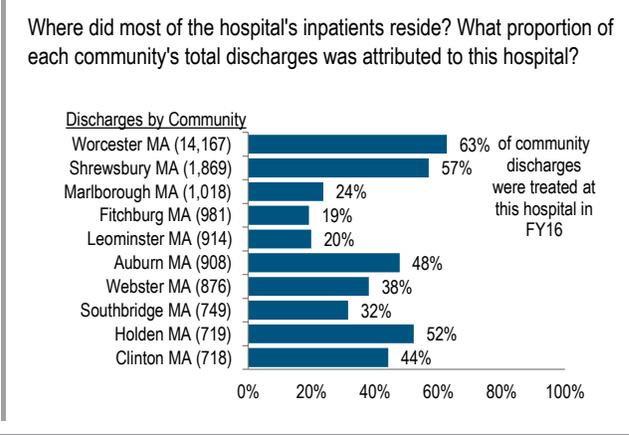
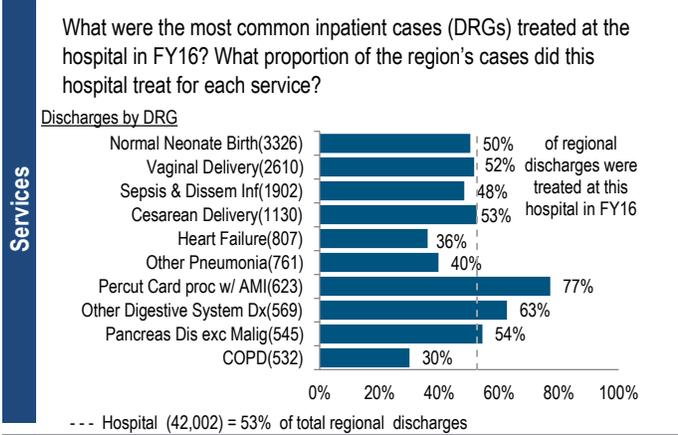


UMass Memorial Medical Center is a large, non-profit academic medical center (AMC) located in the Central Massachusetts region. UMass Memorial is a member of UMass Memorial Health Care, and one of nine organ transplant centers in Massachusetts. It also qualifies as a High Public Payer (HPP) hospital. Inpatient discharges decreased 6.6% at the hospital between FY12 and FY16, greater than the median decrease of 5.2% for its cohort. UMass Memorial earned a profit each year from FY12 to FY16, with a total margin of 2.9% in FY16, just under the peer cohort hospital median total margin of 3.0%.

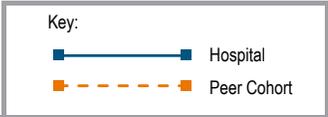
<b>At a Glance</b>	<b>Overview / Size</b>	
	Hospital System Affiliation:	UMass Memorial Health Care
	Change in Ownership (FY12-16):	Not Applicable
	Total Staffed Beds:	731, 4th largest acute hospital
	% Occupancy:	81.4%, < cohort avg. (84%)
	Special Public Funding:	Not Applicable
	Trauma Center Designation:	Adult: Level 1, Pedi: Level 2
	Case Mix Index:	1.31, < cohort avg. (1.44); > statewide (1.07)
	<b>Financial</b>	
	Inpatient NPSR per CMAD:	\$13,402
Change FY15-FY16:	2.7%	
Inpatient:Outpatient Revenue in FY16:	45%:55%	
Outpatient Revenue in FY16:	\$668,905,826	
Change FY15-FY16:	5.7%	
Total Revenue in FY16:	\$1,632,174,000	
Total Surplus (Loss) in FY16:	\$47,617,000	
<b>Payer Mix</b>		
Public Payer Mix:	65.6% (HPP* Hospital)	
CY15 Commercial S-RP:	1.07	
Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Fallon Health Harvard Pilgrim Health Care	
<b>Utilization</b>		
Inpatient Discharges in FY16:	42,002	
Change FY15-FY16:	0.4%	
Emergency Department Visits in FY16:	136,097	
Change FY15-FY16:	3.8%	
Outpatient Visits in FY16:	996,327	
Change FY15-FY16:	2.2%	
<b>Quality</b>		
Readmission Rate in FY15:	18.2%	
Change FY11-FY15 (percentage points):	1.1%	
Early Elective Deliveries Rate (Jan 2015-Jun 2016):	Not Available	



For descriptions of the metrics, please see the technical appendix.

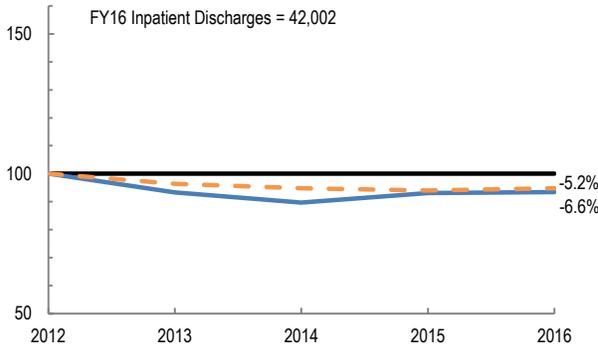
# 2016 HOSPITAL PROFILE: UMASS MEMORIAL MEDICAL CENTER

Cohort: Academic Medical Center

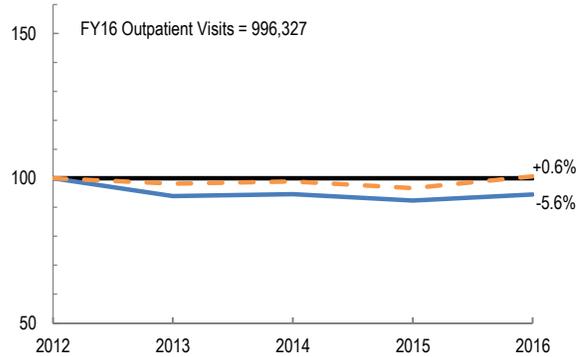


## Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

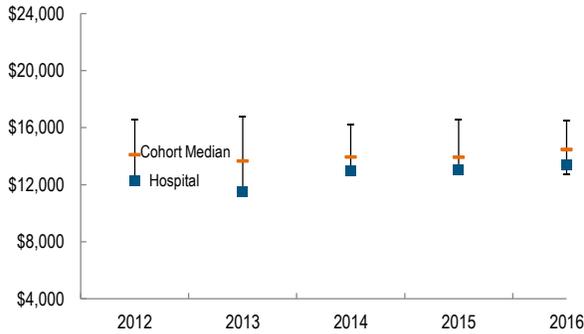


How has the volume of the hospital's outpatient visits changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

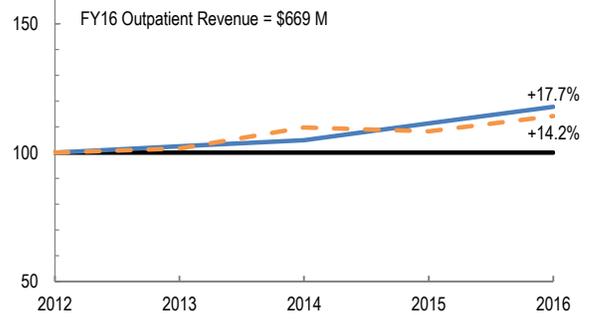


## Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY12 and FY16, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



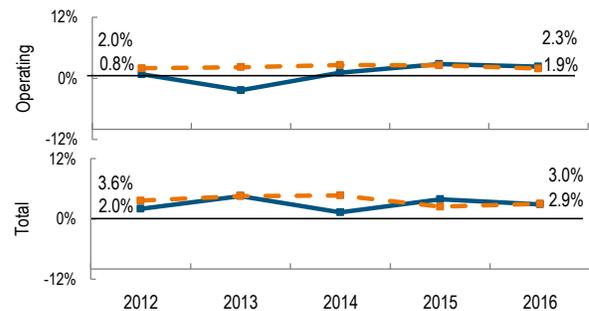
## Financial Performance

How have the hospital's total revenue and costs changed between FY12 and FY16?

### Revenue, Cost, & Profit/Loss (in millions)

FY	2012	2013	2014	2015	2016
<b>Operating Revenue</b>	\$ 1,380	\$ 1,408	\$ 1,521	\$ 1,516	\$ 1,622
<b>Non-Operating Revenue</b>	\$ 17	\$ 104	\$ 3	\$ 17	\$ 11
<b>Total Revenue</b>	\$ 1,396	\$ 1,512	\$ 1,523	\$ 1,533	\$ 1,632
<b>Total Costs</b>	\$ 1,368	\$ 1,443	\$ 1,503	\$ 1,473	\$ 1,585
<b>Total Profit (Loss)</b>	\$ 27.8	\$ 68.9	\$ 19.8	\$ 60.1	\$ 47.6

What were the hospital's total margin and operating margins between FY12 and FY16, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

\* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.