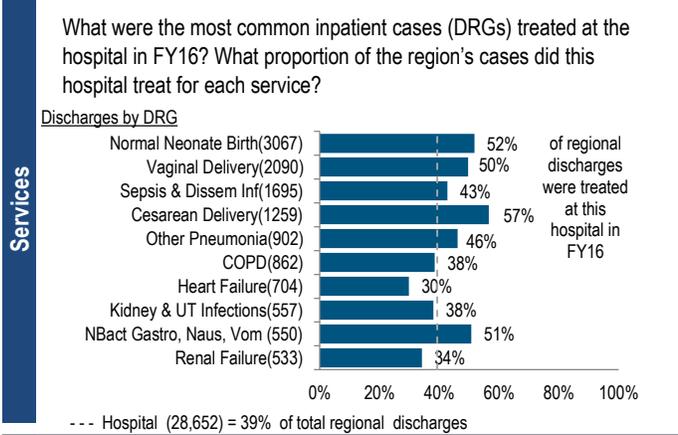


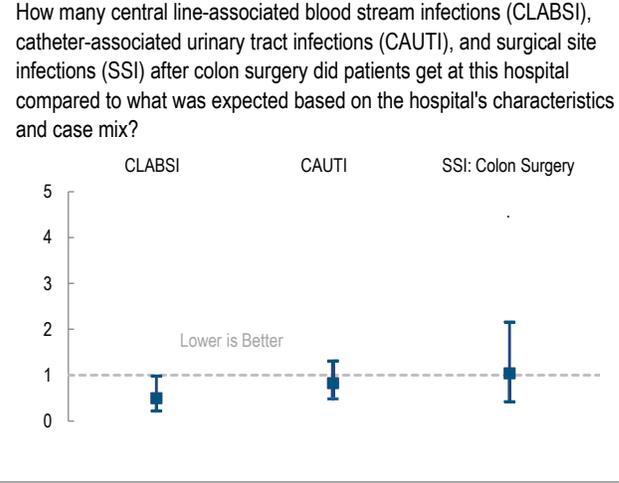
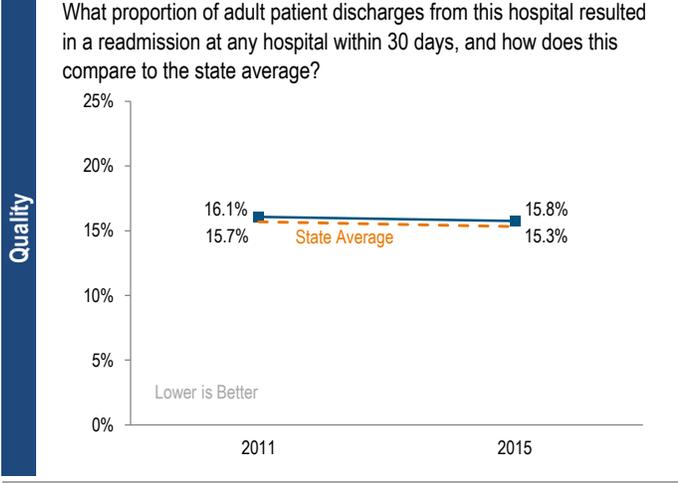
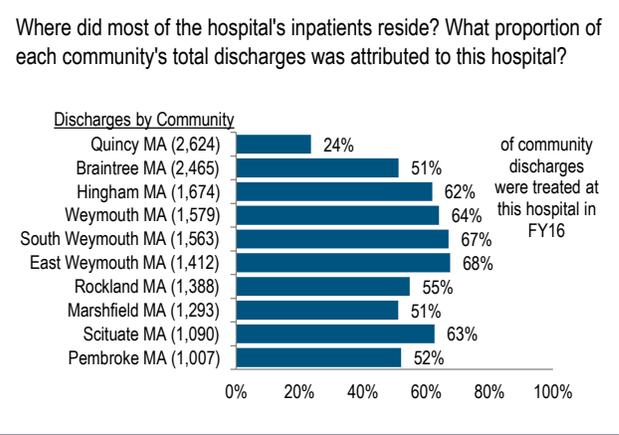
South Shore Hospital is a large, non-profit community hospital located in the Metro South region. Inpatient discharges at South Shore Hospital in FY16 were 12.1% higher than in FY12, compared with a 3.7% decrease in the cohort median. Outpatient visits increased 13.4% between FY12 and FY16 at the hospital, compared to a median increase of 4.3% in peer cohort hospitals. During the same period, outpatient revenue increased 25.0% at the hospital. South Shore Hospital was profitable from FY12 to FY16, with a total margin of 3.1% in FY16, matching the median of its cohort.

Overview / Size		Payer Mix	
Hospital System Affiliation:	Not Applicable	Public Payer Mix:	60.0% (Non-HPP* Hospital)
Change in Ownership (FY12-16):	Not Applicable	CY15 Commercial S-RP:	1.11
Total Staffed Beds:	432, 8th largest acute hospital	Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Harvard Pilgrim Health Care Tufts Health Plan
% Occupancy:	74.3%, > cohort avg. (61%)	Utilization	
Special Public Funding:	Not Applicable	Inpatient Discharges in FY16:	28,652
Trauma Center Designation:	Adult: Level 2	Change FY15-FY16:	5.1%
Case Mix Index:	0.88, > cohort avg. (0.84); < statewide (1.07)	Emergency Department Visits in FY16:	97,679
		Change FY15-FY16:	3.2%
		Outpatient Visits in FY16:	329,085
		Change FY15-FY16:	2.9%
		Quality	
		Readmission Rate in FY15:	15.8%
		Change FY11-FY15 (percentage points):	-0.3%
		Early Elective Deliveries Rate (Jan 2015-Jun 2016):	0.0%

At a Glance



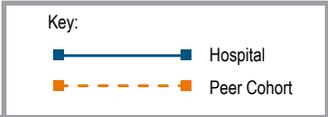
Services



For descriptions of the metrics, please see the technical appendix.

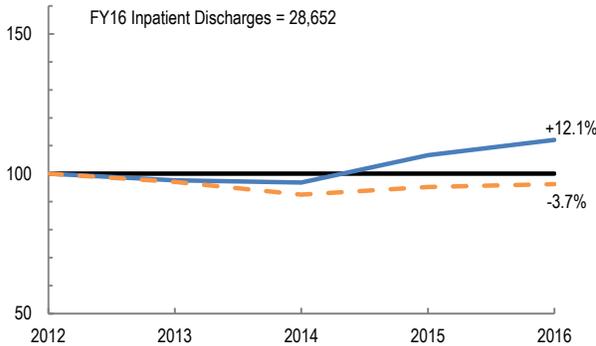
2016 HOSPITAL PROFILE: SOUTH SHORE HOSPITAL

Cohort: Community Hospital

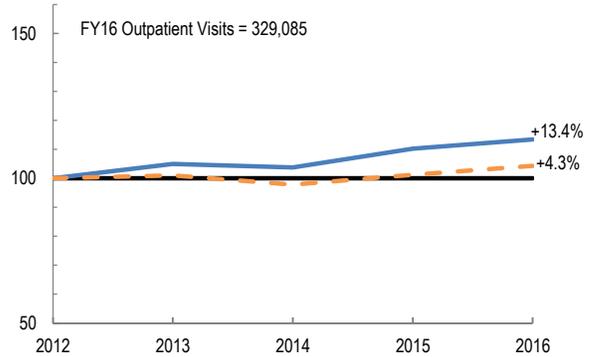


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

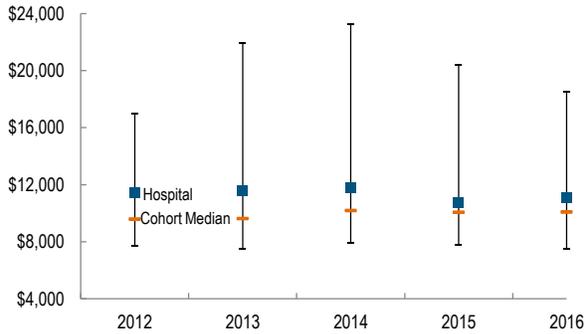


How has the volume of the hospital's outpatient visits changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

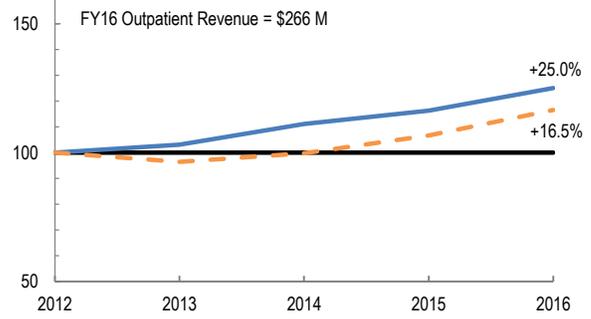


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY12 and FY16, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



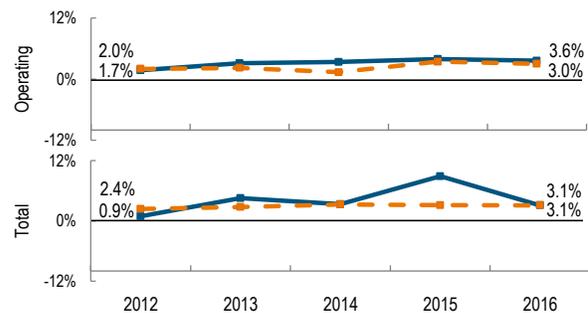
Financial Performance

How have the hospital's total revenue and costs changed between FY12 and FY16?

Revenue, Cost, & Profit/Loss (in millions)

FY	2012	2013	2014	2015	2016
Operating Revenue	\$ 459	\$ 472	\$ 495	\$ 536	\$ 573
Non-Operating Revenue	\$ (4)	\$ 7	\$ (0)	\$ 28	\$ (3)
Total Revenue	\$ 455	\$ 479	\$ 495	\$ 564	\$ 570
Total Costs	\$ 451	\$ 457	\$ 479	\$ 514	\$ 553
Total Profit (Loss)	\$ 4.2	\$ 21.7	\$ 16.4	\$ 50.0	\$ 17.5

What were the hospital's total margin and operating margins between FY12 and FY16, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.