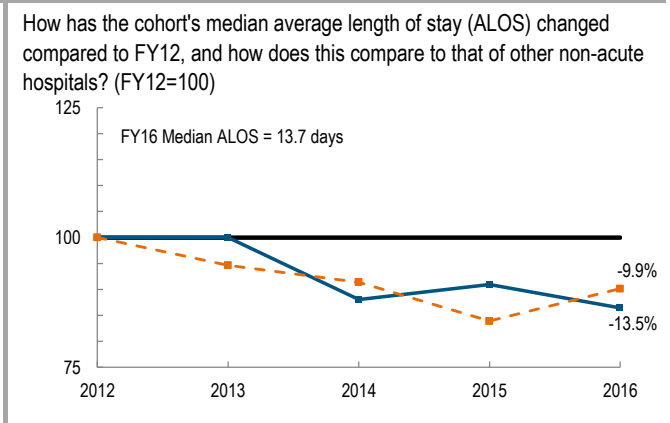
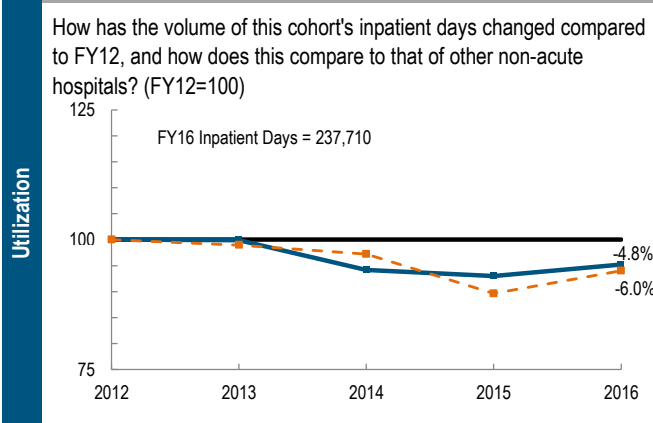
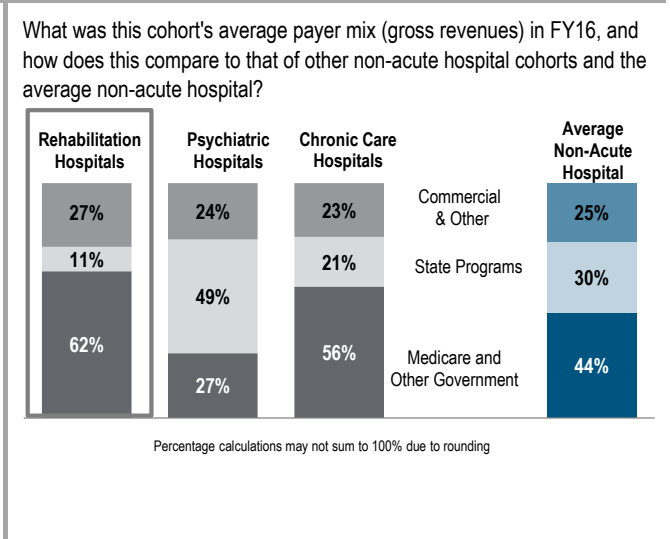
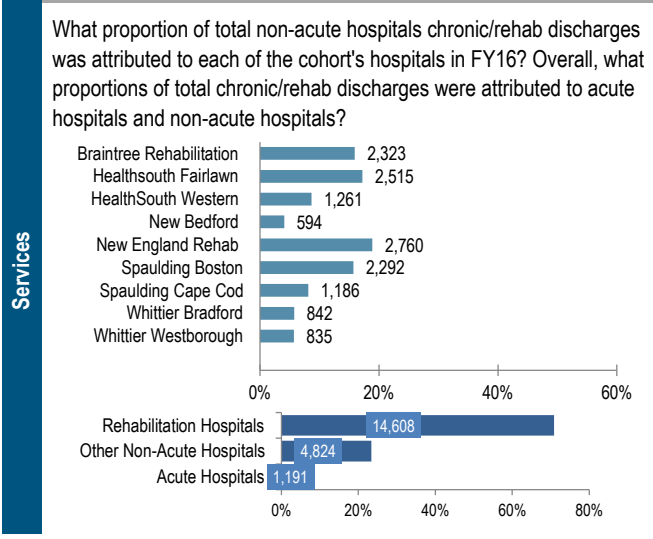


REHABILITATION HOSPITALS

2016 Hospital Profile

Rehabilitation hospitals provide intensive, post-acute rehabilitation services, such as physical, occupational, and speech therapy services. For Medicare payment purposes, hospitals are classified as rehabilitation hospitals if they provide more than 60% of their inpatient services to patients with one or more of 13 diagnoses listed in the federal regulations. The nine rehabilitation hospitals treated 71% of chronic and rehabilitation cases in FY16, while other non-acute hospitals treated 23% and acute hospitals treated 6%. All but one rehabilitation hospitals were profitable in FY16, consistent with FY15. Inpatient days decreased 5% between FY12 and FY16 at rehabilitation hospitals.

At a Glance	Hospitals in Cohort:	
	Braintree Rehabilitation Hospital	Spaulding Rehabilitation Hospital Boston
	Healthsouth Fairlawn Rehabilitation Hospital	Spaulding Rehabilitation Hospital Cape Cod
	HealthSouth Rehabilitation Hospital of Western Massachusetts	Whittier Rehab Hospital Bradford
	New Bedford Rehabilitation Hospital	Whittier Rehab Hospital Westborough
	New England Rehabilitation Hospital	
	Total Beds:	Average Public Payer Mix:
	990 (24.9% of total non-acute hospitals)	72.9%, < total non-acute hospitals (75.0%)
	Median % Occupancy:	Total Gross Patient Service Revenue:
	76.8%, < total non-acute hospitals (77.5%)	\$882 million (32.6% of total non-acute hospitals)
Total Inpatient Days:	Inpatient:Outpatient Gross Patient Service Revenue:	
237,710 (22.5% of total non-acute hospitals)	82%:18% (total non-acute hospitals = 85%:15%)	
Total Inpatient Discharges:		
14,608 (25.0% of total non-acute hospitals)		



For descriptions of the metrics, please see Technical Appendix.



REHABILITATION HOSPITALS

2016 Hospital Profile

Utilization Trends	Volume of Inpatient Days				
	FY12	FY13	FY14	FY15	FY16
Braintree Rehabilitation	35,405	36,528	30,803	28,600	29,804
Healthsouth Fairlawn	32,086	33,059	32,121	31,226	31,470
HealthSouth Western	17,026	16,910	17,062	17,226	17,229
New Bedford	27,635	27,788	26,807	25,593	26,182
New England Rehab	35,815	35,580	30,526	31,144	37,434
Spaulding Boston	52,208	49,155	45,583	46,005	46,058
Spaulding Cape Cod	14,361	14,974	15,851	15,667	15,576
Whittier Bradford	17,460	17,579	18,552	18,069	16,867
Whittier Westborough	17,700	17,824	17,767	18,696	17,090

Utilization Trends	Average Length of Stay (Days)				
	FY12	FY13	FY14	FY15	FY16
Braintree Rehabilitation	15.8	15.8	12.5	10.3	12.8
Healthsouth Fairlawn	13.6	13.3	13.0	12.7	12.5
HealthSouth Western	13.3	13.6	13.9	14.4	13.7
New Bedford	48.0	43.4	42.7	42.7	44.1
New England Rehab	15.1	14.3	12.1	12.3	13.6
Spaulding Boston	21.9	21.7	20.3	19.5	20.1
Spaulding Cape Cod	12.6	13.6	13.8	13.9	13.1
Whittier Bradford	23.9	24.0	24.9	25.0	20.0
Whittier Westborough	21.6	22.6	21.9	22.4	20.5

Utilization Trends	Volume of Outpatient Visits				
	FY12	FY13	FY14	FY15	FY16
Braintree Rehabilitation	112,983	108,775	91,137	84,661	69,374
Healthsouth Fairlawn	10,632	10,809	12,599	9,180	9,425
HealthSouth Western	13,924	13,756	13,227	11,678	12,173
New Bedford	4,592	4,079	3,834	2,925	2,483
New England Rehab	39,003	38,043	36,301	31,864	25,743
Spaulding Boston	156,417	158,985	179,678	268,499	296,754
Spaulding Cape Cod	7,851	7,852	9,575	10,459	13,564
Whittier Bradford	38,763	37,520	40,235	39,678	38,786
Whittier Westborough	11,780	11,493	12,186	11,625	15,792

Patient Revenue Trends	Net Inpatient Revenue per patient Day				
	FY12	FY13	FY14	FY15	FY16
Braintree Rehabilitation	\$1,246	\$1,304	\$1,501	\$1,462	\$1,554
Healthsouth Fairlawn	\$1,299	\$1,359	\$1,370	\$1,363	\$1,460
HealthSouth Western	\$1,311	\$1,355	\$1,315	\$1,316	\$1,404
New Bedford	\$1,007	\$1,065	\$1,111	\$1,103	\$1,098
New England Rehab	\$1,276	\$1,290	\$1,466	\$1,418	\$1,587
Spaulding Boston	\$1,482	\$1,545	\$1,655	\$1,729	\$1,724
Spaulding Cape Cod	\$1,497	\$1,580	\$1,563	\$1,667	\$1,753
Whittier Bradford	\$1,230	\$1,230	\$1,272	\$1,292	\$1,295
Whittier Westborough	\$1,221	\$1,214	\$1,234	\$1,246	\$1,311

Utilization Trends	Total Net Outpatient Revenue (in millions)				
	FY12	FY13	FY14	FY15	FY16
Braintree Rehabilitation	\$10.8	\$10.5	\$9.6	\$8.8	\$8.3
Healthsouth Fairlawn	\$0.5	\$0.7	\$0.9	\$0.3	\$0.7
HealthSouth Western	\$1.1	\$0.9	\$0.9	\$0.9	\$0.9
New Bedford	\$1.1	\$1.0	\$0.8	\$0.5	\$0.4
New England Rehab	\$3.0	\$3.0	\$3.1	\$5.0	\$2.2
Spaulding Boston	\$22.2	\$22.6	\$25.2	\$28.8	\$39.3
Spaulding Cape Cod	\$11.1	\$11.6	\$13.0	\$14.7	\$14.7
Whittier Bradford	\$4.4	\$4.1	\$5.3	\$5.3	\$6.0
Whittier Westborough	\$0.9	\$1.2	\$1.0	\$1.4	\$1.7

Financial Performance	Total Revenue, Cost, and Profit (Loss) in FY2016				
	Operating Revenue	Total Revenue	Costs	Income (Loss)	Total Margin
Braintree Rehabilitation	\$54.8	\$54.8	\$43.4	\$11.4	20.8%
Healthsouth Fairlawn	\$46.8	\$46.8	\$36.2	\$10.5	22.5%
HealthSouth Western	\$25.1	\$25.1	\$21.7	\$3.4	13.6%
New Bedford	\$29.2	\$29.2	\$29.0	\$0.2	0.7%
New England Rehab	\$61.7	\$61.7	\$45.2	\$16.5	26.8%
Spaulding Boston	\$134.1	\$134.1	\$151.1	-\$17.0	-12.7%
Spaulding Cape Cod	\$42.5	\$42.5	\$40.9	\$1.6	3.8%
Whittier Bradford	\$28.7	\$28.7	\$27.9	\$0.8	2.8%
Whittier Westborough	\$24.7	\$24.7	\$22.7	\$2.1	8.4%

For descriptions of the metrics, please see Technical Appendix.