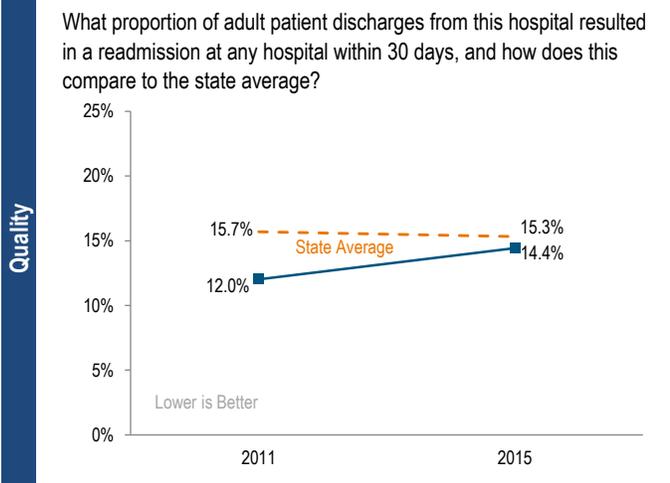
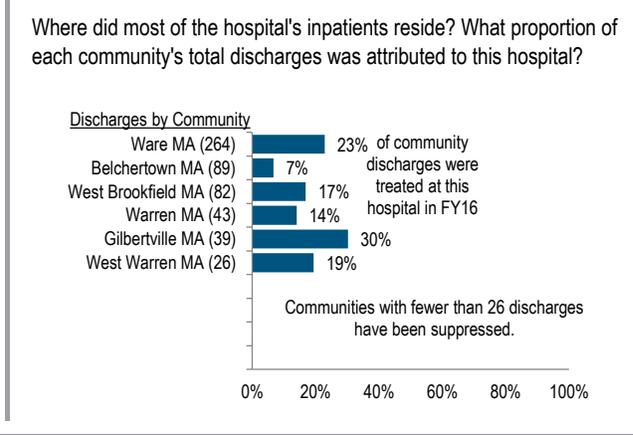
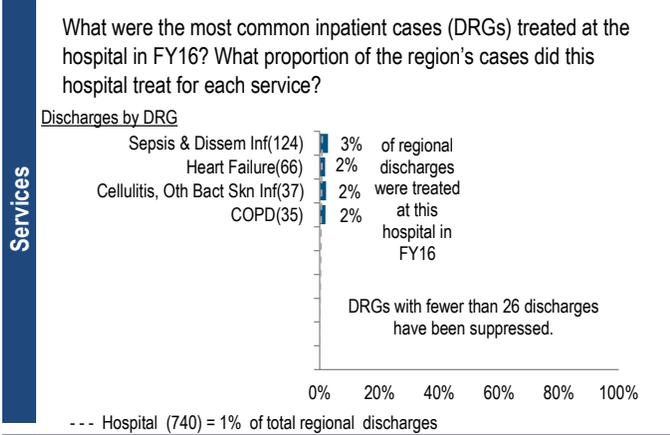


Baystate Mary Lane Hospital, a member of Baystate Health, was a small, non-profit community hospital located in the Western Massachusetts region. It merged with Baystate Wing Hospital effective 9/10/16 and closed its inpatient services. Between FY12 and FY16, inpatient discharges declined by 36.2%, while the median decrease for similar hospitals was 3.7%. Outpatient visits also decreased for the hospital by 22.4% between FY12 and FY16, compared to a median increase of 4.3% for its peer cohort. Baystate Mary Lane Hospital reported a loss in FY16 after reporting a profit in FY15, with a total margin of -6.8% in FY16.

Overview / Size		Payer Mix	
Hospital System Affiliation:	Baystate Health System	Public Payer Mix:	61.9% (Non-HPP* Hospital)
Change in Ownership (FY12-16):	Merged w Baystate Wing 9/10/16	CY15 Commercial S-RP:	1.00
Total Staffed Beds:	25, among the smallest acute hospitals	Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Health New England Harvard Pilgrim Health Care
% Occupancy:	21.9%, lowest in cohort avg. (61%)		
Special Public Funding:	Not Applicable		
Trauma Center Designation:	Not Applicable		
Case Mix Index:	0.84, = cohort avg. (0.84); < statewide (1.07)		
Financial		Utilization	
Inpatient NPSR per CMAD:	\$7,773	Inpatient Discharges in FY16:	740
Change FY15-FY16:	-0.1%	Change FY15-FY16:	-22.4%
Inpatient:Outpatient Revenue in FY16:	13%:87%	Emergency Department Visits in FY16:	14,043
Outpatient Revenue in FY16:	\$15,619,398	Change FY15-FY16:	-3.7%
Change FY15-FY16:	-15.3%	Outpatient Visits in FY16:	14,509
Total Revenue in FY16:	\$22,148,000	Change FY15-FY16:	-17.0%
Total Surplus (Loss) in FY16:	(\$1,506,000)		
		Quality	
		Readmission Rate in FY15:	14.4%
		Change FY11-FY15 (percentage points):	2.4%
		Early Elective Deliveries Rate (Jan 2015-Jun 2016):	Not Available



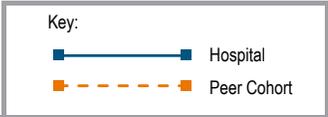
How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

Data is not available for these measures.

For descriptions of the metrics, please see the technical appendix.

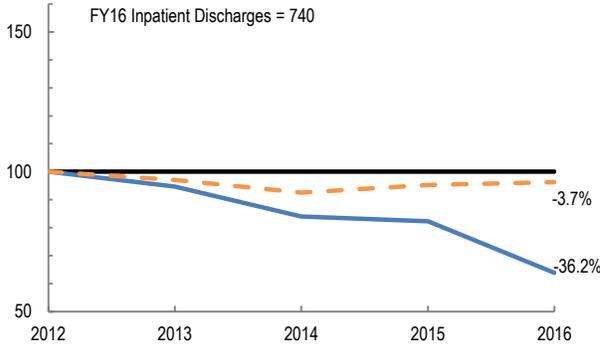
# 2016 HOSPITAL PROFILE: BAYSTATE MARY LANE HOSPITAL

Cohort: Community Hospital

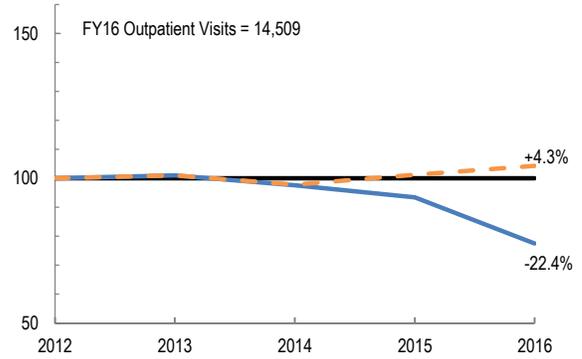


## Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

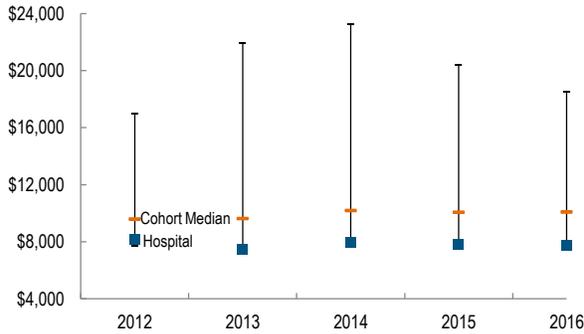


How has the volume of the hospital's outpatient visits changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

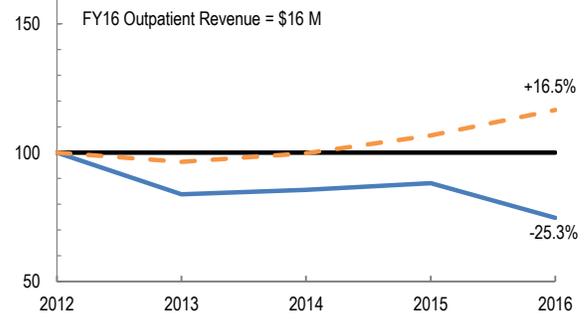


## Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY12 and FY16, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



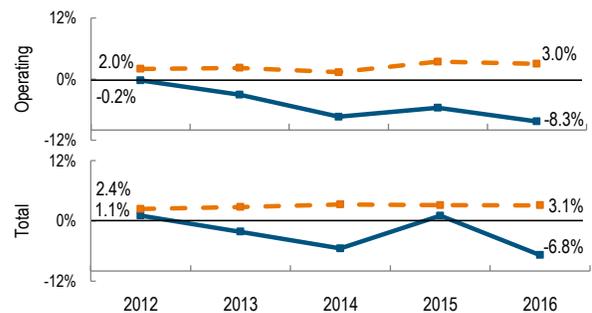
## Financial Performance

How have the hospital's total revenue and costs changed between FY12 and FY16?

### Revenue, Cost, & Profit/Loss (in millions)

FY	2012	2013	2014	2015	2016
Operating Revenue	\$ 30	\$ 26	\$ 26	\$ 27	\$ 22
Non-Operating Revenue	\$ 0	\$ 0	\$ 0	\$ 2	\$ 0
Total Revenue	\$ 30	\$ 26	\$ 26	\$ 28	\$ 22
Total Costs	\$ 30	\$ 26	\$ 28	\$ 28	\$ 24
Total Profit (Loss)	\$ 0.3	\$ (0.6)	\$ (1.5)	\$ 0.3	\$ (1.5)

What were the hospital's total margin and operating margins between FY12 and FY16, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

\* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.