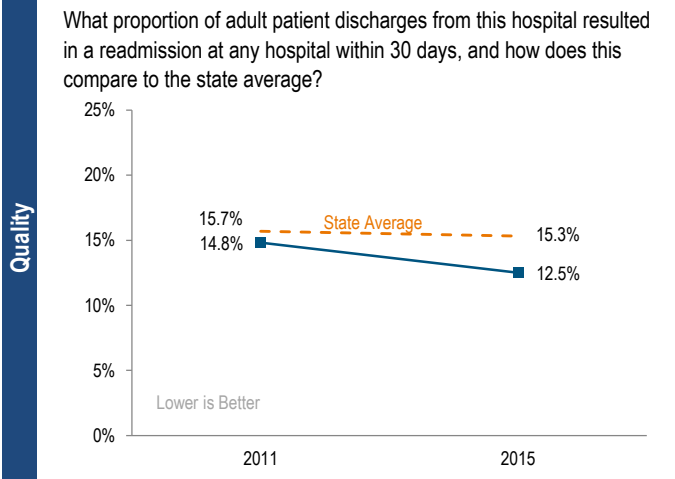
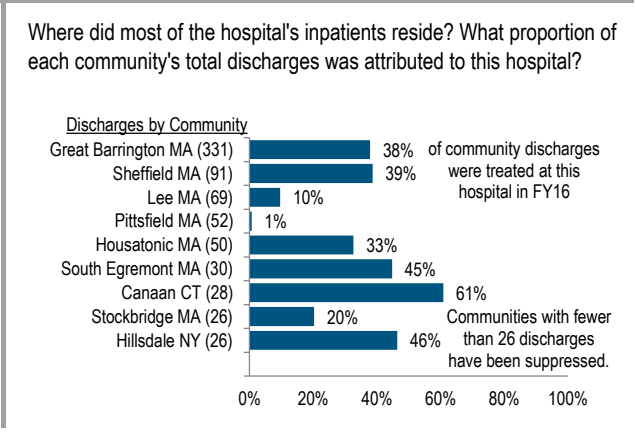
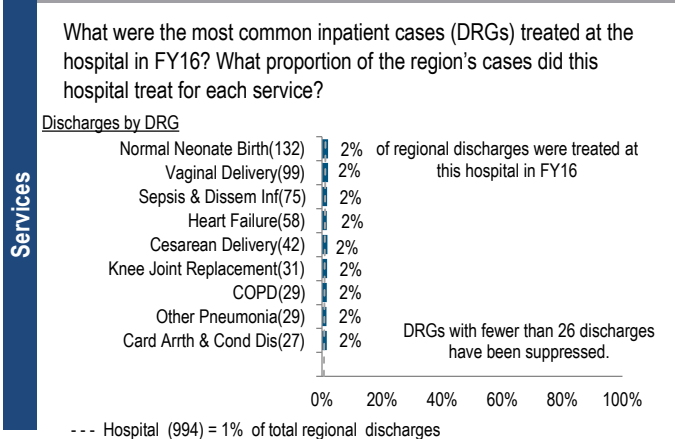


Fairview Hospital is a small, non-profit community-High Public Payer (HPP) hospital located in the Western Massachusetts region. It is a member of Berkshire Health Systems. Fairview Hospital is designated by the Centers for Medicare & Medicaid Services (CMS) as one of three Critical Access Hospitals (CAH) in Massachusetts. It earned a profit each year from FY12 to FY16, with a total margin of 6.3% in FY16, compared with a median total margin of 4.1% in its peer cohort. Over the five year period, Fairview Hospital's total margins and operating margins have consistently been higher than its peer cohort medians.

At a Glance	<b>Overview / Size</b>		<b>Payer Mix</b>	
	Hospital System Affiliation:	Berkshire Health Systems	Public Payer Mix:	66.4% (HPP* Hospital)
	Change in Ownership (FY12-16):	Not Applicable	CY15 Commercial S-RP:	1.32
	Total Staffed Beds:	28, among the smallest acute hospitals	Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Health New England Aetna Health
	% Occupancy:	34.6%, lowest in cohort avg. (65%)	<b>Utilization</b>	
	Special Public Funding:	Not Applicable	Inpatient Discharges in FY16:	994
	Trauma Center Designation:	Not Applicable	Change FY15-FY16:	4.7%
	Case Mix Index:	0.70, < cohort avg. (0.90); < statewide (1.07)	Emergency Department Visits in FY16:	11,116
			Change FY15-FY16:	-2.9%
			Outpatient Visits in FY16:	20,633
		Change FY15-FY16:	1.1%	
		<b>Quality</b>		
<b>Financial</b>		Readmission Rate in FY15:	12.5%	
Inpatient NPSR per CMAD:	\$19,084	Change FY11-FY15 (percentage points):	-2.3%	
Change FY15-FY16:	-9.8%	Early Elective Deliveries Rate (Jan 2015-Jun 2016):	0.0%	
Inpatient:Outpatient Revenue in FY16:	19%:81%			
Outpatient Revenue in FY16:	\$35,227,579			
Change FY15-FY16:	0.4%			
Total Revenue in FY16:	\$50,881,422			
Total Surplus (Loss) in FY16:	\$3,216,881			



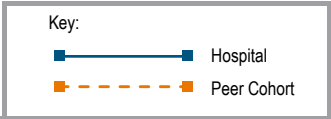
How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

Data is not available for these measures.

For descriptions of the metrics, please see the technical appendix.

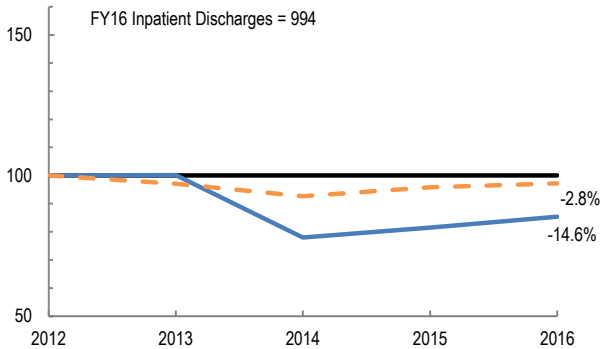
# 2016 HOSPITAL PROFILE: FAIRVIEW HOSPITAL

Cohort: Community High Public Payer Hospital

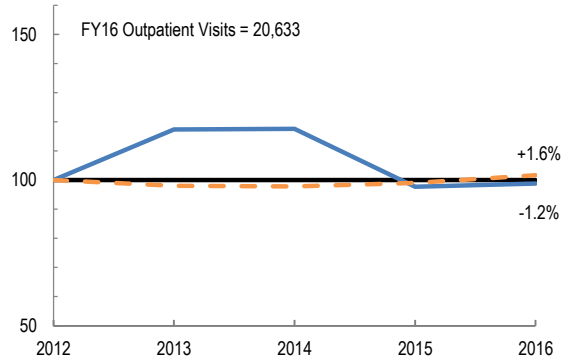


## Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

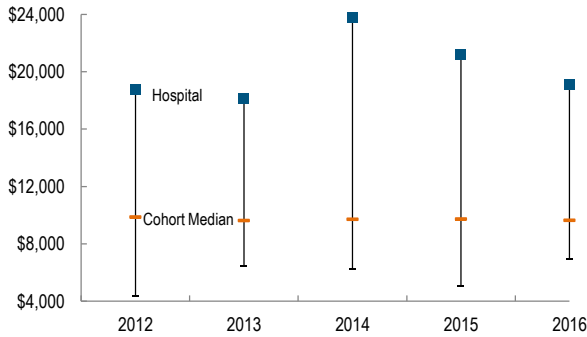


How has the volume of the hospital's outpatient visits changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

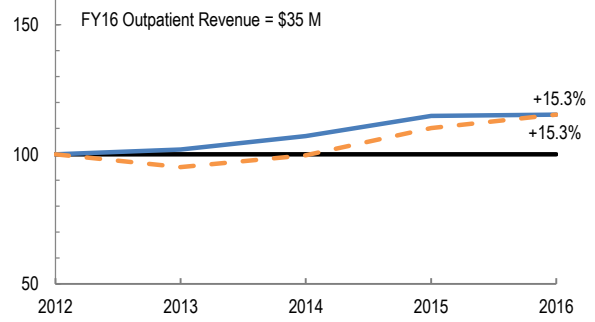


## Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY12 and FY16, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



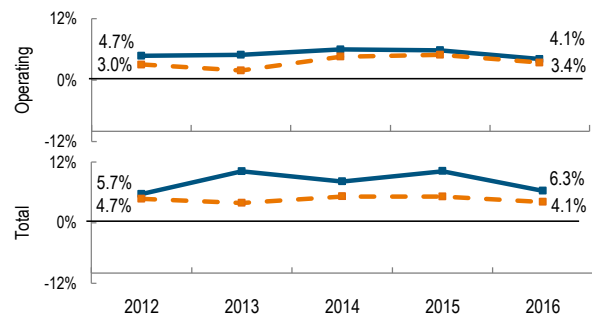
## Financial Performance

How have the hospital's total revenue and costs changed between FY12 and FY16?

### Revenue, Cost, & Profit/Loss (in millions)

FY	2012	2013	2014	2015	2016
<b>Operating Revenue</b>	\$ 46	\$ 45	\$ 47	\$ 49	\$ 50
<b>Non-Operating Revenue</b>	\$ 0	\$ 2	\$ 1	\$ 2	\$ 1
<b>Total Revenue</b>	\$ 46	\$ 48	\$ 48	\$ 51	\$ 51
<b>Total Costs</b>	\$ 43	\$ 43	\$ 44	\$ 46	\$ 48
<b>Total Profit (Loss)</b>	\$ 2.6	\$ 4.8	\$ 3.9	\$ 5.2	\$ 3.2

What were the hospital's total margin and operating margins between FY12 and FY16, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

\* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.