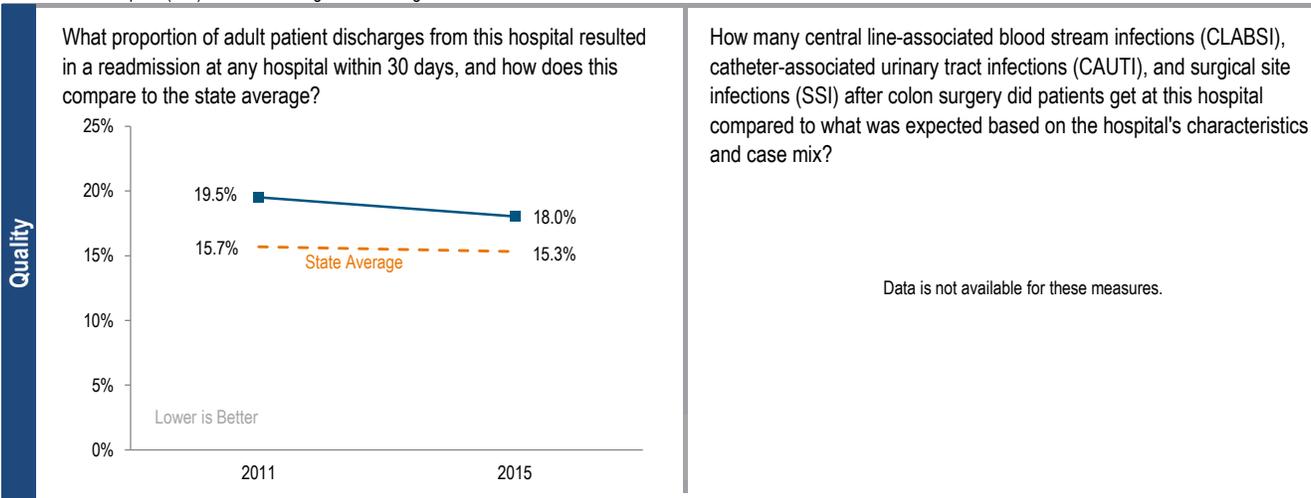
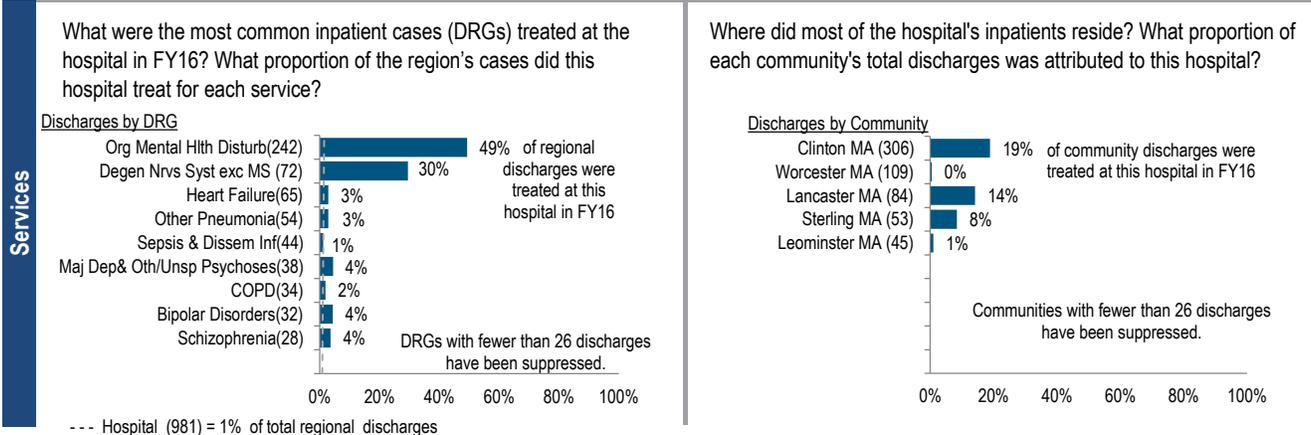


Clinton Hospital is a non-profit community-High Public Payer (HPP) hospital located in the Central Massachusetts region. It is a member of UMass Memorial Health Care. On October 1, 2017, it merged with Health Alliance Hospital to become Health Alliance-Clinton Hospital. Though it was only responsible for 1% of total regional discharges, it treated 49% of Organic Mental Health Disturbances cases and 30% of the Degenerative Nervous System excluding MS cases in FY16. It reported decreases in both inpatient discharges and outpatient visits from FY15 to FY16, after experiencing slight increases in FY15.

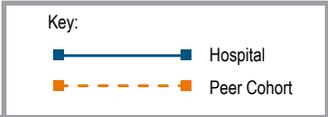
At a Glance	<b>Overview / Size</b>	
	Hospital System Affiliation:	UMass Memorial Health Care
	Change in Ownership (FY12-16):	Not Applicable
	Total Staffed Beds:	41, among the smaller acute hospitals
	% Occupancy:	57.4%, < cohort avg. (65%)
	Special Public Funding:	Not Applicable
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	0.99, > cohort avg. (0.90); < statewide (1.07)
	<b>Financial</b>	
	Inpatient NPSR per CMAD:	\$9,644
Change FY15-FY16:	-18.6%	
Inpatient:Outpatient Revenue in FY16:	28%:72%	
Outpatient Revenue in FY16:	\$15,209,924	
Change FY15-FY16:	20.3%	
Total Revenue in FY16:	\$27,038,000	
Total Surplus (Loss) in FY16:	(\$2,290,000)	
<b>Payer Mix</b>		
Public Payer Mix:	69.4% (HPP* Hospital)	
CY15 Commercial S-RP:	0.94	
Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Tufts Health Plan Fallon Health	
<b>Utilization</b>		
Inpatient Discharges in FY16:	981	
Change FY15-FY16:	-6.9%	
Emergency Department Visits in FY16:	14,226	
Change FY15-FY16:	2.3%	
Outpatient Visits in FY16:	17,477	
Change FY15-FY16:	-0.9%	
<b>Quality</b>		
Readmission Rate in FY15:	18.0%	
Change FY11-FY15 (percentage points):	-1.5%	
Early Elective Deliveries Rate (Jan 2015-Jun 2016):	Not Available	



For descriptions of the metrics, please see the technical appendix.

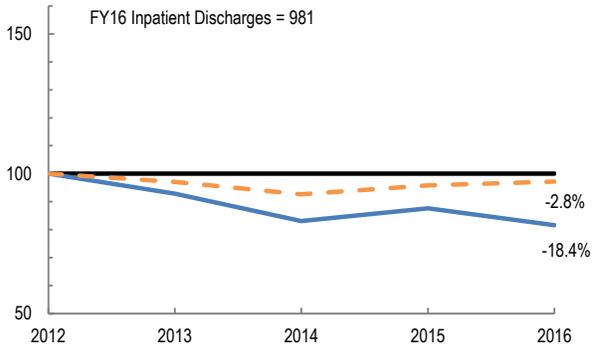
# 2016 HOSPITAL PROFILE: CLINTON HOSPITAL

Cohort: Community High Public Payer Hospital

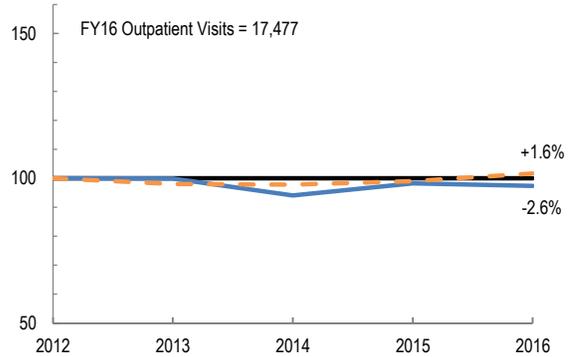


## Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

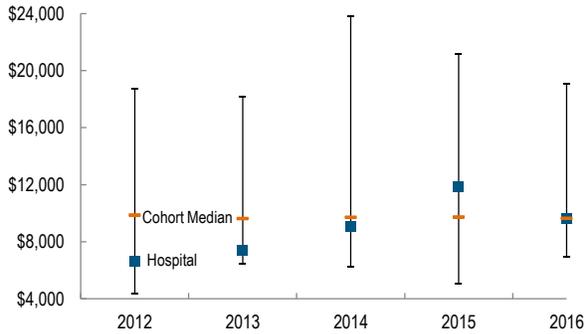


How has the volume of the hospital's outpatient visits changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

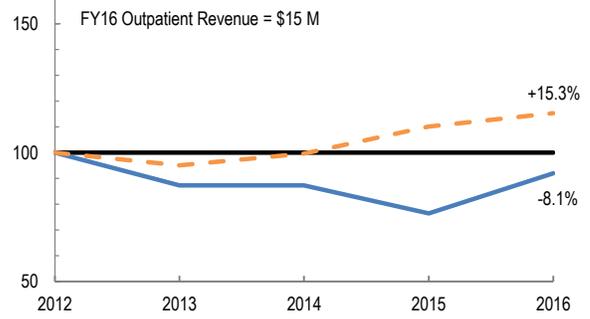


## Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY12 and FY16, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



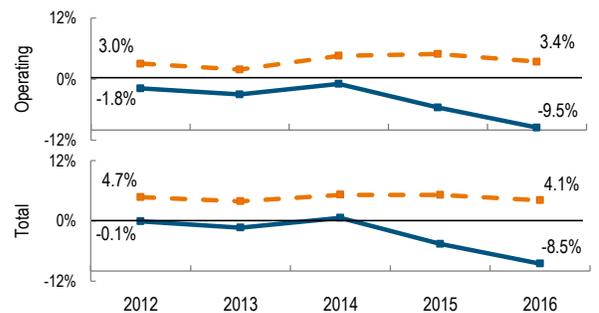
## Financial Performance

How have the hospital's total revenue and costs changed between FY12 and FY16?

### Revenue, Cost, & Profit/Loss (in millions)

FY	2012	2013	2014	2015	2016
<b>Operating Revenue</b>	\$ 25	\$ 24	\$ 26	\$ 26	\$ 27
<b>Non-Operating Revenue</b>	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>Total Revenue</b>	\$ 26	\$ 24	\$ 27	\$ 27	\$ 27
<b>Total Costs</b>	\$ 26	\$ 24	\$ 27	\$ 28	\$ 29
<b>Total Profit (Loss)</b>	\$ (0.0)	\$ (0.3)	\$ 0.2	\$ (1.2)	\$ (2.3)

What were the hospital's total margin and operating margins between FY12 and FY16, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

\* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.