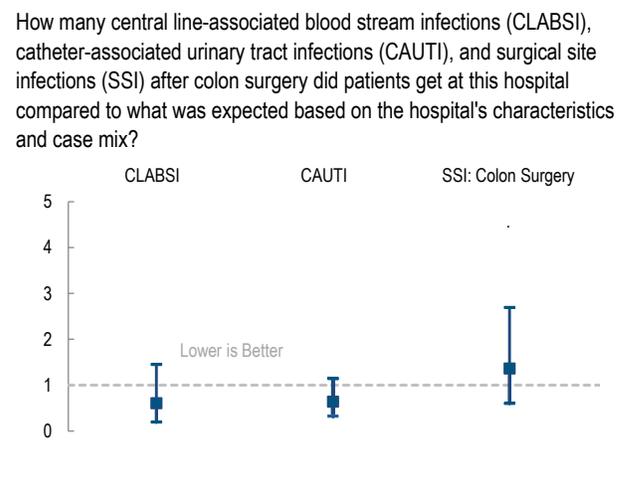
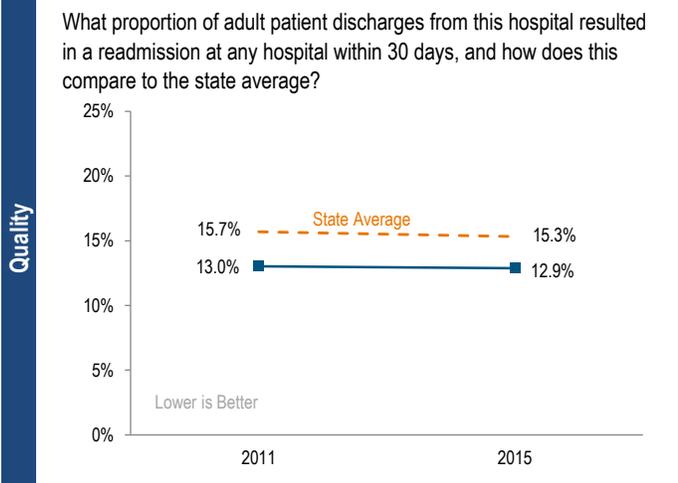
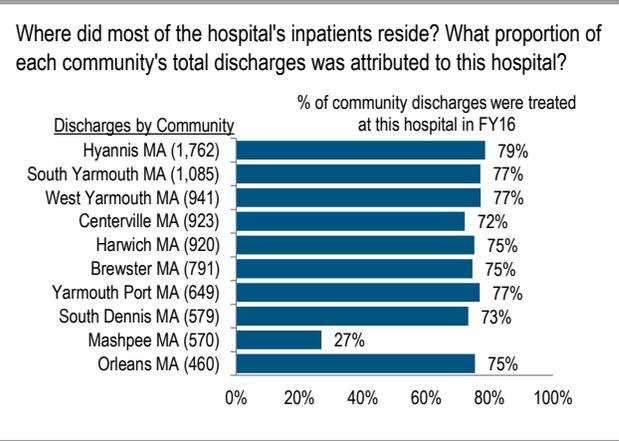
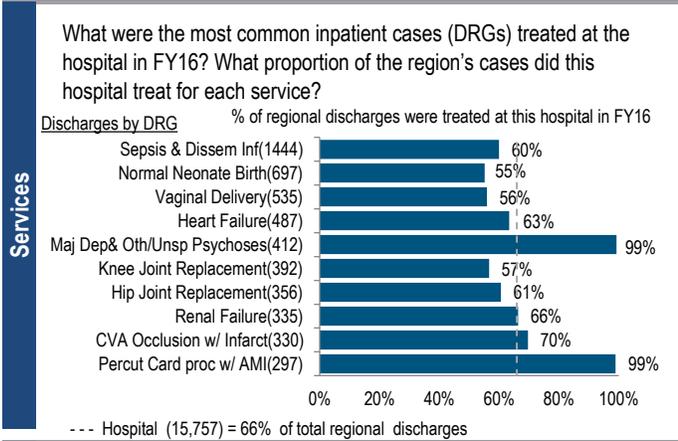


Cape Cod Hospital is a non-profit community-High Public Payer (HPP) hospital located in the Cape and Islands region. It is among the larger acute hospitals in Massachusetts and is a member of Cape Cod Healthcare. Cape Cod Hospital treated 66% of all discharges in the region. Inpatient discharges at Cape Cod Hospital decreased by 6.2% from FY15 to FY16 while outpatient visits increased by 4.7% from FY15 to FY16. The hospital earned a profit each year from FY12 to FY16, with a total margin of 8.5% in FY16. Both its operating margin and total margin have been consistently higher than the cohort median over this five year time period.

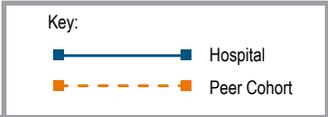
At a Glance	Overview / Size		Payer Mix	
	Hospital System Affiliation:	Cape Cod Healthcare	Public Payer Mix:	72.9% (HPP* Hospital)
	Change in Ownership (FY12-16):	Not Applicable	CY15 Commercial S-RP:	1.31
	Total Staffed Beds:	269, among the larger acute hospitals	Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Harvard Pilgrim Health Care Tufts Health Plan
	% Occupancy:	68.9%, > cohort avg. (65%)	Utilization	
	Special Public Funding:	Not Applicable	Inpatient Discharges in FY16:	15,757
	Trauma Center Designation:	Not Applicable	Change FY15-FY16:	-6.2%
	Case Mix Index:	1.12, > cohort avg. (0.90); > statewide (1.07)	Emergency Department Visits in FY16:	84,425
			Change FY15-FY16:	0.1%
			Outpatient Visits in FY16:	153,897
		Change FY15-FY16:	4.7%	
		Quality		
Financial		Readmission Rate in FY15:	12.9%	
Inpatient NPSR per CMAD:	\$11,771	Change FY11-FY15 (percentage points):	-0.2%	
Change FY15-FY16:	1.9%	Early Elective Deliveries Rate (Jan 2015-Jun 2016):	0.0%	
Inpatient:Outpatient Revenue in FY16:	34%:66%			
Outpatient Revenue in FY16:	\$302,554,852			
Change FY15-FY16:	9.7%			
Total Revenue in FY16:	\$518,713,657			
Total Surplus (Loss) in FY16:	\$44,167,623			



For descriptions of the metrics, please see the technical appendix.

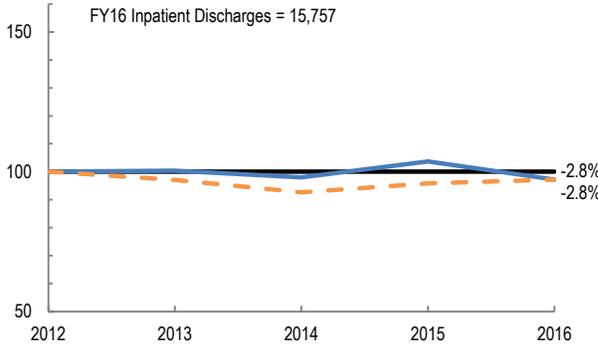
2016 HOSPITAL PROFILE: CAPE COD HOSPITAL

Cohort: Community High Public Payer Hospital

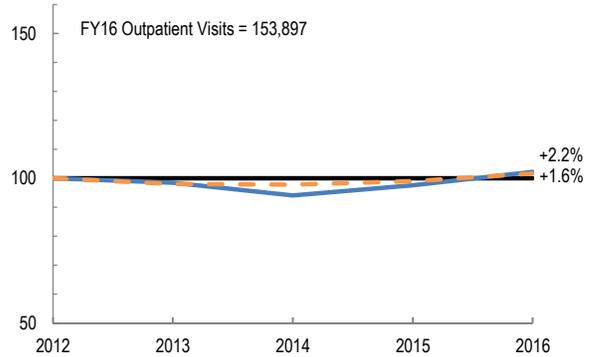


Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

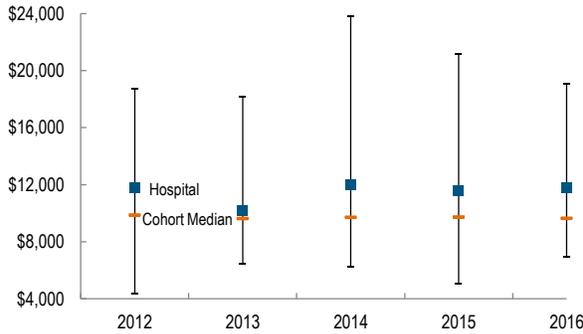


How has the volume of the hospital's outpatient visits changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

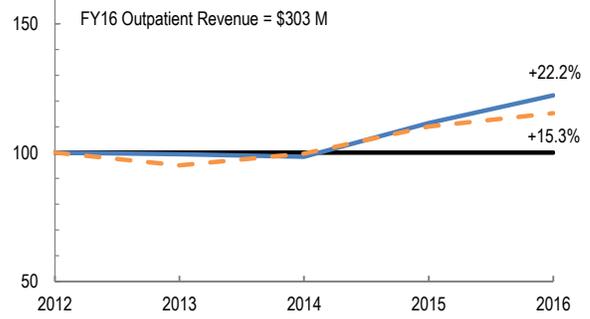


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY12 and FY16, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



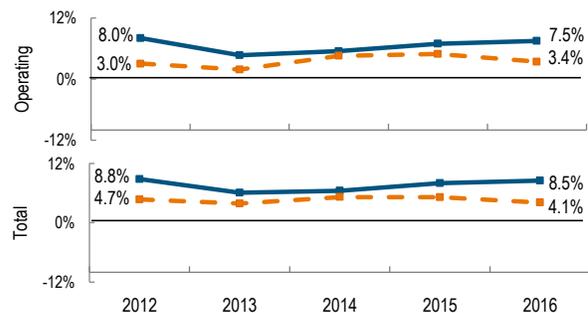
Financial Performance

How have the hospital's total revenue and costs changed between FY12 and FY16?

Revenue, Cost, & Profit/Loss (in millions)

FY	2012	2013	2014	2015	2016
Operating Revenue	\$ 444	\$ 416	\$ 449	\$ 474	\$ 513
Non-Operating Revenue	\$ 4	\$ 6	\$ 5	\$ 5	\$ 5
Total Revenue	\$ 447	\$ 422	\$ 454	\$ 479	\$ 519
Total Costs	\$ 408	\$ 397	\$ 424	\$ 441	\$ 475
Total Profit (Loss)	\$ 39.5	\$ 25.7	\$ 29.5	\$ 38.5	\$ 44.2

What were the hospital's total margin and operating margins between FY12 and FY16, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.