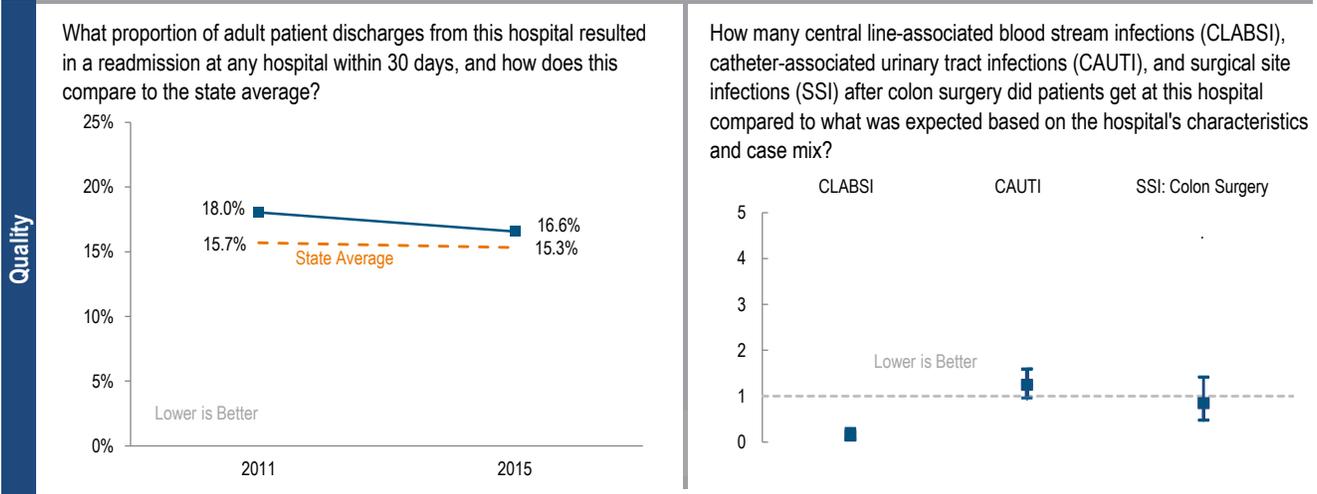
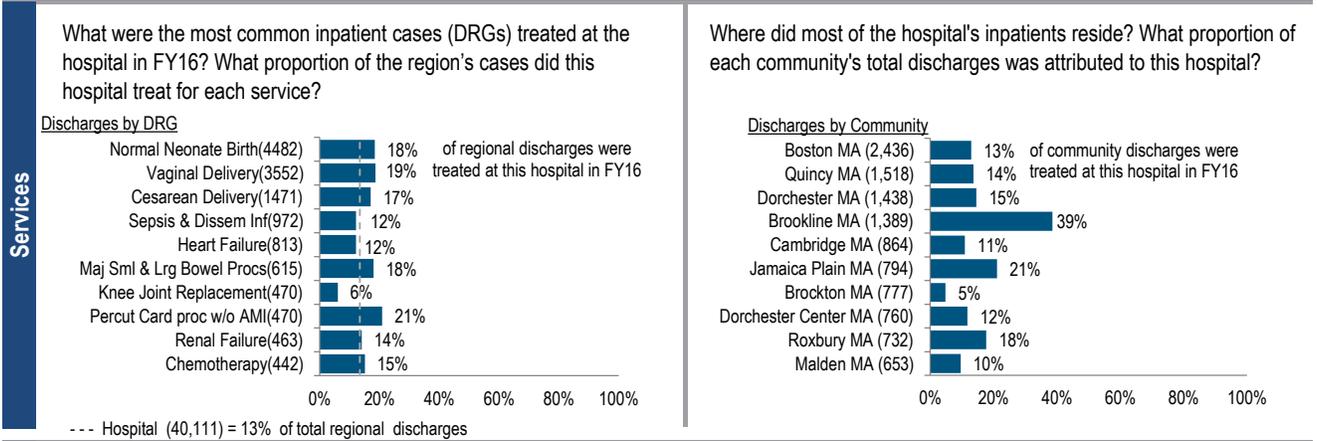


Beth Israel Deaconess Medical Center (BIDMC) is a large, non-profit Academic Medical Center (AMC) located in the Metro Boston region. It is one of nine organ transplant centers in Massachusetts and is a member of CareGroup. For the third consecutive fiscal year, Beth Israel Deaconess Medical Center saw increases in both inpatient discharges and outpatient visits. It earned a profit each year from FY12 to FY16, with a 3.1% total margin in FY16, slightly higher than the AMC median total margin of 3.0%. It reported a total profit of \$49.8M in FY16, while also reporting \$1.6B in total revenue, its highest in that same period.

At a Glance	Overview / Size		Payer Mix	
	Hospital System Affiliation:	CareGroup	Public Payer Mix:	57.2% (Non-HPP* Hospital)
	Change in Ownership (FY12-16):	Not Applicable	CY15 Commercial S-RP:	1.06
	Total Staffed Beds:	669, 5th largest acute hospital	Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Harvard Pilgrim Health Care Tufts Health Plan
	% Occupancy:	89.4%, > cohort avg. (84%)	Utilization	
	Special Public Funding:	Not Applicable	Inpatient Discharges in FY16:	40,111
	Trauma Center Designation:	Adult: Level 1	Change FY15-FY16:	2.1%
	Case Mix Index:	1.34, < cohort avg. (1.44); > statewide (1.07)	Emergency Department Visits in FY16:	43,899
			Change FY15-FY16:	4.2%
			Outpatient Visits in FY16:	827,484
		Change FY15-FY16:	9.1%	
		Quality		
Financial		Readmission Rate in FY15:	16.6%	
Inpatient NPSR per CMAD:	\$13,896	Change FY11-FY15 (percentage points):	-1.5%	
Change FY15-FY16:	0.4%	Early Elective Deliveries Rate (Jan 2015-Jun 2016):	0.0%	
Inpatient:Outpatient Revenue in FY16:	46%:54%			
Outpatient Revenue in FY16:	\$534,428,384			
Change FY15-FY16:	8.8%			
Total Revenue in FY16:	\$1,620,451,785			
Total Surplus (Loss) in FY16:	\$49,766,991			



For descriptions of the metrics, please see the technical appendix.

2016 HOSPITAL PROFILE: BETH ISRAEL DEACONESS MEDICAL CENTER

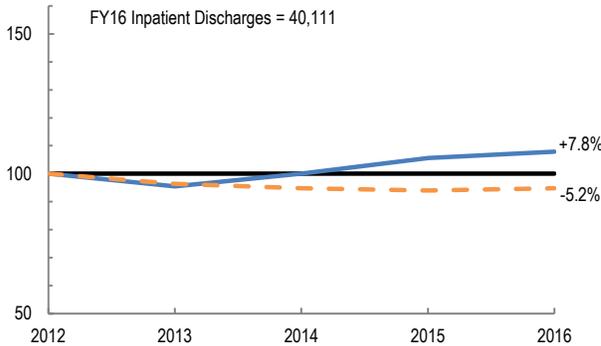
Cohort: Academic Medical Center

Key:

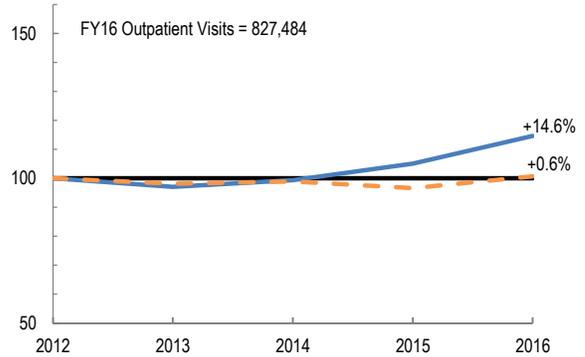
- Hospital
- Peer Cohort

Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

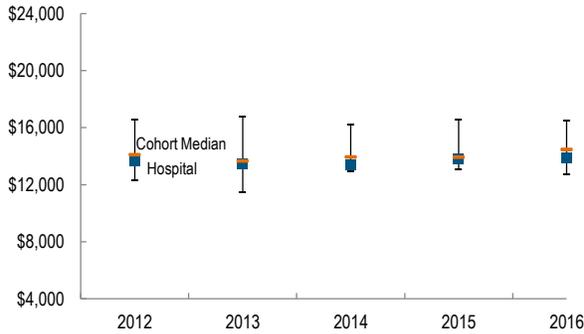


How has the volume of the hospital's outpatient visits changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)

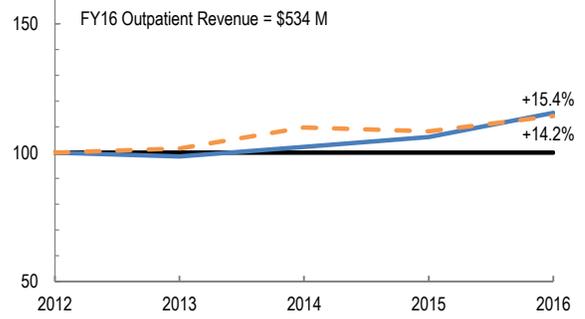


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY12 and FY16, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY12, and how does this compare to the hospital's peer cohort median? (FY12=100)



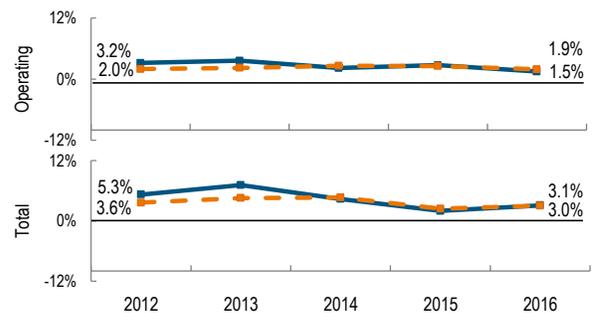
Financial Performance

How have the hospital's total revenue and costs changed between FY12 and FY16?

Revenue, Cost, & Profit/Loss (in millions)

FY	2012	2013	2014	2015	2016
Operating Revenue	\$ 1,380	\$ 1,360	\$ 1,417	\$ 1,518	\$ 1,595
Non-Operating Revenue	\$ 29	\$ 49	\$ 32	\$ (11)	\$ 25
Total Revenue	\$ 1,410	\$ 1,410	\$ 1,449	\$ 1,507	\$ 1,620
Total Costs	\$ 1,336	\$ 1,309	\$ 1,385	\$ 1,477	\$ 1,571
Total Profit (Loss)	\$ 74.0	\$ 100.2	\$ 63.3	\$ 29.7	\$ 49.8

What were the hospital's total margin and operating margins between FY12 and FY16, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.