Massachusetts Acute Hospital and Health System Financial Performance

Fiscal Year Data through March 31, 2021



JULY 2021

About this Report

The Center for Health Information and Analysis (CHIA) reports quarterly on the financial performance of the Commonwealth's acute care hospitals, associated hospital health systems (HHS), and affiliated physician organizations. This report provides a quarterly update on profitability, liquidity, and solvency for the fiscal year-to-date period ending March 31, 2021.

Hospital financial performance was significantly impacted by COVID-19 during calendar year 2020. The period ending March 31, 2020, which is used as a comparison for the current period, includes the first few weeks of the impact of COVID-19 on healthcare operations. COVID-19 relief funding was distributed beginning in April 2020 and a portion of this funding was reported as operating revenue. Most of the relief funding was received and reported in fiscal year 2020, but some entities continued to recognize that funding through the period ending March 31, 2021.

Including HHS and affiliated physician organizations helps develop a more complete understanding of the financial performance of an acute hospital in the context of the larger health system within which it operates. This report includes 25 HHS required to submit data. Two systems had partial submissions. Trinity Health provided hospital and affiliated physician organization data. Steward Health Care provided hospital data. Neither provided the required HHS level data.

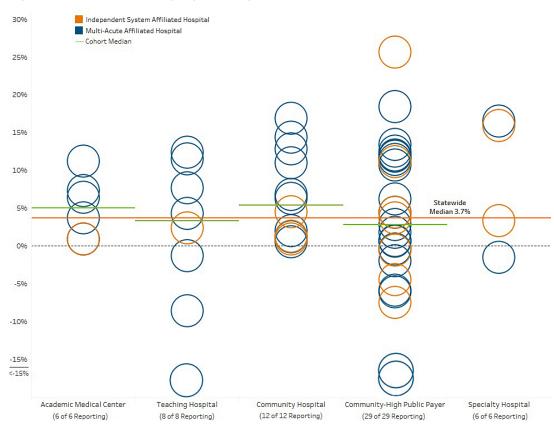
Key Findings

Profitability: Hospitals

Overall acute hospital profitability,¹ as measured by the median total margin, was 3.7%, an increase of 6.2 percentage points in comparison to the same period in 2020 and a slight decrease of 0.3 percentage points in comparison to the same period in 2019 (figure 2). The period through March 31, 2020 reflects the beginning of the COVID-19 impact on hospital financials.

This report includes second quarter results for most hospitals and the majority reported positive total margins (45 of 61).

Figure 1: Acute Hospital Total Margin by Hospital Type



¹ Profitability or profit indicates an excess of revenues over expenses.

Note: Some hospitals had margins of <-15%. In order to display all hospitals in one graph, there is an axis break at -15% to account for those organizations. For more details, see the databook.

All four cohorts² experienced an increase in profitability when compared to the same period in 2020, which includes the initial impact of COVID-19 on hospital operations. When compared to the prior year, the community hospital cohort reported the largest increase of 7.4 percentage points, while the teaching hospital cohort reported the smallest increase of 3.1 percentage points.

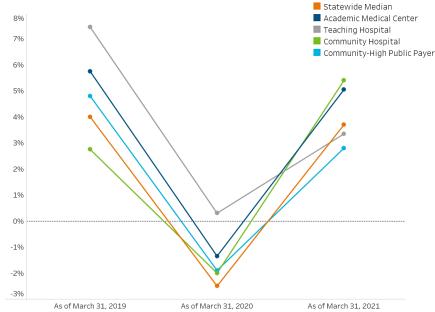
Changes in total margin were strongly influenced by non-operating margins during this period. Additionally, in aggregate hospitals reported \$209 million in federal and state COVID-19 relief funds as operating revenue during this time period. COVID-19 relief funds had not yet been distributed during the same period of the prior year.

The median operating margin was 0.2%, an increase of 1.4 percentage points compared to the same period last year. When compared to the same period in FY 2019, the median operating margin decreased 2.7 percentage points.

The AMC, community-HPP, and community hospital cohorts experienced an increase in median operating margin, while the teaching hospital cohort experienced a decrease.

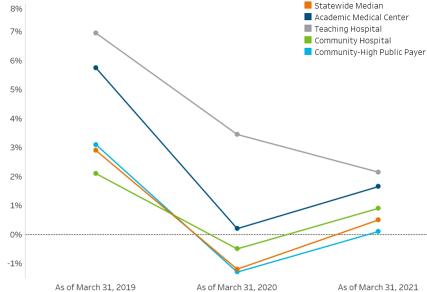
These margins also include COVID-19 relief funding reported as operating revenue during this time period.

Figure 2: Median Total Margin by Hospital Cohort



	March 31, 2019	March 31, 2020	March 31, 2021
Statewide Median	4.0%	-2.5%	3.7%
AMC (6 of 6 reporting)	5.8%	-1.4%	5.1%
Teaching Hospital (8 of 8 reporting)	7.5%	0.3%	3.4%
Community Hospital (12 of 12 reporting)	2.8%	-2.0%	5.4%
Community-HPP (29 of 29 reporting)	4.8%	-1.9%	2.8%

Figure 3: Median Operating Margin by Hospital Cohort 8% 7% 6%



	March 31, 2019	March 31, 2020	March 31, 2021
Statewide Median	2.9%	-1.2%	0.2%
AMC (6 of 6 reporting)	5.8%	0.2%	1.7%
Teaching Hospital (8 of 8 reporting)	7.0%	3.5%	2.2%
Community Hospital (12 of 12 reporting)	2.1%	-0.5%	0.9%
Community-HPP (29 of 29 reporting)	3.1%	-1.3%	0.1%

² Acute hospital cohort designations are Academic Medical Center (AMC), teaching hospital, community hospital, and community-High Public Payer (HPP). Specialty Hospitals are not considered a cohort. For further descriptions of the cohorts and specialty hospitals, see the technical appendix.

The median non-operating margin was 2.1%, an increase of 2.1 percentage points compared to the same period last year.

All cohorts saw an increase in their median non-operating margins compared to the same period last year.

The community hospital cohort reported the largest change in median non-operating margin, an increase of 4.0 percentage points.

Non-operating margins are influenced by changes in the investment markets. Realized and unrealized gains and losses are required to be included as non-operating income for this report. These margins reflect the second quarter results for most hospitals and may differ from fiscal year-end financial positions

Figure 4: Median Non-Operating Margin by Hospital Cohort Statewide Median Academic Medical Center 7% ■ Teaching Hospital Community Hospital Community-High Public Payer 6% 5% 4% 3% 2% 1% 0% -1% -2% -3%

	March 31, 2019	March 31, 2020	March 31, 2021
Statewide Median	0.4%	0.0%	2.1%
AMC (6 of 6 reporting)	0.1%	-0.4%	3.2%
Teaching Hospital (8 of 8 reporting)	0.3%	0.0%	0.1%
Community Hospital (12 of 12 reporting)	0.3%	0.0%	4.0%
Community-HPP (29 of 29 reporting)	0.8%	0.0%	1.9%

As of March 31, 2020

As of March 31, 2021

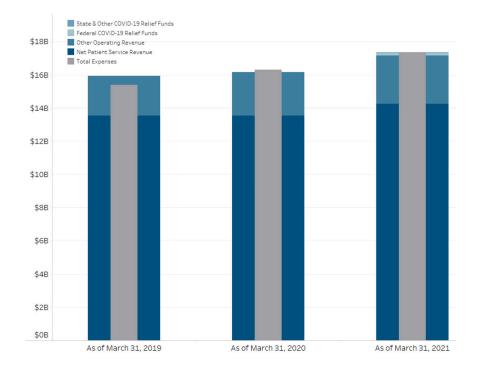
Revenue and Expenses

Aggregate total operating revenue increased by \$1.2 billion (7.4%) when compared to the prior year. This can be partially attributed to federal and state COVID-19 relief funds. During this time period, hospitals reported \$209 million in COVID-19 relief funds in their operating revenue.

Aggregate net patient service revenue, the most significant component of operating revenue, increased by \$719 million (5.3%), while aggregate expenses increased \$1.1 billion (6.5%) for the fiscal-year-to-date period through March 31, 2021 as compared to the same period in the prior year.

Figure 5: Hospital Operating Revenue and Expenses Trends

As of March 31, 2019



 Parent System OAMC OTeaching OCommunity OHPP Specialty +Physician Organization Baystate Health 0 0 0 0 Berkshire Health Systems # ++ 00 000 + Beth Israel Lahev Health ++++ # + Boston Children's Hospital and Subsidiaries 0 + + 0 Boston Medical Center Health System • + Cambridge Health Alliance 0 0 Cape Cod Healthcare + **(** Dana-Farber Cancer Institute and Subsidiaries + Emerson Health System and Subsidiaries 0 Harrington HealthCare System + Heywood Healthcare + 0 0 Lawrence General Hospital and Affiliates + . 0 Mass General Brigham + + + +000 0 +00 ++ 0 + Milford Regional Medical Center and Affiliates 0 Signature Healthcare Corporation + 0 + South Shore Health System 0 0 Southcoast Health Systems + Steward Health Care OOO 0 0 0 0 Sturdy Memorial Foundation and Affiliates + 0 0 Tenet Healthcare # 0

Figure 6: Total Margin of Hospital Health Systems, Acute Hospitals, and Affiliated Physician Organizations

Note: Some entities had margins of <-15% or >25%. In order to display all entities in one graph, there is an axis break at -15% and 25% to account for those organizations. For more details, see the databook.

-5%

+

1

-ED

+

0%

0 0

0

0

15%

20%

25% //>25%

10%

0

5%

Profitability: Hospital Health Systems and Physician Organizations

Trinity Health +

Wellforce +

<-15% // -15%

Valley Health System +

UMass Memorial Health Care

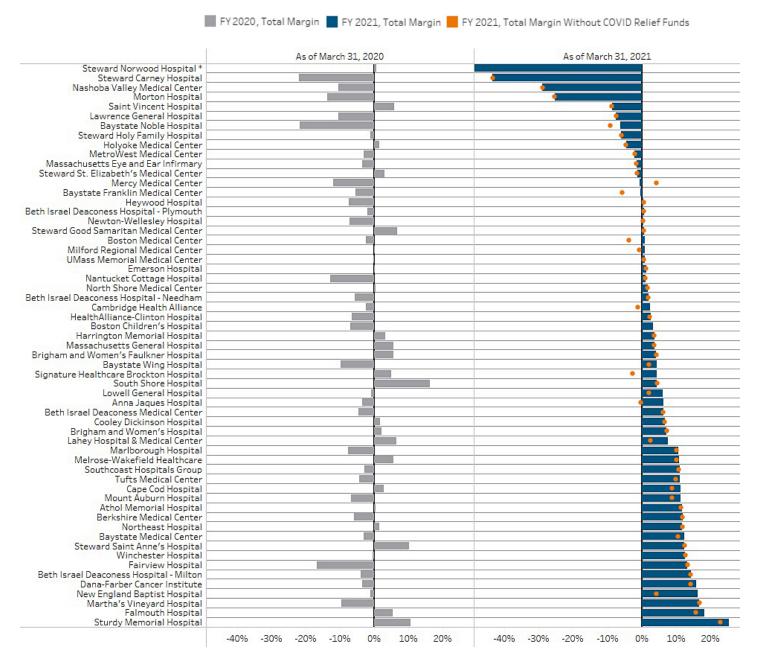
As of March 31, 2021, 19 hospital health systems were profitable and reported a positive total margin, while the remaining four systems that reported data had negative total margins. This compares favorably to the same period of the prior year when six of 25 HHS reported positive total margins. Total margins reported by the hospital health systems were influenced primarily by non-operating margins during this time period. For most health systems, this data reflects second quarter results and may not be indicative of their final annual financial performance.

Thirty-nine of 48 affiliated physician organizations reported a net loss for the period ending March 31, 2021.

+

-10%

Figure 7: Comparison of Total Margin by Hospital - Data through March 31, 2020 compared to data through March 31, 2021



^{*}Steward Norwood Hospital has been temporarily closed since July 2020

Some hospitals had margins less than -40%. In order to display all hospitals in one graph, the axis is cut off at -40%. For more details see the databook.

	As of March 31, 2020	As of March 31, 2021
Profitable Hospitals	23	45
Total Hospitals Reporting	61	61

			Hospital I	Health Sy	stem	•		•	
				Non-		COVID Funding	Excess (Deficit) of		
		Months	Operating	Operating	Total	in Operating	Revenue over	Current	Net Assets
Entity	Organization Type	Reported	Margin	Margin	Margin	Revenue 3	Expenses (in millions)	Ratio	(in millions)
Baystate Health		6	2.5%	4.1%	6.6%	\$32.2	\$94.0	2.0	\$1,244.3
Bay state Franklin	Community-High Public Payer	6	-1.3%	1.0%	-0.4%	\$2.7	(\$0.2)	1.3	\$43.9
Bay state Medical Center ε	Teaching Hospital	6	5.1%	7.3%	12.4%	\$16.7	\$103.9	2.5	\$925.7
Bay state Noble	Community-High Public Payer	6	-6.3%	0.2%	-6.1%	\$0.9	(\$1.9)	0.8	\$25.4
Bay state Wing	Community-High Public Payer	6	2.4%	2.1%	4.4%	\$1.2	\$2.1	1.2	\$42.3
Bay state Medical Practices	Physician Organization	6	-10.9%	0.6%	-10.3%	\$10.1	(\$20.4)	-	-
Berkshire Health Systems		6	-1.2%	9.2%	7.9%	\$0.0	\$30.1	1.7	\$535.6
Berkshire Medical Center	Community-High Public Payer	6	1.9%	10.1%	12.0%	\$0.0	\$36.6	1.5	\$484.2
Fairview Hospital	Community-High Public Payer	6	3.3%	10.1%	13.4%	\$0.0	\$5.0	1.4	\$43.7
Berkshire Faculty Services	Physician Organization	6	-35.0%	0.0%	-35.0%	\$0.0	(\$8.8)	-	-
Berkshire Orthopaedic Associates	Physician Organization	6	-31.3%	0.0%	-31.3%	\$0.0	(\$2.5)	-	-
Beth Israel Lahey Health		6	1.3%	4.9%	6.3%	\$104.5	\$201.9	2.0	\$3,108.7
Anna Jaques Hospital	Community Hospital	6	2.4%	3.9%	6.3%	\$4.9	\$4.7	1.9	\$20.6
Beth Israel Deaconess Hospital - Milton	Community Hospital	6	8.8%	5.6%	14.4%	\$0.0	\$11.1	1.8	\$110.9
Beth Israel Deaconess Hospital - Needham	Community Hospital	6	0.5%	1.5%	2.0%	\$0.0	\$1.2	1.5	\$62.0
Beth Israel Deaconess Hospital - Plymouth	Community-High Public Payer	6	-1.1%	1.8%	0.7%	\$0.0	\$1.1	1.4	\$120.6
Beth Israel Deaconess Medical Center	Academic Medical Center	6	1.1%	5.3%	6.4%	\$0.0	\$71.8	2.2	\$1,162.0
Lahey Hospital and Medical Center	Teaching Hospital	6	7.5%	0.2%	7.7%	\$29.3	\$43.5	1.3	\$116.6
Mount Auburn Hospital	Teaching Hospital	6	2.9%	8.6%	11.5%	\$5.2	\$21.0	2.1	\$261.3
New England Baptist Hospital	Specialty Hospital	6	13.6%	3.0%	16.5%	\$17.2	\$22.3	2.8	\$171.2
Northeast Hospital	Community-High Public Payer	6	1.6%	10.3%	11.9%	\$0.0	\$26.0	3.2	\$273.6
Winchester Hospital	Community Hospital	6	2.1%	10.6%	12.8%	\$0.0	\$21.7	3.6	\$341.1
The Affiliated Physicians Group	Physician Organization	6	100.0%	0.0%	100.0%	\$2.2	\$2.2	-	-
Community Physicians Associates	Physician Organization	6	-215.9%	0.0%	-215.9%	\$0.0	(\$2.3)	-	-
Harvard Medical Faculty Physicians	Physician Organization	6	5.8%	3.9%	9.7%	\$0.0	\$39.7	-	-
Jordan Physicians Associates	Physician Organization	6	-24.9%	0.0%	-24.9%	\$1.5	(\$4.3)	-	-
Lahey Clinic	Physician Organization	6	-5.9%	-0.4%	-6.3%	\$29.5	(\$10.1)	-	-
Lahey Physician Community Org	Physician Organization	6	25.9%	0.0%	25.9%	\$0.9	\$1.7	-	-
Mount Auburn Professional Services	Physician Organization	6	-1.0%	0.0%	-1.0%	\$8.1	(\$0.4)	-	-
New England Baptist Medical Associates	Physician Organization	6	-29.8%	0.0%	-29.8%	\$0.0	(\$1.4)	-	-
Northeast Medical Practice	Physician Organization	6	-27.4%	-0.1%	-27.5%	\$2.4	(\$3.5)	-	-
Seacoast Affiliated Group Practice	Physician Organization	6	-2.1%	0.0%	-2.1%	\$1.1	(\$0.2)	-	-
Winchester Physician Association	Physician Organization	6	-6.7%	0.0%	-6.7%	\$2.1	(\$0.7)	-	-
Boston Children's Hospital and Sul		6	-2.2%	34.3%	32.1%	\$26.4	\$663.7	1.4	\$7,275.1
Boston Children's Hospital Physicians Organization at Children's Hospital	Specialty Hospital	6	-4.2%	7.5%	3.3%	\$0.0	\$33.7	6.7	\$4,793.3
and Foundation	Physician Organization	6	3.2%	25.2%	28.5%	\$26.4	\$155.8	-	-
Boston Medical Center Health Syste	em	6	1.5%	2.1%	3.5%	\$41.3	\$79.9	1.6	\$1,953.4
Boston Medical Center ε	Academic Medical Center	6	-1.5%	2.4%	0.9%	\$41.3	\$8.9	2.1	\$1,385.2
Boston University Affiliated Physicians	Physician Organization	6	-10.8%	0.0%	-10.8%	\$0.0	(\$0.1)	-	-
BMC Faculty Practice Foundation	Physician Organization	6	1.9%	3.2%	5.1%	\$0.0	\$11.7	-	-
Cambridge Health Alliance		9	1.4%	0.9%	2.4%	\$21.3	\$14.2	3.8	\$262.9
Cambridge Health Alliance ε	Teaching Hospital	9	1.4%	0.9%	2.4%	\$21.3	\$14.2	3.8	\$262.9
Cape Cod Healthcare		6	-3.1%	10.4%	7.4%	\$12.6	\$38.1	1.1	\$882.1
Cape Cod Hospital	Community-High Public Payer	6	2.5%	9.0%	11.4%	\$9.2	\$37.2	1.4	\$508.9
Falmouth Hospital	Community-High Public Payer	6	0.2%	18.2%	18.4%	\$3.0	\$18.8	1.0	\$250.5
Medical Affiliates of Cape Cod	Physician Organization	6	-66.7%	0.0%	-66.7%	\$0.0	(\$22.9)	-	
Dana-Farber Cancer Institute and S	ubsidiaries	6	-7.0%	22.5%	15.5%	\$22.5	\$195.5	1.3	\$2,609.8
Dana-Farber Cancer Institute	Specialty Hospital	6	-6.7%	22.6%	15.9%	\$23.2	\$199.5	1.3	\$2,653.6
Dana-Farber Cancer Care Network, Inc	Physician Organization	6	-52.4%	0.0%	-52.3%	-\$0.7	(\$3.2)	-	-
Emerson Health System and Subsic	diaries	6	0.6%	0.6%	1.2%	\$0.0	\$1.9	1.1	\$54.5
Emerson Hospital	Community Hospital	6	0.7%	0.6%	1.3%	\$0.0	\$2.1	1.1	\$47.8
Harrington HealthCare System		6	-5.7%	3.0%	-2.7%	\$0.0	(\$2.3)	1.9	\$70.2
Harrington Hospital	Community-High Public Payer	6	0.2%	3.5%	3.7%	\$0.0	\$2.7	2.1	\$72.0
Harrington Physician Services	Physician Organization	6	-43.3%	0.0%	-43.3%	\$0.0	(\$5.0)	-	
Heywood Healthcare		6	-2.5%	3.4%	0.9%	\$0.0	\$1.0	1.0	\$75.8
Athol Hospital	Community-High Public Payer	6	11.8%	0.1%	11.9%	\$0.1	\$2.5	1.3	\$21.9
Heywood Hospital	Community-High Public Payer	6	-4.2%	4.8%	0.6%	\$0.0	\$0.5	0.9	\$42.7
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			Hospital	Health Sy	stem				
				Non-		COVID Funding	Excess (Deficit) of		
		Months	Operating	Operating	Total	in Operating	Revenue over	Current	Net Assets
Entity	Organization Type	Reported	Margin	Margin	Margin	Revenue 3	Expenses (in millions)	Ratio	(in millions)
Lawrence General Hospital and Affi	<u> </u>	6	-10.6%	1.7%	-8.9%	\$0.0	(\$14.3)	1.7	\$68.4
Lawrence General Hospital	Community-High Public Payer	6	-9.0%	1.7 %	-7.5%	\$0.0	(\$14.5)	1.7	\$82.5
Community Medical Associates	Physician Organization	6	-86.4%	0.6%	-85.8%	\$0.0	(\$2.7)	1.0	Ψ02.0
Mass General Brigham	1 Try Sicial i Organization	6	4.0%	17.3%	21.3%	\$233.5	\$2.026.1	2.4	\$13,237.5
Brigham & Women's Faulkner Hospital	Teaching Hospital	6	4.0 %	0.0%	4.3%	\$0.0	\$7.0	1.3	\$13,237.3
Brigham & Women's Hospital	Academic Medical Center	6	7.2%	0.0%	7.3%	\$0.0	\$129.3	1.1	\$861.0
Cooley Dickinson Hospital	Community Hospital	6	6.7%	0.1%	6.8%	\$0.0	\$7.5	0.7	\$39.4
Martha's Vineyard Hospital	Community Hospital	6	1.1%	15.8%	16.9%	\$0.0	\$10.6	2.2	\$149.4
Massachusetts Eye & Ear Infirmary	Specialty Hospital	6	-1.6%	0.1%	-1.5%	\$0.0	(\$2.3)	1.0	\$15.8
Massachusetts General Hospital	Academic Medical Center	6	3.6%	0.1%	3.7%	\$0.2	\$88.9	1.0	\$3,216.7
Nantucket Cottage Hospital	Community Hospital	6	-2.8%	4.0%	1.2%	\$0.0	\$0.4	2.6	\$158.1
Newton-Wellesley Hospital	Community Hospital	6	1.1%	-0.6%	0.5%	\$0.0	\$1.6	1.0	\$133.9
North Shore Medical Center	Community-High Public Payer	6	1.8%	0.0%	1.8%	\$0.0	\$4.6	1.4	\$310.5
Brigham and Women's Physicians Organization	Physician Organization	6	4.6%	8.8%	13.4%	\$0.4	\$74.4		φοτο.σ
CD Practice Associates	Physician Organization	6	-27.8%	0.0%	-27.8%	\$0.0	(\$8.3)	-	
Massachusetts Eye and Ear Associates	Physician Organization	6	1.4%	2.2%	3.6%	\$0.0	\$2.8	-	
Massachusetts General Hospital Physicians									
Organization	Physician Organization	6	2.3%	11.6%	13.9%	\$0.0	\$99.7	-	-
Nantucket Physician Organization	Physician Organization	6	6.2%	0.0%	6.2%	\$0.0	\$0.0	-	-
Newton-Wellesley Physician Hospital Group	Physician Organization	6	0.1%	-0.2%	-0.1%	\$0.0	(\$0.1)	-	-
North Shore Physicians Group	Physician Organization	6	-12.5%	-0.1%	-12.6%	\$0.0	(\$11.3)	-	-
Partners Community Physician Organization	Physician Organization	6	-10.9%	6.9%	-4.1%	\$0.0	(\$3.0)	-	-
Milford Regional Medical Center an	nd Affiliates	6	-3.6%	2.5%	-1.1%	\$1.9	(\$1.8)	1.7	\$127.7
Milford Regional Medical Center	Community Hospital	6	-2.6%	3.4%	0.9%	\$1.9	\$1.1	1.8	\$126.7
Milford Regional Physician Group	Physician Organization	6	-6.2%	0.0%	-6.2%	\$0.0	(\$2.9)	-	-
Shriners Hospitals for Children		3	-19.2%	66.0%	46.8%	\$0.0	\$212.8	9.8	\$10,506.3
Shriners Hospital for Children - Boston*	Specialty Hospital								
Shriners Hospital for Children - Springfield*	Specialty Hospital								
Signature Healthcare Corporation		6	1.4%	1.0%	2.3%	\$15.0	\$4.6	0.7	\$89.4
Signature Healthcare Brockton Hospital	Community-High Public Payer	6	3.5%	0.9%	4.4%	\$11.2	\$7.3	0.7	\$83.6
Signature Healthcare Medical Group	Physician Organization	6	-8.4%	0.0%	-8.4%	\$3.7	(\$3.2)	-	-
South Shore Health System Inc.		6	-3.8%	8.0%	4.2%	\$5.9	\$18.8	1.2	\$471.5
South Shore Hospital	Community Hospital	6	-4.0%	8.5%	4.5%	\$0.0	\$17.6	0.9	\$385.1
Coastal Medical Associates	Physician Organization	6	-3.8%	0.0%	-3.8%	\$5.9	(\$2.1)	-	-
Southcoast Health Systems		6	-6.1%	12.3%	6.2%	\$2.0	\$38.3	1.5	\$914.0
Southcoast Hospital Group	Community-High Public Payer	6	0.1%	11.1%	11.1%	\$2.0	\$54.5	1.6	\$680.0
Southcoast Physician Group	Physician Organization	6	-38.9%	0.0%	-38.9%	\$0.0	(\$40.3)	-	
Steward Health Care	,					quired hospital heal	` '		
Morton Hospital	Community-High Public Payer	3	-25.4%	0.0%	-25.4%	\$0.0	(\$8.7)	0.7	\$18.0
Nashoba Valley Medical Center	Community-High Public Payer	3	-29.0%	0.0%	-29.0%	\$0.0	(\$3.9)	0.9	\$7.0
Steward Carney Hospital ε	Teaching Hospital	3	-43.5%	0.0%	-43.5%	\$0.0	(\$11.9)	0.8	\$29.1
Steward Good Samaritan Medical Center	Community-High Public Payer	3	0.7%	0.0%	0.7%	\$0.0	\$0.5	1.0	\$34.6
Steward Holy Family Hospital	Community-High Public Payer	3	-5.9%	0.0%	-5.9%	\$0.0	(\$3.9)	0.9	\$24.7
Steward Norwood Hospital ⁴	Community-High Public Payer	3	-272.6%	0.0%	-272.6%	\$0.0	(\$14.3)	-0.2	(\$13.4)
Steward Saint Anne's Hospital	Community-High Public Payer	3	12.5%	0.0%	12.5%	\$0.0	\$9.7	1.1	\$42.1
Steward St. Elizabeth's Medical Center ε	Teaching Hospital	3	-1.3%	0.0%	-1.3%	\$0.0	(\$1.3)	0.9	\$94.6
Steward Medical Group	Physician Organization					not submit the required phy	` '	5.0	72.110
Sturdy Memorial Foundation and A	, ,	6	-7.4%	27.2%	19.8%	\$9.8	\$35.1	1.1	\$511.5
Sturdy Memorial Hospital	Community-High Public Payer	6	-4.2%	29.8%	25.6%	\$4.8	\$38.1	1.2	\$444.0
Sturdy Memorial Associates	Physician Organization	6	-4.2%	0.0%	-24.3%	\$4.0	(\$6.8)	-	ψ τττι .0
Tenet Healthcare	i ny sisian Organization	3	5.0%	-3.0%	2.1%	\$31.0	\$97.0		¢3 000 0
	Community High Dublic Davis						·	1.4	\$3,008.0
MetroWest Medical Center	Community-High Public Payer	3	-2.0%	0.1%	-2.0%	\$0.0	(\$1.1)	0.6	\$12.1
Saint Vincent Hospital ε Metrowest Physician Services	Teaching Hospital	3	-8.6% 50.3%	0.0%	-8.6%	\$0.0	(\$9.8) (\$1.7)	0.8	\$236.1
Metrowest Physician Services	Physician Organization		-59.3% 53.3%	0.0%	-59.3%	\$0.0	(\$1.7)	-	-
Saint Vincent Medical Company	Physician Organization	3	-52.2%	0.0%	-52.2%	\$0.0	(\$4.2)	_	<u> </u>

Hospital Health System									
Entity	Organization Type	Months Reported	Operating Margin	Non- Operating Margin	Total Margin	COVID Funding in Operating Revenue ³	Excess (Deficit) of Revenue over Expenses (in millions)	Current Ratio	Net Assets (in millions)
Trinity Health			Trinity Hea	Ith did not sub	mit the requir	ed hospital health s	ystem data		
Mercy Medical Center	Community-High Public Payer	9	-6.2%	5.6%	-0.6%	-\$12.5	(\$1.5)	3.1	\$153.0
Mercy Inpatient Medical Associates	Physician Organization	9	-10.5%	0.0%	-10.5%	\$0.0	(\$2.2)	-	-
Mercy Medical Group	Physician Organization	9	-72.1%	0.0%	-72.1%	\$0.0	(\$2.1)	-	-
Mercy Specialist Physicians	Physician Organization	9	-47.6%	0.0%	-47.6%	\$0.5	(\$1.1)	-	-
Pioneer Valley Cardiology Associates	Physician Organization	9	-73.3%	0.0%	-73.3%	\$0.0	(\$4.4)	-	-
Riverbend Medical Group	Physician Organization	9	-1.0%	0.0%	-1.0%	\$14.7	(\$0.6)	-	-
UMass Memorial Health Care		6	-4.0%	10.1%	6.1%	\$5.2	\$98.3	1.4	\$1,177.0
HealthAlliance-Clinton Hospital	Community-High Public Payer	6	-3.2%	6.0%	2.8%	\$0.6	\$3.1	1.0	\$166.2
Marlborough Hospital	Community-High Public Payer	6	5.7%	4.9%	10.7%	\$0.2	\$5.8	1.4	\$57.2
UMass Memorial Medical Center ε	Academic Medical Center	6	-3.1%	4.0%	0.9%	\$3.5	\$9.7	1.1	\$433.4
UMass Memorial Medical Group Inc.	Physician Organization	6	-6.8%	1.4%	-5.4%	\$0.9	(\$16.5)	-	-
Valley Health System		6	-6.8%	2.0%	-4.8%	\$0.0	(\$4.9)	1.3	(\$2.8)
Holyoke Medical Center	Community-High Public Payer	6	-6.4%	1.9%	-4.5%	\$0.0	(\$3.9)	1.2	(\$14.8)
Western Mass Physician Associates	Physician Organization	6	-39.7%	0.0%	-39.7%	\$0.0	(\$1.2)	-	-
Wellforce		6	-1.8%	8.6%	6.9%	\$12.0	\$83.1	1.3	\$817.2
Lowell General Hospital	Community-High Public Payer	6	2.6%	3.6%	6.2%	\$11.5	\$16.9	1.4	\$137.9
MelroseWakefield Health	Community Hospital	6	-4.7%	15.7%	11.0%	\$1.3	\$15.4	1.0	\$179.6
Tufts Medical Center	Academic Medical Center	6	2.2%	9.0%	11.2%	\$7.6	\$63.7	1.5	\$265.5
Circle Health Physicians	Physician Organization	6	-51.4%	-0.4%	-51.9%	-\$7.5	(\$13.4)	-	-
Hallmark Health Medical Associates	Physician Organization	6	-34.7%	0.0%	-34.7%	-\$0.8	(\$8.7)	-	-
Tufts Medical Center Community Care	Physician Organization	6	-52.9%	0.0%	-52.9%	\$0.0	(\$2.0)	-	-
Wellforce Tufts Medical Center Physician Organization	Physician Organization	6	-0.5%	0.0%	-0.5%	\$0.0	(\$0.7)	-	-

All dollar values are in millions.

³ Sum of amounts reported as Other Operating Revenue: Federal COVID-19 Relief Funds and Other Operating Revenue: State & Other COVID-19 Relief Funds. This value does not include COVID-19 relief funds reported on other line items..

⁴ Steward Norwood Hospital has been temporarily closed since July 2020.

 $[\]boldsymbol{\epsilon}$ Indicates a Hospital meets the High Public Payer threshold.

⁻ Indicates current ratio and net assets are not collected from the physician organization.

^{*}Shriners Hospital Boston (SHB) and Shriners Hospital Springfield (SHS) are part of the national Shriners Hospitals for Children system (SHC) and are reliant upon support from the SHC endowment to cover the costs associated with fulfilling their mission to provide care to patients regardless of their ability to pay. This support is provided through transfers from the SHC's endowment to the hospitals, as these transfers are not considered revenue for the purpose of calculating profitability margin, SHB's and SHS's profitability margins are not comparable to other acute hospitals. Therefore, they have been excluded from the graphics but are included in the statewide median and the databook.

REPORT NOTES

Description of Financial Metrics

Financial ratio analysis is one critical component of assessing an entity's financial condition. As part of this quarterly financial performance report, the Center for Health Information and Analysis (CHIA) collects data and reports on profitability, liquidity, and solvency metrics. The measures are used for hospitals and hospital health systems. The physician organizations only report on profitability metrics. Below are the descriptions and calculations for each.

Operating Margin

Operating income is income from normal operations of an entity, including patient care and other activities, such as research, gift shops, parking, and cafeteria, minus the expenses associated with such activities. Operating margin is a critical ratio that measures how profitable the entity is when looking at the performance of its primary activities.

Of note, some federal and state COVID-19 relief funds received may be included in the entity's operating income.

Operating Margin = (Total Operating Revenue - Total Expenses Including Nonrecurring Gains Losses) / Total Unrestricted Revenue, Gains, and Other Support

Non-Operating Margin

Non-operating income or loss is net of expenses and includes items that are not related to operations, such as investment income, contributions, gains from the sale of assets, and other unrelated business activities.

Non-Operating Margin = Total Non-Operating Revenue / Total Unrestricted Revenue, Gains, and Other Support

Total Margin

This ratio evaluates the overall profitability of the entity using both operating surplus (or loss) and non-operating surplus (or loss).

Total Margin = Total Excess of Revenue, Gains, and Other Support Over Expenses / Total Unrestricted Revenue, Gains, and Other Support

COVID Funding in Operating Revenue

This metric sums all sources of COVID-19 relief funding that was recorded as other operating revenue in the financial statements during this reporting period. This may include COVID-19 relief funding received under the CARES Act, HHS public health and social service emergency funds, private foundation grants or contributions, or state relief funds.

COVID Funding in Operating Revenue = Other Operating Revenue: Federal COVID-19 Relief Funds + Other Operating Revenue: State & Other COVID-19 Relief Funds

Current Ratio

This ratio measures an entity's ability to meet its current liabilities with it current assets. A ratio of 1.0 or higher indicates that current liabilities could be adequately covered by the entity's existing current assets.

Current Ratio = Total Current Assets / Total Current Liabilities

Other Measures

The following are individual line items from the hospital and health system standardized financial filing:

- Total Excess of Revenue, Gains, and Other Support Over Expenses: Total dollar amount of surplus or loss derived from all operating and non-operating activities
- **Net Patient Service Revenue (NPSR):** Revenue an entity would expect to collect for services provided, including premium revenue, less contractual allowances. NPSR is the primary source of revenue for an entity.
- Other Operating Revenue: Federal COVID-19 Relief Funds: Revenue an entity received from the federal government related to the COVID-19 pandemic and reported as operating revenue.
- Other Operating Revenue: State & Other COVID-19 Relief Funds: Revenue an entity received from the state government or source other than the federal government related to the COVID-19 pandemic and reported as operating revenue.
- **Net Assets:** For not-for-profit entities, this represents the difference between the assets and liabilities of an entity, comprised of retained earnings from operations and contributions from donors. Changes from year to year are attributable to two major categories: (1) increases and/or decreases in Unrestricted Net Assets, which are affected by operations, and (2) changes in Restricted Net Assets (restricted contributions). The for-profit equivalent of Total Net Assets is Owner's Equity.

Data Caveats

Data represents the period through March 31, 2021 and is not necessarily an indication of the financial position that an entity will have at its fiscal year end.

All COVID Funding metrics are presented as reported by the hospital or entity.

Steward Norwood Hospital was temporarily closed in July 2020 and remains closed as of this publication.

As permitted, some entities transferred COVID relief funds during the current period that had been recognized in a prior period resulting in a negative amount reported as either Other Operating Revenue: Federal or State & Other COVID-19 Relief Funds. Additionally, current guidance allows entities to continue to expend Provider Relief Funds received in prior reporting periods, which may result in funds that were received in FY 2020 being recorded as operating revenue in this reporting period.

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Publication Number 21-182-CHIA-01